#### **TOTAL**

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE FIRST THREE MONTHS OF 2017

(unaudited)

## 1) Accounting policies

The interim consolidated financial statements of TOTAL S.A. and its subsidiaries (the Group) as of March 31, 2017 are presented in U.S. dollars and have been prepared in accordance with International Accounting Standard (IAS) 34 "Interim Financial Reporting".

The accounting policies applied for the consolidated financial statements as of March 31, 2017 do not differ significantly from those applied for the consolidated financial statements as of December 31, 2016 which have been prepared on the basis of IFRS (International Financial Reporting Standards) as adopted by the European Union and IFRS as issued by the IASB (International Accounting Standards Board). New texts or amendments which were mandatory for the periods beginning on or after January 1, 2017 did not have a material impact on the Group's consolidated financial statements as of March 31, 2017.

The preparation of financial statements in accordance with IFRS for the closing as of March 31, 2017 requires the executive management to make estimates, assumptions and judgments that affect the information reported in the Consolidated Financial Statements and the Notes thereto.

These estimates, assumptions and judgments are based on historical experience and other factors believed to be reasonable at the date of preparation of the financial statements. They are reviewed on an on-going basis by management and therefore could be revised as circumstances change or as a result of new information.

Different estimates, assumptions and judgments could significantly affect the information reported, and actual results may differ from the amounts included in the Consolidated Financial Statements and the Notes thereto.

The main estimates, judgments and assumptions relate to the estimation of hydrocarbon reserves in application of the successful efforts method for the oil and gas activities, the impairment of assets, the employee benefits, the asset retirement obligations and the income taxes. These estimates and assumptions are described in the Notes to the Consolidated Financial Statements as of December 31, 2016.

Furthermore, when the accounting treatment of a specific transaction is not addressed by any accounting standard or interpretation, the management applies its judgment to define and apply accounting policies that provide information consistent with the general IFRS concepts: faithful representation, relevance and materiality.

## 2) Changes in the Group structure

## 2.1) Main acquisitions and divestments

#### > Gas, Renewables & Power

• In January 2017, TOTAL acquired a 23% interest in the company Tellurian to develop an integrated gas project in the United States for an amount of \$207 million.

#### > Refining & Chemicals

• On January 31, 2017, TOTAL closed the sale of Atotech to the Carlyle Group for an amount of \$3.2 billion.

## > Marketing & Services

• On March 28, 2017, TOTAL announced the closing of the acquisition of the assets of Gulf Africa Petroleum Corporation in Kenya, Uganda and Tanzania.

## 2.2) Divestment projects

#### > Exploration & Production

• In February 2017, Total has signed an agreement for the sale of stakes and the transfer of operatorship in various mature assets in Gabon to Perenco. The transaction is subject to approval by the authorities. The assets and liabilities have been classified in the consolidated balance sheet respectively in "assets classified as held for sale" for an amount of \$413 million (mainly tangible assets for an amount of \$354 million) and "liabilities directly associated with the assets classified as held for sale" for an amount of \$334 million at March 31, 2017.

## 3) Adjustment items

#### Description of the business segments

Financial information by business segment is reported in accordance with the internal reporting system and shows internal segment information that is used to manage and measure the performance of TOTAL and which is reviewed by the main operational decision-making body of the Group, namely the Executive Committee.

In order to implement its strategy Total has put in place a new organization fully effective since January 1, 2017, structured around four business segments following the creation of the Gas, Renewables & Power segment, alongside the Exploration & Production, Refining & Chemicals and Marketing & Services segments.

Certain figures for the years 2015 and 2016 have been restated in order to reflect the new organization with four business segments.

#### Adjustment items

Performance indicators excluding the adjustment items, such as adjusted operating income, adjusted net operating income, and adjusted net income are meant to facilitate the analysis of the financial performance and the comparison of income between periods.

Adjustment items include:

#### (i) Special items

Due to their unusual nature or particular significance, certain transactions qualified as "special items" are excluded from the business segment figures. In general, special items relate to transactions that are significant, infrequent or unusual. However, in certain instances, transactions such as restructuring costs or assets disposals, which are not considered to be representative of the normal course of business, may be qualified as special items although they may have occurred within prior years or are likely to occur again within the coming years.

