

Factbook 2013



SUMMARY

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CORPORATE
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Combined liquids and gas production
Acreage including maps, main producing assets and acreage by region: Europe 71 Africa 79 Commonwealth of Independent States 87 Middle East 90 Asia-Pacific 95 South America 99 North America 105
REFINING & CHEMICALS
Refinery capacity
MARKETING & SERVICES 119
Petroleum product sales (excluding trading and bulk sales)

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Abbreviations

barrel cubic feet /d: per day per year euro \$ and/or U.S. dollar dollar: boe:

metric ton barrel of oil equivalent kboe/d: thousand boe/d kb/d: thousand barrel/d Btu: British thermal unit million B٠

megawatt

MWp: TWh: megawatt peak (direct current) terawatt hour

French Financial Markets Authority American Petroleum Institute AMF: European Refining Margin Indicator.
ERMI is an indicator intended to represent the

margin after variable costs for a hypothetical complex refinery located around Rotterdam in Northern Europe. The indicator margin may not be representative of the actual margins achieved by TOTAL in any period because of TOTAL's particular refinery configurations, product mix effects or other company-specific operating

FEED: Front-End Engineering and Design FPSO: Floating Production Storage and Offloading IFRS: International Financial Reporting Standards liquefied natural gas

liquefied petroleum gas Return on Equity LPG:

ROACE: Return on Average Capital Employed SEC: United States Securities and Exchange

Commission
SAGD: Steam Assisted Gravity Drainage

Conversion table

1 boe = 1 barrel of crude oil = approx. 5,403 cf of gas(1) in 2013

1 b/d = approx. 50 t/y 1 t = approx. 7.5 b (for a gravity of 37° API)

1 Bm³/y = approx. 0.1 Bcf/d 1 m³ = approx. 35.3 cf

1 t of LNG = approx. 48 kcf of gas 1 Mt/y of LNG = approx. 131 Mcf/d

(1) This ratio is calculated based on the actual average equivalent energy content of TOTAL's natural gas reserves and is subject to change.



PROFILE



A GLOBAL ENERGY GROUP

Activities in every sector of the oil industry with operations in more than 130 countries:

- Upstream (oil and gas exploration, development and production, liquefied natural gas and power generation);
- Refining & Chemicals (refining, petrochemicals, specialty chemicals, oil trading and shipping activities);
- Marketing & Services (worldwide supply and marketing activities in the oil products field and renewable energies).

STRATEGY

TOTAL's activities lie at the heart of the two biggest challenges facing the world now and in future: energy supply and environmental protection. The Group's responsibility as an energy producer is to provide optimum, sustainable management of these twin imperatives.

TOTAL's strategy, the implementation of which is based on a model for sustainable growth combining the acceptability of operations with a sustained, profitable investment program, aims at:

- Expanding hydrocarbon exploration and production activities and strengthening its worldwide position as one of the global leaders in the natural gas and LNG markets;
- Progressively expanding energy solutions and developing new energies to complement oil and gas;
- Adapting its refining and petrochemical base to market changes, focusing on a small number of large, competitive platforms and maximizing the advantages of integration;
- Developing its petroleum product marketing business, in particular in Africa, Asia and the Middle East, while maintaining the competitiveness of its operations in mature areas; and
- Pursuing research and development to develop "clean" sources of energy, contributing to the moderation of the demand for energy, and participating in the effort against climate change.

2.3

IBOE/D PRODUCTION

14.3 B\$

ADJUSTED NET INCOME

28 B\$

GROUP ORGANIC CAPEX

6.8 B\$

ASSET SALES COMPLETED
(INCLUDING TRANSACTIONS WITH
MINORITY INTERESTS)

2013 HIGHLIGHTS

FEBRUARY

FRANCE - G&P

Total entered into exclusive negotiations with a consortium (Snam, EDF and GIC) for the sale of Transport et Infrastructures Gaz France (TIGF).

FRANCE AND BELGIUM - R&C

Total received a firm offer from Borealis for the sale of its fertilizers business subsidiary GPN SA and for its entire 56.86% interest in Belgium's Rosier S.A.

CYPRUS - E&P

Signature of Production Sharing Contracts for Blocks 10 and 11 offshore.

MARCH

UK - E&P

Restart of production on Elgin/Franklin following approval of the safety case by the UK Health and Safety Executive (HSE).

UAE - M&S

Start up Shams 1, the world's largest concentrated solar power plant in operation. ①

ITALY - E&P

Sale of a 25% interest in the Tempa Rossa field to Mitsui. Total retains a 50% interest in the concession and operatorship.

REPUBLIC OF CONGO - E&P

Final investment decision for the development of Moho-Bilondo Phase 1bis and Moho Nord projects (operator). ②

CANADA - E&P

Sale of Total's 49% interest in the Voyageur Upgrader project to partner Suncor Energy.

APRIL

IVORY COAST - E&P

Total encountered a horizon of high quality oil during exploration drilling in offshore Block CI-100 in Ivory Coast.

MAY

BRAZIL - E&P

Total expanded exploration acreage, notably with 10 new exploration licenses in Brazil.

BELGIUM - R&C

Approval of a 1 B€ modernization project in the Antwerp refining and petrochemical platform. ③

CONGO - E&P

Signature of a framework of Agreement between Qatar Petroleum International and Total whereby QPI will acquire a 15% stake in Total E&P Congo.

USA - R&C

Completion of the modernization of the Port Arthur steam cracker in Texas to capitalize on competitively priced ethane.

JUNE

NIGERIA - E&P

Launch of the Egina project. 4

ANGOLA - E&P

Start-up of Angola LNG, in which the Group has a 13.6% interest.

SEPTEMBER

FRANCE - R&C

Announcement of a 160 M€ plan to restore the competitiveness of the Carling petrochemical platform by 2016. ⑤

BOLIVIA - E&P

Final investment decision for a first development phase of the Incahuasi gas and condensate field.

KAZAKHSTAN - E&P

First oil from Kashagan, in which the Group has a 16.8% interest.

SOUTH AFRICA - E&P

Acquisition of a 50% interest in Block 11B/12B, from CNR International.











TOTAL HIGHLIGHTS
FACTBOOK 2013

2014

CHILE - M&S

Launch of Salvador project, the construction of the largest solar power plant in Chile.

TRINIDAD & TOBAGO - E&P

Sale to The National Gas Company of Trinidad &Tobago of all of TOTAL's E&P assets in Trinidad for a value of 473 M\$.

SAUDI ARABIA - R&C

The Jubail platform in Saudi Arabia shipped its first cargo of refined products. (6)

OCTOBER

BRAZIL - E&P

Total obtained 20% of the giant Libra oil field, in the Santos Basin in Brazil.

ARGENTINA - E&P

Final investment decision to develop the offshore Vega Pleyade gas and condensate field.

NORWAY - E&P

Start-up of oil production from the Ekofisk South project in the Norwegian North Sea.

IRAQ - E&P

Significant oil and natural gas discovery in the Kurdistan Region of Iraq (Mirawa-1 well).

CANADA - E&P

Final investment decision to develop the Fort Hills oil sands mining project in Alberta. ⑦

NOVEMBER

SOUTH AFRICA - M&S

Total and SunPower selected as the preferred bidder for an 86 megawatt-peak groundmounted solar power project by South Africa's Department of Energy.

FRANCE - G&P

Start of the new gas treatment plant to supply local industry in Lacq, a cornerstone of the gas basin's reconversion . ®

DECEMBER

RUSSIA - E&P

JANUARY

UK - E&P

Acquisition of a 40% interest in two shale gas exploration licenses in the United Kingdom.

BOLIVIA - E&P

Start-up of production from Phase 2 of the Itaú gas and condensate field located in Block XX (Tarija Oeste) in the Andean Cordillera foothills of Bolivia.

FEBRUARY

ANGOLA - E&P

Total announces the sale of its 15% participating interest in the offshore Block 15/06 to Sonangol E&P.

MARCH

PAPUA NEW GUINEA - E&P

Total and InterOil Close Elk-Antelope transaction, whereby Total acquires 40.1%⁽¹⁾ gross interest and brings its global expertise to developing PNG's second LNG project.

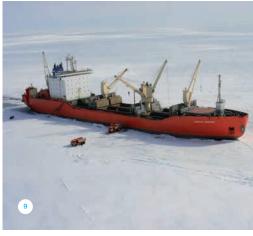
CHINA - G&P

Total announces the signature of an LNG Cooperation
Agreement strengthening the partnership between Total and China National Offshore Oil Corporation (CNOOC) to respond to increasing gas demand in China.









(1) Before the Papua New Guinea Government and landholders in PRL15 exercise their rights under the PNG Oil and Gas Act.

CORPORATE SOCIAL RESPONSIBILITY





Corporate Social Responsibility (CSR) is fully integrated into TOTAL's operations. It is a driver of the Group's success as it is a means of fulfilling its mission of providing energy in a responsible manner and also of building trusted relationships. These are essential to manage risks and create business opportunities.

Through the Awango by Total brand launched in 2012, the Group markets a range of solar products and services that meet the lighting needs of people with low incomes and no access to electricity. This social business is one of TOTAL's initiatives for access to energy. By the end of 2013, the program was implemented in 12 countries, with close to 2.5 million people reached. Thus, TOTAL is in line with its target of selling 1 million solar lamps and reaching 5 million people by 2015.

ETHICS



In 2013, TOTAL updated its Business Integrity Guide, which spells out the Group's integrity process including prevention of corruption and fraud. Through concrete examples, this guide is intended to help employees by providing guidance on understanding, preventing and managing risks.

~100 ethical assessments conducted by independent third parties since 2002

A Business Integrity Policy and Program has been implemented since 2011, with clear standards and guidelines adopted as well as raising awareness and training. TOTAL has also set up a dedicated business integrity organization, with a worldwide network of fraud risk coordinators and compliance officers.

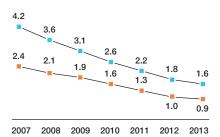
~350 compliance officers present at all levels of TOTAL's organization

SAFETY

In order to measure its results and improvement on safety, TOTAL monitors different indicators such as injury rates.

INJURY RATES

(TOTAL and contractors employees)



- Total Recordable Injury Rate (TRIR), i.e. number of recorded injuries per million hours worked
- I ost Time Injury Rate (LTIR), i.e. number of lost time injuries per million hours worked

66 "Tier 1" process safety events recorded in 2013

In 2013, TOTAL's business segments made several changes to the reference frameworks of their Heath, Safety and Environment (HSE) management systems in order to provide greater overall consistency, while at the same time respecting the businesses' specific characteristics.

Within TOTAL's safety management systems, the reporting of anomalies and near misses is strongly encouraged and monitored. Following accidents or near misses, when relevant, a safety alert or a safety feedback notice is issued and distributed within the Group to maximize lessons learned. The safety management systems also emphasize crisis management through emergency plans and exercises organized in particular to test anti-pollution plans.

For example, in November 2013, a largescale exercise to simulate a massive oil spill in deep-offshore waters was conducted in Angola. During this 3-day emergency exercise, several systems implemented by the post-Macondo task forces were tested.

~400 people mobilized, several ships, helicopters and an airplane deployed during the emergency exercise in Angola in 2013

1/4 of training within the Group dedicated to safety(1



In 2013, a worldwide awareness campaign was launched and deployed in 18 languages on the theme of commitment to safety.

SOCIETAL

New societal reporting tools were implemented in 2013 to better monitor community development initiatives as a whole, in line with the Group societal policy which is developed and adapted by the business segments.

8 societal performance indicators developed in 2013 within the framework of the new annual societal reporting



In 2013, two tools were further deployed: SRM+ and MOST. Stakeholder Relationship Management (SRM+) is an internal tool implemented within TOTAL since 2006. It is used to map the main stakeholders, better understand their perception and challenges and then draw up an action plan for building long-term relationships and adopting a strategy in line with both the Group's activities and its stakeholders' expectations. The Management Operational Societal Tool (MOST) is employed to steer and coordinate societal projects. Set up in 2012, it is now available

in twelve E&P subsidiaries. In addition, at the E&P level, a procedure and a guide on grievance mechanisms, which form an integral part of the societal management plan, were issued in 2013.

7 audits conducted in 2013 within the framework of MAESTRO (Management and **Expectations Standards Towards Robust** Operations), the E&P's HSE management system which integrates societal issues since 2012

"Responsible leadership for a sustainable business", a new training program targeting management, was created in 2013.

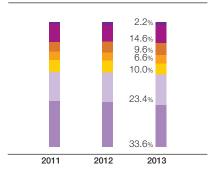
357 M€ expenditure and 3,400 initiatives for community development in 2013

Regarding purchasing, a map of CSR risks and opportunities was created in 2012 to identify the main issues per purchasing category in three areas: ethics and human rights, environmental impact and value creation with communities. In 2013, the Group focused on sustainable purchasing through awareness-raising, training and dedicated tools such as internal feedback.

SOCIAL

In order to promote the internationalization of its management, TOTAL encourages the recruitment of local personnel and their access to positions of responsibility.

BREAKDOWN OF EMPLOYEES BY REGION



- France Europe excl. France Africa ■ North America ■ South America ■ Asia ■ Other
- 73% of managers recruited in 2013 were non-French, representing more than 80 nationalities
- 36% of managers recruited on open-ended contracts in 2013 were hired by E&F
- **33,000** people completed at least one e-learning module in 2013
- 85% of employees are proud to work for TOTAL(2)

⁽¹⁾ Data from the Worldwide Human Resources Survey performed on a representative sample of TOTAL's employees, covering 90% of the Group's employees in 149 subsidiaries.

⁽²⁾ According to Total Survey conducted in 2013 by Towers Watson on 68,800 employees with a response rate of 69%

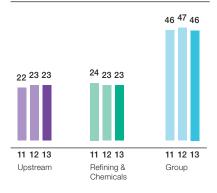
FNVIRONMENT

Delivering a long-term response to energy demand while tackling environmental and climate change challenges is a priority for the Group. Committed to better energy, TOTAL set up environmental objectives, including:

- -15% in greenhouse gas emissions from 2008 to 2015;
- -50% in flaring (excluding start-up) from 2005 to 2014;
- 1.5% improvement per year in energy efficiency from 2012 to 2017;
- -40% in onshore and coastal hydrocarbon discharges from 2011 to 2017;
- -20% in SO₂ emissions from 2010 to 2017.

GREENHOUSE GAS EMISSIONS

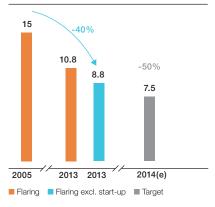
(millions of tons of CO₂ equivalent per year)



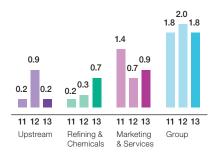
1.4 Mt CO₂ avoided, on whole life cycle, with 2013 sales of Total Ecosolutions products and services that provide consumers with the same level of service for a lower environmental impact

VOLUMES OF GAS FLARED

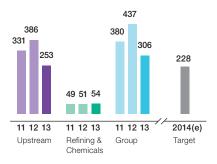
(millions of m³ per day)



VOLUME OF HYDROCARBON SPILLS WITH AN ENVIRONMENTAL IMPACT (thousands of m³)



ONSHORE AND COASTAL HYDROCARBON **DISCHARGES** (tons)



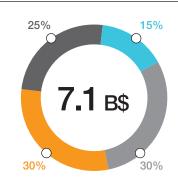
In early June 2013, Christophe de Margerie pledged that Total would refrain from prospecting or exploiting oil and gas in natural sites inscribed on Unesco's World Heritage List at this date. This commitment is a new component of the Group's environmental policy which has long included protecting biodiversity.

As part of its strategy, TOTAL is developing renewable energies with two main focuses: solar energy and biomass. Its subsidiary SunPower launched or completed in 2013 the development of giant projects in the USA, such as California Valley Solar Ranch and Solar Star, the world's largest solar farm. Moreover, in 2013, SunPower was awarded new projects in Japan, Chile and South Africa. In Chile, this is the world's largest solar merchant project.

Regarding biomass, TOTAL announced in 2013 the creation of a joint venture with Amyris to produce and market biodiesel and bio-jet fuel worldwide. For several years, the Group has been in a partnership, with a focus on R&D, with Amyris, specializing in biotechnology.

R&D is a key to anticipating the future of energy and innovation is one of the drivers of sustainability.

R&D BUDGET (2014-2018 Long-Term Plan)



- Clean technologies & environment: photovoltaic, biomass, air, water, biodiversity, CCS, green chemicals.
- Innovative technologies & process optimization: asset efficiency and reliability conversion, X-to-Y pilots.
- Products competitiveness: innovation products, energy efficiency for customers
- Resources: exploration technology, EOR, oil sands.

ESGINDICES

In 2013, TOTAL was selected for the tenth consecutive year in the DJSI(3) World and is the only major in this index.

TOTAL has been continuously included in the main Environmental, Social and Governance (ESG) indices: FTSE4Good(4) since 2001, ASPI⁽⁵⁾ since 2004 and DJSI⁽³⁾ Europe since 2005.

To learn more about CSR, go to total.com and consult:

- The Registration Document (in particular the Chapter on "social and environmental information") and the CSR Report (heading: Media, Publications)
- CSR presentations for investors (heading: Investors, ESG)
- CSR Analysts heading (csr-analysts.total.com) that comprises key performance indicators and information on reporting standards and processes.

- (3) Dow Jones Sustainability Indices, published by Swiss asset manager RobecoSAM. (4) Index managed by the English index provider FTSE Group.
- (5) Advanced Sustainability Performance Index, managed by the French rating agency Vigeo.

NOTE ON FINANCIAL STATEMENTS

significant. For these years, the U.S. dollar Factbook data are in line with these historic financial statements. For the previous years (before 2011), the historical Factbook conversion method has been used: U.S. dollar amounts represent euro amounts converted at the average €-\$ exchange rate for statement of income and cash flow statement items and at the year-end €-\$ exchange rate for the balance sheet.

FINANCIAL HIGHLIGHTS

(in million euros, except percent and per share amounts)	2013	2012	2011	2010	2009
Sales	189,542	200,061	184,693	159,269	131,327
Adjusted operating income from business segments(1)	20,779	24,866	24,456	19,841	14,076
Adjusted net operating income from business segments(1)	11,925	13,351	12,295	10,648	7,529
Net income (Group share)	8,440	10,609	12,309	10,597	8,400
Adjusted net income (Group share)(1)	10,745	12,276	11,457	10,314	7,737
Fully-diluted weighted-average number of shares	2,271,543,658	2,266,635,745	2,256,951,403	2,244,494,576	2,237,292,199
Adjusted fully-diluted earnings per share (€)(1)(2)	4.73	5.42	5.08	4.60	3.46
Dividend per share (€)(2)(3)	2.38	2.34	2.28	2.28	2.28
Net-debt-to-equity ratio (as of December 31)	23%	22%	23%	22%	27%
Return on average capital employed (ROACE)(4)	13%	16%	16%	16%	13%
Return on equity (ROE)	15%	18%	19%	19%	16%
Cash flow from operating activities	21,473	22,462	19,536	18,493	12,360
Investments (5)	25,922	22,943	24,541	16,273	13,349
Divestments	4,814	5,871	8,578	4,316	3,081
Investments including net investments in equity					
affiliates and non-consolidated companies	24,680	21,658	23,668	15,409	13,003(6)

⁽¹⁾ Adjusted results are defined as income using replacement cost, adjusted for special items, excluding the impact of changes for fair value from January 1, 2011, and, through June 30, 2010, excluding Total's equity share of adjustments related to Sanofi.

⁽²⁾ Based on the fully-diluted weighted-average number of common shares outstanding during the period. (3) 2013 dividend subject to approval by the Shareholders' meeting on May 16, 2014.

⁽⁴⁾ Based on adjusted net operating income and average capital employed using replacement cost.

⁽⁵⁾ Including acquisitions.

⁽⁶⁾ These figures did not include the net financing for employees related stock purchase plans.

FINANCIAL HIGHLIGHTS

(in million dollars, except percent and per share amounts)	2013(1)	2012	2011	2010	2009
Sales	251,725	257,037	257,084	211,143	183,175
Adjusted operating income from business segments(2)	27,618	31,946	34,044	26,303	19,633
Adjusted net operating income from business segments(2)	15,861	17,153	17,118	14,116	10,501
Net income (Group share)	11,228	13,648	17,400	14,048	11,716
Adjusted net income (Group share)(2)	14,292	15,772	15,948	13,673	10,792
Fully-diluted weighted-average number of shares	2,271,543,648	2,266,635,745	2,256,951,403	2,244,494,576	2,237,292,199
Adjusted fully-diluted earnings per share (\$)(2)(3)	6.29	6.96	7.07	6.10	4.83
Dividend per ADR (\$)(3)(4)(5)	3.16	3.05	2.97	3.15	3.08
Net-debt-to-equity ratio (as of December 31)	23%	22%	23%	22%	27%
Return on average capital employed (ROACE)(6)	13%	16%	17%	16%	13%
Return on equity (ROE)	15%	17%	20%	19%	16%
Cash flow from operating activities	28,513	28,858	27,193	24,516	17,240
Investments ⁽⁷⁾	34,431	29,475	34,161	21,573	18,619
Divestments	6,399	7,543	11,940	5,722	4,297
Investment including net investments in equity					
affiliates and non-consolidated companies	32,782	27,824	32,946	20,428	18,137 ⁽⁸⁾

- (6) Based on adjusted net operating income and average capital employed using replacement cost. (7) Including acquisitions.
 (8) These figures did not include the net financing for employees related stock purchase plans.

⁽¹⁾ Including the impact of IFRIC 21.
(2) Adjusted results are defined as income using replacement cost, adjusted for special items, excluding the impact of changes for fair value from January 1, 2011, and, through June 30, 2010, excluding Total's equity share of adjustments related to Sanofi.
(3) Based on the fully-diluted weighted-average number of common shares outstanding during the period.
(4) 2013 dividend subject to approval by the Shareholders' meeting on May 16, 2014.
(5) Estimated dividend in dollars includes the first quarterly interim dividend of \$0.80 paid in October 2013 and the second quarterly interim dividend of \$0.81 paid in January 2014, as well as the third quarterly interim dividend of €0.59 payable in March 2014 (ADR-related payment in June 2014), both converted at a rate of \$1.30/€.

(6) Based on adjusted net operation income and average capital employed using replacement cost.

OPERATIONAL HIGHLIGHTS BY QUARTER

(in million euros)	million euros) 2013			Quarters				
	Full Year	1 st	2 nd	3 rd	4 th			
Adjusted operating income from business segments ⁽¹⁾	20,779	5,779	5,084	5,146	4,770			
Upstream	17,854	4,960	4,308	4,486	4,100			
Refining & Chemicals	1,329	410	357	262	300			
Marketing & Services	1,596	409	419	398	370			
Adjusted net operating income from business segments ⁽¹⁾	11,925	3,114	3,025	2,989	2,797			
Upstream	9,370	2,466	2,325	2,329	2,250			
Refining & Chemicals	1,404	383	370	330	321			
Marketing & Services	1,151	265	330	330	226			

⁽¹⁾ Adjusted results (adjusted operating income, adjusted net operating income and adjusted net income) are defined as income using replacement cost, adjusted for special items, excluding the impact of changes for fair value from January 1, 2011.

(in million dollars)	2013		Quart	ters ⁽¹⁾		
	Full Year (1)	1 st	2 nd	3 rd	4 th	
Adjusted operating income from business segments(2)	27,618	7,503	6,708	6,874	6,533	
Upstream	23,700	6,549	5,621	5,943	5,587	
Refining & Chemicals	1,766	438	520	387	421	
Marketing & Services	2,152	516	567	544	525	
Adjusted net operating income from business segments(2)	15,861	4,026	4,005	3,995	3,835	
Upstream	12,450	3,257	3,041	3,087	3,065	
Refining & Chemicals	1,857	437	518	461	441	
Marketing & Services	1,554	332	446	447	329	

⁽¹⁾ Including the impact of IFRIC 21.

MARKET ENVIRONMENT

2013	2012	2011	2010	2009
1.38	1.32	1.29	1.34	1.44
1.33	1.28	1.39	1.33	1.39
110.3	110.0	107.4	95.0	77.7
108.7	111.7	111.3	79.5	61.7
17.9	36.0	17.4	27.4	17.8
2.4	4.9	2.3	3.7	2.4
-	-	-	-	14.8
-	-	-	-	2.0
	1.38 1.33 110.3 108.7 17.9	1.38	1.38 1.32 1.29 1.33 1.28 1.39 110.3 110.0 107.4 108.7 111.7 111.3 17.9 36.0 17.4 2.4 4.9 2.3	1.38 1.32 1.29 1.34 1.33 1.28 1.39 1.33 110.3 110.0 107.4 95.0 108.7 111.7 111.3 79.5 17.9 36.0 17.4 27.4 2.4 4.9 2.3 3.7

⁽¹⁾ ERMI, Total's European Refining Margin Indicator after variable costs; published quarterly by the Group since January 2010, replaces the TRCV index. (2) TRCV (Topping, Reforming, Cracking, Visbreaking) was the previous Total's European Refining Margin Indicator.

⁽²⁾ Adjusted results (adjusted operating income, adjusted net operating income and adjusted net income) are defined as income using replacement cost, adjusted for special items, excluding the impact of changes for fair value from January 1, 2011.

2012		Qua	rters	
Full Year	1 st	2 nd	3 rd	4 th
24,866	6,788	5,698	6,561	5,819
22,056	6,508	4,948	5,551	5,049
1,455	(43)	458	652	388
1,355	323	292	358	382
13,351	3,262	3,060	3,709	3,320
11,145	3,057	2,505	2,897	2,686
1,376	64	378	567	367
830	141	177	245	267

2012				
Full Year	1 st	2 nd	3 rd	4 th
31,946	8,898	7,301	8,203	7,545
28,333	8,531	6,340	6,940	6,547
1,873	(56)	587	815	503
1,740	423	374	448	495
17,153	4,276	3,921	4,637	4,305
14,316	4,007	3,210	3,622	3,483
1,768	84	484	709	476
1,069	185	227	306	346

FINANCIAL HIGHLIGHTS BY QUARTER

(in million euros, except percent,	2013		Quar	ters		
per share amounts and share buybacks)	Full Year	1 st	2 nd	3 rd	4 th	•
Adjusted net income (Group share)(1)	10,745	2,863	2,699	2,716	2,467	
Adjusted fully-diluted earnings per share (€) (1)	4.73	1.26	1.19	1.19	1.08	
Net income (Group share)	8,440	1,537	2,537	2,761	1,605	
Net-debt-to-equity ratio (as of end of period)	23.3%	25.9%	27.6%	23.0%	23.3%	
Shares outstanding (as of end of period)	2,377,678,160	2,365,933,626	2,376,735,991	2,377,196,179	2,377,678,160	
Fully-diluted weighted-average number of shares	2,271,543,658	2,269,007,119	2,274,457,002	2,274,700,388	2,275,542,264	
Number of shares bought back during the period	4,414,200	-	-	4,414,200	-	
Share buybacks (B€)	0.20	-	-	0.2	-	
(in million euros, except percent,	2010		Quar	ters		
per share amounts and share buybacks)	Full Year ⁽²⁾	1 st	2 nd	3 rd	4 th	•
Adjusted net income (Group share)(1)	10,314	2,296	2,961	2,475	2,556	
Adjusted fully-diluted earnings per share (€)(1)	4.6	1.02	1.32	1.1	1.14	
Net income (Group share)	10,597	2,613	3,101	2,827	2,030	
Net-debt-to-equity ratio (as of end of period)	22.5%	21.5%	22.7%	18.2%	22.5%	
Shares outstanding (as of end of period)	2,349,640,931	2,348,587,570	2,348,729,461	2,348,830,901	2,349,640,931	
Fully-diluted weighted-average number of shares	2,244,494,576	2,242,655,630	2,242,498,492	2,244,895,039	2,247,929,142	
Number of shares bought back during the period	-	-	-	-	-	
Share buybacks (B€)	-	-	-	-	-	

⁽¹⁾ Adjusted results (adjusted operating income, adjusted net operating income and adjusted net income) are defined as income using replacement cost, adjusted for special items,

excluding the impact of changes for fair value from January 1, 2011, and, through June 30, 2010, excluding Total's equity share of adjustments related to Sanofi.

(2) As indicated on page 8, quarterly data for 2011, 2010 and 2009 have not been restated following the application of revised accounting standard IAS 19 effective January 1, 2013. Therefore, in the absence of such information, the sum of the quarters for these three years is not equal to the full year restated of IAS 19.

(in million dollars, except percent,	2013		Quart	ters (1)		
per share amounts and share buybacks)	Full Year (1)	1 st	2 nd	3 rd	4 th	
Adjusted net income (Group share)(2)	14,292	3,698	3,581	3,628	3,385	
Adjusted earnings per ADR (\$)(2)	6.29	1.63	1.57	1.59	1.49	
Net income (Group share)	11,228	1,948	3,364	3,682	2,234	
Net-debt-to-equity ratio (as of end of period)	23.3%	25.9%	27.6%	23.0%	23.3%	
Shares outstanding (as of end of period)	2,377,678,160	2,365,933,626	2,376,735,991	2,377,196,179	2,377,678,160	
Fully-diluted weighted-average number of shares	2,271,543,658	2,269,007,119	2,274,457,002	2,274,700,388	2,275,542,264	
Number of shares bought back during the period	4,414,200	-	-	4,414,200	-	
Share buybacks (B\$)	0.3	-	-	0.3	-	
(in million dollars, except percent,	2010		Quar	rters		
per share amounts and share buybacks)(1)	Full Year ⁽³⁾	1 st	2 nd	3 rd	4 th	
Adjusted net income (Group share)(2)	13,673	3,175	3,763	3,195	3,472	
Adjusted earnings per ADR (\$)(2)	6.10	1.42	1.68	1.42	1.54	
Net income (Group share)	14,048	3,614	3,941	3,650	2,757	
Net-debt-to-equity ratio (as of end of period)	22.5%	21.5%	22.7%	18.2%	22.5%	
Shares outstanding (as of end of period)	2,349,640,931	2,348,587,570	2,348,729,461	2,348,830,901	2,349,640,931	
Fully-diluted weighted-average number of shares	2,244,494,576	2,242,655,630	2,242,498,492	2,244,895,039	2,247,929,142	
Number of shares bought back during the period	-	-	-	-	-	
Share buybacks (B\$)	-	-	-	-	-	

 ⁽¹⁾ Including the impact of IHRIC 21.
 (2) Adjusted results (adjusted operating income, adjusted net operating income and adjusted net income) are defined as income using replacement cost, adjusted for special items, excluding the impact of changes for fair value from January 1, 2011, and, through June 30, 2010, excluding Total's equity share of adjustments related to Sanofi.
 (3) As indicated on page 8, quarterly data for 2011, 2010 and 2009 have not been restated following the application of revised accounting standard IAS 19 effective January 1, 2013. Therefore, in the absence of such information, the sum of the quarters for these three years is not equal to the full year restated of IAS 19.

2012		Quar	ters		2011		Quart	ers	
Full Year	1 st	2 nd	3 rd	4 th	Full Year ⁽²⁾	1 st	2 nd	3 rd	4 th
12,276	3,080	2,791	3,364	3,041	11,457	3,104	2,794	2,801	2,725
5.42	1.36	1.23	1.48	1.34	5.08	1.38	1.24	1.24	1.20
10,609	3,668	1,518	3,082	2,341	12,309	3,946	2,726	3,314	2,290
21.9%	22.6%	21.9%	21.2%	21.9%	23.4%	19.3%	24.3%	15.2%	23.4%
2,365,933,146	2,364,545,977	2,364,546,966	2,365,919,246	2,365,933,146	2,363,767,313	2,351,139,024	2,361,390,509	2,363,752,941	2,363,767,313
2,266,635,745	2,264,743,824	2,264,091,516	2,268,296,670	2,270,173,079	2,256,951,403	2,251,135,143	2,255,537,890	2,260,966,547	2,263,503,634
1,800,000	-	-	-	1,800,000	-	-	-	-	-
0.1	-	-	-	0.1	-	-	-	-	-

2009	Quarters								
Full Year ⁽²⁾	1 st	2 nd	3 rd	4 th					
7,737	2,113	1,721	1,869	2,081					
3.46	0.95	0.77	0.84	0.93					
8,400	2,290	2,169	1,923	2,065					
26.9%	19.1%	24.7%	20.8%	26.9%					
2,348,422,884	2,372,269,434	2,372,373,960	2,347,765,791	2,348,422,884					
2,237,292,199	2,235,352,499	2,235,576,296	2,236,847,472	2,241,392,531					
-		_	_	_					
-	_	_	_	_					

2012		Quar	ters		2011		Quart	ers	
Full Year	1 st	2 nd	3 rd	4 th	Full Year (3)	1 st	2 nd	3 rd	4 th
15,772	4,037	3,576	4,206	3,943	15,948	4,246	4,021	3,957	3,674
6.96	1.78	1.58	1.85	1.74	7.07	1.89	1.78	1.75	1.62
13,648	4,808	1,945	3,853	3,036	17,400	5,398	3,923	4,682	3,087
21.9%	22.6%	21.9%	21.2%	21.9%	23.4%	19.3%	24.3%	15.2%	23.4%
2,365,933,146	2,364,545,977	2,364,546,966	2,365,919,246	2,365,933,146	2,363,767,313	2,351,139,024	2,361,390,509	2,363,752,941	2,363,767,313
2,266,635,745	2,264,743,824	2,264,091,516	2,268,296,670	2,270,173,079	2,256,951,403	2,251,135,143	2,255,537,890	2,260,966,547	2,263,503,634
1,800,000	-	-	-	1,800,000		-	_	_	_
0.1		_	_	0.1		-	_	_	

2009	Quarters							
Full Year ⁽³⁾	1 st	2 nd	3 rd	4 th				
10,792	2,753	2,346	2,673	3,076				
4.83	1.23	1.05	1.2	1.37				
11,716	2,984	2,957	2,750	3,052				
26.9%	19.1%	24.7%	20.8%	26.9%				
2,348,422,884	2,372,269,434	2,372,373,960	2,347,765,791	2,348,422,884				
2,237,292,199	2,235,352,499	2,235,576,296	2,236,847,472	2,241,392,531				
-	_	-	-	_				
-	-	-	-	_				

MARKET ENVIRONMENT AND PRICE REALIZATIONS

	2013		Quart	ers		2012	Quarters				
	Full Year	1 st	2 nd	3 rd	4 th	Full Year	1 st	2 nd	3 rd	4 th	
Market environment											
Average euro-dollar (€/\$)	1.33	1.32	1.31	1.32	1.36	1.28	1.31	1.28	1.25	1.30	
Brent price (\$/b)	108.7	112.6	102.4	110.3	109.2	111.7	118.6	108.3	109.5	110.1	
Average refining margins (\$/ton) - ERMI(1)	17.9	23.4	18.4	10.6	10.1	36.0	20.9	38.2	51.0	33.9	
Average refining margins (\$/b) - ERMI(1)	2.4	3.2	2.5	1.4	1.4	4.9	2.8	5.2	6.9	4.6	
Average refining margins (\$/ton) - TRCV(2)	-	-	-	-	-	-	-	-	-	-	
Average refining margins (\$/b) - TRCV(2)	-	-	-	-	-	-	-	-	-	-	
Price realizations(3)											
TOTAL average liquids price (\$/b)(4)	103.3	106.7	96.6	107.2	102.5	107.7	115.2	101.6	107.6	106.4	
TOTAL average gas price (\$/MBtu)	7.12	7.31	6.62	7.18	7.36	6.74	7.16	7.10	6.00	6.94	

CONSOLIDATED STATEMENT OF INCOME

For the year ended December 31,	2013	2012	2011	2010	2009
(in million euros, except per share amounts)					
Sales	189,542	200,061	184,693	159,269	131,327
Excise taxes	(17,887)	(17,762)	(18,143)	(18,793)	(19,174)
Revenues from sales	171,655	182,299	166,550	140,476	112,153
Purchases, net of inventory variation	(121,113)	(126,798)	(113,892)	(93,171)	(71,058)
Other operating expenses	(21,687)	(22,784)	(19,792)	(19,091)	(18,669)
Exploration costs	(1,633)	(1,446)	(1,019)	(864)	(698)
Depreciation, depletion, and amortization					
of tangible assets and mineral interests	(9,031)	(9,525)	(7,506)	(8,421)	(6,682)
Other income	1,725	1,462	1,946	1,396	314
Other expense	(2,105)	(915)	(1,247)	(900)	(600)
Financial interest on debt	(670)	(671)	(713)	(465)	(530)
Financial income from marketable securities					
and cash equivalents	64	100	273	131	132
Cost of net debt	(606)	(571)	(440)	(334)	(398)
Other financial income	524	558	609	442	643
Other financial expense	(529)	(499)	(429)	(407)	(345)
Equity in income (loss) of affiliates	2,571	2,010	1,925	1,953	1,642
Income taxes	(11,110)	(13,035)	(14,091)	(10,246)	(7,720)
Consolidated net income	8,661	10,756	12,614	10,833	8,582
Group share	8,440	10,609	12,309	10,597	8,400
Minority interests	221	147	305	236	182
Earnings per share (€)	3.73	4.70	5.48	4.74	3.77
Fully-diluted earnings per share (€)	3.72	4.68	5.45	4.72	3.75
Adjusted net income	10,745	12,276	11,457	10,314	7,737
Adjusted fully-diluted earnings per share (€)	4.73	5.42	5.08	4.60	3.46

ERMI, Total's European Refining Margin Indicator after variable costs; published quaterly by the Group since January 2010, replaces the TRCV index.
 TRCV (Topping, Reforming, Cracking, Visbreaking) was the TOTAL's previous European Refining Margin Indicator.
 Consolidated subsidiaries excluding fixed margin and buy-back contracts. Beginning with the first quarter of 2012, includes hydrocarbon production overlifting/underlifting position valued at market price.
 Crude oil and natural gas liquids.

