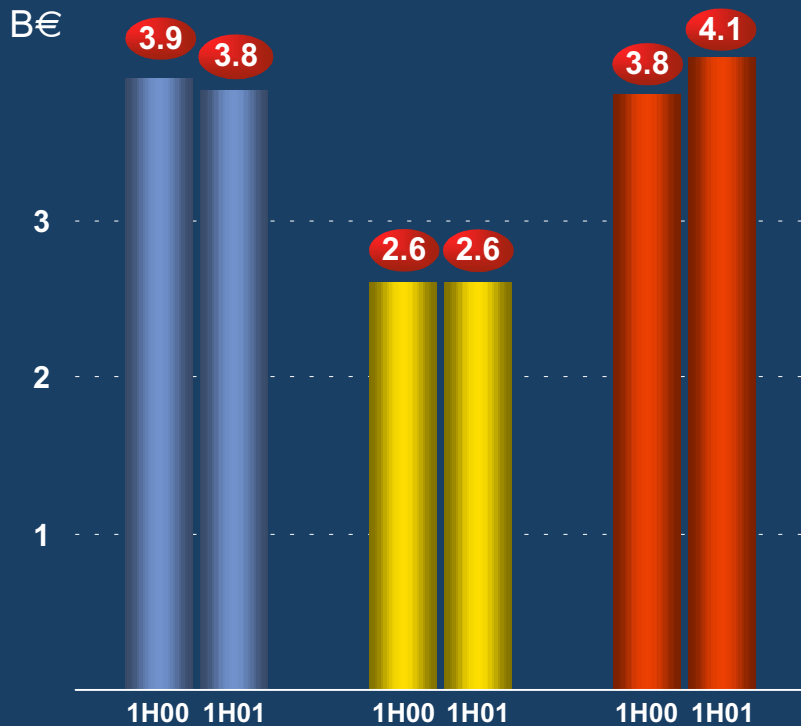
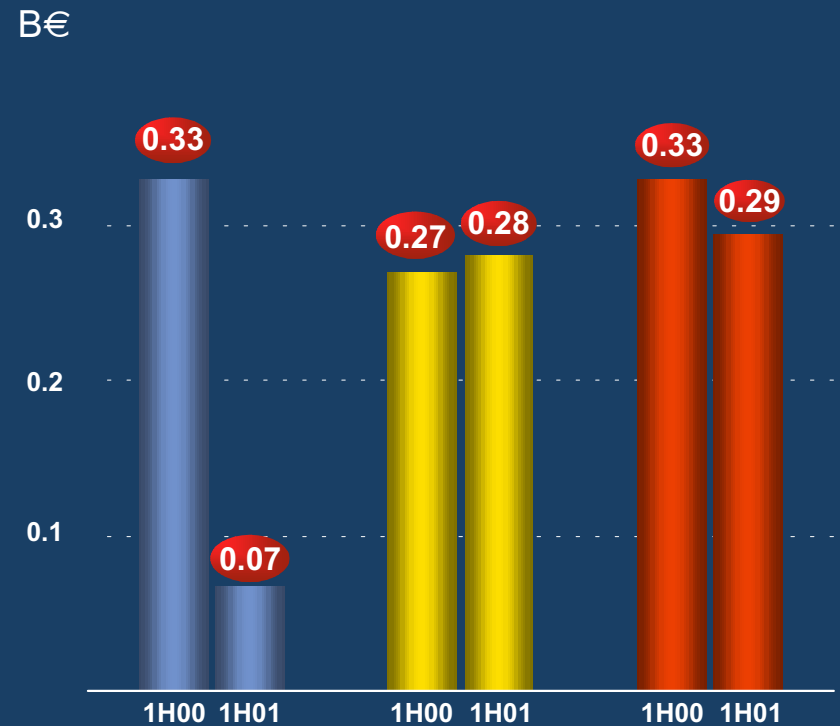