#### (ii) The inventory valuation effect

The adjusted results of the Refining & Chemicals and Marketing & Services segments are presented according to the replacement cost method. This method is used to assess the segments' performance and facilitate the comparability of the segments' performance with those of its competitors.

In the replacement cost method, which approximates the LIFO (Last-In, First-Out) method, the variation of inventory values in the statement of income is, depending on the nature of the inventory, determined using either the month-end prices differential between one period and another or the average prices of the period rather than the historical value. The inventory valuation effect is the difference between the results according to the FIFO (First-In, First-Out) and the replacement cost.

## (iii) Effect of changes in fair value

The effect of changes in fair value presented as adjustment items reflects for some transactions differences between internal measure of performance used by TOTAL's management and the accounting for these transactions under IFRS.

IFRS requires that trading inventories be recorded at their fair value using period end spot prices. In order to best reflect the management of economic exposure through derivative transactions, internal indicators used to measure performance include valuations of trading inventories based on forward prices.

Furthermore, TOTAL, in its trading activities, enters into storage contracts, which future effects are recorded at fair value in Group's internal economic performance. IFRS precludes recognition of this fair value effect.

The adjusted results (adjusted operating income, adjusted net operating income, adjusted net income) are defined as replacement cost results, adjusted for special items and the effect of changes in fair value.

The detail of the adjustment items is presented in the table below.

#### ADJUSTMENTS TO OPERATING INCOME

(M\$)		Exploration & Production	Gas, Renewables & Power	Refining & Chemicals	Marketing & Services	Corporate	Total
1 <sup>st</sup> quarter 2017	Inventory valuation effect	-	-	83	(15)	-	68
	Effect of changes in fair value	-	-	-	-	-	-
	Restructuring charges	-	-	-	-	-	-
Asset	Asset impairment charges	(1,854)	(26)	(50)	-	-	(1,930)
	Other items	-	(89)	(26)	-	_	(115)
Total	-	(1,854)	(115)	7	(15)	-	(1,977)
1 <sup>st</sup> quarter 2016	Inventory valuation effect	-	-	(205)	(77)	-	(282)
	Effect of changes in fair value	_	3	_	_	-	3
	Restructuring charges	(11)	-	-	-	-	(11)
	Asset impairment charges	-	_	_	-	-	-
	Other items	(322)	(129)	(2)	-	-	(453)
Total	·	(333)	(126)	(207)	(77)	•	(743)

#### ADJUSTMENTS TO NET INCOME, GROUP SHARE

(M\$)		Exploration & Production	Gas, Renewables & Power	Refining & Chemicals	Marketing & Services	Corporate	Total
1 <sup>st</sup> quarter 2017	Inventory valuation effect	-	- "	58	(3)	- "	55
	Effect of changes in fair value	-	-	-	-	-	-
	Restructuring charges	-	(5)	-	-	-	(5)
	Asset impairment charges	(1,614)	(54)	(50)	-		(1,718)
	Gains (losses) on disposals of assets	-		2,139	_	_	2,139
	Other items	(94)	(67)	(19)	-	_	(180)
Total		(1,708)	(126)	2,128	(3)	-	291
1 <sup>st</sup> quarter 2016	Inventory valuation effect	-	-	(133)	(50)	-	(183)
	Effect of changes in fair value	_	3	-	_	_	3
	Restructuring charges	(2)		-		-	(2)
	Asset impairment charges		_	-	_		-
	Gains (losses) on disposals of assets	358		-	-		358
	Other items	(88)	(108)	(5)	(5)		(206)
Total		268	(105)	(138)	(55)	-	(30)

During the first three months of 2017, the heading "Asset impairment charges" includes an additional impairment charge on Fort Hills, in Canada, for an amount of \$1,544 million in operating income and \$1,312 million in net income, Group share, following the announcement of an increase of the project costs by the operator.

In addition, the heading "Gains (losses) on disposals of assets" includes the sale of Atotech in the Refining & Chemicals segment.