2011		Quarters		2010	0 Quarters		2009		Quarters					
Full Year	1 st	2 nd	3 rd	4 th	Full Year	1 st	2 nd	3 rd	4 th	Full Year	1 st	2 nd	3 rd	4 th
1.39	1.37	1.44	1.41	1.35	1.33	1.38	1.27	1.29	1.36	1.39	1.30	1.36	1.43	1.48
111.3	105.4	117.0	113.4	109.3	79.5	76.4	78.2	76.9	86.5	61.7	44.5	59.1	68.1	74.5
17.4	24.6	16.3	13.4	15.1	27.4	29.5	31.2	16.4	32.3	17.8	30.5	17.1	12.0	11.7
2.3	3.3	2.2	1.8	2.0	3.7	4.0	4.2	2.2	4.4	2.4	4.1	2.3	1.6	1.6
-	-	-	-	-	-	-	-	-	-	14.8	34.7	12.4	6.6	5.7
-	-	-	-	-	-	-	-	-	-	2.0	4.7	1.7	0.9	0.8
105.0	99.5	110.6	106.8	104.3	76.3	74.2	74.8	72.8	83.7	58.1	41.5	54.8	65.1	70.6
6.53	6.19	6.60	6.56	6.79	5.15	5.06	4.82	5.13	5.62	5.17	6.00	4.70	4.90	5.10

CONSOLIDATED STATEMENT OF INCOME

For the year ended December 31,	2013(1)	2012	2011	2010	2009
(in million dollars, except per share amounts)					
Sales	251,725	257,037	257,084	211,143	183,175
Excise taxes	(23,756)	(22,821)	(25,254)	(24,914)	(26,744)
Revenues from sales	227,969	234,216	231,830	186,229	156,431
Purchases, net of inventory variation	(160,849)	(162,908)	(158,533)	(123,517)	(99,112)
Other operating expenses	(28,764)	(29,273)	(27,549)	(25,309)	(26,040)
Exploration costs	(2,169)	(1,857)	(1,418)	(1,145)	(974)
Depreciation, depletion, and amortization					
of tangible assets and mineral interests	(11,994)	(12,237)	(10,448)	(11,164)	(9,320)
Other income	2,290	1,897	2,975	1,851	438
Other expense	(2,800)	(1,178)	(1,738)	(1,193)	(837)
Financial interest on debt	(889)	(863)	(992)	(616)	(739)
Financial income from marketable securities and cash equivalents	85	128	380	174	184
Cost of net debt	(804)	(735)	(612)	(443)	(555)
Other financial income	696	717	848	586	897
Other financial expense	(702)	(641)	(597)	(540)	(481)
Equity in income (loss) of affiliates	3,415	2,582	2,680	2,589	2,290
Income taxes	(14,767)	(16,747)	(19,614)	(13,583)	(10,768)
Consolidated net income	11,521	13,836	17,824	14,361	11,970
Group share	11,228	13,648	17,400	14,048	11,716
Minority interests	293	188	424	313	254
Earnings per share (\$)	4.96	6.05	7.74	6.28	5.26
Fully-diluted earnings per share (\$)	4.94	6.02	7.71	6.26	5.24
Adjusted net income	14,292	15,772	15,948	13,673	10,792
Adjusted fully-diluted earnings per share (\$)	6.29	6.96	7.07	6.10	4.83

⁽¹⁾ Including the impact of IFRIC 21.

SALES

(in millions)	2013	2013	2012	2011
	\$(1)	€	€	€
By business segment excluding inter-segment sales				
Upstream	26,367	19,855	22,143	22,211
Refining & Chemicals	114,483	86,204	91,117	77,146
Marketing & Services	110,873	83,481	86,614	85,325
Corporate	2	2	187	11
Total	251,725	189,542	200,061	184,693
By business segment including inter-segment sales				
Upstream	64,017	48,204	53,664	49,512
Refining & Chemicals	166,758	125,564	135,587	121,423
Marketing & Services	113,032	85,107	87,369	86,130
Corporate	179	135	386	196
Inter-segment sales	(92,261)	(69,468)	(76,945)	(72,568)
Total	251,725	189,542	200,061	184,693
By geographic area excluding inter-segment sales				
France	57,650	43,412	45,981	42,626
Rest of Europe	128,661	96,876	103,862	81,453
North America	22,332	16,815	17,648	15,917
Africa	23,146	17,428	17,921	15,077
Rest of world	19,936	15,011	14,649	29,620
Total	251,725	189,542	200,061	184,693

⁽¹⁾ Including the impact of IFRIC 21.

DEPRECIATION, DEPLETION & AMORTIZATION OF TANGIBLE ASSETS AND MINERAL INTEREST BY BUSINESS SEGMENT (INCLUDING SPECIAL ITEMS ASSET IMPAIRMENT CHARGES)

As of December 31,	2013	2013	2012	2011
(in millions)	\$(1)	€	€	€
Upstream	(9,484)	(7,141)	(7,437)	(5,039)
Refining & Chemicals	(1,736)	(1,307)	(1,445)	(1,936)
Marketing & Services	(733)	(552)	(607)	(496)
Corporate	(41)	(31)	(36)	(35)
Total	(11,994)	(9,031)	(9,525)	(7,506)

⁽¹⁾ Including the impact of IFRIC 21.

EQUITY IN INCOME/(LOSS) OF AFFILIATES BY BUSINESS SEGMENT

As of December 31,	2013	2013	2012	2011
(in millions)	\$(1)	€	€	€
Upstream	2,889	2,175	1,856	1,704
Refining & Chemicals	499	376	243	295
Marketing & Services	27	20	(89)	(75)
Corporate	-	-	-	1
Total	3,415	2,571	2,010	1,925

⁽¹⁾ Including the impact of IFRIC 21.

INCOME TAXES

(in millions)	2013	2013	2012	2011	2010	2009
	\$(1)	€	€	€	€	€
Current income taxes	(13,607)	(10,246)	(12,430)	(12,495)	(9,934)	(7,213)
Deferred income taxes	(1,160)	(864)	(605)	(1,596)	(312)	(507)
Income taxes	(14,767)	(11,110)	(13,035)	(14,091)	(10,246)	(7,720)

⁽¹⁾ Including the impact of IFRIC 21.

ADJUSTMENT ITEMS TO OPERATING INCOME BY BUSINESS SEGMENT

(in million euros)	Upstream	Refining & Chemicals	Marketing & Services	Corporate	Total
Year 2013					
Inventory valuation effect	-	(737)	(65)	-	(802)
Effect of changes in fair value	(56)	-	-	-	(56)
Restructuring charges	-	(281)	(3)	-	(284)
Impairments	(651)	(138)	(3)	-	(792)
Other	(86)	(41)	(34)	-	(161)
Total	(793)	(1,197)	(105)	-	(2,095)
Year 2012					
Inventory valuation effect	_	(179)	(55)		(234)
Effect of changes in fair value	(9)	-	-	-	(9)
Restructuring charges	-	(2)	_	_	(2)
Impairments	(1,200)	(206)	(68)	-	(1,474)
Other	(586)	(18)	(174)	(88)	(866)
Total	(1,795)	(405)	(297)	(88)	(2,585)
Year 2011					
Inventory valuation effect	-	928	287	_	1,215
Effect of changes in fair value	45	_			45
Restructuring charges	-	-		_	_
Impairments	(75)	(706)	_	_	(781)
Other	-	(75)	(17)		(92)
Total	(30)	147	270	-	387

ADJUSTMENT ITEMS TO NET INCOME BY BUSINESS SEGMENT

(in million euros)	Upstream	Refining & Chemicals	Marketing & Services	Corporate	Total
Year 2013					
Inventory valuation effect	-	(495)	(54)	-	(549)
Effect of changes in fair value	(44)	-	-	-	(44)
Restructuring charges	-	(405)	(23)	-	(428)
Impairments	(442)	(137)	(7)	-	(586)
Gains (losses) on asset sales	(31)	(41)	-	-	(72)
Other	(86)	(511)	35	(64)	(626)
Total	(603)	(1,589)	(49)	(64)	(2,305)
Year 2012					
Inventory valuation effect	_	(116)	(41)	_	(157)
Effect of changes in fair value	(7)	_			(7)
Restructuring charges	_	(24)	(53)	_	(77)
Impairments	(769)	(192)	(121)	(30)	(1,112)
Gains (losses) on asset sales	240	-	-	341	581
Other	(382)	(44)	(108)	(361)	(895)
Total	(918)	(376)	(323)	(50)	(1,667)
Year 2011					
Inventory valuation effect	-	669	165	-	834
Effect of changes in fair value	32	-	_	-	32
Restructuring charges	-	(72)	(50)	-	(122)
Impairments	(75)	(476)	(463)	-	(1,014)
Gains (losses) on asset sales	843	415	206	74	1,538
Other	(178)	(113)	(61)	(64)	(416)
Total	622	423	(203)	10	852

CONSOLIDATED BALANCE SHEET

As of December 31,	2013	2012	2011	2010	2009
în million euros)					
ASSETS					
Non-current assets					
ntangible assets, net	13,341	12,858	12,413	8,917	7,514
Property, plant and equipment, net	75,759	69,332	64,457	54,964	51,590
Equity affiliates: investments and loans	14,804	13,759	12,995	11,516	13,624
Other investments	1,207	1,190	3,674	4,590	1,162
Hedging instruments of non-current financial debt	1,028	1,626	1,976	1,870	1,025
Deferred income taxes	2,810	2,279	2,070	1,579	1,365
Other non-current assets	3,195	2,663	2,457	1,799	1,439
Total non-current assets	112,144	103,707	100,042	85,235	77,719
Current assets					
nventories, net	16,023	17,397	18,122	15,600	13,867
Accounts receivable, net	16,984	19,206	20,049	18,159	15,719
Other current assets	10,798	10,086	10,767	7,483	8,198
Current financial instruments	536	1,562	700	1,205	311
Cash and cash equivalents	14,647	15,469	14,025	14,489	11,662
Assets classified as held for sale	2,359(1)	3,797(3)		1,270(5)	- 1,002
Total current assets	61,347	67,517	63,663	58,206	49,757
Total assets	173,491	171,224	163,705	143,441	127,476
Shareholders' equity Common shares	5,944	5,915	5,909	5,874	5,871
Paid-in surplus and retained earnings	74,449	70,116	65,430	59,772	54,680
			(1,004)		(5,069)
Currency translation adjustment	(4,385)	(1,504)		(2,495)	
Freasury shares	(3,379)	(3,342)	(3,390)	(3,503)	(3,622)
Total shareholders' equity – Group share	72,629	71,185	66,945	59,648	51,860
Non-controlling interests	2,281	1,280	1,352	857	987
Total shareholders' equity	74,910	72,465	68,297	60,505	52,847
Non-current liabilities					
Deferred income taxes	12,943	12,132	11,855	9,625	8,674
Employee benefits	3,071	3,744	3,385	2,982	2,729
Provisions and other non-current liabilities	12,701	11,585	10,909	9,098	9,381
Non-current financial debt	25,069	22,274	22,557	20,783	19,437
Total non-current liabilities	53,784	49,735	48,706	42,488	40,221
Current liabilities					
Accounts payable	21,958	21,648	22,086	18,450	15,383
Other creditors and accrued liabilities	13,821	14,698	14,774	11,989	11,908
Current borrowings	8,116	11,016	9,675	9,653	6,994
Other current financial liabilities	276	176	167	159	123
Liabilities directly associated with the assets classified as held for sale	626(2)	1,486(4)	-	1976	-
Total current liabilities	44,797	49,024	46,702	40,448	34,408
Total liabilities and shareholders' equity	173,491	171,224	163,705	143,441	127,476

 ^{(1) €1,833} million of OML 138 in Nigeria has been classified as "Assets classified as held for sale".
 €526 million of Block15/06 in Angola has been classified as "Assets classified as held for sale".
 (2) €590 million of OML 138 in Nigeria has been classified as "Liabilities directly associated with the assets classified as held for sale".
 €36 million of Block 15/06 in Angola has been classified as "Liabilities directly associated with the assets classified as held for sale".
 (3) €1,653 million of OML 138 in Nigeria has been classified as "Assets classified as held for sale".

 ⁽a) €1,033 million of UML 138 in Nigeria has been classified as "Assets classified as held for sale". €1,430 million of Transport et Infrastructures GaZ France (TIGF) including €1,245 million of tempa Rossa has been classified as "Assets classified as held for sale". €249 million of Upstream Trinidad & Tobago have been classified as "Assets classified as held for sale".
 (4) €502 million of OML 138 in Nigeria has been classified as "Liabilities directly associated with the assets classified as held for sale". €99 million of Upstream Trinidad & Tobago have been classified as "Liabilities directly associated with the assets classified as held for sale". €99 million of Upstream Trinidad & Tobago have been

including €.79 non current financial debt has been classified as "Liabilities directly associated with the assets classified as "Liabilities directly associated with the assets classified as held for sale". €62 million of the Joslyn mining project covered by the agreements has been classified as "Assets classified as held for sale". €465 million of the photocure and coatings resins businesses have been classified as "Assets classified as held for sale". €465 million of the photocure and coatings resins businesses have been classified as "Assets classified as held for sale". €610 million of the Joslyn mining project covered by the agreements has been classified as "Liabilities directly associated with the assets classified as held for sale". €52 million of the photocure and coatings resins businesses have been classified as "Liabilities directly associated with the assets classified as held for sale". €52 million of the photocure and coatings resins businesses have been classified as "Liabilities directly associated with the assets classified as held for sale". €52 million of the photocure and coatings resins businesses have been classified as "Liabilities directly associated with the assets classified as held for sale". €52 million of the photocure and coatings resins businesses have been classified as "Liabilities directly associated with the assets classified as held for sale". €52 million of the photocure and coatings resins businesses have been classified as "Liabilities directly associated with the assets classified as held for sale".

CONSOLIDATED BALANCE SHEET

As of December 31,	2013(1)	2012(1)	2011(1)	2010	2009
(in million dollars)					
ASSETS					
Non-current assets					
Intangible assets, net	18,395	16,965	16,062	11,915	10,825
Property, plant and equipment, net	104,480	91,477	83,400	73,443	74,321
Equity affiliates: investments and loans	20,417	18,153	16,814	15,388	19,627
Other investments	1,666	1,571	4,755	6,133	1,674
Hedging instruments of non-current financial debt	1,418	2,145	2,557	2,499	1,477
Deferred income taxes	3,838	2,982	2,653	2,110	1,966
Other non-current assets	4,406	3,513	3,179	2,404	2,073
Total non-current assets	154,620	136,806	129,420	113,891	111,962
Current assets					
Inventories, net	22,097	22,954	23,447	20,845	19,977
Accounts receivable, net	23,422	25,339	25,941	24,264	22,645
Other current assets	14,892	13,307	13,932	9,999	11,810
Current financial instruments	739	2,061	906	1,610	448
Cash and cash equivalents	20,200	20,409	18,147	19,360	16,800
Assets classified as held for sale	3,253(2)	5,010(4)		1,697(6)	
Total current assets	84,603	89,080	82,373	77,775	71,680
Total assets	239,223	225,886	211,793	191,666	183,642
LIABILITIES AND SHAREHOLDERS' EQUITY					
Shareholders' equity	7 400	7 454	7 4 4 7	7 000	7.007
Common shares	7,493	7,454 92,485	7,447 86,461	7,398 78,119	7,394 70,618
Paid-in surplus and retained earnings	98,254			(1,291)	1,397
Currency translation adjustment Treasury shares	(1,203) (4,303)	(1,696) (4,274)	(2,884) (4,357)	(4,524)	(4,699)
Total shareholders' equity – Group share	100,241	93,969	86,667	79,702	74,710
Non-controlling interests	3,138	1,689	1,749	1,144	1,421
Total shareholders' equity	103,379	95,658	88,416	80,846	76,131
Non-current liabilities					
Deferred income taxes	17,850	16,006	15,340	12,861	12,496
Employee benefits	4,235	4,939	4,380	3,985	3,931
Provisions and other non-current liabilities	17,517	15,285	14,114	12,157	13,514
Non-current financial debt	34,574	29,392	29,186	27,770	28,001
Total non-current liabilities	74,176	65,622	63,020	56,772	57,942
Current liabilities					
Accounts payable	30,282	28,563	28,577	24,653	22,161
Other creditors and accrued liabilities	18,948	19,316	19,045	16,020	17,155
Current borrowings	11,193	14,535	12,519	12,898	10,076
Other current financial liabilities	381	232	216	212	177
Liabilities directly associated with the assets classified as held for sale	864(3)	1,960(5)		263(7)	
Total current liabilities	61,668	64,606	60,357	54,047	49,568
Total liabilities and shareholders' equity	239,223	225,886	211,793	191,666	183,642

Note: As indicated on p 8, for 2010 and 2009 dollar amounts represent euro amounts converted at the year end €-\$ exchange rate. However, shareholder's equity has been converted

at the historical exchange rate.
(1) Including the impact of IFRIC 21.
(2) €1,833 million of OML 138 in Nigeria has been classified as "Assets classified as held for sale". €526 million of Block15/06 in Angola has been classified as "Assets classified as held for sale". (3) €590 million of OML 138 in Nigeria has been classified as "Liabilities directly associated with the assets classified as held for sale". €36 million of Block 15/06 in Angola has been classified as "Liabilities directly associated with the assets classified as held for sale".

classified as Labilities underly associated with the assets classified as feld for sale". €1,430 million of OML 138 in Nigeria has been classified as "Assets classified as held for sale". €1,430 million of Transport et Infrastructures Gaz France (TIGF) including €1,245 million tangible assets has been classified as "Assets classified as held for sale". €465 million of Tempa Rossa has been classified as "Assets classified as held for sale". €249 million of Tempa Rossa has been classified as "Assets classified as held for sale". €249 million of Tempa Rossa has been classified as "Assets c

Upstream Trinidad & Tobago have been classified as "Assets classified as held for sale".

(5) €502 million of OML 138 in Nigeria has been classified as "Liabilities directly associated with the assets classified as held for sale". €880 million of Transport et Infrastructures Gaz France (TIGF)

 ⁽a) €0.02 million of UNIL 138 in Nigeria has been classified as "Labilities directly associated with the assets classified as field for sale". €980 million of transport et infrastructures Gaz France (nicipi including €793 non current financial debt has been classified as "labilities directly associated with the assets classified as held for sale". €99 million of Upstream Trinidad & Tobago have been classified as "Liabilities directly associated with the assets classified as held for sale".
 (b) €183 million of the affiliate Total E&P Cameroun have been classified as "Assets classified as held for sale". €462 million of the Joselyn mining project covered by the agreements has been classified as "Assets classified as held for sale".
 (7) €137 million of the affiliate Total E&P Cameroun have been classified as "Liabilities directly associated with the assets classified as held for sale". €80 million of the Joslyn mining project covered by the agreements has been classified as "Liabilities directly associated with the assets classified as held for sale". €80 million of the photocure and coatings resins businesses have been classified as "Liabilities directly associated with the assets classified as held for sale".

NET TANGIBLE & INTANGIBLE ASSETS BY BUSINESS SEGMENT

As of December 31,	2013	2013	2012	2011
(in millions)	\$(1)	€	€	€
Upstream				
Tangibles	87,548	63,481	57,137	52,500
Intangibles	16,119	11,688	11,173	10,749
Refining & Chemicals				
Tangibles	10,991	7,970	8,215	8,128
Intangibles	1,416	1,028	1,005	911
Marketing & Services				
Tangibles	5,676	4,115	3,816	3,659
Intangibles	765	556	617	678
Corporate				
Tangibles	265	193	164	170
Intangibles	95	69	63	75
Total	122,875	89,100	82,190	76,870

⁽¹⁾ Including the impact of IFRIC 21.

PROPERTY, PLANT & EQUIPMENT

As of December 31,	2013	2013	2012	2011	2010	2009
(in millions)	\$(1)	€(2)	€	€	€	€
Proved properties	51,089	37,045	30,064	29,633	26,601	26,364
Unproved properties	1,432	1,038	229	209	346	181
Work in progress	34,611	25,097	26,473	21,175	14,675	10,300
Total Upstream properties	87,132	63,180	56,766	51,017	41,622	36,845
Land	1,265	917	947	948	911	1,023
Machinery, plant and equipment						
(including transportation equipment)	8,315	6,029	6,043	7,489	6,821	7,027
Buildings	3,180	2,306	2,317	2,110	2,271	2,435
Construction in progress	1,852	1,343	1,455	1,228	1,862	2,619
Other	2,736	1,984	1,804	1,665	1,477	1,641
Total other property, plant and equipment	17,348	12,579	12,566	13,440	13,342	14,745
Total ⁽²⁾	104,480	75,759	69,332	64,457	54,964	51,590

NON-CURRENT ASSETS BY BUSINESS SEGMENT^[1]

As of December 31, (in millions)	2013 \$ ⁽²⁾	2013 €	2012 €	2011 €
Upstream	125,218	90,792	82,614	76,274
Refining & Chemicals	17,376	12,610	12,387	12,187
Marketing & Services	9,468	6,880	6,431	6,280
Corporate	1,140	834	649	3,325
Total	153,202	111,116	102,081	98,066

⁽¹⁾ Financial instruments held for hedging of non-current financial debt purposes are not included here. (2) Including the impact of IFRIC 21.

⁽¹⁾ Including the impact of IFRIC 21.
(2) As of December 31, 2013, accumulated depreciation, depletion and amortization amounted to 90,116 M€.

NON-CURRENT DEBT ANALYSIS

As of December 31, (in million euros, except percent)	2013	%	2012	%	2011	%	2010	%	2009	%
Loan repayment schedule(1)										
2011	-	-	_	-	-	_	_	_	3,658	20%
2012	-	-	_	_	_		3,355	18%	3,277	18%
2013	-	-	-	-	4,492	22%	3,544	19%	3,545	19%
2014	-	-	3,832	19%	3,630	18%	2,218	12%	2,109	11%
2015	3,370	14%	3,465	17%	3,614	18%	3,404	18%	5,823(2)	32%
2016	3,284	14%	2,125	10%	1,519	7%	6,392(3)	33%	-	-
2017	3,015	12%	3,126	15%	7,326(4)	35%	-	-	-	-
2018	3,162	13%	8,100(5)	39%	-	-	-	-	-	-
2019 and beyond	11,210	47%	-	-	-	-	-	-	-	-
Total	24,041	100%	20,648	100%	20,581	100%	18,913	100%	18,412	100%
(in million euros, except percent)	2013	%	2012	%	2011	%	2010	%	2009	%
Analysis by currency ⁽¹⁾										
U.S. Dollar	20,236	84%	13,685	66%	8,645	42%	7,248	39%	3,962	21%
Euro	3,542	15%	5,643	27%	9,582	47%	11,417	60%	14,110	77%
Other currencies	263	1%	1,320	7%	2,354	11%	248	1%	340	2%
Total	24,041	100%	20,648	100%	20,581	100%	18,913	100%	18,412	100%
(in million euros, except percent)	2013	%	2012	%	2011	%	2010	%	2009	%
Analysis by interest rate(1)										
Fixed rate	4,909	20%	5,085	25%	4,854	24%	3,177	17%	2,064	11%
Floating rates	19,132	80%	15,563	75%	15,727	76%	15,736	83%	16,348	89%
Total	24,041	100%	20,648	100%	20,581	100%	18,913	100%	18,412	100%

⁽¹⁾ These analyses are presented after the impact of interest rate and currency swaps. (2) 2015 and after. (3) 2016 and after. (4) 2017 and after. (5) 2018 and after.

CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY - GROUP SHARE

(in million euros)	Common	shares issued	Paid-in surplus and	Cumulative translation		asury shares	Shareholders' equity
	Number	Amount	retained earnings	adjustments		Amount	oquity
As of December 31, 2008	2,371,808,074	5,930	52,385	(4,876)	(143,082,095)	(5,009)	48,430
Dividend	-	-	(5,086)	-		-	(5,086)
Net income 2009	-	-	8,400	-	_	-	8,400
Other comprehensive income	-	-	163	(193)	-	-	(30)
Issuance of common shares	1,414,810	3	38	-	_	-	41
Purchase of treasury shares	-	-	-	-	-	-	-
Sales of treasury shares(1)	-	-	(143)	_	2,874,905	165	22
Share-based payments	-	-	106	_	_	-	106
Share cancellation	(24,800,000)	(62)	(1,160)	_	24,800,000	1,222	_
Translation adjustments	-	-	-	_	-	-	-
Other operations with minority interests	-	-	(23)	-	_	-	(23)
Other items	-	-	-	-	_	-	-
As of December 31, 2009	2,348,422,884	5,871	54,680	(5,069)	(115,407,190)	(3,622)	51,860
Dividend	-	-	(5,098)	-		_	(5,098)
Net income 2010	-	-	10,597	_		-	10,597
Other comprehensive income	-	-	(316)	2,581		_	2,265
Issuance of common shares	1,218,047	3	38	-		-	41
Purchase of treasury shares	-	-	-			_	_
Sales of treasury shares (1)	-	-	(70)	-	2,919,511	119	49
Share-based payments	-	-	140	-	-	-	140
Share cancellation	-	-	-	_	-	-	_
Translation adjustments	-	-	-	-	-	-	_
Other operations with minority interests	-	-	(199)	(7)	-	-	(206)
Other items	-	-	-	-		-	-
As of December 31, 2010	2,349,640,931	5,874	59,772	(2,495)	(112,487,679)	(3,503)	59,648
Dividend	-	-	(6,457)	_	_	_	(6,457)
Net income 2011	-	-	12,309	-		-	12,309
Other comprehensive income	-	-	(112)	1,388		-	1,276
Issuance of common shares	14,126,382	35	446	-		_	481
Purchase of treasury shares	-	-	-	-		-	_
Sales of treasury shares(1)	-	-	(113)	_	2,933,506	113	_
Share-based payments	-	-	161	-		_	161
Share cancellation	-	-	-	_	_	_	-
Translation adjustments	-	-	-	_	-	_	-
Other operations with minority interests	-	-	(553)	103	_	_	(450)
Other items	-	-	(23)	-	-	-	(23)
As of December 31, 2011	2,363,767,313	5,909	65,430	(1,004)	(109,554,173)	(3,390)	66,945

⁽¹⁾ Treasury shares related to the stock option purchase plans and restricted stock grants.

(in million euros)	Common	shares issued	Paid-in surplus and	Cumulative translation	Trea	asury shares	Shareholders' equity
	Number	Amount	retained earnings	adjustments	Number	Amount	equity
Dividend	-	-	(5,237)	-	-	-	(5,237)
Net income 2012	-	-	10,609	_	_	-	10,609
Other comprehensive income	-	-	(769)	(506)	_	-	(1,275)
Issuance of common shares	2,165,833	6	26	_	_	-	32
Purchase of treasury shares	-	-	-	_	(1,800,000)	(68)	(68)
Sales of treasury shares(1)	-	-	(116)		2,962,534	116	-
Share-based payments	-	-	146	_		-	146
Share cancellation	-	-	-	_	_	-	_
Translation adjustments	-	-	-	_		-	_
Other operations with minority interests	-	-	11	6		-	17
Other items	-	-	16	-		-	16
As of December 31, 2012	2,365,933,146	5,915	70,116	(1,504)	(108,391,639)	(3,342)	71,185
Dividend	-	-	(5,358)				(5,358)
Net income 2013	-	-	8,440	_		-	8,440
Other comprehensive income	-	-	360	(2,890)	_	-	(2,530)
Issuance of common shares	11,745,014	29	336	-	-	-	365
Purchase of treasury shares	-	-	-	_	(4,414,200)	(179)	(179)
Sales of treasury shares(1)	-	-	(142)	_	3,591,391	142	_
Share-based payments	-	-	142	_	_	-	142
Share cancellation	-	-	-	_	_	-	_
Translation adjustments	-	-	-	_		-	_
Other operations with minority interests	-	-	548	9	_	-	557
Other items	-	-	7	-	-	-	7
As of December 31, 2013	2,377,678,160	5,944	74,449	(4,385)	(109,214,448)	(3,379)	72,629

⁽¹⁾ Treasury shares related to the stock option purchase plans and restricted stock grants.

NET-DEBT-TO-EQUITY RATIO

As of December 31, (in million euros except percent)	2013	2012	2011	2010	2009
Net financial debt	17,120	15,565	15,698	13,031	13,556
Shareholder's equity	73,548	71,166	67,042	57,952	50,301
Net-debt-to-equity ratio	23.3%	21.9%	23.4%	22.5%	26.9%

CAPITAL EMPLOYED BASED ON REPLACEMENT COST BY BUSINESS SEGMENT

As of December 31, (in millions)	2013 \$ ⁽¹⁾	2013 €	2012 €	2011 €
Upstream	95,529	69,265	63,862	56,912
Refining & Chemicals	19,752	14,297	15,726	15,451
Marketing & Services	10,051	7,259	6,986	6,853
Corporate	(2,881)	(2,083)	(2,422)	758
Total	122,451	88,738	84,152	79,974

⁽¹⁾ Including the impact of IFRIC 21.

CAPITAL EMPLOYED

As of December 31, (in millions)	2013 \$ ⁽¹⁾	2013 €	2012 €	2011 €	2010 €	2009 €
Non-current assets	153,202	111,116	102,081	98,066	83,365	76,694
Assets and liabilities classified as held for sale	2,210	1,603	3,067	_	1,073	
Working capital	11,181	8,026	10,343	12,078	10,803	10,493
Long-term liabilities ⁽²⁾	(39,602)	(28,715)	(27,461)	(26,149)	(21,706)	(20,784)
Capital employed	126,991	92,030	88,030	83,995	73,535	66,403

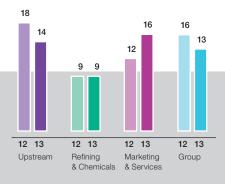
⁽¹⁾ Including the impact of IFRIC 21.
(2) Including in 2009 a 40 M€ (pre-tax) contingency reserve related to Toulouse – AZF plant explosion (256 M€ pre-tax in 2008, 134 M€ pre-tax in 2007, 176 M€ pre-tax in 2006, 133 M€ pre-tax in 2005, 110 M€ pre-tax in 2004, 276 M€ pre-tax in 2003, 995 M€ pre-tax in 2002 and 941 M€ pre-tax in 2001).

ROACE BY BUSINESS SEGMENT

(in millions of euros, except percent)	2013	2012
Upstream		
Adjusted net operating income	9,370	11,145
Average capital employed ⁽¹⁾	66,564	60,387
ROACE	14%	18%
Refining & Chemicals		
Adjusted net operating income	1,404	1,376
Average capital employed ⁽¹⁾	15,012	15,589
ROACE	9%	9%
Marketing & Services		
Adjusted net operating income	1,151	830
Average capital employed ⁽¹⁾	7,123	6,920
ROACE	16%	12%
Corporate		
Adjusted net operating income	(473)	(424)
Average capital employed ⁽¹⁾	(2,253)	(832)
Group		
Adjusted net operating income	11,452	12,927
Average capital employed ⁽¹⁾	86,445	82,063
ROACE	13%	16%

⁽¹⁾ At replacement cost (excluding after-tax inventory effect). Average Capital Employed = (Capital Employed beginning of the year + Capital Employed end of the year)/2.

