Our activities in Gabon
Our Gabonese oil story began in 1928. Almost thirty years later, the Ozouri field produced its first oil. Our Gabonese colleagues soon began exploring new areas, including offshore with the Anguille field. The Port-Gentil refinery and the first service stations opened towards the end of the 1960s. We are now the lead supplier of oil products in the country. Upstream, we are making every effort to extend the life of our mature fields.

Our long term presence is the result of our expertise, of our workers’ skills and of our sustained commitment to this country. This dedication is evident in several ways, such as the modernization of the Port-Gentil airport and the creation of the Oil and Gas Institute.

Today the oil sector represents more than 60% of the GDP of Gabon, one of the most important Sub-Saharan hydrocarbon producers.

To find out more: www.total.com/en/gabon
OUR ACTIVITIES IN GABON

EXPLORE AND PRODUCE

AMBITIOUS AND INNOVATIVE PROGRAMS TO MAXIMIZE FIELD LIFE

Ensure our facilities’ long-term viability and discover new reserves while reducing our environmental footprint.

In 2015, our goal was achieved, and we managed to increase the field’s production to 20 kboe/d opening the way to the redevelopment of about 80 million additional barrels. In parallel, the Torpille and Grondin offshore fields have recently benefited from major upgrades, as part of modernizing the offshore platforms and, consequently, sustaining production.

Today we are addressing the decline of our mature fields. To maintain a 60 kboe plateau production per day, we have set two priorities: initiating research programs to find new reserves and investing to produce further, notably by optimizing existing facilities dating from the end of the 1960s. With lower oil prices, Total Gabon’s priority is to value its assets, to reduce costs and to lower its breakeven.

We initiate research programs to find new reserves. The Diaba drilling campaign demonstrates our search for new reserves. On this license, located 50 km from the coast, we have drilled a first exploration well, Diaman 1B, at water depths of over 1,700 m. This well showed an accumulation of gas and condensates.

We invest to produce new reserves and prepare the future. Since 2010, we have been undertaking a redevelopment project on the Anguille field, which we have operated since 1966.

We have helped discover more than 80% of initial hydrocarbon reserves. Total Gabon is the second oil and gas producer of the country and operates 23% of current national production with some 9,075 sq km of offshore exploration acreage (Diaba license). We operate 19 licenses and carry out production activities on the Anguille, Torpille and Grondin fields. Our 2015 production reached an average Group share of 59 kboe/d.

To address these challenges and fulfill its ambitions, Total Gabon has called on its technological leadership, well-known in the country’s oil industry. Strictly observing safety, environmental and societal rules, its achievements have been possible thanks to its teams’ technical skills plus Total’s expertise and capacity for innovation.

SAFETY: A CORE VALUE

Total Gabon’s main safety indicators have improved steadily since 2012: the accident frequency has decreased by 35% and the number of lost time accidents by 76%.

2015

Key figures

43.85%
Share in SOGARA owned by Total.

Over 925 kt
Volume of crude oil refined.

Over 1,150 Mt
Volume of marketed products.

The Société Gabonaise de Raffinage (SOGARA), formerly known as the Société Equatoriale de Raffinage (S.E.R.), was born from the common desire of Gabon, Cameroon, the Central African Republic, Congo-Brazzaville and Chad. Started in 1965 with the support of oil majors, it came on stream three years later. Its activities: produce, store and market finished products (unleaded gasoline, butane, kerosene, gasoil and fuel oil). It produces 900 kt per year on average, for distribution mainly to the national market.

The SOGARA applies preventative maintenance action to ensure reliability, and to improve refinery performance. A modern and consolidated social policy ensures effective human capital. These efforts combined have been rewarded by the accreditation to the international ISO 9001/2008 standard for all of its products.

Societal commitment
Building classrooms and clinics, as well as supplying electricity to the populations living near our facilities.

ISO 14001 certification
Total Gabon is ISO 14001 certified and works to ensure that its operations are ever more environmentally friendly, notably by reducing greenhouse gas emissions.

TESTIMONY OFFSHORE WORKS

CHRISTIAN YOUGOULOU-JOLY, Production manager

The redevelopment works of Anguille have mobilized 300 workers completing 500,000 hours with zero accidents. Renovating Torpille’s and Grondin’s facilities was crucial. Production has been impacted by the required shutdowns, but the latter have guaranteed the overachievement of production targets.

640,000 m³
Storage capacity of the Cap Lopez terminal, accessible to 300 kt tankers.

Total Gabon is a company listed under Gabonese law on Euronext Paris. Total holds 58.28%, the Republic of Gabon holds 25% and the public share is 16.72%.