## 4) Shareholders' equity

## Treasury shares (TOTAL shares held by TOTAL S.A.)

As of March 31, 2017, TOTAL S.A. holds 10,587,822 of its own shares, representing 0.43% of its share capital, detailed as follows:

- 10,555,887 shares allocated to TOTAL share grant plans for Group employees; and
- 31,935 shares intended to be allocated to new TOTAL share purchase option plans or to new share grant plans.

These shares are deducted from the consolidated shareholders' equity.

#### **Dividend**

For the fiscal year 2016, TOTAL S.A. already paid three interim dividends:

- Payment of the first interim dividend for the fiscal year 2016 of €0.61 per share, decided by the Board of Directors on September 21, 2016 has been done in cash or in shares on October 14, 2016 (the ex-dividend date was September 27, 2016). The number of shares issued in lieu of the cash dividend was based on the dividend amount divided by €38.00 per share, equal to 90% of the average Euronext Paris opening price of the shares for the 20 trading days preceding the Board of the Directors meeting on September 21, 2016 reduced by the amount of the first interim dividend. On October 14, 2016, 25,329,951 shares have been issued at a price of 38.00 € per share.
- Payment of the second interim dividend for the fiscal year 2016 of €0.61 per share, decided by the Board of Directors on December 15, 2016 has been done in cash or in shares on January 12, 2017 (the ex-dividend date was December 21, 2016). The number of shares issued in lieu of the cash dividend was based on the dividend amount divided by €41.87 per share, equal to 95% of the average Euronext Paris opening price of the shares for the 20 trading days preceding the Board of Directors meeting, reduced by the amount of the second interim dividend. On January 12, 2017, 23,206,171 shares have been issued at a price of €41.87 per share.
- Payment of the third interim dividend for the fiscal year 2016 of €0.61 per share, decided by the Board of Directors on March 15, 2017 has been done in cash or in shares on April 6, 2017 (the ex-dividend date was March 20, 2017). The number of shares issued in lieu of the cash dividend was based on the dividend amount divided by €44.64 per share, equal to 95% of the average Euronext Paris opening price of the shares for the 20 trading days preceding the Board of Directors meeting, reduced by the amount of the third interim dividend. On April 6, 2017, 19,800,590 shares have been issued at a price of €44.64 per share.

A resolution will be submitted at the shareholders' meeting on May 26, 2017 to pay a dividend of €2.45 per share for the 2016 fiscal year, as a balance of €0.62 per share to be distributed after deducting the three interim dividends of €0.61 per share that have already been paid.

## Earnings per share in Euro

Earnings per share in Euro, calculated from the earnings per share in U.S. dollars converted at the average Euro/USD exchange rate for the period, amounted to €1.07 per share for the 1<sup>st</sup> quarter 2017 (€0.19 per share for the 4<sup>th</sup> quarter 2016 and €0.61 per share for the 1<sup>st</sup> quarter 2016). Diluted earnings per share calculated using the same method amounted to €1.06 per share for the 1<sup>st</sup> quarter 2017 (€0.19 per share for the 4<sup>th</sup> quarter 2016 and €0.61 per share for the 1<sup>st</sup> quarter 2016).

Earnings per share are calculated after remuneration of perpetual subordinated notes.

## Other comprehensive income

Detail of other comprehensive income showing items reclassified from equity to net income is presented in the table below:

(M\$)	1 <sup>st</sup> qua	rter 2017	1 <sup>st</sup> qua	rter 2016
Actuarial gains and losses		126		(81)
Tax effect		(41)		32
Currency translation adjustment generated by the parent company		940		3,641
Items not potentially reclassifiable to profit and loss		1,025		3,592
Currency translation adjustment		(200)		(1,944)
- unrealized gain/(loss) of the period	(228)	, ,	(1,853)	, , ,
- less gain/(loss) included in net income	(28)		91	
Available for sale financial assets		(1)		(10)
- unrealized gain/(loss) of the period	(1)		(10)	
- less gain/(loss) included in net income	-		-	
Cash flow hedge		113		98
- unrealized gain/(loss) of the period	98		160	
- less gain/(loss) included in net income	(15)		62	
Share of other comprehensive income of				
equity affiliates, net amount		331		(1)
- unrealized gain/(loss) of the period	331		1	
- less gain/(loss) included in net income	-		2	
Other		3		3
Tax effect		(39)		(24)
Items potentially reclassifiable to profit and loss		207		(1,878)
Total other comprehensive income, net amount		1,232		1,714