ROACE by business segment (%)



CONSOLIDATED STATEMENT OF CASH FLOWS

Cansolidated net incorne 8,861 10,756 12,814 10,833 8,582	(in million euros)	2013	2012	2011	2010	2009
Depreciation, depletion, and amortization 10,058 10,481 8,628 9,117 7,107 Non-current liabilities, valuation allowances, and deferred taxes 1,177 1,470 1,632 501 488 1,470 1,632 501 488 1,470 1,632 501 488 1,470 1,632 501 488 1,470 1,632 501 488 1,470 1,632 501 488 1,470 1,632 501 488 1,470 1,632 501 488 1,470 1,632 501 488 1,470 1,632 501 488 1,470 1,632 501 488 1,470 1,632 501 488 1,470 1,632 501 488 1,470 4,470	Cash flows from operating activities					
Non-current liabilities, valuation allowances, and deferred taxes 1,171 1,470 1,632 501 488 1mpact of coverage of pension benefit plans (362) (362) (1,046) (200	Consolidated net income	8,661	10,756	12,614	10,833	8,582
Impact of coverage of pension benefit plans Gains losses on sales of assets Gains losses Gains los	Depreciation, depletion, and amortization	10,058	10,481	8,628	9,117	7,107
Gains losses on sales of assets 68 (1,321) (1,500) (1,046) (200) Undistributed affiliates' aquity earnings (583) 211 (107) (470) (373) (1076)	Non-current liabilities, valuation allowances, and deferred taxes	1,171	1,470	1,632	501	488
Undistributed affiliates' equity earnings (1983) 211 (107) (470) (378) (101) (101) (101) (102) (102) (103) (10	Impact of coverage of pension benefit plans	-	(362)	_	(60)	-
Crases decrease in working capital 1,930 1,084 (1,739) (496) (3,316) (3	(Gains) losses on sales of assets	(68)	(1,321)	(1,590)	(1,046)	(200)
Cash flow from operating activities 11,236 11,438 11,439 12,360 13,493 12,360 13,493 12,360 13,493 12,360 13,493 12,360 13,493 12,360 13,493 12,360 13,493 12,360 13,493 12,360 13,493 12,360 13,493 12,360 13,493 12,360 13,493 13,400 13,400 13,412 13,400 13,400 14,525 16,541 16,541 16,541	Undistributed affiliates' equity earnings	(583)	211	(107)	(470)	(378)
Cash flow from operating activities (III) 21,473 22,462 19,536 18,493 12,360 Cash flows used in investing activities intangible assets and property, plant, and equipment additions (22,400) (19,905) (17,950) (13,812) (11,849) Acquisition of subsiciaries, net of cash acquired investments in equity affiliates and other securities (1,318) (898) (4,525) (654) (400) Increase in non-current loans (2,188) (1,949) (1,212) (945) (940) Total expenditures (25,922) (22,943) (24,541) (16,273) (13,349) Proceeds from disposal of intangible assets, and property, plant and equipment 1,329 1,418 1,439 1,534 138 Proceeds from disposal of non-current investments 248 2,816 5,691 1,608 2,525 Repayment of non-current loans 1,242 1,285 873 864 418 Cash flow used in investing activities (21,108) (17,072) (15,963) (11,957) (10,268) Cash flow (from)/used financing activities such contact in the contact in the contact in the contact	(Increase) decrease in working capital	1,930	1,084	(1,739)	(496)	(3,316)
Cash flows used in investing activities Intangible assets and property, plant, and equipment additions (22,400) (19,905) (17,950) (13,812) (11,849) Acquisition of subsidiaries, net of cash acquired (16) (191) (854) (862) (160) (Investments in equity affiliates and other securities (1,318) (898) (4,525) (654) (400) (Increase in non-current loans (2,188) (1,949) (1,212) (945) (940) Total expenditures (25,922) (22,943) (24,541) (16,273) (13,349) Proceeds from disposal of intangible assets, and property, plant and equipment 1,329 1,418 1,439 1,534 138 Proceeds from disposal of non-current investments 2,48 2,816 5,691 1,608 2,525 Repayment of non-current loans 1,242 1,285 873 864 418 Total divestments 4,814 5,871 8,578 4,316 3,081 Total divestments 4,814 5,871 8,578 4,316 3,081 Cash flow used in investing activities (21,108) (17,072) (15,963) (11,957) (10,268) Cash flows (from)/used financing activities (21,108) (17,072) (15,963) (11,957) (10,268) Cash flows (from)/used financing activities (21,108) (17,072) (16) (6,140) (5,098) (5,086) (-1,160) (1	Other changes, net	304	143	98	114	77
Intangible assets and property, plant, and equipment additions Acquisition of subsidiaries, net of cash acquired (16) (191) (854) (862) (160) Increase in non-current loans (2,188) (1,949) (1,212) (945) (940) Increase in non-current loans (2,188) (1,949) (1,212) (945) (940) Increase in non-current loans (2,188) (1,949) (1,212) (945) (940) Increase in non-current loans (2,188) (1,949) (1,212) (945) (940) Increase in non-current loans (2,188) (1,949) (1,212) (945) (940) Increase in non-current loans (2,188) (1,949) (1,212) (945) (940) Increase in non-current loans (2,188) (1,949) (1,212) (945) (940) Increase in non-current loans (2,188) (1,949) (1,212) (945) (940) Increase in non-current loans (2,188) (1,949) (1,212) (945) (940) Increase in non-current loans Increase in non-curr	Cash flow from operating activities (1)	21,473	22,462	19,536	18,493	12,360
Acquisition of subsidiaries, net of cash acquired (16) (191) (854) (862) (160) Investments in equity affiliates and other securities (1,318) (893) (4,525) (654) (400) (1,212) (945) (940) (1,212) (945) (940) (1,212) (945) (940) (1,212) (945) (940) (1,212) (945) (940) (1,212) (1,	Cash flows used in investing activities					
Investments in equity affiliates and other securities (1,318) (898) (4,525) (654) (400) Increase in non-current loans (2,188) (1,949) (1,212) (945) (940) (1,212) (945) (940) (1,212) (945) (940) (1,212) (945) (940) (1,212) (945) (940) (1,212) (945) (940) (1,212) (945) (940) (1,212) (945) (940) (1,212) (1,245)	Intangible assets and property, plant, and equipment additions	(22,400)	(19,905)	(17,950)	(13,812)	(11,849)
Increase in non-current loans (2,188) (1,949) (1,212) (945) (940) Total expenditures (25,922) (22,943) (24,541) (16,273) (13,349) Proceeds from disposal of intangible assets, and property, plant and equipment 1,329 1,418 1,439 1,534 138 Proceeds from disposal of subsidiaries, net of cash sold 1,995 355 575 310 -	Acquisition of subsidiaries, net of cash acquired	(16)	(191)	(854)	(862)	(160)
Total expenditures (25,922) (22,943) (24,541) (16,273) (13,349)	Investments in equity affiliates and other securities	(1,318)	(898)	(4,525)	(654)	(400)
Proceeds from disposal of intangible assets, and property, plant and equipment 1,329 1,418 1,439 1,534 138 Proceeds from disposal of subsidiaries, net of cash sold 1,995 352 575 310 - Proceeds from disposal of non-current investments 248 2,816 5,691 1,608 2,525 Repayment of non-current loans 1,242 1,285 873 864 4418 Total divestments 4,814 5,871 8,578 4,316 3,081 Cash flow used in investing activities (21,108) (17,072) (15,963) (11,957) (10,268) Cash flow used in investing activities (21,108) (17,072) (15,963) (11,957) (10,268) Cash flows (from)/used financing activities (21,108) (17,072) (15,963) (11,957) (10,268) Cash flows (from)/used financing activities (17,91 (68) - 49 22 4 4 1 4 1 4 1 1 4 1 4 1 1 4 1 1 1 1	Increase in non-current loans	(2,188)	(1,949)	(1,212)	(945)	(940)
and property, plant and equipment 1,329 1,418 1,439 1,534 138 Proceeds from disposal of subsidiaries, net of cash sold 1,995 352 575 310 - Proceeds from disposal of non-current investments 248 2,816 5,691 1,608 2,525 Repayment of non-current loans 1,242 1,285 873 864 418 Total divestments 4,814 5,871 8,578 4,316 3,081 Cash flow used in investing activities (21,108) (17,072) (15,963) (11,957) (10,268) Cash flows (from)/used financing activities Issuance (repayment) of shares: - Parent company shareholders - Subsidiaries redeemable preferred shares - Parent company's shareholders - Informity shareholders - Parent company's shareholders - Informity shareholders - Informity shareholders - Parent company's shareholders - Parent company's shareholders - Informity shareholders - Informity shareholders - Parent company's shareholders - Parent company's shareholders - Informity	Total expenditures	(25,922)	(22,943)	(24,541)	(16,273)	(13,349)
Proceeds from disposal of subsidiaries, net of cash sold 1,995 352 575 310 Proceeds from disposal of non-current investments 248 2,816 5,691 1,608 2,525 Repayment of non-current loans 1,242 1,285 873 864 418 Total divestments 4,814 5,871 8,578 4,316 3,081 Cash flow used in investing activities (21,108) Cash flows (from)/used financing activities Usuance (repayment) of shares: - Parent company shareholders - Subsidiaries redeemable preferred shares - Subsidiaries redeemable preferred shares - Parent company's shareholders - Parent company's shareholders - Parent company's hareholders - Parent company's hareholders - Individend paid: - Parent company's hareholders - Parent company's hareholders - Parent company's hareholders - Parent company's hareholders - Individend paid: - Ind	Proceeds from disposal of intangible assets,					
Proceeds from disposal of non-current investments 248 2,816 5,691 1,608 2,525 Repayment of non-current loans 1,242 1,285 873 864 418 Total divestments 4,814 5,871 8,578 4,316 3,081 Cash flow used in investing activities (21,108) (17,072) (15,963) (11,957) (10,268) Cash flows (from)/used financing activities (21,108) (17,072) (15,963) (11,957) (10,268) Cash flows (from)/used financing activities (21,108) (17,072) (15,963) (11,957) (10,268) Cash flow (from)/used financing activities 365 32 481 41	and property, plant and equipment	1,329	1,418	1,439	1,534	138
Repayment of non-current loans	Proceeds from disposal of subsidiaries, net of cash sold	1,995	352	575	310	-
Total divestments 4,814 5,871 8,578 4,316 3,081 Cash flow used in investing activities (21,108) (17,072) (15,963) (11,957) (10,268) Cash flows (from)/used financing activities Issuance (repayment) of shares: Parent company shareholders 365 32 481 41 41 - Treasury shares (179) (68) - 49 22 - Minority shareholders - </td <td>Proceeds from disposal of non-current investments</td> <td>248</td> <td>2,816</td> <td>5,691</td> <td>1,608</td> <td>2,525</td>	Proceeds from disposal of non-current investments	248	2,816	5,691	1,608	2,525
Cash flow used in investing activities (21,108) (17,072) (15,963) (11,957) (10,268) Cash flows (from)/used financing activities Issuance (repayment) of shares: - Parent company shareholders 365 32 481 41 41 - Treasury shares (179) (68) - 49 22 - Minority shareholders	Repayment of non-current loans	1,242	1,285	873	864	418
Cash flows (from)/used financing activities Issuance (repayment) of shares: - Parent company shareholders - Parent company shareholders - Minority shareholders - Subsidiaries redeemable preferred shares - Cash dividend paid: - Parent company's shareholders - Parent company's shareholders - Parent company's shareholders - Parent company's shareholders - Minority shareholders - Minor	Total divestments	4,814	5,871	8,578	4,316	3,081
Sasuance (repayment) of shares: Parent company shareholders 365 32 481 41 41 Treasury shares (179) (68) - 49 22 Minority shareholders	Cash flow used in investing activities	(21,108)	(17,072)	(15,963)	(11,957)	(10,268)
- Parent company shareholders 365 32 481 41 41 41 - Treasury shares (179) (68) - 49 22 - Minority shareholders	Cash flows (from)/used financing activities					
- Treasury shares (179) (68) - 49 22 - Minority shareholders	Issuance (repayment) of shares:					
- Minority shareholders - Subsidiaries redeemable preferred shares - Cash dividend paid: - Parent company's shareholders - Minority shareholders - Min	- Parent company shareholders	365	32	481	41	41
- Subsidiaries redeemable preferred shares Cash dividend paid: - Parent company's shareholders - Minority shareholders Non controlling interest Net issuance (repayment) of non-current debt (Increase) decrease in current borrowings (Increase) decrease in current financial assets and liabilities Cash flow (from)/used in financing activities Net increase (decrease) in cash and cash equivalents (Increase) decrease in currents at the beginning of the period	- Treasury shares	(179)	(68)	_	49	22
Cash dividend paid: - Parent company's shareholders - Minority shareholders (118) (104) (172) (152) (189) Non controlling interest Net issuance (repayment) of non-current debt (Increase) decrease in current borrowings (Increase) decrease in current financial assets and liabilities (Increase) decrease in current financial assets and liabilitie	- Minority shareholders	-	-	-	-	-
- Parent company's shareholders (5,367) (5,184) (5,140) (5,098) (5,086) - Minority shareholders (118) (104) (172) (152) (189) Non controlling interest 1,621 1 (573) (429) - Net issuance (repayment) of non-current debt 8,359 5,279 4,069 3,789 5,522 (Increase) decrease in current borrowings (6,804) (2,754) (3,870) (731) (3,124) (Increase) decrease in current financial assets and liabilities 978 (947) 896 (817) (54) Cash flow (from)/used in financing activities (1,145) (3,745) (4,309) (3,348) (2,868) Net increase (decrease) in cash and cash equivalents (780) 1,645 (736) 3,188 (776) Effect of exchange rates (42) (201) 272 (361) 117 Cash and cash equivalents at the beginning of the period 15,469 14,025 14,489 11,662 12,321	- Subsidiaries redeemable preferred shares	-	_	_	_	-
- Minority shareholders (118) (104) (172) (152) (189) Non controlling interest 1,621 1 (573) (429) - Net issuance (repayment) of non-current debt 8,359 5,279 4,069 3,789 5,522 (Increase) decrease in current borrowings (6,804) (2,754) (3,870) (731) (3,124) (Increase) decrease in current financial assets and liabilities 978 (947) 896 (817) (54) Cash flow (from)/used in financing activities (1,145) (3,745) (4,309) (3,348) (2,868) Net increase (decrease) in cash and cash equivalents (780) 1,645 (736) 3,188 (776) Effect of exchange rates (42) (201) 272 (361) 117 Cash and cash equivalents at the beginning of the period 15,469 14,025 14,489 11,662 12,321	Cash dividend paid:					
Non controlling interest 1,621 1 (573) (429) Net issuance (repayment) of non-current debt 8,359 5,279 4,069 3,789 5,522 (Increase) decrease in current borrowings (6,804) (2,754) (3,870) (731) (3,124) (Increase) decrease in current financial assets and liabilities 978 (947) 896 (817) (54) Cash flow (from)/used in financing activities (1,145) (3,745) (4,309) (3,348) (2,868) Net increase (decrease) in cash and cash equivalents (780) 1,645 (736) 3,188 (776) Effect of exchange rates (42) (201) 272 (361) 117 Cash and cash equivalents at the beginning of the period 15,469 14,025 14,489 11,662 12,321	- Parent company's shareholders	(5,367)	(5,184)	(5,140)	(5,098)	(5,086)
Net issuance (repayment) of non-current debt 8,359 5,279 4,069 3,789 5,522 (Increase) decrease in current borrowings (6,804) (2,754) (3,870) (731) (3,124) (Increase) decrease in current financial assets and liabilities 978 (947) 896 (817) (54) Cash flow (from)/used in financing activities (1,145) (3,745) (4,309) (3,348) (2,868) Net increase (decrease) in cash and cash equivalents (780) 1,645 (736) 3,188 (776) Effect of exchange rates (42) (201) 272 (361) 117 Cash and cash equivalents at the beginning of the period 15,469 14,025 14,489 11,662 12,321	- Minority shareholders	(118)	(104)	(172)	(152)	(189)
(Increase) decrease in current borrowings (6,804) (2,754) (3,870) (731) (3,124) (Increase) decrease in current financial assets and liabilities 978 (947) 896 (817) (54) Cash flow (from)/used in financing activities (1,145) (3,745) (4,309) (3,348) (2,868) Net increase (decrease) in cash and cash equivalents (780) 1,645 (736) 3,188 (776) Effect of exchange rates (42) (201) 272 (361) 117 Cash and cash equivalents at the beginning of the period 15,469 14,025 14,489 11,662 12,321	Non controlling interest	1,621	1	(573)	(429)	-
Cash flow (from)/used in financing activities 978 (947) 896 (817) (54) Cash flow (from)/used in financing activities (1,145) (3,745) (4,309) (3,348) (2,868) Net increase (decrease) in cash and cash equivalents (780) 1,645 (736) 3,188 (776) Effect of exchange rates (42) (201) 272 (361) 117 Cash and cash equivalents at the beginning of the period 15,469 14,025 14,489 11,662 12,321	Net issuance (repayment) of non-current debt	8,359	5,279	4,069	3,789	5,522
Cash flow (from)/used in financing activities (1,145) (3,745) (4,309) (3,348) (2,868) Net increase (decrease) in cash and cash equivalents (780) 1,645 (736) 3,188 (776) Effect of exchange rates (42) (201) 272 (361) 117 Cash and cash equivalents at the beginning of the period 15,469 14,025 14,489 11,662 12,321	(Increase) decrease in current borrowings	(6,804)	(2,754)	(3,870)	(731)	(3,124)
Net increase (decrease) in cash and cash equivalents (780) 1,645 (736) 3,188 (776) Effect of exchange rates (42) (201) 272 (361) 117 Cash and cash equivalents at the beginning of the period 15,469 14,025 14,489 11,662 12,321	(Increase) decrease in current financial assets and liabilities	978	(947)	896	(817)	(54)
Effect of exchange rates (42) (201) 272 (361) 117 Cash and cash equivalents at the beginning of the period 15,469 14,025 14,489 11,662 12,321	Cash flow (from)/used in financing activities	(1,145)	(3,745)	(4,309)	(3,348)	(2,868)
Cash and cash equivalents at the beginning of the period 15,469 14,025 14,489 11,662 12,321	Net increase (decrease) in cash and cash equivalents	(780)	1,645	(736)	3,188	(776)
	Effect of exchange rates	(42)	(201)	272	(361)	117
Cash and cash equivalents at the end of the period 14,647 15,469 14,025 14,489 11,662		` '	. ,		. ,	
	Cash and cash equivalents at the beginning of the period	` '	14,025	14,489	. ,	12,321

⁽¹⁾ Including payments relating to the Toulouse - AZF plant explosion, offset by non-current liability write-backs of 216 M€ for the year ended December 31, 2009; 18 M€ for the year ended December 31, 2008; 42 M€ for the year ended December 31, 2007; 57 M€ for the year ended December 31, 2006; 77 M€ for the year ended December 31, 2005; 316 M€ for the year ended December 31, 2004 and of 719 M€ for the year ended December 31, 2003.

CONSOLIDATED STATEMENT OF CASH FLOWS

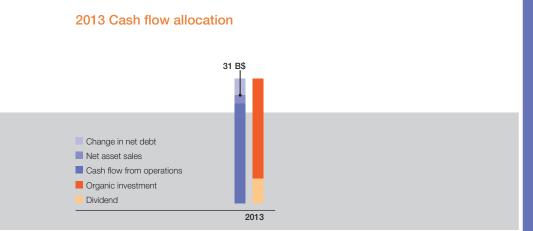
(in million dollars)	2013(1)	2012	2011	2010	2009
Cash flows from operating activities					
Consolidated net income	11,521	13,836	17,824	14,361	11,970
Depreciation, depletion, and amortization	13,358	13,466	12,010	12,087	9,913
Non-current liabilities, valuation allowances, and deferred taxes	1,567	1,889	2,272	664	681
Impact of coverage of pension benefit plans	-	(465)	-	(80)	_
(Gains) losses on sales of assets	(80)	(1,715)	(2,479)	(1,387)	(279)
Undistributed affiliates' equity earnings	(775)	272	(149)	(623)	(527)
(Increase) decrease in working capital	2,525	1,392	(2,421)	(658)	(4,625)
Other changes, net	397	183	136	151	107
Cash flow from operating activities ⁽²⁾	28,513	28,858	27,193	24,516	17,240
Cash flows used in investing activities					
Intangible assets and property, plant, and equipment additions	(29,748)	(25,574)	(24,986)	(18,310)	(16,527)
Acquisition of subsidiaries, net of cash acquired	(21)	(245)	(1,189)	(1,143)	(223)
Investments in equity affiliates and other securities	(1,756)	(1,152)	(6,299)	(867)	(558)
Increase in non-current loans	(2,906)	(2,504)	(1,687)	(1,253)	(1,311)
Total expenditures	(34,431)	(29,475)	(34,161)	(21,573)	(18,619)
Proceeds from disposal of intangible assets,					
and property, plant and equipment	1,766	1,822	2,003	2,034	192
Proceeds from disposal of subsidiaries, net of cash sold	2,654	452	800	411	_
Proceeds from disposal of non-current investments	330	3,618	7,922	2,132	3,522
Repayment of non-current loans	1,649	1,651	1,215	1,145	583
Total divestments	6,399	7,543	11,940	5,722	4,297
Cash flow used in investing activities	(28,032)	(21,932)	(22,221)	(15,851)	(14,322)
Cash flows (from)/used financing activities					
Issuance (repayment) of shares:					
- Parent company shareholders	485	41	670	54	57
- Treasury shares	(238)	(88)	_	65	31
- Minority shareholders	-	_	_		_
- Subsidiaries redeemable preferred shares	-	-	_	_	_
Cash dividend paid:					
- Parent company's shareholders	(7,128)	(6,660)	(7,155)	(6,758)	(7,094)
- Minority shareholders	(156)	(133)	(239)	(201)	(264)
Non controlling interest	2,153	-	(798)	(569)	-
Net issuance (repayment) of non-current debt	11,102	6,780	5,664	5,023	7,702
(Increase) decrease in current borrowings	(9,037)	(3,540)	(5,387)	(969)	(4,357)
(Increase) decrease in current financial assets and liabilities	1,298	(1,217)	1,247	(1,083)	(75)
Cash flow (from)/used in financing activities	(1,521)	(4,817)	(5,998)	(4,438)	(4,000)
Net increase (decrease) in cash and cash equivalents	(1,040)	2,109	(1,026)	4,227	(1,082)
Effect of exchange rates	831	153	(187)	(1,667)	735
Cash and cash equivalents at the beginning of the period	20,409	18,147	19,360	16,800	17,147
Cash and cash equivalents at the end of the period	20,200	20,409	18,147	19,360	16,800

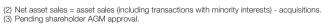
⁽¹⁾ Including the impact of IFRIC 21.
(2) Including payments relating to the Toulouse - AZF plant explosion, offset by non-current liability write-backs of 301 M\$ (216 M€) for the year ended December 31, 2009; 18 M€ for the year ended December 31, 2006; 77 M€ for the year ended December 31, 2006; 77 M€ for the year ended December 31, 2005; 316 M€ for the year ended December 31, 2004 and of 719 M€ for the year ended December 31, 2003.

CASH FLOWS FROM OPERATING ACTIVITIES

(in million euros)	2013	2012	2011
By business segment			
Upstream	16,457	18,950	17,044
Refining & Chemicals	3,211	2,127	2,146
Marketing & Services	1,926	1,132	541
Corporate	(121)	253	(195)
Total	21,473	22,462	19,536
(in million dollars)	2013(1)	2012	2011
Upstream	21,857	24,354	23,724
Refining & Chemicals	4,260	2,726	2,987
Marketing & Services	2,557	1,456	753
Corporate	(161)	322	(271)
Total	28,513	28,858	27,193

⁽¹⁾ Including the impact of IFRIC 21.





28 B\$ PEAK ORGANIC INVESTMENT IN LINE WITH BUDGET

2.4 B\$ NET ASSET SALES(2) NOT INCLUDING 3.2 B\$ USAN & BLOCK 15/06

23% GEARING WITHIN TARGET RANGE OF 20-30%

7 B\$ DIVIDEND, 40 INCREASE EFFECTIVE 2014⁽³⁾

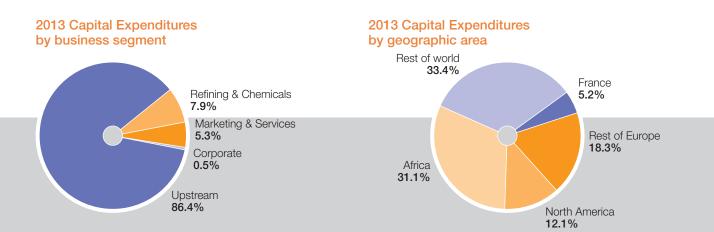
CAPITAL EXPENDITURES[1]

(in millions)	2013	2013	2012	2011
	\$(2)	€	€	€
By business segment				
Upstream	29,750	22,396	19,618	20,662
Refining & Chemicals	2,708	2,039	1,944	1,910
Marketing & Services	1,814	1,365	1,301	1,834
Corporate	159	122	80	135
Total	34,431	25,922	22,943	24,541
By geographic area				
France	1,772	1,335	1,589	1,530
Rest of Europe	6,289	4,736	4,406	3,802
North America	4,157	3,130	3,148	5,245
Africa	10,705	8,060	7,274	5,264
Rest of world	11,508	8,661	6,526	8,700
Total	34,431	25,922	22,943	24,541

DIVESTMENTS BY BUSINESS SEGMENT

(in millions)	2013 \$ ⁽¹⁾	2013 €	2012 €	2011 €
Upstream	5,786	4,353	2,798	2,591
Refining & Chemicals	365	275	304	2,509
Marketing & Services	186	141	152	1,955
Corporate	62	45	2,617	1,523
Total	6,399	4,814	5,871	8,578

⁽¹⁾ Including the impact of IFRIC 21.



⁽¹⁾ Including acquisitions.(2) Including the impact of IFRIC 21.

SHARE PERFORMANCE

Total share price in Paris (2010-2013)

(in euros)



Total ADR price in New York (2010-2013)

(in dollars)

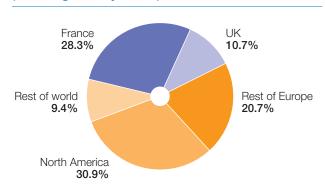


SHAREHOLDING STRUCTURE ESTIMATE AS OF DECEMBER 31, 2013

Distribution of shareholders by type (excluding treasury shares)

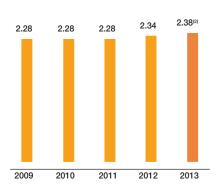
Individual shareholders 8.1% Group employees(1) 4.9% Institutional shareholders 87.0%

Distribution of shareholders by geographic area (excluding treasury shares)

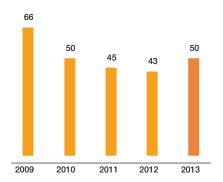


DIVIDEND POLICY

Dividend per share (in euros)



Pay-out ratio (%)



⁽¹⁾ Based on the definition of employees shareholding persuant to Article L. 225-102 of the French Commercial Code. (2) The 2013 dividend is subject to approval by the Shareholders' Meeting of May 16, 2014.

SHARE INFORMATION

	2013	2012	2011	2010	2009
Shares outstanding (as of December 31)	2,377,678,160	2,365,933,146	2,363,767,313	2,349,640,931	2,348,422,884
Weighted-average number of fully-diluted shares ⁽¹⁾	2,271,543,658	2,266,635,745	2,256,951,403	2,244,494,576	2,237,292,199
Shares on a fully-diluted basis (as of December 31) ⁽¹⁾	2,275,897,141	2,270,350,218	2,263,790,054	2,249,301,870	2,243,661,636
Treasury Shares	109,214,448	108,391,639	109,554,173	112,487,679	115,407,190
Price per share (€)					
High	45.670	42.97	44.55	46.74	45.79
Low	35.175	33.42	29.40	35.66	34.25
Year-end	44.53	39.01	39.50	39.65	45.01
Price per ADR (\$)					
High	62.45	57.06	64.44	67.52	65.98
Low	45.93	41.75	40.00	43.07	42.88
Year-end	61.27	52.01	51.11	53.48	64.04
Market capitalization at year-end, computed on shares outstanding					
Billion €	105.9	92.3	93.4	93.2	105.7
Billion \$	145.7	123.1	120.8	125.7	150.4
Trading volume (daily average)					
Euronext Paris	4,439,725	5,622,504	6,565,732	6,808,245	7,014,959
New York Stock Exchange (number of ADRs)	1,371,780	3,291,705	4,245,743	3,329,778	2,396,192
Adjusted fully-diluted earnings per share (€)(2)	4.73	5.42	5.08	4.60	3.46
Dividend per share (€)(3)	2.38(3)	2.34	2.28	2.28	2.28
Dividend per ADR (\$) ⁽⁴⁾	3.16(3)	3.05	2.97	3.15	3.08
Pay-out ⁽⁵⁾	50%	43%	45%	50%	66%
Price-to-earning ratio ⁽⁶⁾	9.4	7.2	7.8	8.6	13
Yield ⁽⁷⁾	5.34%	6.00%	5.77%	5.75%	5.07%

⁽¹⁾ Excluding shares owned by the Group and cancelled in the Consolidated Balance Sheet under French GAAP. Weighted-average number of fully-diluted shares not calculated using IFRS rules until 2010.

IFRS rules until 2010.

(2) IFRS: using replacement cost, adjusted for special items and, through June 30, 2010, excluding Total's equity share of adjustments related to Sanofi. French GAAP: excluding special items and TOTAL's equity share of amortization of goodwill and intangible assets related to the Sanofi merger.

(3) Pending approval at the May 16, 2014 AGM. This amount includes the first quarterly interim dividend of €0.59 per share paid on September 27, 2013, December 19, 2013 and on March 27, 2014, and the final dividend of €0.61 per share payable on June 5, 2014.

(4) Estimated dividend in dollars includes the first quarterly interim dividend of \$0.80 paid in October 2013 and the second quarterly interim dividend of \$0.81 paid in January 2014, as well as the third quarterly interim dividend of €0.59 payable in March 2014 (ADR-related payment in June 2014), both converted at a rate of \$1.30/€.

(5) Dividend (€)/adjusted earnings per share.

⁽⁶⁾ Share price at year-end/adjusted earnings per share.(7) Dividend (€)/share price at year-end.

PAYROLL^[1]

For the year ended December 31,	2013	2013	2012	2011	2010	2009
(in millions)	\$(2)	€	€	€	€	€
Wages and salaries (including social charges)	9,424	7,096	7,135	6,579	6,246	6,177

⁽¹⁾ Personnel expenses and number of employees of fully-consolidated subsidiaries. (2) Including the impact of IFRIC 21.

NUMBER OF EMPLOYEES

As of December 31,	2013	%	2012	2011
Number of employees by region ⁽¹⁾				
France	33,199	34%	35,003	35,037
Rest of Europe	23,133	23%	22,823	22,437
Rest of world	42,467	43%	39,300	38,630
Total	98,799	100%	97,126	96,104
As of December 31,	2013	%	2012	2011
Number of employees by business segment ⁽¹⁾				
Upstream	18,054	18%	18,045	17,605
Refining & Chemicals	51,406	52%	51,545	50,363
Marketing & Services	27,878	28%	26,071	26,683
Corporate	1,461	2%	1,465	1,453
Total	98,799	100%	97,126	96,104

⁽¹⁾ Personnel expenses and number of employees of fully-consolidated subsidiaries.

UPSTREAM

2.3_{MB0E/D}

PRODUCED

18,054 EMPLOYEES

12.5 B\$

ADJUSTED NET OPERATING INCOME

11.5 BBOE

OF PROVED RESERVES AS OF DECEMBER 31, 2013

13+

YEARS OF PROVED
RESERVE LIFE

29.8 B\$

INVESTED (INCLUDING ACQUISITIONS)

12.3 MT OF LNG SALES

(GROUP SHARE,
EXCLUDING TRADING

4

MAIN EXPLORATION SUCCESSES: KURDISTAN, ARGENTINA, IVORY COAST, GABON

6

MAJOR PROJECTS
LAUNCHED: MOHO
NORTH, EGINA,
INCAHUASI, VEGA
PLEYADE, FORT HILLS,
YAMAL

2

MAIN ACQUISITIONS OF DISCOVERED RESOURCES: LIBRA (BRAZIL), ELK ANTELOPE (PAPUA NEW GUINEA)

PSO CLOV



FINANCIAL HIGHLIGHTS

(in million euros)	2013	2012	2011	2010
Adjusted operating income ⁽¹⁾	17,854	22,056	22,648	17,694
Adjusted net operating income ⁽¹⁾	9,370	11,145	10,631	8,629
Investments ⁽²⁾	22,396	19,618	20,662	13,049
Divestments	4,353	2,798	2,591	2,067
Cash flow from operations	16,457	18,950	17,044	15,617

Note: Following the application of revised accounting standard IAS 19 effective January 1, 2013, the information by segment for 2012 and 2011 has been restated; however, the impact on such restated results is not significant. The information by segment for 2010 has not been restated of IAS 19.

(1) Adjusted results are defined as income using replacement cost and adjusted for special items.

(2) Including acquisitions.

FINANCIAL HIGHLIGHTS

(in million dollars)	2013(1)	2012	2011	2010
Adjusted operating income ⁽²⁾	23,700	28,333	31,525	23,457
Adjusted net operating income ⁽²⁾	12,450	14,316	14,798	11,439
Investments ⁽³⁾	29,750	25,200	28,761	17,299
Divestments	5,786	3,595	3,607	2,740
Cash flow from operations	21,857	24,354	23,724	20,703

Note: Following the application of revised accounting standard IAS 19 effective January 1, 2013, the information by segment for 2012 and 2011 has been restated; however, the impact on such restated results is not significant. The information by segment for 2010 has not been restated of IAS 19.

(1) Including the impact of IFRIC 21.

(2) Adjusted results are defined as income using replacement cost and adjusted for special items.

(3) Including acquisitions.

PRODUCTION

	2013	2012	2011	2010	2009
Liquids (Kb/d) ⁽¹⁾	1,167	1,220	1,226	1,340	1,381
Gas (Mcf/d)	6,184	5,880	6,098	5,648	4,923
Combined production (Kboe/d)	2,299	2,300	2,346	2,378	2,281

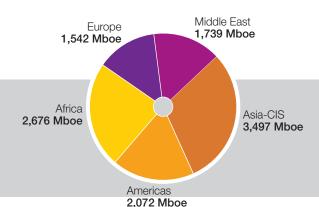
⁽¹⁾ Including bitumen.