TRANSFORM AND DEVELOP

THE SOGARA REFINERY, THE FIRST IN CENTRAL AFRICA
Our activities in Gabon

We – Total Marketing Gabon, an affiliate of Total Marketing & Services – have been active in Gabon since 1969. Our commercial offer includes a wide range of oil products: motor fuels and lubricants (automotive and industry), LPG, aviation fuels and bitumen. With a market share of more than 36%, we supply a total volume of 700 kt to the Gabonese oil product market, in particular through our network of 48 service stations that serve all of Gabon’s provinces. Our innovative offer of products and services and the warm welcome that our teams extend to our customers contribute to turning our service stations into true community hubs.

The quality of what we offer and the skills of our 140 employees have enabled us to become the leading distributor of oil products in Gabon. Our key drivers are differentiation and innovation, and our priority is the development of our activities, in particular our service station network. In addition to motor fuels, our stations offer a wide range of innovative products and services: shop, car wash, maintenance bay, m-payment, money transfers, etc.

Since 2008, we have pursued an ambitious renovation program for our stations in order to strengthen our identity with the modern image of our outlets, which are integrated into their environment. Significant investments (close to 5 billion F CFA) have made it possible to accelerate the growth of our activities and to strengthen safety, logistics and customer service.

In 2015, we successfully launched the distribution of solar products of the Awango by Total range (10,500 units sold). As an innovative alternative to conventional energy solutions, these solar photovoltaic lamps and kits give the population access to reliable, economic solutions for lighting their homes and recharging their mobile phones.

Because of the nature of our activities and our strong local presence, we are very active in the societal area. For the populations living in the neighborhood of our activity centers, we are conducting numerous solidarity programs in health care, education and professional training.

Total Marketing Gabon (TMG) is very active in the societal area and conducts a number of solidarity action programs in education and training. TMG fully finances a training program at the National Superior Institute of Agronomics and Biotechnologies (INSAB). The institute, located in Franceville, offers a one-year training program in horticulture and aviculture to prison inmates in preparation for their reinsertion into society. This training will be given to close to 180 inmates by INSAB teachers-researchers in the fields of zoo technology and veterinary medicine.

In Gabon, we distribute oil products and associated services with the aim of constantly improving the ways we meet our customers’ needs by offering them innovative solutions.
Safety
1 CONTROL
Safety visit on the Torpille offshore site.

Proximity
5 NETWORK
Total service station near Libreville airport.
8 AWARENESS
Students of Port-Gentil discovering geosciences disciplines at Total Gabon’s laboratory.
9 AWANGO BY TOTAL
Sale of Awango by Total products in the shop of a Total service station in Libreville.

Excellence
6 OFFSHORE
The Torpille platform, off the Gabonese coasts.
7 STARTUPPER OF THE YEAR
BY TOTAL CHALLENGE
One of the 2016 laureates of this competition.

Innovation
4 RESEARCH
Gabonese researchers working on the malaria virus at the Centre International de Recherches Médicales de Franceville.

Climate/ Environment
2 ANGUILLE MARINE NORD
In Gabon too, our Group strives to achieve its zero routine flaring objective by 2030.
3 SOLAR
Sale of Awango by Total solar kit in rural area.
LEADER IN AFRICA, A STRENGTH AND A RESPONSIBILITY

Established in Africa since the 1920s, we have never stopped developing our activities, and reinforcing our local anchorage. We are today one of the leaders in the energy field on the continent.

This continent is at the heart of our strategy. In Africa, we employ around 10,000 employees in 44 countries, achieve more than one third of our investments and produce nearly 30% of our hydrocarbons. We are the only major to be present throughout the entire value chain – exploration and production, refining and chemicals, distribution of petroleum products and services, and also solar. Through these different activities, we are committed to better energy.

THE LEADING INTEGRATED OIL COMPANY IN AFRICA

In exploration & production, our Group is the leading deep offshore operator in West Africa. We also conduct ambitious exploration campaigns and constantly keep up our efforts to boost oil recovery from our mature fields. In order to make our production as responsible and sustainable as possible, we multiply initiatives in favor of improved energy efficiency, notably by eliminating routine flaring and valuing associated gas on the facilities we operate. Furthermore, we have stakes in five refineries in Africa and our affiliate in specialty chemicals, Hutchinson (elastomers), owns a production plant.

In distribution, we are recognized for the excellence of our products and services across the entire continent. Our private and B2B customers see us as the close proximity reference energy company, particularly because of our extensive service station network.

With the objective of facilitating the widest possible access to energy, we also develop complementary sources such as solar. We are present in Africa with two power stations and a solar panel plant but also through the commercialization of our Awango by Total solar lamps, aimed at bringing solar energy to 25 million people in Africa by 2020.

A HISTORICAL AND SUSTAINABLE COMMITMENT

In our constant, everyday dialogue and in the innovative partnerships we have built with host countries, national companies, local industries, civil society and our customers, we do everything to make sure that our presence and activities have positive economic, social and environmental effects.