Tax effects relating to each component of other comprehensive income are as follows:

	1 <sup>s</sup>	t quarter 2017		1 <sup>s</sup>		
(M\$)	Pre-tax amount	Tax effect	Net amount	Pre-tax amount	Tax effect	Net amount
Actuarial gains and losses	126	(41)	85	(81)	32	(49)
Currency translation adjustment generated by the parent company	940	-	940	3,641	-	3,641
Items not potentially reclassifiable to profit and loss	1,066	(41)	1,025	3,560	32	3,592
Currency translation adjustment	(200)	-	(200)	(1,944)	-	(1,944)
Available for sale financial assets	(1)	-	(1)	(10)	4	(6)
Cash flow hedge	113	(39)	74	98	(28)	70
Share of other comprehensive income of equity affiliates, net amount	331	-	331	(1)	-	(1)
Other	3	-	3	3	-	3
Items potentially reclassifiable to profit and loss	246	(39)	207	(1,854)	(24)	(1,878)
Total other comprehensive income	1,312	(80)	1,232	1,706	8	1,714

## 5) Financial debt

The Group did not issue any bond during the first three months of 2017.

The Group reimbursed bonds during the first three months of 2017:

- Bond 4.875% 2012-2017 (AUD 100 million)
- Bond 1.500% 2012-2017 (USD 1,000 million)
- Bond 1.000% 2014-2017 (USD 500 million)

In the context of its active cash management, the Group may temporarily increase its current borrowings, particularly in the form of commercial paper. The changes in current borrowings, cash and cash equivalents and current financial assets resulting from this cash management in the quarterly financial statements are not necessarily representative of a longer-term position.

## 6) Related parties

The related parties are principally equity affiliates and non-consolidated investments. There were no major changes concerning transactions with related parties during the first quarter of 2017.

## 7) Other risks and contingent liabilities

TOTAL is not currently aware of any exceptional event, dispute, risks or contingent liabilities that could have a material impact on the assets and liabilities, results, financial position or operations of the Group.

#### Alitalia

In the Marketing & Services segment, a civil proceeding was initiated in Italy, in 2013, against TOTAL S.A. and its subsidiary Total Aviazione Italia Srl before the competent Italian civil court. The plaintiff claims against TOTAL S.A., its subsidiary and other third parties, damages that it estimates to be nearly €908 million. This proceeding follows practices that had been condemned by the Italian competition authority in 2006. The parties have exchanged preliminary findings. The existence and the assessment of the alleged damages in this procedure involving multiple defendants remain contested.

#### Blue Rapid and the Russian Olympic Committee - Russian regions and Interneft

Blue Rapid, a Panamanian company, and the Russian Olympic Committee filed a claim for damages with the Paris Commercial Court against Elf Aquitaine, alleging a so-called non-completion by a former subsidiary of Elf Aquitaine of a contract related to an exploration and production project in Russia negotiated in the early 1990s. Elf Aquitaine believed this claim to be unfounded and opposed it. On January 12, 2009, the Commercial Court of Paris rejected Blue Rapid's claim against Elf Aquitaine and found that the Russian Olympic Committee did not have standing in the matter. On June 30, 2011, the Court of Appeal of Paris dismissed as inadmissible the claim of Blue Rapid and the Russian Olympic Committee against Elf Aquitaine, notably on the grounds of the contract having lapsed. The judgment of the Court of Appeal of Paris is now final and binding following two decisions issued on February 18, 2016 by the French Supreme Court to put an end to this proceeding.

In connection with the same facts, and fifteen years after the aforementioned exploration and production contract was rendered null and void ("caduc"), a Russian company, which was held not to be the contracting party to the contract, and two regions of the Russian Federation that were not even parties to the contract, launched an arbitration procedure against the aforementioned former subsidiary of Elf Aquitaine that was liquidated in 2005, claiming alleged damages of \$22.4 billion. For the same reasons as those successfully adjudicated by Elf Aquitaine against Blue Rapid and the Russian Olympic Committee, the Group considers this claim to be unfounded as a matter of law and fact.