PROVED RESERVES[1]

	2013	2012	2011	2010	2009
Liquids (Mb) ⁽²⁾	5,413	5,686	5,784	5,987	5,689
Gas (Bcf)	33,026	30,877	30,717	25,788	26,318
Total (Kboe/d)	11,526	11,368	11,423	10,695	10,483

⁽¹⁾ Proved reserves are calculated in accordance with the United Stated Securities and Exchange Commission regulation. (2) Including bitumen.

2013 PROVED RESERVES BY GEOGRAPHICAL AREA: 11,526 MB0E



KEY OPERATING RATIOS - GROUP

(three-year average)	2011-2013	2010-2012	2009-2011	2008-2010	2007-2009
Finding costs (\$/boe) ⁽¹⁾	7.9	8.1	6.6	3.6	2.7
Reserve replacement costs (\$/boe)(2)	21.9	18.1	16.1	15.4	16.8
Reserve replacement rate (%)(3)(4)	133	136	138	110	75
Organic reserve replacement rate (%) ⁽⁴⁾⁽⁵⁾	89	79	80	96	94
(in years)	2013	2012	2011	2010	2009
Reserve life ⁽⁶⁾	13.7	13.5	13.3	12.3	12.6

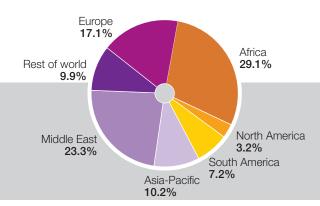
- (1) (Exploration costs + unproved property acquisition)/(revisions + extensions and discoveries).
 (2) Total costs incurred/(revisions + extensions, discoveries + acquisitions).
 (3) (Revisions + extensions, discoveries + acquisitions sales of reserves)/production for the period.
 (4) Including the mechanical effect of changes in oil prices at year-end.
 (5) (Revisions + extensions, discoveries)/production for the period; excluding acquisitions and sales of reserves.
- (6) Reserves at year-end/production of the year.

KEY OPERATING RATIOS - CONSOLIDATED SUBSIDIARIES

(in dollars per barrel of oil equivalent)	2011-2013	2010-2012	2009-2011	2008-2010	2007-2009
Finding costs ⁽¹⁾	10.3	8.0	6.3	3.9	4.0
Reserve replacement costs ⁽²⁾	35.2	22.0	18.5	15.6	22.8
(in dollars per barrel of oil equivalent)	2013	2012	2011	2010	2009
Operating costs	8.9	7.9	7.0	6.1	5.8
Exploration costs	3.7	3.0	2.2	1.6	1.4
DD&A	13.5	11.9	9.7	8.9	8.2
Technical costs ⁽³⁾	26.1	22.8	18.9	16.6	15.4

- (1) (Exploration costs + unproved property acquisition)/(revisions + extensions, discoveries).
 (2) Total costs incurred/(revisions + extensions, discoveries + acquisitions).
 (3) (Production costs + exploration expenses + DD&A (excluding non-recurring items))/production of the year.

COMBINED LIQUIDS AND GAS PRODUCTION FOR 2013



COMBINED LIQUIDS AND GAS PRODUCTION

(in thousands of barrels of oil equivalent per day)	2013	2012	2011	2010	2009
Africa	670	713	659	756	749
Algeria	21	23	33	41	74
Angola	186	179	135	163	191
Cameroon	-	_	3	9	12
Gabon	59	57	58	67	71
Libya	50	62	20	55	60
Nigeria	261	279	287	301	235
The Congo, Republic of	93	113	123	120	106
North America	73	69	67	65	24
Canada ⁽¹⁾	13	12	11	10	8
United States	60	57	56	55	16
South America	166	182	188	179	182
Argentina	78	 83	 86	83	80
Bolivia	28	27	25	20	20
Colombia	-	6	11	18	23
Trinidad & Tobago	12	16	12	3	5
Venezuela	48	50	54	55	54
Asia - Pacific	235	221	231	248	251
Australia	4	 5	4		-
Brunei	13	12	13	14	12
China	8	1			-
Indonesia	131	132	158	178	190
Myanmar	16	16	15	14	13
Thailand	63	55	41	41	36
Commonwealth of Independent States	227	195	119	23	24
	20	16	14	13	12
Russia	207	179	105	10	12
Europe	392	427	512	580	613
France	9	13	18	21	24
Netherlands	35	33	38	42	45
Norway	243	275	287	310	327
United Kingdom	105	106	169	207	217
Middle East	536	493	570	527	438
U.A.E.	260	246	240	222	214
Iran	-	-	-	2	8
Iraq	7	6	-	_	-
Oman	37	37	36	34	34
Qatar	137	139	155	164	141
Syria	-	-	53	39	20
Yemen	95	65	86	66	21
Total production	2,299	2,300	2,346	2,378	2,281
Including share of equity affiliates	687	611	571	444	359
Algeria	-		10	20	21
Angola	3	-	-		_
Colombia	-	-	4	7	6
Venezuela	37	40	45	46	45
U.A.E.	253	237	231	212	202
Oman	35	34	34	32	34
		74	78	75	42
Qatar	78	1 -	10	10	72
Qatar Russia	197	171	95	-	-

⁽¹⁾ The Group's production in Canada consists of bitumen only. All of the Group's bitumen production is in Canada.

LIQUIDS PRODUCTION

(in thousands of barrels per day)	2013	2012	2011	2010	2009
Africa	531	574	517	616	632
Algeria	5	6	16	25	47
Angola	175	172	128	157	186
Cameroon	-		2	9	12
Gabon	55	54	55	63	67
Libya	50	62	20	55	60
Nigeria	158	173	179	192	159
The Congo, Republic of	88	107	117	115	101
North America	28	25	27	30	20
Canada ⁽¹⁾	13	12	11	10	8
United States	15	13	16	20	12
South America	54	59	71	76	80
Argentina	13	12	14	14	15
Bolivia	4	3	3	3	3
Colombia	-	1	5	11	13
Trinidad & Tobago	2	4	4	3	5
Venezuela	35	39	45	45	44
Asia – Pacific	30	27	27	28	33
Brunei	2	2	2	2	2
Indonesia	17	16	18	19	25
Thailand	11	9	7	7	6
Commonwealth of Independent States	32	27	22	13	14
Azerbaijan	5	4	4	3	3
Russia	27	23	18	10	11
Europe	168	197	245	269	295
France	1	2	5	5	5
Netherlands	1	1	1	1	1
Norway	136	159	172	183	199
United Kingdom	30	35	67	80	90
Middle East	324	311	317	308	307
U.A.E.	247	233	226	207	201
Iran	-			2	8
Iraq	7	6			
Oman	24	24	24	23	22
Qatar	36	38	44	49	50
Syria			11	14	14
Yemen	10	10	12	13	12
Total production	1,167	1,220	1,226	1,340	1,381
Including share of equity affiliates	325	308	316	300	286
Algeria	-		10	19	20
Colombia	-		4	7	6
Venezuela	35	38	44	45	44
U.A.E.	240	225	219	199	191
Oman	23		22	22	22
Qatar	8		8	8	3
Russia	19	15	9	-	-

 $⁽¹⁾ The Group's \ production \ in \ Canada \ consists \ of \ bitumen \ only. \ All \ of the \ Group's \ bitumen \ production \ is \ in \ Canada.$

GAS PRODUCTION

(in millions of cubic feet per day)	2013	2012	2011	2010	2009
Africa	699	705	715	712	599
Algeria	82	90	94	87	143
Angola	62	44	39	34	33
Cameroon	-	-	1	2	2
Gabon	16	19	17	20	20
Nigeria	511	521	534	542	374
The Congo, Republic of	28	31	30	27	27
North America	256	246	227	199	22
United States	256	246	227	199	22
South America	627	682	648	569	564
Argentina	366	394	397	381	364
Bolivia	129	124	118	94	91
Colombia	-	23	27	34	45
Trinidad & Tobago	52	70	47	2	2
Venezuela	80	71	59	58	62
Asia – Pacific	1,170	1,089	1,160	1,237	1,228
Australia	25	29	25	6	-
Brunei	59	54	56	59	49
China	46	7	-	-	-
Indonesia	605	605	757	855	898
Myanmar	129	127	119	114	103
Thailand	306	267	203	203	178
Commonwealth of Independent States	1,046	909	525	56	52
Azerbaijan	82	64	57	54	50
Russia	964	845	468	2	2
Europe	1,231	1,259	1,453	1,690	1,734
France	45	58	69	85	100
Netherlands	195	184	214	234	254
Norway	575	622	619	683	691
United Kingdom	416	395	551	688	689
Middle East	1,155	990	1,370	1,185	724
U.A.E.	71	70	72	76	72
Iraq	1				
Oman	66	61	62	55	56
Qatar	558	560	616	639	515
Syria	-	-	218	130	34
Yemen	459	299	402	285	47
Total production	6,184	5,880	6,098	5,648	4,923
Including share of equity affiliates	1,955	1,635	1,383	781	395
Algeria	-		3	4	3
Angola	16				
Venezuela U.A.E.	7	7	7	6	6
	61	61	62	66	62
Oman Ontor	66 385	60	62 382	55 367	56
Qatar		364 844		367	221
Russia Yemen	962 458	299	465 402	283	47
1011011	400		402		47

CHANGES IN OIL, BITUMEN AND GAS RESERVES

The following tables present, for oil, bitumen and gas reserves, an estimate of the Group's oil, bitumen and gas quantities by geographic areas as of December 31, 2013, 2012, 2011, 2010, 2009 and 2008.

Quantities shown concern proved developed and undeveloped reserves together with changes in quantities for 2013, 2012, 2011, 2010, and 2009.

The definitions used for proved, proved developed and proved undeveloped oil and gas reserves are in accordance with the revised Rule 4-10 of SEC Regulation S-X.

All references in the following tables to reserves or production are to the Group's entire share of such reserves or production.

TOTAL's worldwide proved reserves include the proved reserves of its consolidated subsidiaries as well as its proportionate share of the proved reserves of equity affiliates.

proved reserves of equity affiliates.						
(in million barrels of oil equivalent)				ı	Consolidated	subsidiaries
Proved developed and undeveloped reserves	Europe	Africa	Americas	Middle East	Asia	Tota
Balance as of December 31, 2008	1,815	3,646	732	530	1,242	7,965
Revisions of previous estimates	46	76	14	(7)	25	154
Extensions, discoveries and other	18	53	284	76	-	431
Acquisitions of reserves in place	12	-	130	-	-	142
Sales of reserves in place	(2)	(43)	(14)	-	-	(59)
Production for the year	(224)	(266)	(56)	(55)	(101)	(702)
Balance as of December 31, 2009	1,665	3,466	1,090	544	1,166	7,931
Revisions of previous estimates	92	200	82	(10)	1	365
Extensions, discoveries and other	182	-	18	96	30	326
Acquisitions of reserves in place	23	_	425	-	9	457
Sales of reserves in place	(45)	(26)	(5)	-	(8)	(84)
Production for the year	(211)	(269)	(70)	(56)	(99)	(705)
Balance as of December 31, 2010	1,706	3,371	1,540	574	1,099	8,290
Revisions of previous estimates	117	(61)	(36)	(68)	(19)	(67)
Extensions, discoveries and other	57	6	_	-	588	651
Acquisitions of reserves in place	44	_	309	-	2	355
Sales of reserves in place	-	(65)	_	-	_	(65)
Production for the year	(187)	(237)	(75)	(56)	(93)	(648)
Balance as of December 31, 2011	1,737	3,014	1,738	450	1,577	8,516
Revisions of previous estimates	64	65	7	(23)	15	128
Extensions, discoveries and other	67	173	110	29	43	422
Acquisitions of reserves in place	32	-	_	-	_	32
Sales of reserves in place	(38)	(71)	(8)	_	_	(117)
Production for the year	(156)	(261)	(77)	(34)	(90)	(618)
Balance as of December 31, 2012	1,706	2,920	1,770	422	1,545	8,363
Revisions of previous estimates	18	(97)	44	11	48	24
Extensions, discoveries and other	12	20	135	2	227	396
Acquisitions of reserves in place	_	_	_	-	132	132
Sales of reserves in place	(51)	-	(51)	-	-	(102)
Production for the year	(143)	(243)	(74)	(31)	(97)	(588)
Balance as of December 31, 2013	1,542	2,600	1,824	404	1,855	8,225
Minority interest in proved developed and undeveloped res	serves as of					
December 31, 2009	26	98				124
December 31, 2010	26	100	_	_	_	126
December 31, 2011		98	_	_	_	98
December 31, 2012	-	99	-	-	-	99
December 31, 2013	-	159	_	_	_	159

(in million barrels of oil equivalent)					Ec	quity affiliates
Proved developed and undeveloped reserves	Europe	Africa	Americas	Middle East	Asia	Tota
Balance as of December 31, 2008	-	98	527	1,868	-	2,493
Revisions of previous estimates	-	10	(7)	51		54
Extensions, discoveries and other	-	-	_	136	_	136
Acquisitions of reserves in place	-	-	-	-	_	-
Sales of reserves in place	-	-	-	_	_	-
Production for the year	-	(8)	(18)	(105)	-	(131)
Balance as of December 31, 2009	-	100	502	1,950	-	2,552
Revisions of previous estimates	-	14	4	(2)	_	16
Extensions, discoveries and other	-	-	_	_	_	-
Acquisitions of reserves in place	-	-	_		_	-
Sales of reserves in place	-	-	_	-	_	-
Production for the year	-	(7)	(20)	(136)	-	(163)
Balance as of December 31, 2010	-	107	486	1,812	-	2,405
Revisions of previous estimates	_	(1)	(8)	(20)		(29)
Extensions, discoveries and other	-	-	-	_	_	-
Acquisitions of reserves in place	-	-	-	-	779	779
Sales of reserves in place	-	(24)	(4)	(11)	_	(39)
Production for the year	-	(4)	(18)	(152)	(35)	(209)
Balance as of December 31, 2011	-	78	456	1,629	744	2,907
Revisions of previous estimates	-	2	(39)	5	78	46
Extensions, discoveries and other	-	-	-	-	158	158
Acquisitions of reserves in place		-	_		118	118
Sales of reserves in place		-	-			-
Production for the year			(15)	(146)	(63)	(224)
Balance as of December 31, 2012	-	80	402	1,488	1,035	3,005
Revisions of previous estimates		(3)	(141)	(3)	33	(114)
Extensions, discoveries and other	-	-	-	14	622	636
Acquisitions of reserves in place	-	-	-	-	117	117
Sales of reserves in place	-	-	-	_	(92)	(92)
Production for the year	_	(1)	(13)	(164)	(73)	(251)
Balance as of December 31, 2013	-	76	248	1,335	1,642	3,301

CHANGES IN OIL, BITUMEN AND GAS RESERVES

(in million barrels of oil equivalent)			Consol	idated subsidia	ries and equi	ty affiliates
_	Europe	Africa	Americas	Middle East	Asia	Total
As of December 31, 2009						
Proved developed and undeveloped reserves	1,665	3,566	1,592	2,494	1,166	10,483
Consolidated subsidiaries	1,665	3,466	1,090	544	1,166	7,931
Equity affiliates		100	502	1,950	-	2,552
Proved developed reserves	1,096	1,775	631	1,918	415	5,835
Consolidated subsidiaries	1,096	1,745	503	482	415	4,241
Equity affiliates	-	30	128	1,436	-	1,594
Proved undeveloped reserves	569	1,791	961	576	751	4,648
Consolidated subsidiaries	569	1,721	587	62	751	3,690
Equity affiliates	-	70	374	514	- 1	958
As of December 31, 2010						
Proved developed and undeveloped reserves	1,706	3,478	2,026	2,386	1,099	10,695
Consolidated subsidiaries	1,706	3,371	1,540	574	1,099	8,290
Equity affiliates	-	107	486	1,812	-	2,405
Proved developed reserves	962	1,692	638	2,055	361	5,708
Consolidated subsidiaries	962	1,666	505	427	361	3,921
Equity affiliates	-	26	133	1,628	-	1,787
Proved undeveloped reserves	744	1,786	1,388	331	738	4,987
Consolidated subsidiaries	744	1,705	1,035	147	738	4,369
Equity affiliates	-	81	353	184	-	618
As of December 31, 2011						
Proved developed and undeveloped reserves	1,737	3,092	2,194	2,079	2,321	11,423
Consolidated subsidiaries	1,737	3,014	1,738	450	1,577	8,516
Equity affiliates	-	78	456	1,629	744	2,907
Proved developed reserves	894	1,660	647	1,869	976	6,046
Consolidated subsidiaries	894	1,639	524	371	321	3,749
Equity affiliates	-	21	123	1,498	655	2,297
Proved undeveloped reserves	843	1,432	1,547	210	1,345	5,377
Consolidated subsidiaries	843	1,375	1,214	79	1,256	4,767
Equity affiliates	-	57	333	131	89	610

million barrels of oil equivalent)			Consol	idated subsidi	aries and equ	equity affiliates			
	Europe	Africa	Americas	Middle East	Asia	Total			
As of December 31, 2012									
Proved developed and undeveloped reserves	1,706	3,000	2,172	1,910	2,580	11,368			
Consolidated subsidiaries	1,706	2,920	1,770	422	1,545	8,363			
Equity affiliates	-	80	402	1,488	1,035	3,005			
Proved developed reserves	827	1,584	616	1,718	1,044	5,789			
Consolidated subsidiaries	827	1,563	475	349	313	3,527			
Equity affiliates	-	21	141	1,369	731	2,262			
Proved undeveloped reserves	879	1,416	1,556	192	1,536	5,579			
Consolidated subsidiaries	879	1,357	1,295	73	1,232	4,836			
Equity affiliates	-	59	261	119	304	743			
As of December 31, 2013									
Proved developed and undeveloped reserves	1,542	2,676	2,072	1,739	3,497	11,526			
Consolidated subsidiaries	1,542	2,600	1,824	404	1,855	8,225			
Equity affiliates	-	76	248	1,335	1,642	3,301			
Proved developed reserves	766	1,469	540	1,577	1,322	5,674			
Consolidated subsidiaries	766	1,452	452	330	560	3,560			
Equity affiliates	-	17	88	1,247	762	2,114			
Proved undeveloped reserves	776	1,207	1,532	162	2,175	5,852			
Consolidated subsidiaries	776	1,148	1,372	74	1,295	4,665			
Equity affiliates		59	160	88	880	1,187			

CHANGES IN OIL RESERVES

The oil reserves for the years prior to 2009 include crude oil, condensates, natural gas liquids and bitumen reserves.

As from 2009, bitumen reserves are shown separately.

(in million barrels)					Consolidated	subsidiaries
Proved developed and undeveloped reserves	Europe	Africa	Americas	Middle East	Asia	Tota
Balance as of December 31, 2008	798	2,597	252	225	538	4,410
Revisions of previous estimates	34	92	(170)	(4)	51	3
Extensions, discoveries and other	8	38	22	1	-	69
Acquisitions of reserves in place	1	_	-	_	-	1
Sales of reserves in place	-	(44)	(1)	_	-	(45)
Production for the year	(108)	(223)	(15)	(34)	(17)	(397)
Balance as of December 31, 2009	733	2,460	88	188	572	4,041
Revisions of previous estimates	46	131	7	(2)	-	182
Extensions, discoveries and other	146	-	2	82	4	234
Acquisitions of reserves in place	2	_	_	_	_	2
Sales of reserves in place	(37)	(23)	(2)	_	(7)	(69)
Production for the year	(98)	(218)	(16)	(29)	(15)	(376)
Balance as of December 31, 2010	792	2,350	79	239	554	4,014
Revisions of previous estimates	49	(19)	9	(33)	(24)	(18)
Extensions, discoveries and other	17	6	-		58	81
Acquisitions of reserves in place	42	-	_	_	_	42
Sales of reserves in place	_	(57)	_	_	-	(57)
Production for the year	(88)	(185)	(15)	(25)	(15)	(328)
Balance as of December 31, 2011	812	2,095	73	181	573	3,734
Revisions of previous estimates	20	61	10	2	10	103
Extensions, discoveries and other	27	148	8	28	6	217
Acquisitions of reserves in place	7	-	-	_	-	7
Sales of reserves in place	(32)	(45)	(2)	_	-	(79)
Production for the year	(72)	(210)	(12)	(21)	(14)	(329)
Balance as of December 31, 2012	762	2,049	77	190	575	3,653
Revisions of previous estimates	19	50	7	7	75	158
Extensions, discoveries and other	6	19	20	2	21	68
Acquisitions of reserves in place	-	-	-	_	34	34
O-lf	(40)		(6)	_	_	(55)
Sales of reserves in place	(49)					` ′
Sales of reserves in place Production for the year	(60)	(194)	(12)	(20)	(16)	(302)
	· , ,	(194) 1,924		(20) 179	(16) 689	(302) 3,556
Production for the year	(60) 678	1,924	(12)		` ,	, ,
Production for the year Balance as of December 31, 2013 Minority interest in proved developed and undeveloped.	(60) 678 eloped reserves a	1,924	(12)		` ,	, ,
Production for the year Balance as of December 31, 2013 Minority interest in proved developed and undev December 31, 2009	(60) 678 reloped reserves a	1,924	(12)		689	3,556
Production for the year Balance as of December 31, 2013 Minority interest in proved developed and undev December 31, 2009 December 31, 2010	(60) 678 eloped reserves a	1,924 s of	(12) 86		689	3,556 100 100
Production for the year Balance as of December 31, 2013 Minority interest in proved developed and undev December 31, 2009	(60) 678 reloped reserves a 12 11	1,924 s of	(12) 86		689	3,556

(in million barrels)					Eq	uity affiliates
Proved developed and undeveloped reserves	Europe	Africa	Americas	Middle East	Asia	Total
Balance as of December 31, 2008	-	58	508	719	-	1,285
Revisions of previous estimates	-	(14)	(5)	(15)	_	(34)
Extensions, discoveries and other	-	-	-	136	-	136
Acquisitions of reserves in place	-	-	-	-	-	-
Sales of reserves in place	-	-	-	-	-	-
Production for the year	-	(7)	(18)	(79)	-	(104)
Balance as of December 31, 2009	-	37	485	761	-	1,283
Revisions of previous estimates	-	4	4	3	-	11
Extensions, discoveries and other	-	-	-	_	_	-
Acquisitions of reserves in place	-	-	-	_	_	-
Sales of reserves in place	-	-	-	_	-	-
Production for the year	-	(7)	(19)	(84)	-	(110)
Balance as of December 31, 2010	-	34	470	680	-	1,184
Revisions of previous estimates		2	(6)	(12)	_	(16)
Extensions, discoveries and other	-	-	-	-	-	-
Acquisitions of reserves in place	-	-	-	_	51	51
Sales of reserves in place	-	(22)	(4)	(12)	-	(38)
Production for the year	<u> </u>	(4)	(17)	(91)	(3)	(115)
Balance as of December 31, 2011	-	10	443	565	48	1,066
Revisions of previous estimates	-	5	(40)	5	9	(21)
Extensions, discoveries and other	-	-	-	-	51	51
Acquisitions of reserves in place	-	-	-	-	11	11
Sales of reserves in place						-
Production for the year	<u> </u>	-	(15)	(93)	(5)	(113)
Balance as of December 31, 2012	-	15	388	477	114	994
Revisions of previous estimates	-	(3)	(138)	(6)	(4)	(151)
Extensions, discoveries and other	-	-	-	-	32	32
Acquisitions of reserves in place	-	-	-	-	13	13
Sales of reserves in place	-	-	-	-	-	-
Production for the year	-	-	(13)	(99)	(7)	(119)
Balance as of December 31, 2013	-	12	237	372	148	769

CHANGES IN OIL RESERVES

Proved undeveloped reserves

Consolidated subsidiaries

Equity affiliates

CHANGES IN OIL RESERVES						
(in million barrels)			Consol	idated subsidi	iaries and equ	uity affiliates
	Europe	Africa	Americas	Middle East	Asia	Total
Balance as of December 31, 2009						
Proved developed and undeveloped reserves	733	2,497	573	949	572	5,324
Consolidated subsidiaries	733	2,460	88	188	572	4,041
Equity affiliates	-	37	485	761	-	1,283
Proved developed reserves	457	1,331	187	728	65	2,768
Consolidated subsidiaries	457	1,303	66	174	65	2,065
Equity affiliates	-	28	121	554	-	703
Proved undeveloped reserves	276	1,166	386	221	507	2,556
Consolidated subsidiaries	276	1,157	22	14	507	1,976
Equity affiliates	-	9	364	207	-	580
Balance as of December 31, 2010						
Proved developed and undeveloped reserves	792	2,384	549	919	554	5,198
Consolidated subsidiaries	792	2,350	79	239	554	4,014
Equity affiliates	-	34	470	680	-	1,184
Proved developed reserves	394	1,250	180	662	58	2,544
Consolidated subsidiaries	394	1,226	53	151	58	1,882
Equity affiliates		24	127	511	-	662
Proved undeveloped reserves	398	1,134	369	257	496	2,654
Consolidated subsidiaries	398	1,124	26	88	496	2,132
Equity affiliates		10	343	169	-	522
As of December 31, 2011						
Proved developed and undeveloped reserves	812	2,105	516	746	621	4,800
Consolidated subsidiaries	812	2,095	73		573	3,734
Equity affiliates	-	10	443	565	48	1,066
Proved developed reserves	351	1,206	165	565	91	2,378
Consolidated subsidiaries	351	1,202	48	116	50	1,767
Equity affiliates	-	4	117	449	41	611

2,422

1,967

(in million barrels)			Consol	idated subsid	diaries and eq	uity affiliates
	Europe	Africa	Americas	Middle East	Asia	Total
As of December 31, 2012						
Proved developed and undeveloped reserves	761	2,065	465	667	689	4,647
Consolidated subsidiaries	761	2,050	77	190	575	3,653
Equity affiliates		15	388	477	114	994
Proved developed reserves	289	1,145	179	506	110	2,229
Consolidated subsidiaries	289	1,139	44	133	55	1,660
Equity affiliates	-	6	135	373	55	569
Proved undeveloped reserves	472	920	286	161	579	2,418
Consolidated subsidiaries	472	911	33	57	520	1,993
Equity affiliates		9	253	104	59	425
As of December 31, 2013						
Proved developed and undeveloped reserves	678	1,936	323	551	837	4,325
Consolidated subsidiaries	678	1,924	86	179	689	3,556
Equity affiliates	-	12	237	372	148	769
Proved developed reserves	274	1,068	128	419	304	2,193
Consolidated subsidiaries	274	1,064	45	119	235	1,737
Equity affiliates	-	4	83	300	69	456
Proved undeveloped reserves	404	868	195	132	533	2,132
Consolidated subsidiaries	404	860	41	60	454	1,819
Equity affiliates	-	8	154	72	79	313

CHANGES IN BITUMEN RESERVES

Bitumen reserves as of December 31, 2008 and before are included in oil reserves presented in the table "Changes in oil reserves".

(in million barrels)					Consolidated	l subsidiaries
Proved developed and undeveloped reserves	Europe	Africa	Americas	Middle East	Asia	Total
Balance as of December 31, 2010	-	-	789	-	-	789
Revisions of previous estimates	-	-	(109)	-	-	(109)
Extensions, discoveries and other	-	-		-	_	-
Acquisitions of reserves in place	-	-	308	-	_	308
Sales of reserves in place	-	-	_	-	_	-
Production for the year	-	-	(4)	-	-	(4)
Balance as of December 31, 2011	-	-	984	-	-	984
Revisions of previous estimates	-	-	43	-	-	43
Extensions, discoveries and other	-	-	15	_	_	15
Acquisitions of reserves in place	_	-	_	_	_	-
Sales of reserves in place	-	-	_	-	_	-
Production for the year	-	-	(4)	-	-	(4)
Balance as of December 31, 2012	-	-	1,038	-	-	1,038
Revisions of previous estimates	-	-	2	-	-	2
Extensions, discoveries and other	-	-	53	-	_	53
Acquisitions of reserves in place	-	-		-	_	-
Sales of reserves in place	-	-	-	-	-	-
Production for the year	-	-	(5)	-	-	(5)
Balance as of December 31, 2013	-	-	1,088	-	-	1,088
Proved developed reserves as of						
December 31, 2011	_	_	21	_		21
December 31, 2012	-	-	18	-	-	18
December 31, 2013	-	-	15	-	-	15
Proved undeveloped reserves as of						
December 31, 2011	-	_	963	-	_	963
December 31, 2012	-	-	1,020	-	-	1,020
December 31, 2013	-	-	1,073	-	-	1,073

There are no bitumen reserves for equity affiliates.

There are no minority interests for bitumen reserves.

CHANGES IN GAS RESERVES

(in billion of cubic feet) Consolidated subsidiaries

Proved developed and undeveloped reserves	Europe	Africa	Americas	Middle East	Asia	Total
Balance as of December 31, 2008	5,507	5,529	2,714	1,769	4,098	19,617
Revisions of previous estimates	73	(127)	25	(18)	(165)	(212)
Extensions, discoveries and other	55	61	382	399	-	897
Acquisitions of reserves in place	58	_	752	_		810
Sales of reserves in place	(13)	_	(64)	_	_	(77)
Production for the year	(633)	(217)	(212)	(122)	(467)	(1,651)
Balance as of December 31, 2009	5,047	5,246	3,597	2,028	3,466	19,384
Revisions of previous estimates	271	346	415	(80)	15	967
Extensions, discoveries and other	193	_	88	70	138	489
Acquisitions of reserves in place	111	-	_	-	51	162
Sales of reserves in place	(43)	(20)	(16)	_	(4)	(83)
Production for the year	(617)	(258)	(278)	(151)	(472)	(1,776)
Balance as of December 31, 2010	4,962	5,314	3,806	1,867	3,194	19,143
Revisions of previous estimates	358	(216)	367	(180)	1	330
Extensions, discoveries and other	211	_	_	_	2,824	3,035
Acquisitions of reserves in place	11	_	7		13	31
Sales of reserves in place	_	(46)	_			(46)
Production for the year	(528)	(259)	(317)	(169)	(445)	(1,718)
Balance as of December 31, 2011	5,014	4,793	3,863	1,518	5,587	20,775
Revisions of previous estimates	268	31	(278)	(132)	15	(96)
Extensions, discoveries and other	216	127	478	6	195	1,022
Acquisitions of reserves in place	138	_	_		_	138
Sales of reserves in place	(30)	(173)	(35)	_	_	(238)
Production for the year	(462)	(257)	(337)	(75)	(433)	(1,564)
Balance as of December 31, 2012	5,144	4,521	3,691	1,317	5,364	20,037
Revisions of previous estimates	(6)	(887)	199	29	(186)	(851)
Extensions, discoveries and other	27	12	336	_	1,074	1,449
Acquisitions of reserves in place	1	_	_		506	507
Sales of reserves in place	(13)	_	(243)	_		(256)
Production for the year	(450)	(248)	(320)	(68)	(458)	(1,544)
Balance as of December 31, 2013	4,703	3,398	3,663	1,278	6,300	19,342
Minority interest in proved developed and undeveloped	reserves as of					
December 31, 2009	73	60				133
December 31, 2010	83	67				150
December 31, 2011		62				62
December 31, 2012		57				57
December 31, 2013	-	87	-	-	-	87

CHANGES IN GAS RESERVES

(in billion of cubic feet) Equity affiliates

(in billion of cubic feet)		Equity affiliates					
Proved developed and undeveloped reserves	Europe	Africa	Americas	Middle East	Asia	Total	
Balance as of December 31, 2008	-	215	110	6,276	-	6,601	
Revisions of previous estimates	_	127	(13)	363	_	477	
Extensions, discoveries and other	-	-	_	-	_	-	
Acquisitions of reserves in place	-	-	_	-	_	-	
Sales of reserves in place	-	-	-	-	-	-	
Production for the year	_	(1)	(2)	(141)	-	(144)	
Balance as of December 31, 2009	-	341	95	6,498	-	6,934	
Revisions of previous estimates	-	50	(2)	(52)	_	(4)	
Extensions, discoveries and other	_	_	_	-	_	-	
Acquisitions of reserves in place	-	-	_	-	_	-	
Sales of reserves in place	-	-	_	-	-	-	
Production for the year	-	(1)	(2)	(282)	-	(285)	
Balance as of December 31, 2010	-	390	91	6,164	-	6,645	
Revisions of previous estimates	-	(16)	(10)	(31)	_	(57)	
Extensions, discoveries and other	-	_	_	-	_	-	
Acquisitions of reserves in place	_	_		-	3,865	3,865	
Sales of reserves in place	-	(10)	_	-	-	(10)	
Production for the year	-	(1)	(2)	(331)	(167)	(501)	
Balance as of December 31, 2011	-	363	79	5,802	3,698	9,942	
Revisions of previous estimates		(21)	5	(4)	366	346	
Extensions, discoveries and other	_	_		_	578	578	
Acquisitions of reserves in place	_	_	_	-	568	568	
Sales of reserves in place	-	-	_	-	_	-	
Production for the year	-	(1)	(2)	(287)	(304)	(594)	
Balance as of December 31, 2012	-	341	82	5,511	4,906	10,840	
Revisions of previous estimates		8	(18)	16	191	197	
Extensions, discoveries and other	-	-	-	77	3,209	3,286	
Acquisitions of reserves in place	-	-	_	-	553	553	
Sales of reserves in place	-	-		_	(485)	(485)	
Production for the year	-	(6)	(2)	(354)	(345)	(707)	
Balance as of December 31, 2013	-	343	62	5,250	8,029	13,684	