By doing so, we have been able to sustain our activities on the continent over the long term. While other companies withdrew or chose to refocus their activities in certain countries, we have stayed and kept growing. For close to ninety years, we have proven our ability to develop on the continent whatever the circumstances. The quality of our local management, our involvement towards the communities and the respect without any compromise of the highest standards in safety, security, quality, environment, human rights and integrity explain our collective success.

Today Total is the “most African” of the majors and we have the ambition to remain so. Thanks to the involvement of all our stakeholders in cost control, we will continue contributing to the economic dynamic of the continent, by pursuing our investments and creating shared value.

PATRICK POUYANNÉ, Chairman & Chief Executive Officer

"AFRICA WILL LEAD THE WAY IN ENERGY INNOVATION."

In 2016, Total became the official sponsor of African football for the next 8 years. The group will support CAF’s 10 principal competitions.
AN INTEGRATED COMPANY

Our commitment to better energy is reflected in state-of-the-art expertise throughout the whole energy chain. Shedding light on this integrated know-how at the service of a responsible energy future.

EXPLORE AND PRODUCE
To meet the energy needs of a burgeoning global population while preparing for the future, we continually innovate to produce sustainable and responsible solutions in oil and gas, solar energy, and bioenergies.

TRANSFORM AND DEVELOP
You already know us through our network of service stations. But we do so much more to improve your daily life. Our industrial expertise in transforming oil and gas helps to produce a wide range of everyday items such as cars, packaging and household appliances.

SHIP AND MARKET
We all require energy for heat, transportation, light in our homes and so much more. Total serves your needs worldwide each and every day. We bring energy from producing regions all the way to consumer hubs, working across a long, complex logistics chain.

To find out more: www.total.com
WE ARE COMMITTED TO BETTER ENERGY

Total is the world’s fourth-ranked international oil and gas company* and a global leader in solar energy through our affiliate SunPower. We discover, produce, transform, market and distribute energy in a variety of forms, to serve the end customer.

Our ambition?
Becoming the responsible energy major. To do that, we must address the main challenges that lie ahead of us in the next 20 years:
• To meet the needs of a growing world population, we are working to supply affordable energy that meets the highest safety and environmental standards;
• To tackle climate change, we are developing an energy mix consistent with the 2°C scenario and whose carbon intensity declines steadily;
• To anticipate customer needs and be recognized for our convenient, quality local service, we are introducing innovative solutions to promote responsible energy use.
That is what it means to be committed to better energy.

Our strength?
Our 96,000 employees who are fully committed to better energy.

<table>
<thead>
<tr>
<th>Abbreviations</th>
<th>Conversion table</th>
</tr>
</thead>
<tbody>
<tr>
<td>b: billion</td>
<td>1 boe = 1 barrel of crude oil = approx. 5,390 cf of gas in 2015</td>
</tr>
<tr>
<td>cf: cubic feet</td>
<td>1 b/d = approx. 50 t/y</td>
</tr>
<tr>
<td>ft: per day</td>
<td>1 t = approx. 7.5 b (for a gravity of 37° API)</td>
</tr>
<tr>
<td>$: euro</td>
<td>1 boe/d = approx. 50 t/y</td>
</tr>
<tr>
<td>$/d: per day</td>
<td>1 Mt/y of LNG = approx. 131 Mcf/d</td>
</tr>
<tr>
<td>$/y: per year</td>
<td>1 b/d = approx. 0.1 Bscf/d</td>
</tr>
<tr>
<td>t: metric ton</td>
<td>1 t of LNG = approx. 48 kcf of gas</td>
</tr>
<tr>
<td>boe: barrel of oil equivalent</td>
<td>1 Mcf = approx. 35.3 cf</td>
</tr>
<tr>
<td>kboe/d: thousand boe/d</td>
<td>1 Mcf = approx. 35.3 cf</td>
</tr>
<tr>
<td>kboe/d: thousand barrel/d</td>
<td>1 Mcf = approx. 35.3 cf</td>
</tr>
<tr>
<td>M: million</td>
<td>1 Mt/y of LNG = approx. 131 Mcf/d</td>
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</tbody>
</table>

At year-end 2015 – World.

* This ratio is calculated based on the actual average equivalent energy content of Total's natural gas reserves and is subject to change.
Total is a major energy player committed to supplying affordable energy to a growing population, addressing climate change and meeting new customer expectations.

Those commitments guide what we do. With operations in more than 130 countries, we are a top-tier international oil and gas company and a global leader in solar energy through our affiliate SunPower. We discover, produce, transform, market and distribute energy in a variety of forms, to serve the end customer.

Demonstrating their commitment to better energy, our close to 100,000 employees help supply our customers worldwide with safer, cleaner, more efficient and more innovative products and services that are accessible to as many people as possible. Our ambition is to become the responsible energy major.