The Group has lodged a criminal complaint to denounce the fraudulent claim of which the Group believes it is a victim and, has taken and reserved its rights to take other actions and measures to defend its interests.

#### **FERC**

The Office of Enforcement of the U.S. Federal Energy Regulatory Commission (FERC) began in 2015 an investigation in connection with the natural gas trading activities in the United States of Total Gas & Power North America, Inc. (TGPNA), a U.S. subsidiary of the Group. The investigation covered transactions made by TGPNA between June 2009 and June 2012 on the natural gas market. TGPNA received a Notice of Alleged Violations from FERC on September 21, 2015. On April 28, 2016, FERC issued an order to show cause to TGPNA and two of its former employees, and to TOTAL S.A. and Total Gas & Power Ltd., regarding the same facts. A class action has been launched to seek damages from these three companies and was dismissed by a judgment of the U.S. District court of New York issued on March 15, 2017.

TGPNA contests the claims brought against it.

#### Yemen

Due to the security conditions in the vicinity of Balhaf, Yemen LNG, in which the Group holds a stake of 39.62%, stopped its commercial production and export of LNG in April 2015, when it declared Force Majeure to its various stakeholders. The plant is in a preservation mode.

## 8) Information by business segment

1 <sup>st</sup> quarter 2017 (M\$)	Exploration & Production	Gas, Renewables & Power	Refining & Chemicals	Marketing & Services	Corporate	Intercompany	Total
Non-Group sales	2,103	3,197	18,574	17,298	11	-	41,183
Intersegment sales	5,548	309	6,346	274	105	(12,582)	-
Excise taxes	-	-	(701)	(4,389)	-	-	(5,090)
Revenues from sales	7,651	3,506	24,219	13,183	116	(12,582)	36,093
Operating expenses	(3,687)	(3,469)	(22,878)	(12,665)	(233)	12,582	(30,350)
Depreciation, depletion and impairment of tangible assets and mineral interests	(4,068)	(72)	(287)	(144)	(8)	-	(4,579)
Operating income	(104)	(35)	1,054	374	(125)	-	1,164
Equity in net income (loss) of affiliates and other items	190	(45)	2,453	30	22	-	2,650
Tax on net operating income	(439)	(37)	(356)	(108)	171	-	(769)
Net operating income	(353)	(117)	3,151	296	68	-	3,045
Net cost of net debt							(266)
Non-controlling interests							70
Net income							2,849

1 st quarter 2017 (adjustments) <sup>(a)</sup> (M\$)	Exploration & Production	Gas, Renewables & Power	Refining & Chemicals	Marketing & Services	Corporate	Intercompany	Total
Non-Group sales	-	-	-	-	-	-	-
Intersegment sales	-	-	-	-	-	-	-
Excise taxes	-	-	-	-	-	-	-
Revenues from sales	-	-	-	-	-	-	-
Operating expenses	-	(89)	57	(15)	-	-	(47)
Depreciation, depletion and impairment of tangible assets and mineral interests	(1,854)	(26)	(50)	-	-	-	(1,930)
Operating income <sup>(b)</sup>	(1,854)	(115)	7	(15)	-	-	(1,977)
Equity in net income (loss) of affiliates and other items	(210)	(63)	2,209	5	-	-	1,941
Tax on net operating income	329	-	(88)	5	-	-	246
Net operating income <sup>(b)</sup>	(1,735)	(178)	2,128	(5)	-	-	210
Net cost of net debt							(7)
Non-controlling interests							88
Net income							291

<sup>&</sup>lt;sup>(a)</sup>Adjustments include special items, inventory valuation effect and the effect of changes in fair value.