(in billion of cubic feet)			Consol	idated subsidia	ries and equi	d equity affiliates			
	Europe	Africa	Americas	Middle East	Asia	Total			
As of December 31, 2009									
Proved developed and undeveloped reserves	5,047	5,587	3,692	8,526	3,466	26,318			
Consolidated subsidiaries	5,047	5,246	3,597	2,028	3,466	19,384			
Equity affiliates		341	95	6,498		6,934			
Proved developed reserves	3,463	2,272	2,388	6,606	2,059	16,788			
Consolidated subsidiaries	3,463	2,261	2,343	1,773	2,059	11,899			
Equity affiliates		11	45	4,833		4,889			
Proved undeveloped reserves	1,584	3,315	1,304	1,920	1,407	9,530			
Consolidated subsidiaries	1,584	2,985	1,254	255	1,407	7,485			
Equity affiliates		330	50	1,665		2,045			
As of December 31, 2010									
Proved developed and undeveloped reserves	4,962	5,704	3,897	8,031	3,194	25,788			
Consolidated subsidiaries	4,962	5,314	3,806	1,867	3,194	19,143			
Equity affiliates	-	390	91	6,164	- 1	6,645			
Proved developed reserves	3,089	2,240	2,474	7,649	1,790	17,242			
Consolidated subsidiaries	3,089	2,229	2,439	1,578	1,790	11,125			
Equity affiliates	-	11	35	6,071	-	6,117			
Proved undeveloped reserves	1,873	3,464	1,423	382	1,404	8,546			
Consolidated subsidiaries	1,873	3,085	1,367	289	1,404	8,018			
Equity affiliates	-	379	56	93	-	528			
As of December 31, 2011									
Proved developed and undeveloped reserves	5,014	5,156	3,942	7,320	9,285	30,717			
Consolidated subsidiaries	5,014	4,793	3,863	1,518	5,587	20,775			
Equity affiliates	-	363	79	5,802	3,698	9,942			
Proved developed reserves	2,943	2,308	2,600	7,170	4,854	19,875			
Consolidated subsidiaries	2,943	2,216	2,567	1,450	1,594	10,770			
Equity affiliates	-	92	33	5,720	3,260	9,105			
Proved undeveloped reserves	2,071	2,848	1,342	150	4,431	10,842			
Consolidated subsidiaries	2,071	2,577	1,296	68	3,993	10,005			
Equity affiliates	-	271	46	82	438	837			

CHANGES IN GAS RESERVES

(in billion of cubic feet)

Consolidated	subsidiaries	and equi	ity affiliates

(in billion of cubic feet)			Consol	idated subsidia	aries and equ	and equity affiliates				
	Europe	Africa	Americas	Middle East	Asia	Total				
As of December 31, 2012										
Proved developed and undeveloped reserves	5,144	4,862	3,773	6,828	10,270	30,877				
Consolidated subsidiaries Equity affiliates	5,144	4,521 341	3,691 82	1,317 5,511	5,364 4,906	20,037 10,840				
Proved developed reserves	2,927	2,192	2,356	6,656	5,115	19,246				
Consolidated subsidiaries Equity affiliates	2,927	2,110 82	2,316 40	1,240 5,416	1,526 3,589	10,119 9,127				
Proved undeveloped reserves	2,217	2,670	1,417	172	5,155	11,631				
Consolidated subsidiaries Equity affiliates	2,217	2,411 259	1,375 42	77 95	3,838 1,317	9,918 1,713				
As of December 31, 2013										
Proved developed and undeveloped reserves	4,703	3,741	3,725	6,528	14,329	33,026				
Consolidated subsidiaries Equity affiliates	4,703	3,398 343	3,663 62	1,278 5,250	6,300 8,029	19,342 13,684				
Proved developed reserves	2,687	2,009	2,240	6,366	5,514	18,816				
Consolidated subsidiaries Equity affiliates	2,687	1,937 72	2,210 30	1,210 5,156	1,834 3,680	9,878 8,938				
Proved undeveloped reserves	2,016	1,732	1,485	162	8,815	14,210				
Consolidated subsidiaries Equity affiliates	2,016	1,461 271	1,453 32	68 94	4,466 4,349	9,464 4,746				

RESULTS OF OPERATIONS FOR OIL AND GAS PRODUCING ACTIVITIES

(in million euros)		Consolidated subsidiar					
	Europe	Africa	Americas	Middle East	Asia	Tota	
2009							
Non-Group sales	2,499	1,994	583	859	1,926	7,861	
Group sales	4,728	7,423	310	556	597	13,614	
Total Revenues	7,227	9,417	893	1,415	2,523	21,475	
Production costs	(1,155)	(1,122)	(193)	(204)	(243)	(2,917)	
Exploration expenses	(160)	(265)	(121)	(81)	(70)	(697)	
Depreciation, depletion and amortization							
and valuation allowances	(1,489)	(1,471)	(262)	(314)	(613)	(4,149)	
Other expenses ⁽¹⁾	(261)	(895)	(181)	(170)	(56)	(1,563)	
Pre-tax income from producing activities	4,162	5,664	136	646	1,541	12,149	
Income tax	(2,948)	(3,427)	(103)	(309)	(747)	(7,534)	
Results of oil and gas producing activities	1,214	2,237	33	337	794	4,615	
2010							
Non-Group sales	2,839	2,639	628	1,038	2,540	9,684	
Group sales	5,599	9,894	540	644	683	17,360	
Total Revenues	8,438	12,533	1,168	1,682	3,223	27,044	
Production costs	(1,281)	(1,187)	(222)	(259)	(279)	(3,228)	
Exploration expenses	(266)	(275)	(216)	(8)	(99)	(864)	
Depreciation, depletion and amortization							
and valuation allowances	(1,404)	(1,848)	(368)	(264)	(830)	(4,714)	
Other expenses ⁽¹⁾	(299)	(1,014)	(218)	(241)	(72)	(1,844)	
Pre-tax income from producing activities	5,188	8,209	144	910	1,943	16,394	
Income tax	(3,237)	(5,068)	(83)	(402)	(950)	(9,740)	
Results of oil and gas producing activities	1,951	3,141	61	508	993	6,654	
2011							
Non-Group sales	3,116	3,188	776	1,159	3,201	11,440	
Group sales	7,057	11,365	764	737	712	20,635	
Total Revenues	10,173	14,553	1,540	1,896	3,913	32,075	
Production costs	(1,235)	(1,179)	(250)	(286)	(304)	(3,254)	
Exploration expenses	(343)	(323)	(48)	(11)	(294)	(1,019)	
Depreciation, depletion and amortization							
and valuation allowances	(1,336)	(1,845)	(352)	(278)	(791)	(4,602)	
Other expenses ⁽¹⁾	(307)	(1,181)	(274)	(276)	(95)	(2,133)	
Pre-tax income from producing activities	6,952	10,025	616	1,045	2,429	21,067	
Income tax	(5,059)	(6,484)	(293)	(465)	(1,302)	(13,603)	
		3,541					

RESULTS OF OPERATIONS FOR OIL AND GAS PRODUCING ACTIVITIES

(in million euros)	Consolidated subsidiaries								
	Europe	Africa	Americas	Middle East	Asia	Total			
2012									
Non-Group sales	1,986	4,388	968	723	3,509	11,574			
Group sales	6,857	13,440	639	1,010	790	22,736			
Total Revenues	8,843	17,828	1,607	1,733	4,299	34,310			
Production costs	(1,318)	(1,442)	(297)	(340)	(395)	(3,792)			
Exploration expenses	(483)	(365)	(339)	(18)	(241)	(1,446)			
Depreciation, depletion and amortization	(1.006)	(O E74)	/1 EEO\	(450)	(000)	(7 E1 1)			
and valuation allowances Other expenses(1)	(1,986) (326)	(2,574) (1,356)	(1,558)	(458) (159)	(938)	(7,514) (2,355)			
Pre-tax income from producing activities	4,730	12,091	(973)	758	2,597	19,203			
Income tax	(3,478)	(7,383)	226	(386)	(1,264)	(12,285)			
Results of oil and gas producing activities	1,252	4,708	(747)	372	1,333	6,918			
2013	,		, ,			,			
Non-Group sales	1,634	3,445	1,003	812	3,483	10,377			
Group sales	5,834	12,101	608	679	761	19,983			
Total Revenues	7,468	15,546	1,611	1,491	4,244	30,360			
Production costs	(1,327)	(1,486)	(313)	(375)	(440)	(3,941)			
Exploration expenses	(363)	(439)	(406)	(124)	(301)	(1,633)			
Depreciation, depletion and amortization									
and valuation allowances	(1,368)	(2,585)	(914)	(546)	(1,274)	(6,687)			
Other expenses ⁽¹⁾	(371)	(1,188)	(327)	(80)	(137)	(2,103)			
Pre-tax income from producing activities	4,039	9,848	(349)	366	2,092	15,996			
Income tax	(2,726)	(6,235)	42	(316)	(1,061)	(10,296)			
Results of oil and gas producing activities	1,313	3,613	(307)	50	1,031	5,700			
(in million euros)					Equ	uity affiliates			
Group's share of results of oil and gas producing activities	Europe	Africa	Americas	Middle East	Asia	Total			
2009	-	28	118	194	-	340			
2010	-	56	208	612	(1)	875			
2011		12	109	1,023	45	1,189			
2012				1,120	34	1,386			
2013									
Non-Group sales			750	1,521	569	2,090			
Group sales		-	752	7,748	10	8,510			
Total Revenues	-	-	752	9,269	579	10,600			
Production costs		-	(81)	(362)	(41)	(484)			
Exploration expenses Depreciation, depletion and amortization					(2)	(2)			
and valuation allowances	-	-	(34)	(350)	(194)	(578)			
Other expenses ⁽¹⁾	-	-	(481)	(6,741)	(91)	(7,313)			
Pre-tax income from producing activities	-	-	156	1,816	251	2,223			
Income tax	-	-	(77)	(410)	(83)	(570)			
Results of oil and gas producing activities	-	-	79	1,406	168	1,653			

 $^{(1) \ \}text{Included production taxes and accretion expense as provided for by IAS 37 (\in338 million in 2011, \in391 million in 2012, \in426 million in 2013).}$

COST INCURRED IN OIL AND GAS PROPERTY ACQUISITION, EXPLORATION AND DEVELOPMENT ACTIVITIES

(in million euros)	Consolidated subs						
	Europe	Africa	Americas	Middle East	Asia	Total	
2009							
Proved property acquisition	71	45	1,551	105	-	1,772	
Unproved property acquisition	26	8	403	-	21	458	
Exploration costs	284	475	222	87	123	1,191	
Development costs ⁽¹⁾	1,658	3,288	618	250	1,852	7,666	
Total cost incurred	2,039	3,816	2,794	442	1,996	11,087	
2010							
Proved property acquisition	162	137	26	139	21	485	
Unproved property acquisition	5	124	1,186	8	619	1,942	
Exploration costs	361	407	276	17	250	1,311	
Development costs ⁽¹⁾	1,565	3,105	718	247	2,007	7,642	
Total cost incurred	2,093	3,773	2,206	411	2,897	11,380	
2011							
Proved property acquisition	298	10	413	2	251	974	
Unproved property acquisition	1	397	1,692	3	14	2,107	
Exploration costs	505	384	254	17	417	1,577	
Development costs ⁽¹⁾	2,352	3,895	1,314	329	2,823	10,713	
Total cost incurred	3,156	4,686	3,673	351	3,505	15,371	
2012							
Proved property acquisition	202	27			12	241	
Unproved property acquisition	40	1,362	384	176	26	1,988	
Exploration costs	598	578	571	35	340	2,122	
Development costs ⁽¹⁾	3,183	4,330	1,830	307	3,331	12,981	
Total cost incurred	4,023	6,297	2,785	518	3,709	17,332	
2013							
Proved property acquisition	-	131	-	2	367	500	
Unproved property acquisition	13	386	1,584	64	64	2,111	
Exploration costs	511	669	441	174	408	2,203	
Development costs ⁽¹⁾	3,945	6,434	2,403	349	4,212	17,343	
Total cost incurred	4,469	7,620	4,428	589	5,051	22,157	
(in million euros)					Equ	ity affiliates	
Group's share of costs of property acquisition exploration and development	Europe	Africa	Americas	Middle East	Asia	Tota	
2009			115	 296	23	462	
2010		24	129	480	73	706	
2011	-	2	108	314	4,746	5,170	
2012	-	-	167	380	418	965	
2013							
Proved property acquisition	-	-	-	-	206	206	
Unproved property acquisition	-	-	-	-	106	106	
Exploration costs	-	-	-	_	-	-	
Development costs ⁽¹⁾	-	-	128	345	241	714	
Total cost incurred	-	-	128	345	553	1,026	

⁽¹⁾ Including asset retirement costs capitalized during the year and any gains or losses recognized upon settlement of asset retirement obligation during the year.

CAPITALIZED COSTS RELATED TO OIL AND GAS PRODUCING ACTIVITIES

(in million euros)					Consolidated	subsidiaries
	Europe	Africa	Americas	Middle East	Asia	Total
As of December 31, 2009						
Proved properties	30,613	27,557	7,123	5,148	10,102	80,543
Unproved properties	337	1,138	839	30	555	2,899
Total capitalized costs	30,950	28,695	7,962	5,178	10,657	83,442
Accumulated depreciation, depletion and amortization	(21,870)	(13,510)	(2,214)	(3,325)	(3,085)	(44,004)
Net capitalized costs	9,080	15,185	5,748	1,853	7,572	39,438
As of December 31, 2010						
Proved properties	31,735	32,494	7,588	5,715	12,750	90,282
Unproved properties	402	1,458	2,142	49	1,433	5,484
Total capitalized costs	32,137	33,952	9,730	5,764	14,183	95,766
Accumulated depreciation, depletion and amortization	(23,006)	(16,716)	(2,302)	(3,849)	(4,092)	(49,965)
Net capitalized costs	9,131	17,236	7,428	1,915	10,091	45,801
As of December 31, 2011						
Proved properties	34,308	37,032	8,812	6,229	17,079	103,460
Unproved properties	460	1,962	4,179	62	911	7,574
Total capitalized costs	34,768	38,994	12,991	6,291	17,990	111,034
Accumulated depreciation, depletion and amortization	(24,047)	(18,642)	(2,294)	(4,274)	(5,066)	(54,323)
Net capitalized costs	10,721	20,352	10,697	2,017	12,924	56,711
As of December 31, 2012						
Proved properties	35,456	40,562	10,108	6,408	20,463	112,997
Unproved properties	543	3,184	4,324	248	612	8,911
Total capitalized costs	35,999	43,746	14,432	6,656	21,075	121,908
Accumulated depreciation, depletion and amortization	(23,660)	(20,364)	(3,219)	(4,648)	(5,872)	(57,763)
Net capitalized costs	12,339	23,382	11,213	2,008	15,203	64,145
As of December 31, 2013						
Proved properties	36,482	44,760	10,878	6,483	23,869	122,472
Unproved properties	644	3,661	5,715	349	814	11,183
Total capitalized costs	37,126	48,421	16,593	6,832	24,683	133,655
Accumulated depreciation, depletion and amortization	(23,354)	(21,955)	(3,814)	(4,961)	(6,844)	(60,928)
Net capitalized costs	13,772	26,466	12,779	1,871	17,839	72,727

(in million euros)					Eq	uity affiliates
Group's share of net capitalized costs	Europe	Africa	Americas	Middle East	Asia	Total
As of December 31, 2009	-	223	690	681	62	1,656
As of December 31, 2010	_	202	748	1,081	138	2,169
As of December 31, 2011	-	-	635	1,159	4,906	6,700
As of December 31, 2012	-	-	872	1,097	4,735	6,704
As of December 31, 2013						
Proved properties	-	-	891	3,939	4,567	9,397
Unproved properties	-	-	-	-	1,224	1,224
Total capitalized costs	-	_	891	3,939	5,791	10,621
Accumulated depreciation, depletion and amortization	-	-	(161)	(2,911)	(646)	(3,718)
Net capitalized costs	-	-	730	1,028	5,145	6,903

(in million euros)

STANDARDIZED MEASURE OF DISCOUNTED FUTURE NET CASH FLOWS (EXCLUDING TRANSPORTATION)

The standardized measure of discounted future net cash flows relating to proved oil and gas reserve quantities was developed as follows:

- Estimates of proved reserves and the corresponding production profiles are based on current technical and economic conditions;
- 2. The estimated future cash flows are determined based on prices used in estimating the Group's proved oil and gas reserves;
- 3. The future cash flows incorporate estimated production costs (including production taxes), future development costs and asset retirement costs. All cost estimates are based on year-end technical and economic conditions;
- 4. Future income taxes are computed by applying the year-end statutory tax rate to future net cash flows after consideration of permanent differences and future income tax credits; and

Standardized measure of discounted

future net cash flows

Future net cash flows are discounted at a standard discount rate of 10 percent.

These principles applied are those required by ASC 932 and do not reflect the expectations of real revenues from these reserves, nor their present value; hence, they do not constitute criteria for investment decisions.

An estimate of the fair value of reserves should also take into account, among other things, the recovery of reserves not presently classified as proved, anticipated future changes in prices and costs and a discount factor more representative of the time value of money and the risks inherent in reserve estimates.

Consolidated subsidiaries

Europe Africa Americas Middle Fast Asia Total As of December 31, 2009 218,080 Future cash inflows 50,580 107,679 18,804 9,013 32,004 Future production costs (11,373)(23, 253)(8,286)(2,831)(6,996)(52,739)Future development costs (12,795)(21,375)(5,728)(698)(6,572)(47, 168)Future income taxes (36,286)(1,293)(2,041)(5,325)(62,071) (17, 126)Future net cash flows, after income taxes 9,286 26,765 3,497 3,443 13,111 56,102 Discount at 10% (3,939)(13,882)(2,696)(1,558)(8,225)(30,300) Standardized measure of discounted 5,347 12,883 801 1,885 4,886 25,802 future net cash flows As of December 31, 2010 Future cash inflows 142.085 42.378 14.777 41.075 305.959 65.644 Future production costs (16,143)(29,479)(19,477)(4,110)(6,476)(75,685)Future development costs (18,744)(25,587)(8,317)(3.788)(8,334)(64,770)Future income taxes (20,571)(51,390)(3,217)(2,541)(7,281)(85,000)Future net cash flows, after income taxes 10,186 35,629 11,367 80,504 4,338 18,984 Discount at 10% (5,182)(16,722)(8,667)(2,106)(11,794)(44,471)Standardized measure of discounted future net cash flows 5,004 18,907 2,700 2,232 7,190 36,033 As of December 31, 2011 Future cash inflows 85,919 167,367 53,578 14,297 67,868 389,029 Future production costs (18,787)(22,713)(3,962)(12,646)(89.849)(31,741)Future development costs (21.631)(22,776)(11,548)(3.110)(11,044)(70, 109)Future income taxes (28,075)(71,049)(4,361)(2,794)(12,963)(119,242)Future net cash flows, after income taxes 17,426 41,801 4,431 14,956 31,215 109,829 Discount at 10% (9,426)(17,789)(12,298)(2,186)(20,717)(62,416)

8,000

24,012

2,658

2,245

10,498

47,413

(in million euros)	Consolidated subsidiaries								
	Europe	Africa	Americas	Middle East	Asia	Total			
As of December 31, 2012									
Future cash inflows	93,215	177,392	58,140	16,474	70,985	416,206			
Future production costs	(20,337)	(39,091)	(25,824)	(5,213)	(15,218)	(105,683)			
Future development costs	(24,490)	(28,896)	(12,949)	(3,807)	(10,954)	(81,096)			
Future income taxes	(27,393)	(68,017)	(4,456)	(2,732)	(12,641)	(115,239)			
Future net cash flows, after income taxes	20,995	41,388	14,911	4,722	32,172	114,188			
Discount at 10%	(10,549)	(17,731)	(11,608)	(2,227)	(19,969)	(62,084)			
Standardized measure of discounted future net cash flows	10,446	23,657	3,303	2,495	12,203	52,104			
As of December 31, 2013									
Future cash inflows	80,779	155,371	59,517	14,660	72,297	382,624			
Future production costs	(18,859)	(38,160)	(27,316)	(5,249)	(15,106)	(104,690)			
Future development costs	(23,058)	(25,951)	(14,231)	(3,234)	(12,910)	(79,384)			
Future income taxes	(20,621)	(55,303)	(3,919)	(2,288)	(11,453)	(93,584)			
Future net cash flows, after income taxes	18,241	35,957	14,051	3,889	32,828	104,966			
Discount at 10%	(8,166)	(14,649)	(11,557)	(1,880)	(20,932)	(57,184)			
Standardized measure of discounted									
future net cash flows	10,075	21,308	2,494	2,009	11,896	47,782			
Minority interests in future net cash flows as of									
December 31, 2009	212	60			-	272			
December 31, 2010	273	344			_	617			
December 31, 2011	<u> </u>	558				558			
December 31, 2012	-	501			-	501			
December 31, 2013	-	610	-	-	-	610			
(in million euros)					Eq	uity affiliates			
Group's share of equity affiliates' future net cash flows as of	Europe	Africa	Americas	Middle East	Asia	Total			
December 31, 2009	_	298	1,367	5,630	-	7,295			
December 31, 2010	-	471	2,158	6,605	-	9,234			
December 31, 2011	_	50	1,852	8,669	660	11,231			
December 31, 2012	-	525	1,498	9,691	616	12,330			
December 31, 2013									
Future cash inflows	-	1,009	14,870	56,541	28,121	100,541			
Future production costs	-	(105)	(9,043)	(29,094)	(9,481)	(47,723)			
Future development costs	-	-	(1,265)	(2,558)	(3,866)	(7,689)			
Future income taxes		(262)	(2,164)	(5,076)	(1,653)	(9,155)			
Future net cash flows, after income taxes	-	642	2,398	19,813	13,121	35,974			
Discount at 10%		(480)	(1,413)	(10,121)	(12,316)	(24,330)			
Standardized measure of discounted									
future net cash flows	-	162	985	9,692	805	11,644			

CHANGES IN THE STANDARDIZED MEASURE OF DISCOUNTED FUTURE NET CASH FLOWS

Consolidated subsidiaries

(in million euros)	2013	2012	2011	2010	2009
Beginning of year	52,104	47,413	36,033	25,802	15,986
Sales and transfers, net of production costs	(24,742)	(28,552)	(27,026)	(22,297)	(17,266)
Net change in sales and transfer prices					
and in production costs and other expenses	(7,651)	7,382	44,315	30,390	35,738
Extensions, discoveries and improved recovery	835	1,357	1,680	716	(267)
Changes in estimated future development costs	(8,158)	(6,503)	(4,798)	(7,245)	(4,847)
Previously estimated development costs incurred during the year	13,757	11,809	9,519	7,896	7,552
Revisions of previous quantity estimates	1,141	2,719	1,288	5,523	164
Accretion of discount	5,210	4,741	3,603	2,580	1,599
Net change in income taxes	15,238	13,992	(16,925)	(6,773)	(12,455)
Purchases of reserves in place	1,102	299	885	442	230
Sales of reserves in place	(1,054)	(2,553)	(1,161)	(1,001)	(632)
End of year	47,782	52,104	47,413	36,033	25,802

Equity affiliates

(in million euros)	2013	2012	2011
Beginning of year	12,330	11,231	9,234
Sales and transfers, net of production costs	(2,775)	(1,885)	(1,991)
Net change in sales and transfer prices and in production costs and other expenses	(1,196)	(743)	3,715
Extensions, discoveries and improved recovery	3,761	(25)	-
Changes in estimated future development costs	408	(495)	(383)
Previously estimated development costs incurred during the year	831	809	635
Revisions of previous quantity estimates	(3,792)	984	(749)
Accretion of discount	1,233	1,123	923
Net change in income taxes	836	1,314	(1,341)
Purchases of reserves in place	393	17	1,812
Sales of reserves in place	(385)	-	(624)
End of year	11,644	12,330	11,231

OIL AND GAS ACREAGE

As of December 31,			2013	2012		2011	
(in thousands of acres)		Undeveloped acreage ⁽¹⁾	Developed acreage	Undeveloped acreage ⁽¹⁾	Developed acreage	Undeveloped acreage ⁽¹⁾	Developed acreage
Europe	Gross	10,804	722	10,015	724	6,478	781
	Net	5,305	163	6,882	176	3,497	185
Africa	Gross	134,157	1,266	135,610	1,256	110,346	1,229
	Net	86,493	341	88,457	337	65,391	333
Americas	Gross	19,790	960	16,604	1,705	15,454	1,028
	Net	9,391	286	6,800	330	5,349	329
Middle East	Gross	33,242	1,482	32,369	1,896	31,671	1,461
	Net	4,534	192	3,082	256	2,707	217
Asia	Gross	55,980	1,064	37,208	955	40,552	930
	Net	29,880	309	18,184	270	19,591	255
Total	Gross	253,973	5,494	231,806	6,536	204,501	5,429
	Net ⁽²⁾	135,603	1,291	123,405	1,369	96,535	1,319
As of December 31,					2010		2009
(in thousands of acres)			_	Undeveloped acreage ⁽¹⁾	Developed acreage	Undeveloped acreage ⁽¹⁾	Developed acreage
Europe	Gross		6,802			5,964	
	Net	3,934			776	5,964	667
Δfrica	Net				184	2,203	182
Africa	Gross						
Allioa				3,934	184	2,203	182
Americas	Gross			3,934 72,639	1,229	2,203	1,137
	Gross Net			3,934 72,639 33,434	184 1,229 349	2,203 85,317 45,819	1,137 308
	Gross Net Gross			3,934 72,639 33,434 16,816	184 1,229 349 1,022	2,203 85,317 45,819 9,834	182 1,137 308 776
Americas	Gross Net Gross Net			3,934 72,639 33,434 16,816 5,755	184 1,229 349 1,022 319	2,203 85,317 45,819 9,834 4,149	182 1,137 308 776 259
Americas	Gross Net Gross Net Gross			3,934 72,639 33,434 16,816 5,755 29,911	184 1,229 349 1,022 319 1,396	2,203 85,317 45,819 9,834 4,149 33,223	182 1,137 308 776 259 204
Americas Middle East	Gross Net Gross Net Gross Net Gross Net			3,934 72,639 33,434 16,816 5,755 29,911 2,324	184 1,229 349 1,022 319 1,396 209	2,203 85,317 45,819 9,834 4,149 33,223 2,415	182 1,137 308 776 259 204 97
Americas Middle East Asia	Gross Net Gross Net Gross Net Gross Net Gross			3,934 72,639 33,434 16,816 5,755 29,911 2,324 36,519	184 1,229 349 1,022 319 1,396 209 539	2,203 85,317 45,819 9,834 4,149 33,223 2,415 29,609	182 1,137 308 776 259 204 97 397
Americas Middle East	Gross Net Gross Net Gross Net Gross Net Gross Net			3,934 72,639 33,434 16,816 5,755 29,911 2,324 36,519 17,743	184 1,229 349 1,022 319 1,396 209 539 184	2,203 85,317 45,819 9,834 4,149 33,223 2,415 29,609 16,846	182 1,137 308 776 259 204 97 397 169

⁽¹⁾ Undeveloped acreage includes leases and concessions.
(2) Net acreage equals the sum of the Group's equity stakes in gross acreage.

NUMBER OF PRODUCTIVE OIL AND GAS WELLS

As of December 31,		2013			2012	2011	
(number of wells)		Gross productive wells	Net productive wells(1)	Gross productive wells	Net productive wells ⁽¹⁾	Gross productive wells	Net productive wells ⁽¹⁾
Europe	Oil	403	106	410	111	576	151
	Gas	286	87	330	117	358	125
Africa	Oil	2,269	615	2,216	593	2,275	576
	Gas	156	48	156	48	157	44
Americas	Oil	868	266	898	258	877	247
	Gas	3,311	634	2,892	546	2,707	526
Middle East	Oil	6,283	441	6,488	462	7,829	721
	Gas	295	36	371	49	372	49
Asia	Oil	229	81	206	75	209	75
	Gas	2,306	741	1,912	578	1,589	498
+	Oil	10,052	1,509	10,218	1,499	11,766	1,770
Total	Gas	6,354	1,546	5,661	1,338	5,183	1,242
As of December 31,					2010		2009
(number of wells)				Gross productive wells	Net productive wells(1)	Gross productive wells	Net productive wells ⁽¹⁾
Europe	Oil	5			151	705	166
	Gas			368	132	328	125
Africa	Oil			2,250	628	2,371	669
	Gas			182	50	190	50
Americas	Oil			884	261	821	241
	Gas			2,532	515	1,905	424
Middle East	Oil			7,519	701	3,766	307
	Gas			360	49	136	32
Asia	Oil			196	75	157	75
	Gas			1,258	411	1,156	379
Total	Oil			11,418	1,816	7,820	1,458
LOTAL							
Total	Gas			4,700	1,157	3,715	1,010

⁽¹⁾ Net wells equal the sum of the Group's equity stakes in gross wells.

NUMBER OF NET PRODUCTIVE AND DRY WELLS DRILLED

As of December 31,			2013			2012	2011		
(number of wells)	Net productive wells drilled ⁽¹⁾⁽²⁾	Net dry wells drilled ⁽¹⁾⁽³⁾	Net total wells drilled(1)(3)	Net productive wells drilled ⁽¹⁾⁽²⁾	Net dry wells drilled ⁽¹⁾⁽³⁾	Net total wells drilled(1)(3)	Net productive wells drilled(1)(2)	Net dry wells drilled ⁽¹⁾⁽³⁾	Net total wells drilled ⁽¹⁾⁽³⁾
Exploratory									
Europe	1.5	0.2	1.7	0.9	3.3	4.2	1.5	1.7	3.2
Africa	1.5	5.1	6.6	4.9	2.8	7.7	2.9	1.5	4.4
Americas	2.9	1.4	4.3	3.9	0.6	4.5	1.2	1.3	2.5
Middle East	0.6	0.7	1.3	-	-	-	1.2	0.8	2.0
Asia	1.6	4.3	5.9	2.4	1.4	3.8	2.1	3.7	5.8
Subtotal	8.1	11.7	19.8	12.1	8.1	20.2	8.9	9.0	17.9
Development									
Europe	6.9	0.3	7.2	6.0	0.7	6.7	7.5	-	7.5
Africa	19.7	0.4	20.1	22.7		22.7	24.7	-	24.7
Americas	98.0	-	98.0	70.6	-	70.6	113.1	-	113.1
Middle East	42.7	0.3	43.0	43.3	-	43.3	32.6	2.6	35.2
Asia	198.0	-	198.0	127.8		127.8	118.4	-	118.4
Subtotal	365.3	1.0	366.3	270.4	0.7	271.1	296.3	2.6	298.9
Total	373.4	12.7	386.1	282.5	8.8	291.3	305.2	11.6	316.8
As of December 31,						2010			2009
(number of wells)				Net productive wells drilled ⁽¹⁾⁽²⁾	Net dry wells drilled ⁽¹⁾⁽³⁾	Net total wells drilled(1)(3)	Net productive wells drilled(1)(2)	Net dry wells drilled ⁽¹⁾⁽³⁾	Net total wells drilled ⁽¹⁾⁽³⁾
Exploratory									
Europe				1.7	0.2	1.9	0.4	3.7	4.1
Africa				1.6	4.3	5.9	5.9	3.2	9.1
Americas				1.0	1.6	2.6	0.8	1.6	2.4
Middle East				0.9	0.3	1.2	0.3	-	0.3
Asia				3.2	1.2	4.4	1.7	1.2	2.9
Subtotal				8.4	7.6	16.0	9.1	9.7	18.8
Development									
Europe				5.0	-	5.0	5.0	-	5.0
Africa				18.1	-	18.1	27.5	0.2	27.7
Americas				135.3	112.5	247.8	31.2	104.3	135.5
Middle East				29.6	1.4	31.0	42.6	3.4	49.0
Asia				59.3	-	59.3	63.5	0.3	63.8
Subtotal				247.3	113.9	361.2	172.8	108.2	281.0
Total				255.7	121.5	377.2	181.9	117.9	299.8
(1) Net wells equal the sum of the (Company's fractional int	terest in aross we	alle						

 ⁽¹⁾ Net wells equal the sum of the Company's fractional interest in gross wells.
 (2) Includes certain exploratory wells that were abandoned but which would have been capable of producing oil in sufficient quantities to justify completion.
 (3) For information: service wells and stratigraphic wells drilled within oil sands operations in Canada are not reported in this table (86.2 wells in 2013, 131.7 in 2012 and 82.2 in 2011).

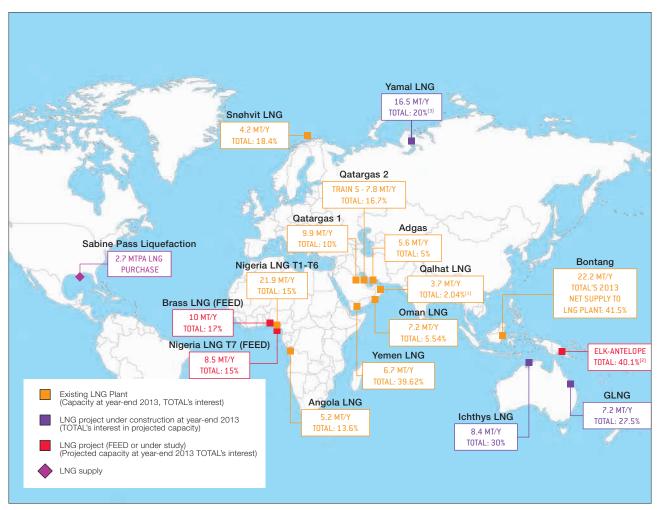
EXPLORATORY AND DEVELOPMENT WELLS IN THE PROCESS OF BEING DRILLED (INCLUDING WELLS TEMPORARY SUSPENDED)

As of December 31,		2013			20	
(number of wells)	Gross ⁽¹⁾	Net ⁽¹⁾⁽²⁾	Gross	Net ⁽²⁾	Gross	Net ⁽²⁾
Exploratory						
Europe	2	1.5	1	1.0	2	2.0
Africa	31	9.8	4	1.3	2	0.8
Americas	15	6.7	7	3.4	3	1.0
Middle East	10	3.6	2	1.1	-	-
Asia	15	5.7	2	1.3	1	0.6
Subtotal	73	27.3	16	8.1	8	4.4
Development						
Europe	35	13.4	23	6.2	21	4.5
Africa	27	7.7	25	6.4	31	11.3
Americas	348	120.7	29	8.2	22	5.7
Middle East	129	15.8	93	6.1	26	3.5
Asia	821	246.1	171	49.2	11	5.1
Subtotal	1,360	403.7	341	76.1	111	30.1
Total	1,433	431.0	357	84.2	119	34.5
As of December 31,				2010		2009
(number of wells)		_	Gross	Net ⁽²⁾	Gross	Net ⁽²⁾
Exploratory						
Europe			3	2.1	1	0.5
Africa			4	1.4	4	1.3
Americas			2	0.9	2	0.6
Middle East			2	1.2	1	0.4
Asia			2	1.1	-	-
Subtotal			13	6.7	8	2.8
Development						
Europe			21	3.8	5	2.2
Africa			29	6.4	31	8.5
Americas			99	29.2	60	17.8
Middle East			20	5.1	40	4.8
Asia			23	9.8	12	5.5
Subtotal			192	54.3	148	38.8
Total			205	61.0	156	41.6
(4) 5 0040 : 1 1 1 1 1 6 1 1 1 6 6 1 1 1 1						

⁽¹⁾ From 2013, includes wells for which surface facilities permitting production have not yet been constructed. Such wells are also reported in the table "Number of net oil gas wells drilled annually" on page 63, for the year in which they are drilled.