Chemicals

First half 2001 results by sector

Sales



Operating income



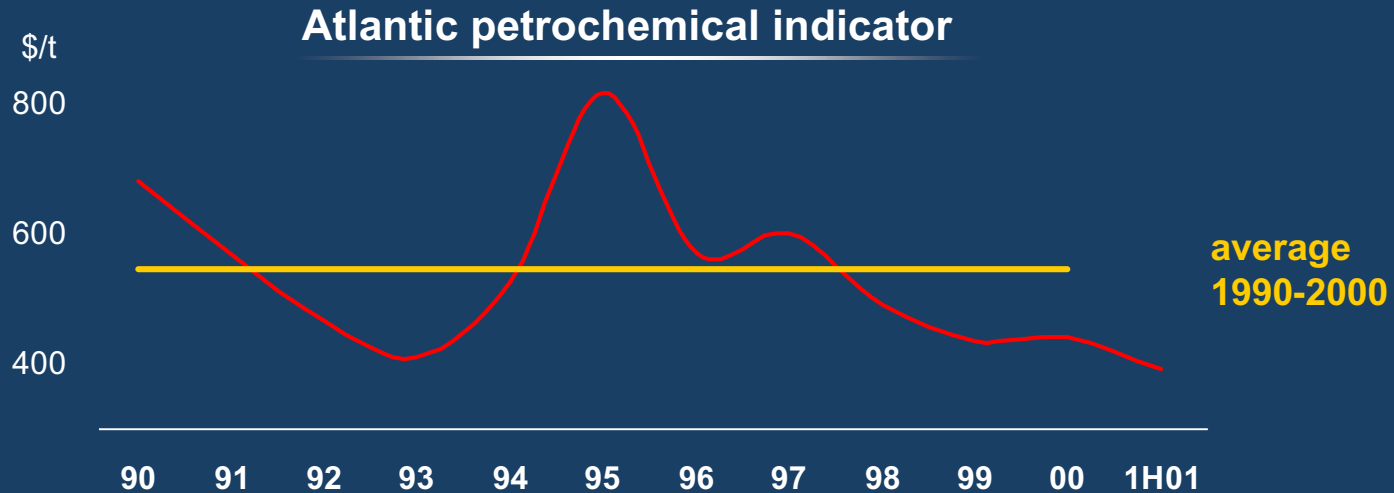
 *Petrochemicals & plastics*

 *Intermediates & performance polymers*

 *Specialties*

Petrochemicals & plastics: depressed environment

● *Petrochemicals at bottom of cycle*



● *Position of TotalFinaElf*

- petrochemicals limited to 9% of Group's capital employed in business segments
- strong integration of petrochemicals with refining
- investments concentrated on large-scale existing sites, leading to lower unit costs

➔ objective: reduce unit fixed costs by 20% between 2000 and 2003

Intermediates and Specialties

- *Good 1H01 results for Intermediates thanks to leadership positions*

Worldwide rank

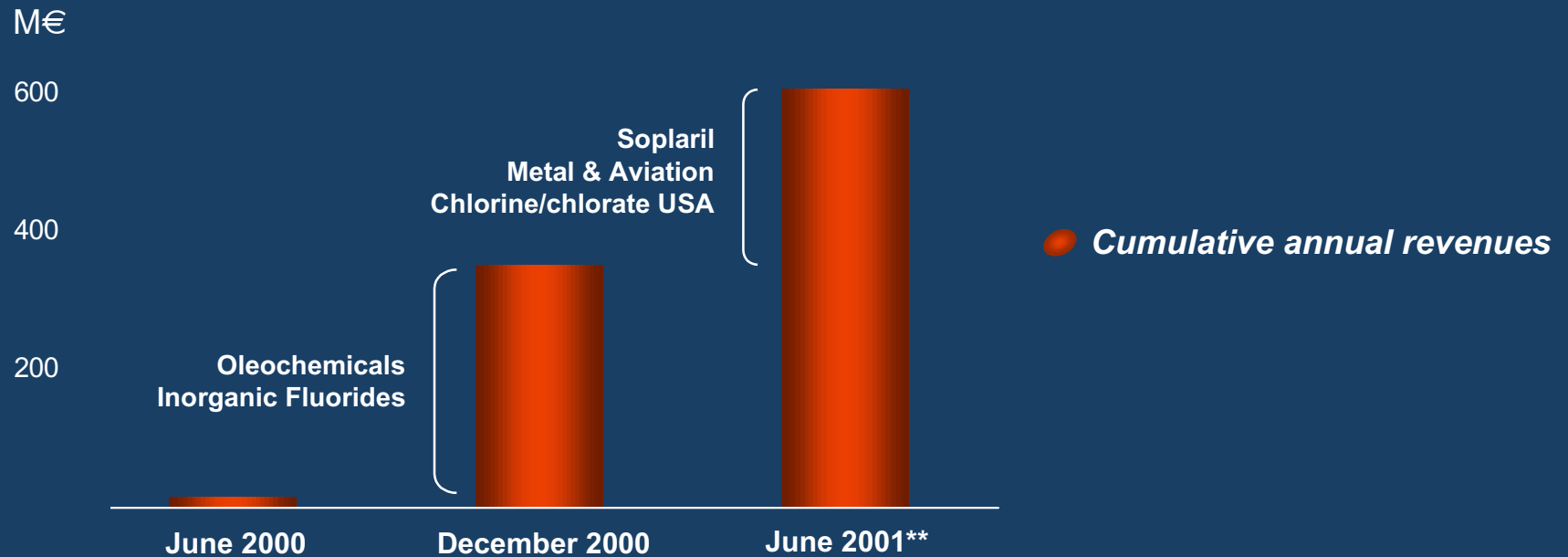
• engineering polymers	1	}	• strong market share (50% for Kynar and Rilsan)
• fluorochemicals	2		• demand growth supported by product innovation
• peroxides	3	}	• higher volumes in growth markets (China)
• acrylics	3		• good diversification of outlets
			• lower raw material costs

- *Specialties*

- resilient results despite lower US demand
- targeted acquisitions providing economies of scale and generating synergies
 - Croda (resins)
 - Dap (adhesives)
 - McGean Rohco (electroplating)
- impact of synergies in paints and adhesives

Chemicals: divestment program initiated

● Annual revenues of divested activities*



● Target proceeds from asset sales 2000-2003 confirmed at 1.5 B€

* activities sold or committed as of June 30, 2001

**for chlorine/chlorate USA, plant closure: revenues = 75 M€/year