<sup>&</sup>lt;sup>(b)</sup>Of which inventory valuation effect

- On operating income	-	-	83	(15)	-
- On net operating income	_	-	58	(5)	_

1 st quarter 2017 (adjusted) (M\$) <sup>(a)</sup>	Exploration & Production	Gas, Renewables & Power	Refining & Chemicals	Marketing & Services	Corporate	Intercompany	Total
Non-Group sales	2,103	3,197	18,574	17,298	11	-	41,183
Intersegment sales	5,548	309	6,346	274	105	(12,582)	-
Excise taxes	-	-	(701)	(4,389)	-	-	(5,090)
Revenues from sales	7,651	3,506	24,219	13,183	116	(12,582)	36,093
Operating expenses	(3,687)	(3,380)	(22,935)	(12,650)	(233)	12,582	(30,303)
Depreciation, depletion and impairment of tangible assets and mineral interests	(2,214)	(46)	(237)	(144)	(8)	-	(2,649)
Adjusted operating income	1,750	80	1,047	389	(125)	-	3,141
Equity in net income (loss) of affiliates and other items	400	18	244	25	22	-	709
Tax on net operating income	(768)	(37)	(268)	(113)	171	-	(1,015)
Adjusted net operating income	1,382	61	1,023	301	68	-	2,835
Net cost of net debt							(259)
Non-controlling interests							(18)
Adjusted net income							2,558
Adjusted fully-diluted earnings per share (\$)							1.01

<sup>&</sup>lt;sup>(a)</sup>Except for earnings per share.

1 <sup>st</sup> quarter 2017 (M\$)	Exploration & Production	Gas, Renewables & Power	Refining & Chemicals	Marketing & Services	Corporate	Intercompany	Total
Total expenditures	2,636	315	266	439	22	-	3,678
Total divestments	113	4	2,740	36	5	-	2,898
Cash flow from operating activities	2,496	125	1,765	313	2	-	4,701

1 st quarter 2016	Exploration	Gas,	Refining	Marketing			
(M\$)	& Production	Renewables & Power	& Chemicals	& Services	Corporate	3 - 70 (7,954) 73 (7,954) 20) 7,954 (8) -	Total
Non-Group sales	1,889	2,025	13,938	14,986	3	-	32,841
Intersegment sales	3,378	226	4,148	132	70	(7,954)	-
Excise taxes	-	-	(961)	(4,358)	-	-	(5,319)
Revenues from sales	5,267	2,251	17,125	10,760	73	(7,954)	27,522
Operating expenses	(3,307)	(2,314)	(15,782)	(10,300)	(220)	7,954	(23,969)
Depreciation, depletion and impairment of tangible assets and mineral interests	(2,246)	(28)	(253)	(145)	(8)	-	(2,680)
Operating income	(286)	(91)	1,090	315	(155)	-	873
Equity in net income (loss) of affiliates and other items	627	51	179	4	103	-	964
Tax on net operating income	313	5	(277)	(85)	38	-	(6)
Net operating income	654	(35)	992	234	(14)	-	1,831
Net cost of net debt							(210)
Non-controlling interests							(15)
Net income							1,606

1 st quarter 2016 (adjustments) <sup>(a)</sup> (M\$)	Exploration & Production	Gas, Renewables & Power	Refining & Chemicals	Marketing & Services	Corporate	Intercompany	Total
Non-Group sales	-	(126)	-	-	-	-	(126)
Intersegment sales	-	-	-	-	-	-	-
Excise taxes	-	-	-	-	-	-	-
Revenues from sales	-	(126)	-	-	-	-	(126)
Operating expenses	(333)	-	(207)	(77)	-	-	(617)
Depreciation, depletion and impairment of tangible assets and mineral interests	-	-	-	-	-	-	-
Operating income <sup>(b)</sup>	(333)	(126)	(207)	(77)	-	-	(743)
Equity in net income (loss) of affiliates and other items	329	(8)	(1)	(8)	-	-	312
Tax on net operating income	272	26	70	30	-	-	398
Net operating income <sup>(b)</sup>	268	(108)	(138)	(55)	-	-	(33)
Net cost of net debt							(6)
Non-controlling interests							9
Net income							(30)

<sup>&</sup>lt;sup>(a)</sup>Adjustments include special items, inventory valuation effect and the effect of changes in fair value.