(2) Net wells equal the sum of the Group's equity stakes in gross wells.

LNG POSITIONS AS OF DECEMBER 31, 2013



- (1) Total interest through the 36.8% share of Qalhat LNG owned by Oman LNG.
 (2) The Elk Antelope transaction was closed on March 26, 2014. The 40.1% is before the Papua New Guinea Government and landholders in PRL15 exercise their rights under the PNG Oil and Gas Act.
- (3) Direct stake in the project.

LIQUEFIED NATURAL GAS (LNG) SALES(1)

(kt/y)	2013	2012	2011	2010	2009
Indonesia (Bontang) ⁽²⁾	3,022	2,975	3,888	4,547	4,832
Nigeria (NLNG)	2,731	3,198	3,162	2,783	1,623
Qatar (Qatargas I)	952	921	969	926	943
Qatar (Qatargas II)	1,308	1,168	1,310	1,195	183
Oman ⁽³⁾	378	358	369	374	381
Abu Dhabi (Adgas)	272	268	287	293	271
Norway (Snøhvit)	567	631	521	562	442
Yemen LNG	2,983	1,900	2,686	1,637	150
Angola LNG	43	-	-	-	-
Total	12,257	11,418	13,192	12,317	8,825

- (1) Group share, excluding trading.
 (2) From 2007, TOTAL's actual net supply to LNG plant applied to Bontang sales.
 (3) Include both Oman LNG & Qalhat LNG.

RE-GASIFICATION TERMINALS AS OF DECEMBER 31, 2013





Schematic of Sabine Pass Liquefaction plant with trains 5 and 6 (artist rendition).

GAS & POWER ACTIVITIES IN EUROPE



(1) Sold in July 2013. (2) POST IPO process as of end of March 2014.



South Hook regasification terminal.

GAS & POWER ACTIVITIES IN NORTH AND SOUTH AMERICA



INTERESTS IN PIPELINES

As of	December	31	2013

As of December 31, 2013						
Pipeline(s)	Origin	Destination	% interest	Operator	Liquids	Gas
Europe						
Norway						
Frostpipe (inhibited)	Lille-Frigg, Froy	Oseberg	36.25		Х	
Heimdal to Brae Condensate Line	Heimdal	Brae	16.76		Х	
Kvitebjorn pipeline	Kvitebjorn	Mongstad	5.00		Х	
Norpipe Oil	Ekofisk Treatment center	Teeside (UK)	34.93		Х	
Oseberg Transport System	Oseberg, Brage and Veslefrikk	Sture	12.98		Х	
Sleipner East Condensate Pipe	Sleipner East	Karsto	10.00		Х	
Troll Oil Pipeline I and II	Troll B and C	Vestprosess				
		(Mongstad refinery)	3.71		Х	
Vestprosess	Kollsnes (Area E)	Vestprosess				
		(Mongstad refinery)	5.00		Х	
Polared	Asta Hansteen/Linnorm	Nyhamna	5.11			Х
The Netherlands						
Nogat pipeline	F3-FB	Den Helder	5.00			Х
WGT K13-Den Helder	K13A	Den Helder	4.66			X
WGT K13-Extension	Markham	K13 (via K4/K5)	23.00			X
United Kingdom						
Alwyn Liquid Export Line	Alwyn North	Cormorant	100.00	X	X	
Bruce Liquid Export Line	Bruce	Forties (Unity)	43.25	^		
Central Graben Liquid Export Line (LEP)		ETAP	15.89			
Frigg System: UK line	Alwyn North, Bruce and others		100.00	X		X
Ninian Pipeline System	Ninian	Sullom Voe	16.00	^	X	
Shearwater Elgin Area Line (SEAL)	Elgin-Franklin, Shearwater	Bacton	25.73			X
SEAL to Interconnector Link (SILK)	Bacton	Interconnector	54.66	X		X
Africa	-	·				
-		· 				. ——
Gabon	Manage Calala	Ocal car Translant	100.00(1)			
Mandji Pipes	Mandji fields	Cap Lopez Terminal	100.00(1)	X	X	
Rabi Pipes	Rabi fields	Cap Lopez Terminal	100.00(1)	X	_ X	
Americas						
Argentina						
Gas Andes	Neuquén Basin (Argentina)	Santiago (Chile)	56.50	Х		Х
TGN	Network (Northern Argentina)		15.40			X
TGM	TGN	Uruguyana (Brazil)	32.68			Х
Bolivia					_	-
Transierra	Yacuiba (Bolivia)	Rio Grande (Bolivia)	11.00			X
Brazil						
TBG	Bolivia-Brazil border	Porto Alegre via São Paulo	9.67			X
Asia	-				_	
Yadana	Yadana (Myanmar)	Pan I Tang (Thai harder)	31.24			
	- Tauana (Myanmar)	Ban-I Tong (Thai border)	31.24	X	_	X
Rest of world					_	
BTC	Baku (Azerbaijan)	Ceyhan (Turkey, Mediterranean)	5.00		X	
SCP	Baku (Azerbaijan)	Georgia/Turkey Border	10.00			X
Dolphin						
(International transport and network)	Ras Laffan (Qatar)	U.A.E.	24.50			×
(1) Interest of Total Gabon. The Group has a financial i	r terest of 58.28% in Total Gabon.					

⁽¹⁾ Interest of Total Gabon. The Group has a financial ir :erest of 58.28% in Total Gabon.

PIPELINE GAS SALES[1]

(Mcf/d)	2013	2012	2011	2010	2009
France	37	53	61	74	78
United Kingdom	395	379	526	676	680
Norway	463	491	481	530	618
The Netherlands	186	176	204	225	247
Africa	56	112	64	54	38
Azerbaijan	81	64	56	52	50
Brunei	58	54	56	59	49
Qatar	154	178	217	258	279
Syria	-	-	215	128	31
China	45	7	-	-	-
Indonesia ⁽²⁾	92	123	115	109	119
Myanmar	126	125	118	113	103
Thailand	296	257	197	195	172
United States	252	239	222	192	18
Argentina	347	375	376	360	347
Colombia	-	14	18	24	29
Bolivia	127	124	118	95	89
Venezuela	73	64	52	52	56
Australia	23	29	21	6	-
Trinidad & Tobago	51	67	47	-	-
Total	2,862	2,931	3,164	3,202	3,003

⁽¹⁾ Consolidated entities. (2) Domestic sales.

POWER GENERATION FACILITIES

	Status	Interest	Capacity ⁽¹⁾	Technology
Abu Dhabi				
Taweelah A1	In operation	20.00%	1,600 MW	Gas
Nigeria				
Afam VI	In operation	10.00%	630 MW	Gas
Obite	Under Study	40.00%	417 MW	Gas
Thailand				
Bang Bo	In operation	28.00%	350 MW	Gas
UK				
South Hook CHP	Under Study	8.35%	500 MW	Gas

⁽¹⁾ Capacity stated at 100%.

IN 2013, TOTAL'S PRODUCTION IN EUROPE WAS 392 KBOE/D

REPRESENTING

17% OF THE GROUP'S OVERALL PRODUCTION



PRODUCTION

	2013	2012	2011	2010	2009
Liquids production (Kb/d)	168	197	245	269	295
Gas production (Mcf/d)	1,231	1,259	1,453	1,690	1,734
Total (Kboe/d)	392	427	512	580	613

MAIN PROJECTS

Start-up	Projects	Туре	Capacity (kboe/d)	Share	Op.	Country
2014-2015	West Franklin Ph.2	Gas/Cond.	40	46.20%	✓	UK
	Laggan-Tormore	Deep off.	90	80.00%	✓	UK
	Eldfisk 2	Liq/gas	70	39.90%		Norway
	Elgin/Franflin redev	Gas/Cond.	35	46.20%	✓	UK
2016+	Tempa Rossa	Heavy oil	55	50.00%	√	Italy
	Martin Linge	Liq/gas	80	51.00%	✓	Norway
	Gina Krog (Dagny)	Liq/gas	95	38.00%		Norway

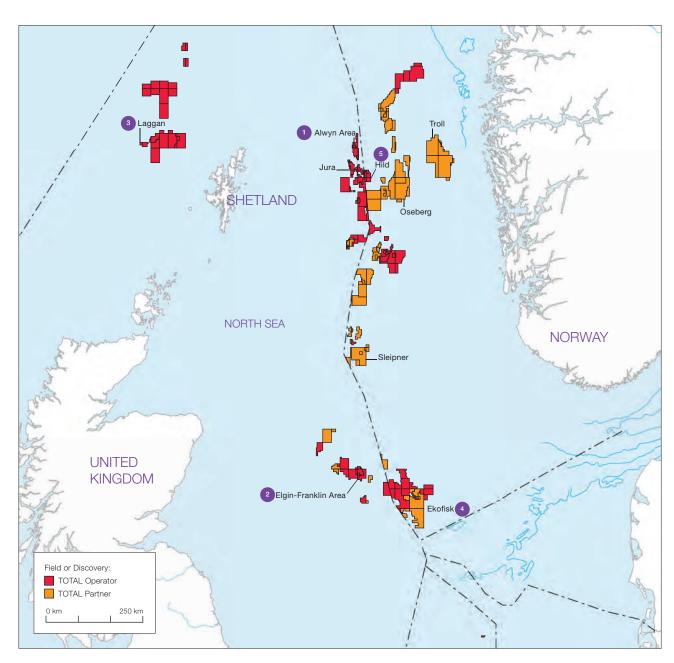
TOTAL'S PRODUCING ASSETS AS OF DECEMBER 31, 2013[1]

	Year of entry	Operated	Non-operated
	into the country	(Group share in %)	(Group share in %)
Europe			
France	1939	Lacq (100.00%)	
		Lagrave (100.00%)	
Norway	1965	Atla (40.00%)	
		Skirne (40.00%)	
			Åsgard (7.68%)
			Ekofisk (39.90%)
			Ekofisk South (39.90%)
			Eldfisk (39.90%)
			Embla (39.90%)
			Gimle (4.90%)
			Glitne (21.80%)
			Gungne (10.00%)
			Heimdal (16.76%)
			Huldra (24.33%)
			Islay (5.51%) ⁽²⁾
			Kristin (6.00%)
			Kvitebjørn (5.00%)
			Mikkel (7.65%)
			Morvin (6.00%)
			Oseberg (14.70%)
			Oseberg East (14.70%)
			Oseberg South (14.70%)
			Sleipner East (10.00%)
			Sleipner West (9.41%)
			Snøhvit (18.40%)
			Stjerne (14.70%)
			Tor (48.20%)
			Troll I (3.69%)
			Troll II (3.69%)
			Tune (10.00%)
			Tyrihans (23.14%)
			Vale (24.24%)
			Vilje (24.24%)
			Visund (7.70%)
			Visund South (7.70%)
			Visund North (7.70%)
			Yttergryta (24.50%)

⁽¹⁾ The Group's interest in the local entity is approximately 100%.
(2) The field of Islay extends partially in Norway. Total E&P UK holds a 94.49% interest and Total E&P Norge holds a 5.51% interest.

	Year of entry	Operated	Non-operated		
	into the country	(Group share in %)	(Group share in %)		
The Netherlands	1964	F6a gaz (55.66%)			
		F6a huile (65.68%)			
		F15a Jurassic (38.20%)			
		F15a/F15d Triassic (32.47%)			
		F15d (32.47%)			
		J3a (30.00%)			
		K1a (40.10%)			
		K1b/K2a (60.00%)			
		K2c (60.00%)			
		K3b (56.16%)			
		K3d (56.16%)			
		K4a (50.00%)			
		K4b/K5a (36.31%)			
		K5b (50.00%)			
		K6/L7 (56.16%)			
		L1a (60.00%)			
		L1d (60.00%)			
		L1e (55.66%)			
		L1f (55.66%)			
		L4a (55.66%)			
		L4d (55.66%)			
			E16a (16.92%)		
			E17a/E17b (14.10%)		
			J3b/J6 (25.00%)		
			Q16a (6.49%)		
Jnited Kingdom	1962	Alwyn North, Dunbar, Forvie North,	-		
· ·		Ellon, Grant, Jura, Nuggets (100.00%)			
		Elgin-Franklin, West Franklin			
		(EFOG 46.17%) ⁽¹⁾			
		Glenelg (49.47%)			
		Islay (94.49%) ⁽²⁾			
		2.4	Bruce (43.25%)		
			Markham unitized fields (7.35%)		
			Keith (25.00%)		

⁽¹⁾ TOTAL has a 46.17% indirect interest in Elgin Franklin through its interest in EFOG (company 100% owned by Total).
(2) The field of Islay extends partially in Norway. Total E&P UK holds a 94.49% interest and Total E&P Norge holds a 5.51% interest.



UNITED KINGDOM

TOTAL has had operations since 1962. The Group's production in 2013 was 105 kboe/d. In 2012, the shutdown of the Elgin, Franklin and West Franklin fields, due to a gas leak from well G4 in Elgin, severely impacted production. Production at these three fields was resumed in March 2013.

• In the Alwyn zone 1 (100%), the start-up of satellite fields or new reservoir compartments made it possible to compensate in part for the natural decline in production potential. Consequently, wells N54 and N53 were put into production in 2012 and 2011, respectively. Well N55, which was drilled in 2012 in the Brent

South West panel, is expected to be put into production in the middle of 2014.

On the Dunbar field (100%), a new drilling campaign (Dunbar phase IV) is due to begin during the second quarter 2014 and is expected to include three work-overs and six new wells.

The Islay field (100%, operator) was put into production in 2012. This field extends on each side of the Norwegian/Great Britain border and the Group's interest in the UK portion is 94.49%.

In 2012, TOTAL finalized the divestment of its stake in the Otter field.

• In Central Graben 2, TOTAL holds a 100% stake in Elgin Franklin Oil & Gas (EFOG).

Production at the Elgin, Franklin and West Franklin fields was stopped following a gas leak on the Elgin field in March 2012. In May 2012, TOTAL confirmed that the leak from well G4 had been successfully stopped and, at the end of October 2012, well G4 was definitively secured by installing five cement plugs. The enquiry led by TOTAL permitted the clear identification of the causes of the accident and the definition of new criteria for well integrity to allow the resumption of production at Elgin/Franklin in total safety. Production in the Elgin/Franklin area resumed in March 2013 following the approval of the safety case by the UK Health and Safety Executive (HSE). Production has gradually risen to 55 kboe/d (approximately 25 kboe/d

UNITED KINGDOM NORWAY NETHERLANDS DENMARK POLAND BULGARIA CYPRUS FRANCE

on the Group's account), representing 40% of the production potential of these fields. In order to recover the production level expected before the Elgin incident by 2015, a redevelopment project envisaging the drilling of new infill wells on Elgin and Franklin started in July 2013. Drilling work is due to start on Elgin in early 2015.

In addition, the West Franklin Phase II development project remains ongoing with production start-up scheduled for mid-2014.

• West of Shetland area 3, is undergoing development. This area covers the fields of Laggan and Tormore (80%, operator) and the P967 license (50%, operator), which includes the Tobermory gas discovery. The decision to develop the Laggan and Tormore fields was made in 2010 and production is scheduled to start in 2014 with an expected capacity of 90 kboe/d. The development scheme includes: sub-sea production facilities; off-gas treatment (gas and condensates) at a plant located near the Sullom Voe terminal in the Shetland Islands, 150 km away; and a new gas pipeline connected to the Frigg gas line (FUKA) for the export of gas to the Saint Fergus terminal.

In early 2011, a gas and condensate discovery was made on the Edradour East license (75%, operator) near Laggan and Tormore. The decision to develop Edradour East using the existing infrastructure was made at the end of 2012. The Edradour development scheme is currently being optimized in order to include other possible fields in the same zone. Next to the Edradour East discovery, a second well (Spinnaker) started in September 2013 and is currently being drilled.

• TOTAL also holds a stake in three assets operated by other parties: the Bruce (43.25%), Keith (25%), and Markham (7.35%) fields. The Group's stakes in other fields operated by third parties (Seymour, Alba, Armada, Maria, Moira, Mungo/Monan and Everest) were sold off in 2012.

Nine new licenses (three in the northern North Sea, three in Central Graben and three in West of Shetland) were awarded to TOTAL in 2012 during the twenty-seventh exploration round.

Early 2014, TOTAL acquired a 40% stake in two shale gas exploration licenses (PEDL 139 et 140) located in the Gainsborough Trough basin of the East Midlands, and signed an agreement that permits the Group to acquire a 50% stake in the PEDL 209 licence located in the same area.



Laggan Tormore (modules).



Elgin-Franklin.

The Group has had operations since the mid-1960s, TOTAL has equity stakes in 104 production licenses on the Norwegian continental shelf, 31 of which it operates. In 2013, the Group's production was 243 kboe/d, compared to 275 kboe/d in 2012 and 287 kboe/d in 2011. The decrease in production between 2011 and 2013 was mainly due to the decline of mature fields. Production should increase again and reach a level of around 300 kboe/d by 2017 with the start-up of several new fields, the developments of which have been launched (Martin Linge, Ekofisk South, Eldfisk II).

- In the Norwegian North Sea, the most substantial contribution to the Group's production, which is for the most part non-operated, comes from the Greater Ekofisk Area (e.g., Ekofisk, Eldfisk, Embla).
- In the southern Norwegian North Sea:

In the Greater Ekofisk Area (map p74), the Group owns a 39.9% stake in the Ekofisk and Eldfisk fields. The Ekofisk South and Eldfisk 2 projects, each with a capacity of 70 kboe/d, were launched in 2011. Production at Ekofisk South started in October 2013, while start-up at Eldfisk 2 is expected in early 2015. The project relating to the construction and installation of the new Ekofisk accommodation and field services center platform has now been completed and the accommodation has been operational as of November 2013.

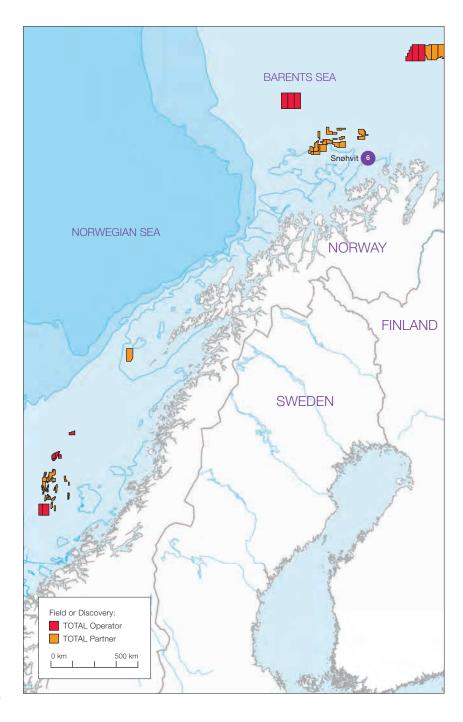
- In the central part of the Norwegian North Sea:

Gas production start-up at the Atla field, located on license PL102C (40%, operator) and Beta West field (10%), a satellite of Sleipner, took place in October 2012 and April 2011, respectively.

The development of the Gina Krog structure (38%), formerly known as Dagny and located to the north of Sleipner, was approved in 2013. Production start-up is planned for 2017. On license PL036D (24.24%), the fast-track development of Vilje South was launched in 2011. Production start-up is expected in the first half of 2014.

- In the northern part of the Norwegian North Sea:

The Islay field (100%, operator) was put into production in 2012. This field extends on each side of the Norwegian/Great Britain border and the Group's interest in the Norwegian part is 5.51%.



The Stjerne field, located on license PL104 (14.7%), and Visund South field, located on license PL120 (7.7%), were put into production in July 2013 and November 2012, respectively.

On license PL120 (7.7%), the fast-track development of Visund North, which started in late 2011, made it possible to start production on the field in November 2013.

On the Greater Hild Area (9) (map p74) (51%, operator), the Martin Linge development scheme was approved by the authorities in 2012, with production start-

up scheduled end 2016 at an estimated capacity of 80 kboe/d.

The Oseberg Delta phase 2 project (14.7%), located on production licenses PL104 and PL79, was approved by the authorities in October 2013 and production start-up is planned for 2015.

• In the Barents Sea, a project intended to improve the performance of the Snøhvit liquefaction plant **3** (18.4%, capacity of 4.2 Mt/y) was launched in 2012. This plant is supplied with gas from the Snøhvit, Albatross and Askeladd fields.

UNITED KINGDOM NORWAY NETHERLANDS DENMARK POLAND BULGARIA CYPRUS FRANCE

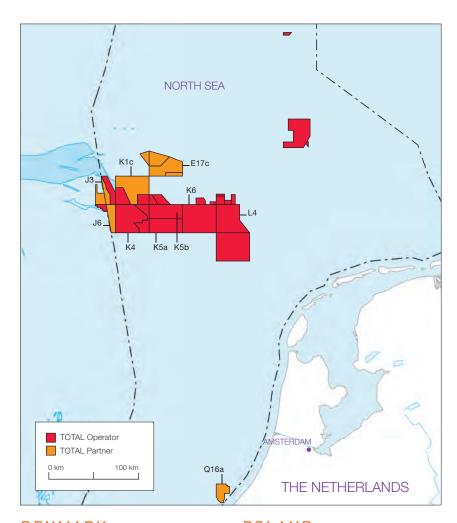
Several exploration wells were successfully drilled on a number of licenses during the 2011-2013 period and revealed the presence of hydrocarbons at the structures of Smørbukk North (PL479, 7.68%) and Rhea (PL120, 7.68%) in 2013, Garantiana (PL554, 40%, operator) and King Lear (PL146 and 333, 22.2%) in 2012, and Alve North (PL127, 50%, operator) and Norvarg (PL535, 40%, operator) in 2011. The Norvarg appraisal well drilled in 2013 confirmed the presence of gas in the structure, but the well results, which are under study as of December 31, 2013, are below expectations.

In addition, the Group is continuing to optimize its asset portfolio in Norway by obtaining new licenses and divesting a number of non-strategic assets.

NETHERLANDS

TOTAL has had natural gas exploration and production operations since 1964 and currently owns twenty-four offshore production licenses, including twenty that it operates, and two offshore exploration licenses, E17c (16.92%) and K1c (30%). In 2013, the Group's production was 35 kboe/d.

- Following the acquisition of additional stakes at the end of 2013, TOTAL now holds 50% stakes in Block K5b and 60% in Blocks K1b/K2a and K2c. TOTAL is the operator of these three Blocks.
- The development project K4-Z (50%, operator) started production in August 2013. This development project was launched in 2011 and consists of two sub-sea wells connected to the existing production and transport facilities.
- The L4-D field (55.66%, operator) started production in 2012.
- Production from the K5-CU project (49%, operator) started in early 2011.



DENMARK

Since 2010, TOTAL has owned an 80% stake in and the operatorship of licenses 1/10 (Nordjylland) and 2/10 (Nordsjaelland, formerly Frederoskilde). The shale gas potential of these onshore licenses continues to be assessed.

POLAND

At the beginning of 2012, TOTAL signed an agreement to acquire a 49% stake in the Chelm and Werbkowice exploration concessions in order to assess their shale gas potential. A well was drilled and tested on the Chelm permit in 2011. The results from the well were analyzed in 2012 and 2013. In December 2013, following the departure of the operator, TOTAL increased its stake to 100% and became the operator of this permit. In 2012, the Werbkowice permit was relinquished.

ITALY

TOTAL holds a stake in two exploration licenses and has an interest in the Tempa Rossa field (50%, operator), discovered in 1989 and located on the Gorgoglione concession (Basilicate region). The final investment decision was made in July 2012 and production start-up is expected for 2016 at a capacity of 55 kboe/d.

In March 2013, TOTAL finalized an agreement to sell 25% of the stake acquired in Tempa Rossa in 2011. This transfer, which reduced the Group's holding from 75% to 50%, took place in June 2013 following the approval of the Italian authorities.

BULGARIA

The Khan Asparuh license, which covers 14.220 km² in the Black Sea, was awarded to TOTAL in 2012. In March 2013, TOTAL sold 60% of its stake and has retained 40% of this block. TOTAL will be the operator as of April 2014. A 2D and 3D seismic survey was performed from June 2013 to January 2014. The data is due to be processed and interpreted in 2014 in order to define drilling objectives in 2015 and 2016.

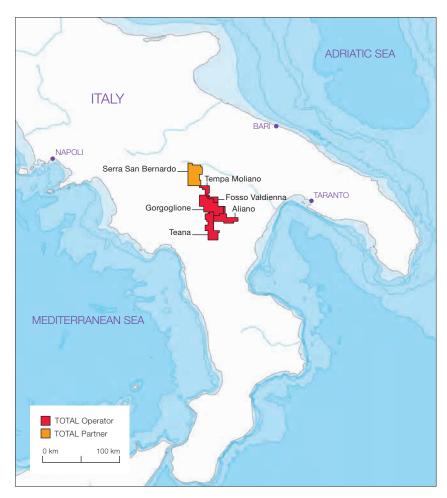
CYPRUS

TOTAL has been present since February 2013 in the deep-offshore exploration Blocks 10 (100%, operator) and 11 (100%, operator) located southwest of the country. A 3D seismic survey was completed on Block 11 in 2013. A 2D seismic survey on Block 10 started in February 2014.

FRANCE

The Group's production in 2013 was 9 kboe/d.

On the Lacq field, which started production in 1957, a carbon dioxide capture, injection and storage pilot was commissioned in 2010. In connection with this project, a boiler was modified to operate in an oxyfuel combustion environment and the $\rm CO_2$ emitted was captured and re-injected in the depleted Rousse field. Most of the objectives of the experiment having been reached, the injection of $\rm CO_2$ came to an end in the first quarter of 2013. As anticipated, TOTAL ended the operations on Lacq in October, 2013.





Lacq.

The sale agreements of Itteville, Vert-le-Grand, Vert-le-Petit and La Croix Blanche assets were signed in 2011, while those of Dommartin Lettrée, Vic-Bilh, Lacq, Lagrave and Pécorade assets were signed in 2012. The approval of the authorities has been

obtained for the sale of all of these licenses, with the exception of the Lacq asset, for which approval is expected to be granted in 2014.

AFRICA ACREAGE HIGHLIGHTS

IN 2013, TOTAL'S PRODUCTION IN AFRICA WAS

670 KB0E/D

REPRESENTING

29% OF THE GROUP'S OVERALL PRODUCTION



PRODUCTION

	2013	2012	2011	2010	2009
Liquids production (Kb/d)	531	574	517	616	632
Gas production (Mcf/d)	699	705	715	712	599
Total (Kboe/d)	670	713	659	756	749

MAIN PROJECTS

Start-up Project	ts Type	Capacity (kboe/d)	Share	Op.	Country
2014-2015 CLC	DV Deep off.	160	40.00%	✓	Angola
Ofon	2 Liq/gas	70	40.00%	✓	Nigeria
2016+ Moho North	Deep off.	140	53.50%	✓	Congo
Ikike (OML 9	9) Liq/gas	55	40.00%	✓	Nigeria
Egii	na Deep off.	200	24.00%	✓	Nigeria
Block 32 - Kaomb	Deep off.	230	30.00%	✓	Angola
Blocks 1, 2 and 3A	Liquids	230	33.30%	✓	Uganda
Ahn	et Gas	70	47.00%		Algeria
Brass LN	IG LNG	300	17.00%		Nigeria
Bonga South We	est Deep off.	165	12.50%		Nigeria
Ima (OML 11	2) Gas	60	40.00%		Nigeria

⁽¹⁾ Including Phase 1B: start-up planned for 2015. (2) Total operates Block 1.

TOTAL'S PRODUCING ASSETS AS OF DECEMBER 31, 2013[1]

	Year of entry into the country	Operated (Group share in %)	Non-operated (Group share in %)
Africa	- Into the country		- (Group share III 70)
	1952		Tin Fouye Tabankort (35.00%)
Algeria			
Angola	1953	Cirocoal Jaamim	
		Girassol, Jasmim, Rosa, Dalia, Pazflor (Block 17) (40.00%)	
		105a, Dalia, Faziloi (Block 17) (40.0070)	Cabinda Block 0 (10.00%)
			Kuito, BBLT, Tombua-Landana (Block 14) (20.00%)(2)
			Angola LNG (13.60%)
Gabon	1928	Anguille (100.00%)	
		Anguille Nord Est (100.00%)	
		Anguille Sud-Est (100.00%)	
		Atora (40.00%)	
		Avocette (57.50%)	
		Ayol Marine (100.00%) Baliste (50.00%)	
		Barbier (100.00%)	
		Baudroie Marine (50.00%) Baudroie Nord Marine (50.00%)	
		, ,	
		Coucal (57.50%) Girelle (100.00%)	
		Gonelle (100.00%)	
		Grand Anguille Marine (100.00%)	
		Grand Anguille Marine (100.00%) Grondin (100.00%)	
		Hylia Marine (75.00%)	
		Lopez Nord (100.00%)	
		Mandaros (100.00%)	
		M'Boumba (100.00%)	
		M'Boukou (57.50%)	
		Mérou Sardine Sud (50.00%)	
		Pageau (100.00%)	
		Port Gentil Océan (100.00%)	
		Port Gentil Ocean (100.00%) Port Gentil Sud Marine (100.00%)	
		Tchengue (100.00%)	
		Torpille (100.00%)	
		Torpille Nord Est (100.00%)	
		Torplile Nord Est (100.0076)	Rabi Kounga (47.50%)
Librar	1050	_	
Libya	1959		zones 15, 16 & 32 (75.00%)(3)
			zones 70 & 87 (75.00%)(3)
			zones 129 & 130 (30.00%)(3)
			zones 130 & 131 (24.00%)(3)
Nigeria	1962	OML 58 (40.00%)	
		OML 99 Amenam-Kpono (30.40%)	
		OML 100 (40.00%)	
		OML 102 (40.00%)	OML 102-Ekanga (40.00%)
		OML 130 (24.00%)	
		OML 138 (20.00%)	
			Shell Petroleum Development Company (SPDC 10.00%)
			OML 118 - Bonga (12.50%)
The Congo, Republic of	1928	Kombi-Likalala-Libondo (65.00%)	-
congo, riopublic ti	. 320	Moho Bilondo (53.50%)	
		Nkossa (53.50%)	
		Nsoko (53.50%)	
		Sendji (55.25%)	
		Tchendo (65.00%)	
		Tchibeli-Litanzi-Loussima (65.00%)	
		Tchibouela (65.00%)	
		Yanga (55.25%)	
		.31.94 (00.2070)	Loango (50.00%)
			Zatchi (35.00%)
			2010111 (00.0070)

The Group's interest in the local entity is approximately 100% in all cases except for Total Gabon (58.28%).
 Stake in the company Angola Block 14 BV (Total 50.01%).
 TOTAL's stake in the foreign consortium.

AFRICA ACREAGE

NIGERIA GABON REPUBLIC OF CONGO ANGOLA MOROCCO ALGERIA LIBYA DEMOCRATIC REPUBLIC OF THE CONGO REPUBLIC OF SOUTH SUDAN UGANDA KENYA CÔTE D'IVOIRE EGYPT SOUTH AFRICA MADAGASCAR MOZAMBIQUE

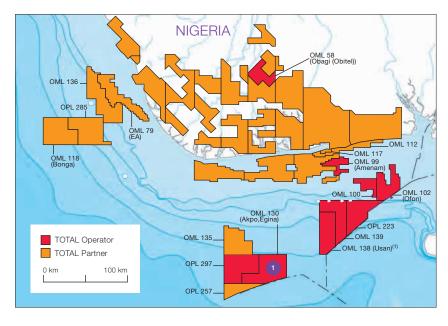
NIGERIA

The Group production in 2013 was 261 kboe/d compared to 279 kboe/d in 2012 and 287 kboe/d in 2011. These declines are primarily due to the sharp increase in oil bunkering affecting the SPDC joint venture and in 2013 the blockage of Nigeria LNG export cargos. Despite such factors negatively affecting production, Nigeria remained a main contributor to the Group's production. TOTAL, which has been present in the country since 1962, operates six production licenses (OML) out of the thirty-eight in which it has a stake, and one out of the four exploration licenses (OPL) in which it is present. Regarding variations in TOTAL's licenses:

- In September 2013, TOTAL was granted approval by the authorities to increase its stake in exploration license OPL 285 from 26.67% to 60%. In May 2013, TOTAL obtained the approval of the authorities for the renewal of licenses OML 99, 100 and 102 for a period of twenty years.
- On the OML 138 license (20%), TOTAL started production in the Usan offshore field in 2012 (180 kb/d, FPSO capacity), which reached the level of 130 kboe/d in 2013. Since February 2014, TOTAL is no longer the operator of the OML 138 license. In 2012, TOTAL signed an agreement for the sale of its 20% stake in OML 138. The approval by the authorities has not yet been received.
- TOTAL decided not to continue its exploration activities in JDZ Block 1 (48.6%, operator) following the analysis of the results of wells drilled in 2012. The Block was relinquished in September 2013. Also, OPL 221 was relinquished in November 2013.
- TOTAL sold its 10% stake in Blocks OML 26 and 42 in 2011 and in Blocks OML 30, 34 and 40 in 2012. These interests had previously been indirectly controlled via the joint venture Shell
 Petroleum Development Company (SPDC).

TOTAL continues, with its developments, to meet the growing domestic demand for gas and to strengthen its ability to supply gas to the LNG projects in which it owns a stake.

- As part of its joint venture with the Nigerian National Petroleum Company (NNPC), TOTAL is pursuing the project to increase the gas production capacity of the OML 58 license (40%, operator) from 370 Mcf/d to 550 Mcf/d.
- On the OML 102 license (40%, operator), TOTAL is continuing to develop



the Ofon phase 2 project, which was launched in 2011, with an expected capacity of 70 kboe/d and production start-up is scheduled for the end of 2014. In 2011, the Group discovered Etisong North, located 15 km from the currently-producing Ofon field. The exploration campaign continued in 2012 with the drilling of the Eben well, which is also south of Ofon. The positive results produced by this well further enhance the interest of the future Etisong-Eben development hub as a satellite of the Ofon field.

- On the OML 130 license **1** (24%, operator), the development of the Egina field (capacity of 200 kboe/d) was launched in June 2013 and contracts have been awarded. Production start-up is expected at year-end 2017.
- On the OML 99 license (40%, operator), engineering work is underway to develop the lkike field, where production is expected to start in 2017 (estimated capacity of 55 kboe/d).
- On the OML 112/117 licenses (40%), development studies have been

suspended waiting for the resolution of contractual issues that arose in 2013.

• TOTAL is also active in the LNG sector with a 15% holding in the company Nigeria LNG, which possesses a liquefaction plant of a total capacity of 22 Mt/y. In addition, TOTAL holds a 17% stake in Brass LNG, which is continuing to study the project for a gas liquefaction plant with two LNG trains of a capacity of 5 Mt/y each.

The production that is not operated by the Group in Nigeria comes mainly from the SPDC joint venture, in which TOTAL holds a 10% stake. The sharp increase of oil bunkering in 2013 had an impact on onshore production, as well as on the integrity of the facilities and the local environment.

In addition, TOTAL also holds a 12.5% stake in the OML 118 deep-offshore license. In connection with this license, the Bonga field contributed 15 kboe/d to Group production in 2013. The partners continued the development of the Bonga Northwest project in 2013. On the OML 118 license, a pre-unitization agreement relating to the Bonga South West discovery was signed in December 2013.



Ofon 2.

AFRICA ACREAGE

ALGERIA

DEMOCRATIC

OF THE CONGO

REPUBLIC

LIBYA

NIGERIA

REPUBLIC

OF CONGO

ANGOLA

GABON

CÔTE D'IVOIRE

GABON

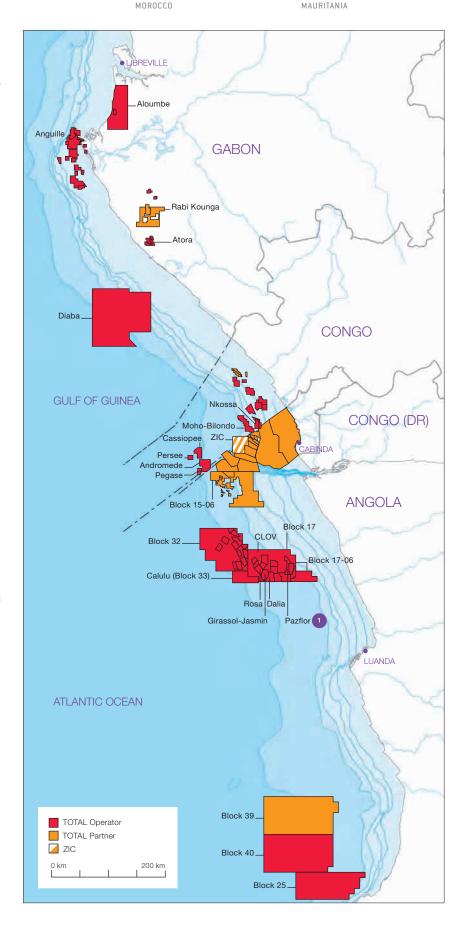
The Group's production in 2013 was 59 kboe/d. The Group's exploration and production activities in Gabon are mainly carried out by Total Gabon⁽¹⁾, one of the Group's oldest subsidiaries in sub-Saharan Africa.

- As part of the Anguille field redevelopment project (estimated production capacity of 20 kboe/d), the AGM North platform, from which twenty-one additional development wells are expected to be drilled, was installed in 2012. Production started as planned with two wells in March 2013.
- On the deep-offshore Diaba license, the operator Total Gabon sold part of its interest in 2012 and now has a stake of 42.5%. An initial exploration well (Diaman-1B) was drilled during 2013 at a water depth of more than 1,700 m. This well revealed an accumulation of gas and condensates in the pre-salt reservoirs of the Gamba Formation. Data analysis is currently underway in order to assess this discovery and reassess the surrounding prospects.
- The Nguongui-updip well was drilled on the Mutamba-Iroru license (50%) in 2012 and revealed the presence of hydrocarbons. Work is currently being conducted to evaluate the commercial viability of this discovery. A 2D seismic survey was conducted on the Nziembou license (20%) in 2012. Drilling preparation activities are being conducted for a first exploration well scheduled in 2014.

REPUBLIC OF CONGO

The Group's production in 2013 was 93 kboe/d compared to 113 kboe/d in 2012 and 123 kboe/d in 2011. The decrease in production was due in particular to the end of plateau production at Moho Bilondo in mid-2010 and to a planned shut-down on the Nkossa field.

- The development of the Lianzi field was approved in 2012. Located in the offshore unitization zone Block 14K (36.75%) between Angola and the Republic of Congo (Haute Mer license), this field will be developed by a tieback to the existing Benguela-Belize-Lobito-Tomboco platform (Block 14 in Angola). Production start-up is expected in 2015. TOTAL's interest in the unitized Block is 26.75% through Total E&P Congo and 10% through Angola Block 14 BV.
- The Moho Bilondo offshore field (53.5%, operator) reached plateau production of 90 kboe/d in mid-2010. The field has now started its decline. The Phase 1b and



NIGERIA

ALGERIA LIBYA DEMOCRATIC REPUBLIC OF THE CONGO REPUBLIC OF SOUTH SUDAN UGANDA KENYA CÔTE D'IVOIRE MAURITANIA

MOZAMBIQUE

Moho North projects were launched in March 2013 following agreements on the contractual and fiscal conditions in 2012. Production start-up is planned for 2015 and 2016, respectively, with estimated production capacity of 140 kboe/d (40 kboe/d for Phase 1b and 100 kboe/d for Moho North).

- In July 2013, TOTAL obtained the Haute Mer B license (34.62%, operator) in association with other partners.
- As part of the renewal of the Loango and Zatchi licenses, an agreement on the related contractual and fiscal conditions was signed in October 2013. This agreement is subject to approval by the parliament. TOTAL's interest in these licenses will change respectively from 50% to 42.50% for Loango and from 35% to 29.75% for Zatchi with a retroactive effect in October 2013.
- In December 2013, in connection with a share capital increase of Total E&P Congo, Qatar Petroleum International Upstream (QPI) entered into the share capital of this subsidiary at a level of 15%.

ANGOLA

The Group's production in 2013 was 186 kboe/d. Recent highlights include the launch of the CLOV project in 2010, the start-up of production on Pazflor in 2011 1, several discoveries on Blocks 15/06 and 17/06, and, finally, the acquisition of interests in exploration Blocks 25, 39 and 40 in the Kwanza basin.

• Deep-offshore Block 17 (40%, operator) is TOTAL's principal asset in Angola. It is composed of four major hubs: Girassol, Dalia, Pazflor, which are all in production, and CLOV, which is currently being developed. The Pazflor project has achieved plateau production (220 kb/d).

The CLOV project, which was launched in 2010, will result in the installation of a fourth Floating Production, Storage and Offloading unit (FPSO) with a production capacity of 160 kbd/d. Production start-up is expected mid-2014.

• On the ultra-deep-offshore Block 32 (30%, operator), the basic engineering studies for the Kaombo project were completed and the final investment decision is expected to be made in the first half of 2014. The project will permit the development of the discoveries made in the southeast portion of the block through

two FPSOs with a capacity in excess of 115 kb/d each.

- On Block 14 (20%(1)), production comes from the Tombua-Landana and Kuito fields as well as the BBLT project, comprising the Benguela, Belize, Lobito and Tomboco fields.
- Block 14K (36.75%) corresponds to the offshore unitization zone between Angola (Block 14) and the Republic of Congo (Haute Mer license). The development of the Lianzi field, which was started in 2012, will be achieved by means of a connection to the existing BBLT platform (Block 14). Production start-up is planned for 2015. TOTAL's interest in the unitized Block is held 10% through Angola Block 14 BV and 26.75% through Total E&P Congo.
- On Block 0 (10%), the development of Mafumeira Sul was approved by the partners and the authorities in 2012. This project constitutes the second phase of the development of the Mafumeira field. Production start-up is planned for 2016.
- On Block 15/06 (15%), the development of a first production hub, including the discoveries located in the northwest portion of the block, began in early 2012. In February 2014, TOTAL signed an agreement to sell its entire interest in Block 15/06. The closing of this transaction is expected during the first half of 2014.

TOTAL has operations on exploration Blocks 33 (58.67%, operator), 17/06 (30%, operator), 25 (35%, operator), 39 (15%) and 40 (50%, operator). The Group plans to drill pre-salt targets in Blocks 25, 39 and 40 in 2014 in the deep offshore Kwanza basin. TOTAL signed a disposal agreement

to reduce its interest in Block 40 to 40%. The closing of this transaction is expected during the first half of 2014.

TOTAL is also developing its LNG activities through the Angola LNG project (13.6%), which includes a gas liquefaction plant near Soyo supplied in particular by the gas associated with production from Blocks 0, 14, 15, 17 and 18. LNG production started in June 2013 but, due to various incidents. the plant has not yet reached full capacity (5.2 Mt/y).

MOROCCO

The Anzarane offshore reconnaissance contract covering an offshore zone of 100,000 km2, which was granted in December 2011 to TOTAL and ONHYM (National Bureau of Petroleum and Mines), was extended for one year in December 2013. A 3D seismic survey campaign covering 5,900 km2 that started in late 2012 was completed in July 2013. The collected data is currently being processed.

AI GFRIA

TOTAL's production was 21 kboe/d during 2013. All of the Group's production in Algeria now comes from the Tin Fouyé Tabenkort (TFT) field (35%). TOTAL also has stakes of 37.75% and 47% in the Timimoun and Ahnet gas development projects, respectively.

- On the TFT field, plateau production was maintained at 170 kboe/d.
- The development of the Timimoun field continued in 2013 and the responses for the main calls for tender (plant construction



CLOV.

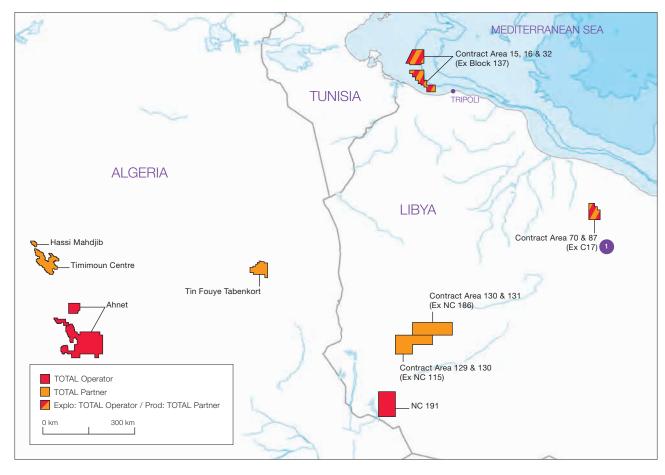
CÔTE D'IVOIRE

MAIIRITANIA



AFRICA ACREAGE

ALGERIA LIBYA DEMOCRATIC REPUBLIC OF THE CONGO



and drilling devices) have been reviewed. In February 2014, the main contract was allocated. Commercial gas production could start in 2017, with anticipated plateau production of 1.6 Bm3/year (160 Mcf/d). The 3D seismic survey of an area of 2,240 km², which started in December 2012, was completed in July 2013. The data is currently being analyzed.

• Within the framework of the Ahnet project, discussions are continuing between the project partners and the authorities, particularly in light of the provisions of the new 13-02 oil legislation, which provide greater incentives for the development of unconventional hydrocarbons. The anticipated plateau production is 4 Bm3/year (400 Mcf/d) as of 2018.

LIBYA

The Group's production in 2013 was 50 kb/d. TOTAL is a partner in the following contract zones: 15, 16 & 32 (75%(1)), 70 & 87 (75%(1)), 129 & 130 (30%⁽¹⁾) and 130 & 131 (24%⁽¹⁾) and Block NC191 (100%(1), operator). Production which, in 2012, had returned to its level prior to the events of 2011 was

affected from mid-2013 onward by the blockade of most of the country's terminals and pipelines due to social and political unrest.

- In onshore zones 70 and 87 (Mabruk) 1. production has been affected since August 2013 due to the blockade of the Es Sider export terminal. Development of the Garian field was approved in July 2013 and production at the field is expected to start in the third quarter 2014.
- In onshore zones 129, 130 and 131, production was stopped in 2013 for several months due to the blocking of the production installation and the evacuation pipeline. The seismic survey campaign, which was interrupted in 2011 due to force majeure, has not yet resumed. However, the exploration of these blocks continued in 2013 with the drilling of three wells.
- In the onshore Murzuk basin, a plan for the development of Block NC 191 was submitted to the authorities in 2009. Discussions have resumed following the interruptions associated with the events of 2011.
- In offshore zones 15, 16 and 32 (Al Jurf), production has not been affected by the social unrest in the country. The drilling of

two exploration wells scheduled for the second quarter of 2013 was postponed due to technical reasons. The first of these wells was started at the end of 2013.

DEMOCRATIC REPUBLIC OF THE CONGO

Following the Presidential decree approving TOTAL's entry in 2011 as operator with a 60% interest in Block III of the Graben Albertine, the exploration permit was issued in January 2012 by the Minister of Hydrocarbons for a period of three years and subsequently extended by an additional year due to the postponement of the works in light of the general security situation in the eastern part of the country. This Block is located in the Lake Albert region. TOTAL acquired an additional 6.66% of this Block in March 2012. The prospecting program is limited to the northern portion of the license, which is outside the Virunga park. The 2D seismic survey campaign prepared in 2013 is scheduled to start in 2014.

AFRICA ACREAGE

NIGERIA ALGER GABON LIBYA REPUBLIC DEMOI OF CONGO REPUE ANGOLA OF THE MOROCCO

ALGERIA REPUBLIC OF
LIBYA SOUTH SUDAN
DEMOCRATIC UGANDA
REPUBLIC KENYA
OF THE CONGO CÔTE D'IVOIRE
MAURITANIA

EGYPT SOUTH AFRICA MADAGASCAR MOZAMBIQUE

REPUBLIC OF SOUTH SUDAN

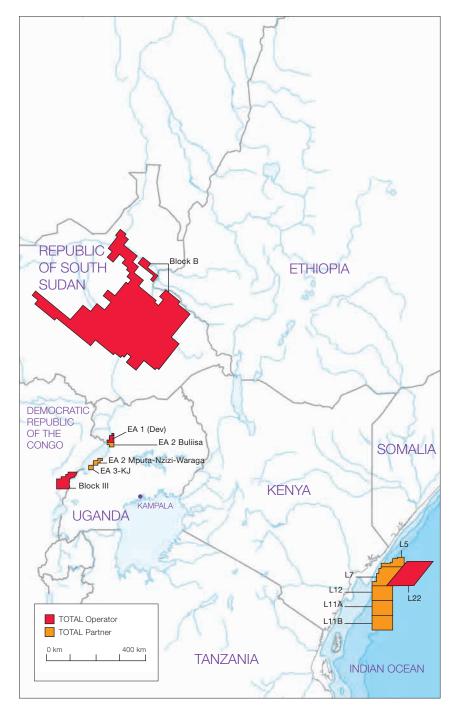
TOTAL is negotiating a new contract with the state authorities that would make it possible to resume exploration activities in part of Block B. Since the independence of the Republic of South Sudan on July 9, 2011, TOTAL is no longer present in Sudan.

UGANDA

TOTAL has been active since 2012 and holds a 33.33% interest in the EA-1, EA-1A and EA-2 licenses as well as the Kingfisher license. All of these licenses are located in the Lake Albert region, where oil resources have already been discovered. TOTAL is the operator of licenses EA-1 and EA-1A and a partner on the other licenses.

- On the appraisal license EA-1, a campaign of wells, production tests and a 3D seismic survey are underway. Five development plans will be submitted to the authorities before the end of 2014: Ngiri (submitted in December 2013), Jobi-Rii (April 2014), and Mpyo, Gunya and Jobi East (December 2014).
- The EA-1A license expired in February 2013, following a campaign involving the drilling of five exploration wells that resulted in one discovery (Lyec). With the exception of the scope relating to this discovery, the license has been returned to the authorities
- On the appraisal license EA-2, the campaign of wells and production tests started in 2012 continued during 2013. An additional well is due to be drilled in 2014. Two development plans were submitted to the authorities in June 2013 (Kasamene and Wahrindi fields, as well as those of Kigogole, Ngege, Ngara and Nsoga).
- The development plan for the Kingfisher field, which is located on the EA-3 production license, was approved by the authorities in September 2013. The basic engineering studies are currently being prepared.

At the initiative of the Ugandan government, discussions are underway concerning the construction of a refinery that will be developed in two phases (30 kb/d in the first phase followed by a second phase providing an additional 30 kb/d), as well as an export pipeline.



KFNYA

TOTAL acquired a 40% stake in five offshore licenses in the Lamu basin in 2011, namely licenses L5, L7, L11a, L11b and L12. Following the 3D seismic survey campaign covering 3,500 km² that was conducted during the initial exploration period, 25% of the surface area of the five blocks was relinquished. In 2013, two exploration wells

were drilled in Blocks L7 and L11b, but did not result in positive results. In 2012, the Group also acquired the L22 offshore license (100%, operator), located in the same basin. In December 2013, TOTAL sold 30% of its stake in this license. A 2D seismic survey and sea core drilling operations are in progress on the L22 offshore license.

AFRICA ACREAGE

NIGERIA

GABON

REPUBLIC

OF CONGO

ANGOLA

CÔTF D'IVOIRF

TOTAL is active in four deep offshore exploration licenses. TOTAL is the operator of the CI-100 (60%) license in the Tano basin and holds stakes in the CI-514 (54%, operator), CI-515 (45%) and CI-516 (45%) licenses in the San Pedro basin.

A comprehensive 3D seismic survey has been conducted on the CI-100 license and a first exploration well (Ivoire-1X) was drilled in early 2013 in the northwest portion of the block at a water depth of more than 2,300 m. This well has encountered a good-quality oil horizon. The recorded data is currently undergoing analysis in order to assess the potential of the discovered reservoirs and define an exploration and additional works program. A 3D seismic survey campaign covering the whole of the three licenses CI-514, CI-515 and CI-516 was completed in December 2012. The interpretation of the data is on going. Following the drilling of a first exploration well on license CI-514, two more wells are due to be drilled on licenses CI-515 and CI-516 during the course of 2014.

MAIJRITANIA

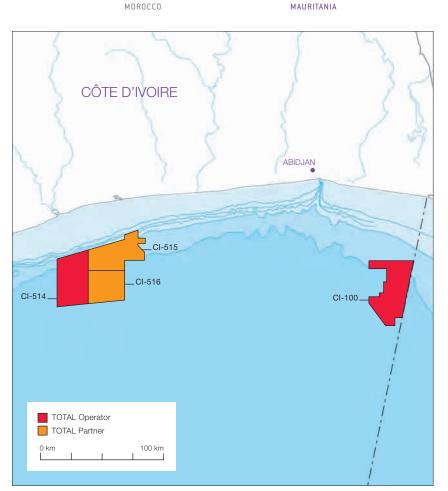
The Group has exploration operations on the Ta7 and Ta8 licenses (60%, operator) located in the Taoudenni basin. In 2012, TOTAL acquired interests in two exploration licenses (90%, operator): Block C9 in ultra-deep offshore, and Block Ta29 onshore in the Taoudenni basin. During 2013, TOTAL sold 18% of its stake in Block Ta29, but retains operatorship and a 72% interest. On Block C9, a 3D seismic campaign was conducted in 2013. The data is currently being processed and interpreted.

Following a 2D seismic survey performed in 2011 on license Ta7, well Ta7-1 was drilled in 2013. Tests have been conducted, but they did not allow to highlight hydrocarbons in commercial quantity.

On Block Ta29, a 900 km2 seismic was performed in 2012. The processing and the interpretation of these seismic data have been completed. Studies are underway to identify a prospect on this block

EGYPT

TOTAL is the operator of Block 4 (East El Burullus Offshore) and reduced its stake in this license from 90% to 50% in January 2013. The license, located in the Nile river basin, covers a 4-year initial



ALGERIA

DEMOCRATIC

OF THE CONGO

REPUBLIC

LIBYA

exploration period and includes a commitment to carrying out 3D seismic work and drilling exploration wells. Following the 3D seismic campaign covering 3,374 km² that was conducted in 2011, an exploration well (Kala-1) was drilled in late 2013, with disappointing results.

SOUTH AFRICA

TOTAL acquired an interest in the 11B-12B license (50%, operator) in September 2013. This license, which covers an area of 19,000 km², is located approximately 175 km south of the South African coast in water depths ranging from 200 m to 1,800 m. The drilling of an exploration well is planned for 2014. In addition, in August 2013, the Group was granted approval by the South African authorities to convert its technical cooperation license for the Outeniqua Block (100%) into an exploration license, subject to the sale by TOTAL of 20% of its stake, when the corresponding license agreement will have been negociated and signed. The Outeniqua Block, which covers approximately 76,000 km2, is located to the southwest of the 11B-12B license in water depths ranging from 400 m to 4,000 m.

MADAGASCAR

TOTAL is active on the Bemolanga 3102 license (60%, operator). Since the exploitation of oil sand accumulations is no longer planned, TOTAL is refocusing on the conventional exploration of the block, which is expected to continue in 2014 with a 2D seismic survey following the approval of an additional 2-year extension of the exploration phase by the local authorities.

MOZAMBIQUE

TOTAL acquired in 2012 a 40% stake in the production sharing contract regarding offshore Blocks 3 and 6. Located in the Rovuma basin, these two blocks cover a total surface area of 15,250 km² in water depths ranging from 0 m to 2,500 m. An exploration well was drilled in 2012 and half of the surface area of the two blocks was relinquished in 2013 at the start of the second exploration period.

TOTAL UPSTREAM
FACTBOOK 2013



PRODUCTION

	2013	2012	2011	2010	2009
Liquids production (Kb/d)	32	27	22	13	14
Gas production (Mcf/d)	1,046	909	525	56	52
Total (Kboe/d)	227	195	119	23	24

MAIN PROJECTS

Start-up	Projects	Туре	Capacity (kboe/d)	Share	Op.	Country
2014-2015	Termokarstovoye	Gas/Cond.	65	49.00%		Russia
2016+	Yamal LNG	LNG	~450	20.00%(1)		Russia
	Shah Deniz Ph.2	Gas	380	10.00%		Azerbaijan
	Absheron Ph.1	Gas	130	40%	√	Azerbaijan

⁽¹⁾ Direct stake in the project.

TOTAL'S PRODUCING ASSETS AS OF DECEMBER 31, 2013^[1]

	Year of entry into the country	Operated (Group share in %)	Non-operated (Group share in %)
Commonwealth of Independant States			
Azerbaijan	1996		Shah Deniz (10.00%)
Kazakhstan	1992		Kashagan (16.81%)
Russia	1991	Kharyaga (40.00%)	Several fields through the participation in Novatek (16.96%)

⁽¹⁾ The Group's interest in the local entity is approximately 100%.

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RUSSIA

TOTAL has had operations through its subsidiary since 1991 and the Group's production in 2013 was 207 kboe/d. This production comes from the Kharyaga field and from TOTAL's stake in the Russian company Novatek, which is listed in Moscow and London.

- On the Kharyaga field (40%, operator), work related to the development plan for Phases 3 and 4 is ongoing. This plan aims to maintain plateau oil production above 30 kboe/d. Phase 3 is expected to be completed in 2015 with the end of the flaring of the associated gas.
- In compliance with the strategic partnership agreement signed in 2011 with Novatek, TOTAL continued to increase its share in Novatek to 16.9636% as of December 31, 2013 and intends to further increase its share up to 19.4%.

TOTAL is currently participating in two projects with Novatek:

• Termokarstovoye 2: This onshore deposit of gas and condensates is located in the Yamalo-Nenets district. The development

and production license for the Termokarstovoye field is owned by ZAO Terneftegas, a joint venture between Novatek (51%) and TOTAL (49%). The development of this field started in late 2011, with production start-up being expected for mid-2015 at a capacity of 65 kboe/d.

• Yamal LNG: The aim of this project, which has been declared to be of national interest by Russian authorities, is to develop the South Tambey gas and condensates field • in the Yamal Peninsula and to construct a three-train gas liquefaction plant with an LNG production capacity of 16.5 Mt/y. The first production is expected late 2017. The LNG produced is intended for sale in Europe and Asia using ice-class LNG tankers. The final investment decision was made in December 2013. The company Yamal LNG is jointly-owned by Novatek (60%), TOTAL (20%) and, as of January 2014, CNPC (20%).

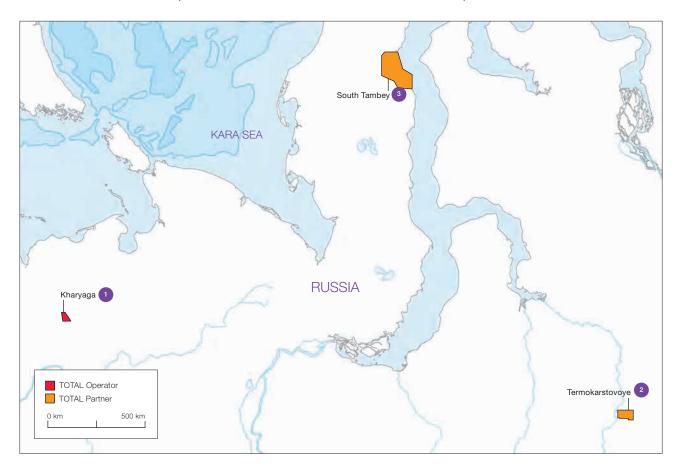
In January 2014, Novatek increased its stake in the company Severenergia (production of 100 kb/d in 2013) by

acquiring ENI's shares through the company Arcticgaz (50/50 Joint venture between Novatek and Gazpromneft). In December 2013, Novatek exchanged its interest held in Sibneftegas for the entirety of Rosneft's interests in Severenergia. Since June 2013, Novatek has held a 50% stake in the Nortgaz field.

• In 2013, TOTAL undertook conceptual studies showing that new technical solutions could allow a viable development of the Shtokman field. Discussions with Gazprom for further studies are required to find a technical, contractual and economically viable solution for the development of the Shtokman field.

TAJIKISTAN

TOTAL acquired a 33.3% stake in the Bokhtar Block in the first half of 2013. The agreement represents the start of TOTAL's activity in the country. Environmental and societal studies started at the beginning of 2014. The first phase of a seismic campaign covering 800 km is due to start in 2014, with initial drilling operations planned for late 2015.



RIISSIA KA7AKHSTAN

TAJIKISTAN

UPSTREAM

KA7AKHSTAN

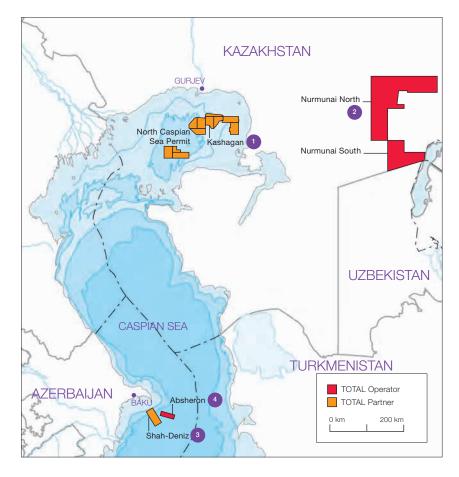
TOTAL has been active since 1992 through its 16.81% stake in the North Caspian license, which covers the Kashagan field 10 in particular.

The Kashagan project is expected to develop the field in several phases. Production from the first phase (300 kb/d) started on September 11, 2013 and was first halted on September 24, 2013, and then, after having been restarted, a second time on October 9, 2013, due to leaks detected on the gas export pipeline. Investigations are underway in order to identify the origin of these technical malfunctions and to allow production to resume rapidly.

In November 2012, TOTAL acquired a 75% share in the North and South Nurmunai onshore exploration Blocks 2. These two blocks cover an area of 14,600 km² and are located in the southwest of the country. A 2D seismic survey was conducted on each of these blocks in 2013. The data is currently being interpreted and a well is planned to be drilled in 2014.

A7FRBALJAN

TOTAL has been present since 1996 on the Shah Deniz field 3 (10%) and production of 20 kboe/d in 2013 has been growing regularly year-on-year since 2010. TOTAL also has a 10% stake in the South Caucasus Pipeline Company (SCP) gas pipeline, which transports the gas produced at Shah Deniz to the Turkish and Georgian markets. TOTAL also holds a 5% stake in the Baku-Tbilisi-Ceyhan (BTC) oil pipeline, which connects Baku and the Mediterranean Sea and, among other functions, evacuates the condensates from the gas from Shah Deniz.



Gas deliveries to Turkey and Georgia continued throughout 2013, at a lower pace for Turkey due to weaker demand than initially expected. As in 2012, however, the Azerbaijan state-owned SOCAR continued to take greater quantities of gas than provided for by the agreement, thus making it possible for the facilities to operate at maximum capacity.

Following the agreements signed in 2011 regarding the sale of additional gas volumes to Turkey and the transfer conditions for volumes intended for the

European market, the final investment decision concerning the second phase of development at Shah Deniz was made in December 2013. In September 2013, gas sales agreements representing a total volume of 10 Gm³/y were signed with European buyers. These volumes are expected to be transported from 2021 through Turkey via the Trans Anatolian pipeline (TANAP) within the framework of a project headed by SOCAR, and via the Trans Adriatic Pipeline (TAP) that is expected to link Turkey to Italy and in which TOTAL acquired a 10% stake in July 2013.

With regard to the Absheron Block 4 in the Caspian Sea, TOTAL (40%) is the operator during the exploration phase and a joint operating company will manage operations during the development and production phase. A discovery and commerciality declaration was filed in 2012 following a significant discovery in 2011. The development plan for the field is currently being prepared. Discussions are underway for the construction of a drilling rig in the Caspian Sea in order to prepare for the development of this discovery.



MIDDLE EAST **ACREAGE**

IN 2013, TOTAL'S PRODUCTION IN THE MIDDLE EAST WAS

536 KB0E/D

REPRESENTING

23%

OF THE GROUP'S **OVERALL PRODUCTION**



PRODUCTION

	2013	2012	2011	2010	2009
Liquids production (Kb/d)	324	311	317	308	307
Gas production (Mcf/d)	1,155	990	1,370	1,185	724
Total (Kboe/d)	536	493	570	527	438

MAIN PROJECTS

Start-up	Projects	Type	Capacity	Share	Op.	Country
2016+	Halfaya Ph.3	Liquids	335	18.75%		Irak

TOTAL'S PRODUCING ASSETS AS OF DECEMBER 31, 2013(1)

	Year of entry	Operated	Non-operated
	into the country	(Group share in %)	(Group share in %)
Middle East			
U.A.E.	1939	Abu Dhabi-Abu Al Bu Khoosh (75.00%)	
			Abu Dhabi offshore (13.33%)(2)
			Abu Dhabi onshore (9.50%)(3)
			GASCO (15.00%)
			ADGAS (5.00%)
Irak	1920		Halfaya (18.75%) ⁽⁴⁾
Oman	1937		Various fields onshore (Block 6) (4.00%)(5)
			Mukhaizna field (Block 53) (2.00%)(6)
Qatar	1936	Al Khalij (100.00%)	
			North Field-Bloc NF Dolphin (24.50%)
			North Field-Bloc NFB (20.00%)
			North Field-Qatargas 2 Train 5 (16.70%)
Yemen	1987	Kharir/Atuf (Block 10) (28.57%)	
			Various fields onshore (Block 5) (15.00%)

- (1) The Group's interest in the local entity is approximately 100% in all cases except certain entities in Abu Dhabi and Oman (see notes (2) through (6) below).

 (2) Through ADMA (equity affiliate), TOTAL has a 13.33% interest and participates in the operating company, Abu Dhabi Marine Operating Company.

 (3) Through ADPC (equity affiliate), TOTAL has a 9.50% interest and participates in the operating company, Abu Dhabi Company for Onshore Oil Operation.

 (4) TOTAL has interest of 18.75% in the consortium.

 (5) TOTAL has inclined interest of 4.00% in Petroleum Development Oman LLC, operator of Block 6, via its 10% interest in Pohol.

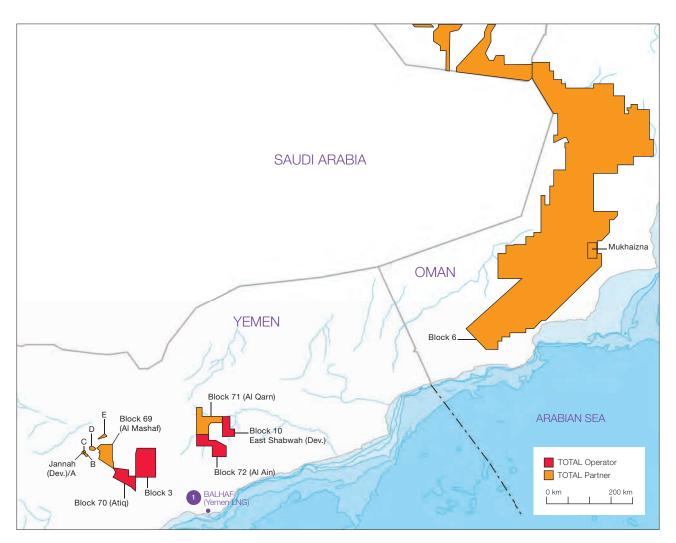
 TOTAL also has a 5.54% interest in the Oman LNG facility (trains 1 and 2), and an indirect participation of 2.04% through OLNG in Collect LNG (trains 2).

- TOTAL also has a 5.54% interest in the Oman LNG facility (trains 1 and 2), and an indirect participation of 2.04% through OLNG in Qalhat LNG (train 3).

 (6) TOTAL has a direct interest of 2.00% in Block 53.

MIDDLE EAST ACREAGE
YEMEN IRAQ
OMAN SYRI
QATAR

UNITED ARAB EMIRATES



YEMEN

TOTAL has had operations since 1987 and the Group's production was 95 kboe/d in 2013.

TOTAL owns a 39.62% stake in the Yemen LNG liquefaction plant (capacity of 6.7 Mt/y) ①, which is located in Balhaf on the country's southern coast. This plant is supplied with the gas produced on Block 18, located near Marib in the center of the country, via a 320 km gas pipeline. The Balhaf plant witnessed two rocket attacks in December 2013 and January 2014, but production was not impacted because one of the rockets resulted in slight damage and the other landed in the sea. Security measures have since been adapted due to the evolving risks.

TOTAL also has stakes in two oil basins, as the operator of Block 10 (Masila Basin, East Shabwa license, 28.57%) and as a partner on Block 5 (Marib basin, Jannah license, 15%).



TOTAL owns stakes in five onshore exploration licenses: 40% in Blocks 69 and 71, 50.1% in Block 70 (operator); 36% in Block 72 (operator); and 40% in Block 3 (operator).

OMAN

The Group's production in 2013 was 37 kboe/d. TOTAL primarily produces oil

on Block 6 (4%)⁽¹⁾ as well as on Block 53 (2%)⁽²⁾, and it also produces LNG through its stake in the Oman LNG (5.54%)/Qalhat LNG (2.04%)⁽³⁾ liquefaction plant, which has a capacity of 10.5 Mt/y. In December 2013, TOTAL obtained the license for ultra-deep-offshore Block 41 (signature on February 13, 2014).