- On operating income - - (205) (77) - On net operating income - (133) (50) -

<sup>(</sup>b) Of which inventory valuation effect

1 st quarter 2016 (adjusted) (M\$) <sup>(a)</sup>	Exploration & Production	Gas, Renewables & Power	Refining & Chemicals	Marketing & Services	Corporate	Intercompany	Total
Non-Group sales	1,889	2,151	13,938	14,986	3	-	32,967
Intersegment sales	3,378	226	4,148	132	70	(7,954)	-
Excise taxes	-	-	(961)	(4,358)	-	-	(5,319)
Revenues from sales	5,267	2,377	17,125	10,760	73	(7,954)	27,648
Operating expenses	(2,974)	(2,314)	(15,575)	(10,223)	(220)	7,954	(23,352)
Depreciation, depletion and impairment of tangible assets and mineral interests	(2,246)	(28)	(253)	(145)	(8)	-	(2,680)
Adjusted operating income	47	35	1,297	392	(155)	-	1,616
Equity in net income (loss) of affiliates and other items	298	59	180	12	103	-	652
Tax on net operating income	41	(21)	(347)	(115)	38	-	(404)
Adjusted net operating income	386	73	1,130	289	(14)	-	1,864
Net cost of net debt							(204)
Non-controlling interests							(24)
Adjusted net income							1,636
Adjusted fully-diluted earnings per share (\$)							0.68

<sup>(</sup>a) Except for earnings per share.

1 <sup>st</sup> quarter 2016 (M\$)	Exploration & Production	Gas, Renewables & Power	Refining & Chemicals	Marketing & Services	Corporate	Intercompany	Total
Total expenditures	4,235	147	261	251	14	-	4,908
Total divestments	818	98	29	36	4	-	985
Cash flow from operating activities	2,101	(329)	(419)	580	(52)	-	1,881

## 9) <u>Reconciliation of the information by business segment with consolidated financial statements</u>

1 st quarter 2017	Adjusted	Adjustments <sup>(a)</sup>	Consolidated statement of income
(M\$) Sales	41,183	Aujustilients	41,183
Excise taxes	(5,090)	-	(5,090)
Revenues from sales	36,093	_	36,093
Nevertides from sales	30,093	-	30,093
Purchases net of inventory variation	(23,990)	3	(23,987)
Other operating expenses	(6,116)	(50)	(6,166)
Exploration costs	(197)	-	(197)
Depreciation, depletion and impairment of tangible assets and mineral interests	(2,649)	(1,930)	(4,579)
Other income	108	2,217	2,325
Other expense	(58)	(233)	(291)
Financial interest on debt	(324)	(7)	(331)
Financial income from marketable securities & cash equivalents	(11)	-	(11)
Cost of net debt	(335)	(7)	(342)
Other financial income	228	-	228
Other financial expense	(160)	-	(160)
Equity in net income (loss) of affiliates	591	(43)	548
Income taxes	(939)	246	(693)
Consolidated net income	2,576	203	2,779
Group share	2,558	291	2,849
Non-controlling interests	18	(88)	(70)

<sup>(</sup>a) Adjustments include special items, inventory valuation effect and the effect of changes in fair value.

1 st quarter 2016			statement
(M\$)	Adjusted	Adjustments <sup>(a)</sup>	of income
Sales	32,967	(126)	32,841
Excise taxes	(5,319)	-	(5,319)
Revenues from sales	27,648	(126)	27,522
Purchases net of inventory variation	(17,357)	(282)	(17,639)
Other operating expenses	(5,801)	(335)	(6,136)
Exploration costs	(194)	-	(194)
Depreciation, depletion and impairment of tangible assets and mineral interests	(2,680)	-	(2,680)
Other income	171	329	500
Other expense	(54)	(16)	(70)
Financial interest on debt	(268)	(6)	(274)
Financial income from marketable securities & cash equivalents	10	-	10
Cost of net debt	(258)	(6)	(264)
Other financial income	191	-	191
Other financial expense	(155)	-	(155)
Equity in net income (loss) of affiliates	499	(1)	498
Income taxes	(350)	398	48
Consolidated net income	1,660	(39)	1,621
Group share	1,636	(30)	1,606
Non-controlling interests	24	(9)	15

<sup>(</sup>a) Adjustments include special items, inventory valuation effect and the effect of changes in fair value.

Consolidated