⁽¹⁾ TOTAL has a direct interest 4% in Petroleum Development Oman LLC, operator of Block 6, in which TOTAL has an indirect interest of 4% via Pohol.

⁽²⁾ TOTAL has an indirect interest of 2% in Block 53.
(3) TOTAL's indirect stake in Qalhat LNG through its stake in Oman LNG.

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OMAN

OATAR

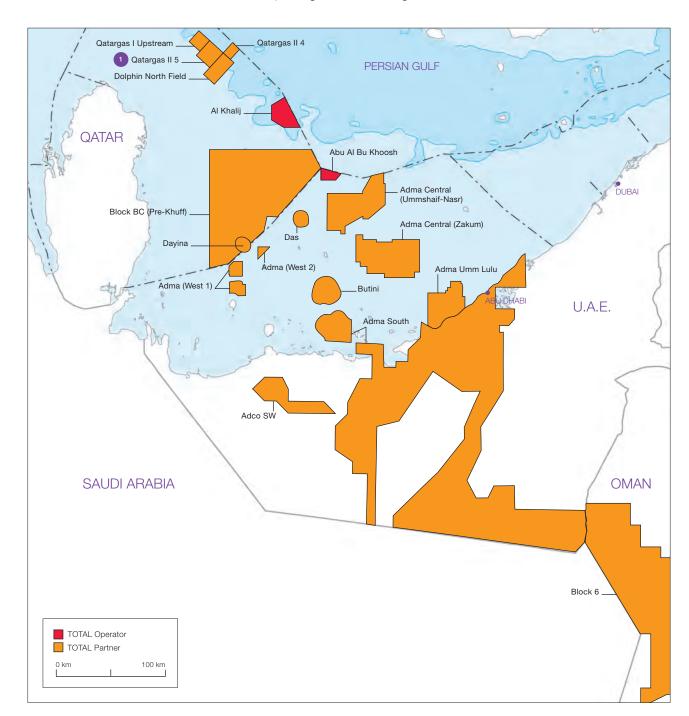
TOTAL has had operations since 1936 and the Group's production in 2013 was 137 kboe/d. The Group has equity stakes in the Al Khalij field (40%), the NFB Block (20%) in the North field, the Qatargas 1 liquefaction plant (10%) and train 5 of Qatargas 2 (16.7%).

• In 2012, TOTAL and state-owned Qatar Petroleum signed a new agreement to continue their partnership on the Al Khalij field for an additional 25-year period as of 2014. TOTAL will continue to be the operator (40%) alongside Qatar Petroleum (60%).

- The production contract for the Dolphin gas project, signed in 2001 with Qatar Petroleum, provides for the sale of 2 Bcf/d of gas from the North Field for a 25-year period. The gas is processed in the Dolphin plant in Ras Laffan and exported to the United Arab Emirates through a 360 km gas pipeline.
- The production capacity of train 5 of Qatargas 2 10 is 8 Mt/y. TOTAL has been a shareholder in this train since 2006. An agreement to share the two liquefaction trains of the Qatargas 2 project (trains 4 and 5) was signed in 2011. The agreement

provides for an equal split of the physical production of the two trains as well as of the associated operating costs and capital outlay. In addition, TOTAL offtakes part of the LNG produced in compliance with the contracts signed in 2006, which provide for the purchase of 5.2 Mt/y of LNG from Qatargas 2 by the Group.

The Group became a partner in the offshore BC exploration permit (25%) in 2011. The first exploration well is due to be drilled during the first half of 2014.



MIDDLE EAST ACREAGE

YEMEN OMAN QATAR UNITED ARAB EMIRATES RAQ SYRIA

UNITED ARAB EMIRATES

TOTAL has had operations since 1939 and the Group's production in 2013 was 260 kboe/d. In 2013, the country maintained a steady rythm of production which led to an increase in TOTAL's share of production. The increase in production in 2013 was mainly due to higher production by Abu Dhabi Company for Onshore Oil Operations (ADCO).

TOTAL holds a 75% stake (operator) in the Abu Al Bu Khoosh field, a 9.5% stake in ADCO, which operates the five major onshore fields in Abu Dhabi, and a 13.3% stake in Abu Dhabi Marine (ADMA), which operates two offshore fields. TOTAL also has a 15% stake in Abu Dhabi Gas

Industries (GASCO), which produces NGL (natural gas liquids) and condensates from the associated gas produced by ADCO as well as from the gas and condensates and associated gases produced by ADMA. TOTAL also has a 5% stake in Abu Dhabi Gas Liquefaction Company (ADGAS), which processes the associated gas produced by ADMA in order to produce LNG, NGL and condensates, and further possesses a 5% holding in National Gas Shipping Company (NGSCO), which owns eight LNG tankers and exports the LNG produced by ADGAS.

The ADCO license expired in January 2014 and the Abu Dhabi authorities have issued a call for tenders for a new license as of January 1, 2015.

The Group holds a 24.5% stake in Dolphin Energy Ltd. in partnership with Mubadala, a company owned by the government of Abu Dhabi, in order to market gas produced in Qatar primarily to the United Arab Emirates.

The Group also owns 33.33% of Ruwais Fertilizer Industries (FERTIL), which produces urea. The FERTIL 2 project was started in July 2013 and enabled FERTIL to more than double its production capacity to 2 Mt/y.



Qatargas 2.

IRAO

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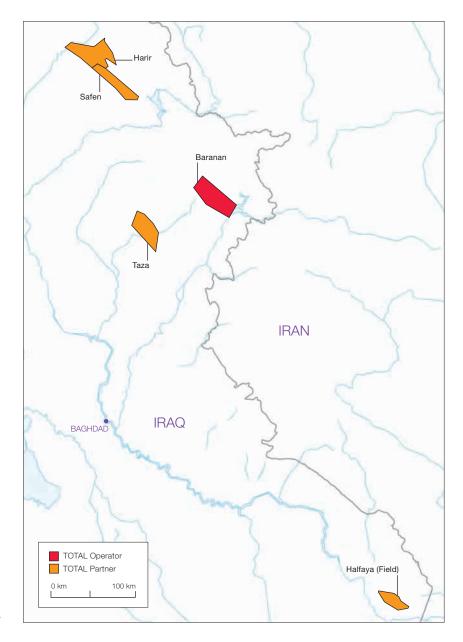
TOTAL holds an 18.75% stake in the consortium that was awarded the development and production contract for the Halfaya field in Missan province. Production of Phase 1 of the project, which has a capacity of 100 kb/d, started in June 2012. Phase 2, under construction, is expected to increase the production to 200 kb/d by the end of 2014. The definitive development plan, which is expected to make it possible to achieve a plateau of 535 kb/d, was approved by the authorities in August 2013.

In early 2013, TOTAL acquired an 80% stake and became operator of the Baranan exploration block (729 km², southeast of Soulaymaniyah, in the Kurdistan area). A 2D seismic survey of 213 km was completed in January 2014. The data of this seismic survey is expected to result in the drilling of a first exploration well at the end of 2014

Since 2012, TOTAL has held a 35% stake in the Safen and Harir exploration blocks (424 km² and 705 km², respectively, located to the northeast of Erbil), as well as a 20% stake in the Taza Block (505 km², located southwest of Sulaymaniyah). During 2013, four exploration wells were drilled and resulted in two discoveries located in the Taza and Harir Blocks. The drilling of five new wells is planned for 2014 on three of these four blocks. In early 2014, TOTAL increased its stake in the Safen Block to 80% and became the operator.

SYRIA

TOTAL has a 100% stake in the Deir Ez Zor permit, which is operated by the joint-venture company DEZPC in which TOTAL and the state-owned company SPC each have a 50% share. TOTAL also holds the Tabiyeh contract, which came into effect in 2009. The Group had no production in the country in 2013 or in 2012 compared to 53 kboe/d in 2011. TOTAL suspended its activities contributing to the production of hydrocarbons in Syria in December 2011, in compliance with the European Union's regulations regarding this country.



ASIA-PACIFIC ACREAGE

IN 2013, TOTAL'S PRODUCTION IN ASIA-PACIFIC WAS

235 KB0E/D

REPRESENTING

10%

OF THE GROUP'S OVERALL PRODUCTION



PRODUCTION

	2013	2012	2011	2010	2009
Liquids production (Kb/d)	30	27	27	28	33
Gas production (Mcf/d)	1,170	1,089	1,160	1,237	1,228
Total (Kboe/d)	235	221	231	248	251

MAIN PROJECTS

Start-up	Projects	Туре	Capacity (kboe/d)	Share	Op.	Country
2014-2015	GLNG	LNG	150	27.50%		Australia
2016+	Ichthys	LNG	335	30.00%		Australia
	Elk-Antelope	LNG	150	40.10%(1)	✓	PNG

⁽¹⁾ Before the Papua New Guinea Government and landholders in PRL15 exercise their rights under the PNG Oil and Gas Act.

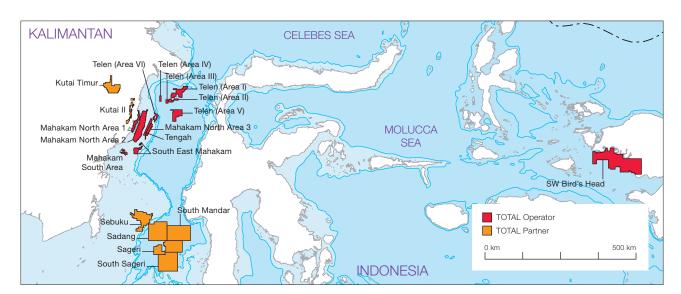
TOTAL'S PRODUCING ASSETS AS OF DECEMBER 31, 2013(1)

	Year of entry Operated		Non-operated
	into the country	(Group share in %)	(Group share in %)
Asia-Pacific			
Australia	2005		Various fields in UJV GLNG (27.50%)(2)
Brunei	1986	Maharaja Lela Jamalulalam (37.50%)	
China	2006		South Sulige (49.00%)
Indonesia	1968	Bekapai (50.00%)	
		Handil (50.00%)	
		Peciko (50.00%)	
		Sisi-Nubi (47.90%)	
		South Mahakam (50.00%)	
		Tambora (50.00%)	
		Tunu (50.00%)	
			Badak (1.05%)
			Nilam-gas and condensates (9.29%)
			Nilam-oil (10.58%)
			Ruby-gas and condensates (15.00%)
Myanmar	1992	Yadana (31.24%)	
Thailand	1990		Bongkot (33.33%)

⁽¹⁾ The Group's interest in the local entity is approximately 100%. (2) TOTAL's interest in the uncorporated Joint Venture. (2) Total's interest in the unincorporated joint venture.

INDONESIA

VIETNAM



INDONESIA

TOTAL has had operations since 1968 and the Group's production in 2013 was 131 kboe/d.

TOTAL's operations in Indonesia are primarily concentrated on the Mahakam permit (50%, operator), which covers in particular the Peciko and Tunu gas fields. TOTAL also has a stake in the Sisi-Nubi gas field (47.9%, operator). The Group delivers most of its natural gas production to the Bontang LNG plant. The overall capacity of the eight liquefaction trains at this plant is 22 Mt/y.

In 2013, Total's gas production operations decreased to 1,757 Mcf/d due to the maturity of most of the fields on the Mahakam permit, even though this decline was partially offset in 2013 by an increase in production in the South Mahakam fields. The gas operated and delivered by TOTAL accounted for approximately 80% of Bontang's LNG supply. This gas production is supplemented by condensate and oil production from the Handil and Bekapai fields, which are operated by the Group.

- On South Mahakam, where production started in 2012 and which contains the Stupa, West Stupa and East Mandu condensate gas fields, other development wells are currently being drilled.
- On the Sebuku license (15%), production started at the Ruby gas field in October 2013. Production capacity is estimated at 100 Mcf/d. Ruby's production is transported by pipeline for processing and separation at the Senipah terminal operated by TOTAL.
- On the South East Mahakam exploration Block (50%, operator), the Tongkol South-1

exploration well, completed in September 2013, produced negative results.

- In 2013, TOTAL took the necessary steps vis-à-vis the authorities to withdraw from the Sadang (30%), Arafura Sea (24.5%) and Amborip VI (24.5%) Blocks. In addition, and following the withdrawal of the other partners, the Group's stake in the South Sageri Block increased from 45% to 100% (operator), while its share in the South Mandar Block increased from 33% to 49.3%.
- In February 2013, TOTAL sold 10% in the South West Bird's Head exploration Block (90%, operator). This Block is located onshore and offshore in the Salawati basin in the province of West Papua. Results from the Anggrek Hitam 1 exploration well, where drilling was completed in September 2013, were negative.
- In 2012, TOTAL acquired a 100% stake in the exploration Block Bengkulu I -Mentawai in the offshore Bengkulu basin, southwest of Sumatra. The preparatory work on the Rendang 1 exploration well started at the end of 2013 and drilling start-up is planned during the first half of 2014. The Group also acquired a stake in the exploration Block Telen (100%, operator) in the offshore Kutai basin in East Kalimantan province.

• In 2011, the Group acquired an 18.4% stake in a coal bed methane (CBM) Block on Kutai II in East Kalimantan province as well as a 50% stake in the similar Kutai Timur Block

BRIINFI

TOTAL has been present since 1986 and the Group operates the offshore Maharaja Lela Jamalulalam gas and condensates field located on Block B 1 (37.5%). The Group's production in 2013 was 13 kboe/d. The gas is delivered to the Brunei LNG liquefaction plant.

The study of the development project for the production of the new reserves discovered in the south of the field (Maharaja Leila South), which was started in 2010, was finalized in 2013. The project was officially launched in early 2014 with the execution of most of the related industrial contracts and with the formal signature of the 20-year extension of the present petroleum contract.

Studies are currently being conducted to reassess the potential of deep-offshore exploration Block CA1 (54%, operator) and are expected to result in a new operating strategy. In addition, discussions have started in the perspective of possible



Myanmar Yadana field.

ASIA-PACIFIC ACREAGE

MYANMAR MALAYSIA THAILAND PHILIPPINES AUSTRALIA CHINA

unitization with regards to the hydrocarbons identified in the southeast part of the block (Jagus East well) in 2012 and the discovery made by BSP (Geronggong) in a neighboring block.

VIFTNAM

The Group no longer possesses any exploration assets following the sale in August 2013 of its stake in offshore Block 15-1/05 (35%).

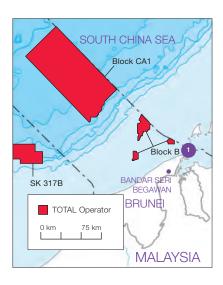
PAPIJA NEW GIJINEA

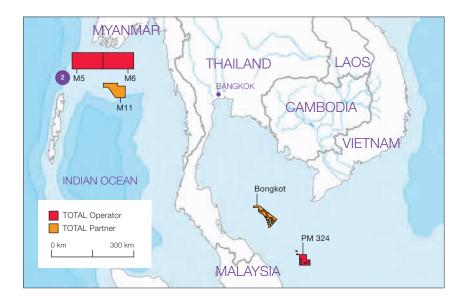
TOTAL acquired in 2012 a 40% stake in the PPL234 and PPL244 offshore permits, as well as 50% in the PRL10 offshore permit and an option for 35% of the PPL338 and PPL339 onshore permits. The results of two exploration wells drilled on PPL244 were unsuccessful. An onshore 2D seismic survey was also conducted in 2013.

In March 2014, TOTAL acquired a stake in Block PRL15 (40.1%) and an option to acquire an interest in exploration Blocks PPL474, PPL475, PPL476 and PPL477 and in the Triceratops discovery (PRL39) located in the same zone. The government of Papua New Guinea retains the right to back-in for 22.5% when the final decision is made. In such scenario, TOTAL would hold a 31.1% participating interest when the final decision is made. Block PRL15 contains two major discoveries: Elk and Antelope.

MYANMAR

Group production in 2013 was 16 kboe/d. TOTAL is the operator of the Yadana field (31.2%) **2**. This field, which is located on offshore Blocks M5 and M6, primarily produces gas





for delivery to PTT (the Thai state-owned company) for use in Thai power plants. The Yadana field also supplies the domestic market via two pipelines built and operated by MOGE, a Myanmar state-owned company.

In 2012, TOTAL acquired a 40% share in a production sharing agreement on the M11 offshore Block in the Martaban basin. The first exploration well, Manizawta-1, drilled in 2013 was dry.

MALAYSIA

On deep-offshore exploration Block SK 317 B (85%, operator), which is located in Sarawak, an exploration well was started in December 2013.

Following disappointing geological exploration results, TOTAL withdrew from the PM303 offshore exploration block at the start of 2011 and should do the same for the PM324 license (50%, operator) in May 2014 upon expiration of the operating period. An agreement has been reached with the regulator to convert the second commitment well on PM324 into expenditures on other exploration blocks.

THAII AND

The Group's production in 2013 was 63 kboe/d. This production comes from the Bongkot (33.33%) offshore gas and condensates field. PTT purchases all of the natural gas and condensate production from this field.

• In the northern portion of the Bongkot field, new investments are in progress to allow plateau production to be maintained and gas demand to be met:

- phase 3J (two wellhead platforms) was launched as scheduled in 2012;
- phase 3K (two wellhead platforms) was launched as scheduled in 2013;
- phase 3L (two wellhead platforms) was approved in 2012 with start-up scheduled for 2014;
- phase 3M (four wellhead platforms) was approved in March 2013 with start-up scheduled for 2015; and
- the fourth series of low-pressure compressors, which make it possible to boost gas production, was approved in 2012 and start-up is expected in late 2014.
- The southern portion of the field (Greater Bongkot South) is also being developed in several phases. This development is designed to include a processing platform, a residential platform and thirteen production platforms:
- phase 4A (six well platforms) was launched as scheduled in 2012;
- phase 4B (four well platforms) is continuing and start-up is scheduled for 2014; and
- development of phase 4C (three well platforms) will take place following the other two phases.

The exploration on these licenses continues with the drilling of several wells every year (seven in 2013).

PHILIPPINES

TOTAL has held since 2012 a 75% stake in the SC56 license in the southern Sulu Sea. The program of operations includes the refurbishment of older seismic lines and a new seismic campaign that was realized at the beginning of 2013. The collected data is currently being interpreted.

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AUSTRALIA

TOTAL has held leasehold rights in the country since 2005. The Group owns 30% of the Ichthys project, 27.5% of the Gladstone LNG project (GLNG), and nine offshore exploration licenses off the northwest coast in the Browse, Bonaparte and Carnarvon basins, including five that it operates, as well as four onshore shale gas exploration licenses in the southern part of the South Georgina basin. The acquisition of the fourth license located in the Northern Territory remains subject to the approval of authorities.

- In early 2013, TOTAL acquired an additional 6% in the Ichthys project, increasing its stake to 30%. This project, launched in early 2012, is aimed at the development of the Ichthys gas and condensates field located in the Browse basin. This development includes a floating platform designed for gas production, treatment and export, an FPSO (with a maximum capacity of 100 kb/d of condensates) to stabilize and export condensates, an 889 km gas pipeline and an onshore liquefaction plant (capacities of 8.4 Mt/y of LNG and 1.6 Mt/y of NGL) located in Darwin. The LNG has already been sold mainly to Asian buyers under long-term contracts. Production start-up is expected at year-end 2016.
- TOTAL has an indirect interest of 27.5% in the GLNG project. This integrated gas production, transport and liquefaction project is based on the development of coal gas from the Fairview, Roma, Scotia and Arcadia fields. The final investment decision was made in early 2011 and startup is expected in 2015. LNG production is expected to eventually reach 7.2 Mt/y. The upstream development of the project and the construction of the gas pipeline and liquefaction plant are underway.
- TIMOR SEA

 Bonaparte

 Browse

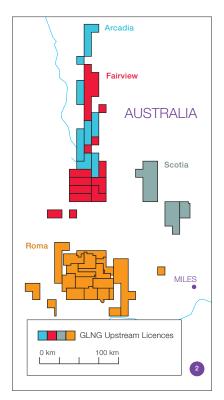
 AUSTRALIA

 WYNDHAM

 TOTAL Operator
 TOTAL Partner
 0 km 250 km

- In June 2013, the WA-492 and WA-493 licenses in the Carnarvon basin were awarded to TOTAL (100%, operator). TOTAL has undertaken to conduct a 2D seismic survey on these licenses during the coming years.
- At the end of 2012, TOTAL reduced its share in the WA-408 license located in the Browse basin (50%, operator) by disposing of 50% of its stake to partners. Two exploration wells were drilled in 2013. The first well, Bassett West 1, which was drilled during the first half of 2013, highlighted hydrocarbons. Studies are currently underway. The second well, which was completed at the end of 2013, has been definitively abandoned due to the negative results obtained.
- In 2012, TOTAL signed an agreement to enter four shale gas exploration licenses in the South Georgina basin in the center of the country. This agreement, which allows TOTAL to increase its stake to 68% and become the operator in the event of





development, has now been finalized. Work started on the three blocks in Queensland during the course of 2013 in the form of a 2D seismic survey that was acquired during the second half of the year. The first exploration wells are due to be drilled during 2014.

• Two wells were drilled in 2011 on the WA-403 license (60%, operator) in the Bonaparte basin. As one well demonstrated the presence of hydrocarbons, additional appraisal work was performed on this block during 2013, including a 3D seismic survey, the results of which are currently being interpreted.

CHINA

TOTAL has been present since 2006 on the South Sulige Block located in the Ordos basin in Inner Mongolia province. Following appraisal work by TOTAL, China National Petroleum Corporation (CNPC) and TOTAL agreed to a development plan pursuant to which CNPC is the operator and TOTAL has a 49% stake. The first development wells have been drilled and test-phase production has been underway since August 2012. The Group's production in 2013 was 8 kboe/d compared to 1 kboe/d in 2012.

In March 2013, TOTAL and Sinopec concluded a joint study agreement relating to shale gas potential on the Xuancheng license (4,000 km²) close to Nanjing. 2D seismic survey activities were realized from October 2013 to February 2014 (600 km). A drilling campaign is scheduled for 2014 and 2015. If the results of this campaign are favorable, an agreement relating to the long-term development of these resources might subsequently be negotiated with Sinopec.



TOTAL FACTBOOK 2013

SOUTH AMERICA ACREAGE

IN 2013, TOTAL'S PRODUCTION IN SOUTH AMERICA WAS

166 KB0E/D

REPRESENTING

7% OF THE GROUP'S OVERALL PRODUCTION



PRODUCTION

	2013	2012	2011	2010	2009
Liquids production (Kb/d)	54	59	71	76	80
Gas production (Mcf/d)	627	682	648	569	564
Total (Kboe/d)	166	182	188	179	182

UPSTREAM

MAIN PROJECTS

Start-up	Projects	Туре	Capacity (kboe/d)	Share	Op.	Country
2014-2015	Vega Pleyade	Gas	70	37.50%	✓	Argentina
2016+	Incahuasi	Gas	50	60%	✓	Bolivia
	Libra	Deep off.	1,400	20%		Brazil

TOTAL'S PRODUCING ASSETS AS OF DECEMBER 31, 2013(1)

	Year of entry	Operated	Non-operated
	into the country	(Group share in %)	(Group share in %)
South America			
Argentina	1978	Aguada Pichana (27.27%)	
		Aguada San Roque (24.71%)	
		Aries (37.50%)	
		Cañadon Alfa Complex (37.50%)	
		Carina (37.50%)	
		Hidra (37.50%)	
		Kaus (37.50%)	
			Sierra Chata (2.51%)
Bolivia	1995		San Alberto (15.00%)
			San Antonio (15.00%)
			Itaú (41.00%)
Venezuela	1980		PetroCedeño (30.323%)
			Yucal Placer (69.50%)
			

⁽¹⁾ The Group's interest in the local entity is approximately 100%.

VENEZUELA

TRINIDAD AND TOBAGO



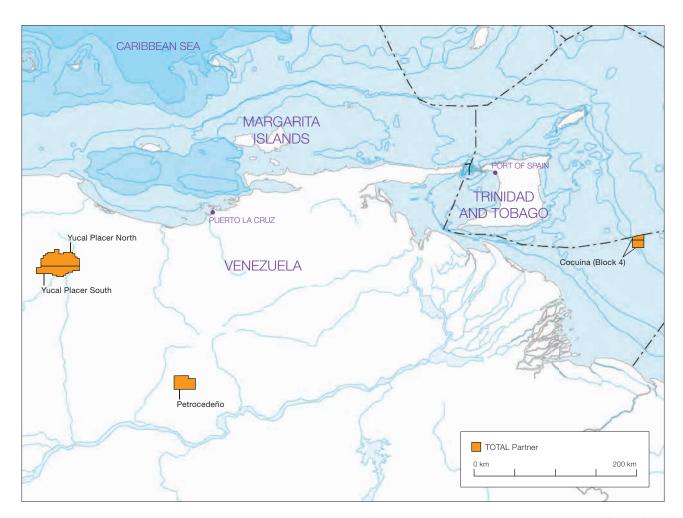
ARGENTINA

TOTAL has been present since 1978 and the Group operated about 30%(1) of the country's production in 2013. The Group's production in 2013 was 78 kboe/d. In order to encourage investment in exploration and production, the Argentinean government has concluded gas price agreements with various producers as of December 2012. Under the terms of these agreements, the Argentinean government guarantees the price of gas for quantities above a fixed production level in exchange for compliance with defined production targets and applicable penalties (i.e., "Deliver or Pay"). In February 2013, TOTAL signed an agreement of this type for a period of five years with retroactive effect from December 1, 2012.

- In Tierra del Fuego, the Group notably operates the Carina and Aries offshore fields (37.5%). Following the re-appraisal of the reserves of the Carina field, three additional wells are expected to be drilled from the existing platform. These wells should allow production levels from the facilities operated by the Group in Tierra del Fuego to be maintained at about 630 Mcf/d until the Vega Pleyade field (37.5%, operator) starts up in 2015. Development of this field started in October 2013.
- In the Neuquén basin, TOTAL started a drilling campaign on its mining licenses in 2011 in order to assess their shale gas and oil potential. In 2012 and 2013, this campaign, which started on the Aguada Pichana license 10 (27.3%, operator), was extended to all the Blocks operated by the Group: San Roque (24.7%, operator), Rincón la Ceniza and La Escalonada (85%, operator), Aguada de Castro (42.5%, operator), and Pampa de las Yeguas II (42.5%, operator), as well as to the Blocks operated by third parties: Cerro Las Minas (40%), Cerro Partido (45%), Rincón de Aranda (45%), and Veta Escondida (45%). The first results, all positive, of the production tests on the wells drilled during this campaign permit envisaging various development scenarios in the region. A pilot development intended to test the unconventional production potential at the Aguada Pichana Block is expected to enter into production in late 2014.

(1) Source: Argentinean Ministry of Federal Planning, Public Investment and Services - Energy Secretary.

ARGENTINA VENEZUELA TRINIDAD AND TOBAGO BOLIVIA BRAZIL FRENCH GUIANA COLOMBIA URUGUAY



VENEZUELA

TOTAL has had operations since 1980 and the Group's production was 48 kboe/d in 2013. TOTAL has equity stakes in PetroCedeño (30.3%), which produces and upgrades extra heavy oil in the Orinoco Belt, in Yucal Placer (69.5%), which produces gas dedicated to the domestic market, and in the offshore exploration Block 4, located in Plataforma Deltana (49%). The development phase of the southern zone of the PetroCedeño field, which started in 2011, is continuing

with forty-three producing wells having been drilled at the end of 2013. The postponement of a debottlenecking project in addition to a performance study performed on the field in 2013 led to a revision of PetroCedeño's reserves. Pursuant to an amendment to the gas sale contract, a new development phase of the Yucal Placer field, which is expected to boost the production capacity from 100 Mcf/d to 300 Mcf/d, was launched in June 2012.

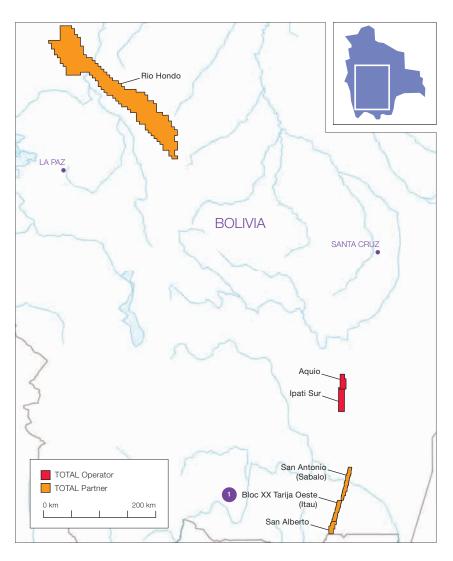
TRINIDAD AND TOBAGO

TOTAL has been active since 1996 and the Group's production in 2013 was 12 kboe/d. In September 2013, TOTAL sold all of its exploration and production assets by disposing of the companies Total E&P Trinidad BV, which held a 30% stake in the Angostura offshore field located in Block 2C, and Elf Exploration Trinidad BV, which owned an 8.5% share in the adjacent exploration Block 3A. The Group no longer owns any exploration or production assets in the country.

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The Group's production, primarily gas, was 28 kboe/d in 2013. TOTAL has stakes in seven licenses: three production licenses, San Alberto and San Antonio (15%) and Block XX Tarija Oeste (41%), two licenses in the development phase, Aquio and Ipati (60%, operator), and two licenses in the exploration or appraisal phase, Rio Hondo (50%) and Azero (50%, operator).

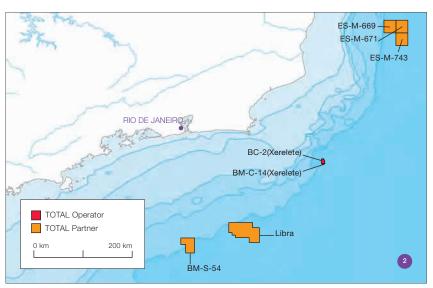
- Production started in 2011 on the Itaú gas and condensates field located on Block XX Tarija Oeste; it is routed to the existing facilities of the neighboring San Alberto field. Phase 2 of the development of the field entered into production at the end of 2013.
- In 2004, TOTAL discovered the Incahuasi gas field on the Ipati Block. In 2011 and 2013, two additional wells confirmed the extension of the discovery northwards onto the adjacent Aquio Block as well as southwards onto the Ipati license. In April 2013, TOTAL was granted approval by the authorities to start development of Phase 1 of the project, including the connection of three existing drilled wells tied to a central processing plant of 6.5 Mm³/d. The key contracts relating to the construction of the plant and its connection to the export network were granted in October 2013. In July 2013, TOTAL sold 20% stakes in the Aquio and lpati fields thereby reducing its interest in these fields from 80 to 60%.
- In August 2013, TOTAL acquired a 50% stake in the Azero exploration license in the Andean Piedmont. This is located to the west of the Ipati and Aquio Blocks and covers an area of more than 7,800 km².





ARGENTINA VENEZUELA TRINIDAD AND TOBAGO BOLIVIA BRAZIL FRENCH GUIANA COLOMBIA





BRAZIL

The Group has stakes in fourteen exploration licenses.

- In October 2013, TOTAL acquired a 20% stake in the Libra field. This field is currently being assessed and is the largest pre-salt oil field discovered to date in the Santos basin off the coast of Brazil. The field is located in very deep water (2,000 m) approximately 170 km off the coast of Rio de Janeiro and covers an area of 1,550 km². Additional exploration works including contractual obligations to be realized by the end of 2017 and appraisal and development studies of the field have been launched.
- Following the eleventh call for tender organized by the Brazilian authorities in May 2013, TOTAL acquired a stake in ten new operating licenses. Holding a 40% stake, the Group operates five blocks (FZA-M-57, FZA-M-86, FZA-M-88, FZA-M-125 and FZA-M-127) located in the Foz do Amazonas basin and has a 45% interest in a block (CE-M-661) located in the Ceara basin. TOTAL also has a 25% stake in three blocks (ES-M-669, ES-M-671 and ES-M-743) located in the Espirito Santo basin and a 50% share in another block (BAR-M-346) located in the Barreirinhas basin.
- TOTAL also has a stake in the Xerelete field, which the Group has operated since 2012. This stake is primarily located on Block BC-2 (41.2%) and extends into Block BM-C-14 (50%). The drilling of a well targeting pre-salt horizons was launched at the beginning of January 2014.
- A well was drilled in 2012 in the Gato Do Mato field, which is located in Block BM-S-54 (20%) and was discovered in the Santos basin in 2010. The encouraging results are currently being analyzed in order to define the next stages in the assessment of the field.



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TOTAL owns a 25% stake in the Guyane Maritime license. This license, located approximately 150 km from the coast, covers an area of approximately 24,000 km². At the end of 2011, the authorities extended the research permit until May 31, 2016.

In 2011, drilling at the GM-ES-1 well, which is located on the Zaedyus prospect at a water depth of more than 2,000 m, revealed two hydrocarbon columns in sandstone reservoirs. Two 3D seismic survey campaigns covering a total area of more than 5,000 km² were conducted in the center and extreme eastern portions of the block in 2012.

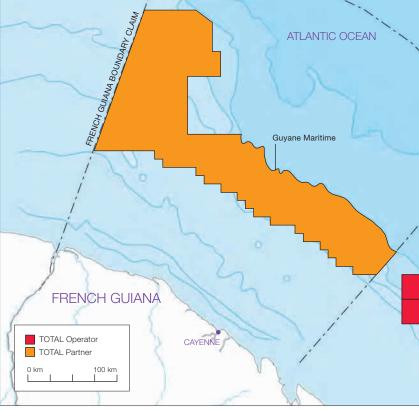
A drilling campaign consisting of four wells was conducted from July 2012 until the end of 2013. The results of this campaign did not prove the extension of an exploitable reservoir but the results did provide additional information that is currently being analyzed.



TOTAL no longer had production in Colombia since the sale in 2012 of one of its subsidiaries, TEPMA BV, which held a stake in the Cusiana field. Production was 6 kboe/d in 2012 and 11 kboe/d in 2011.

Following the discovery of Huron-1 on the Niscota (50%) license in 2009 and the drilling of the second well, Huron-2, which yielded positive test results in April 2013, a third well, Huron-3, was drilled with disappointing results. The conceptual development studies have started for a declaration of commerciality that is expected during the second quarter of 2014.

After selling 10% of its stake in the Ocensa pipeline in 2011 and reducing its interest in this asset to 5.2%, TOTAL sold its entire stake in 2013, but kept its transport rights. TOTAL has relinquished its stakes in the OAM and ODC pipelines that were previously held by TEPMA BV.



explorat onshore

COLOMBIA Mundo Nuevo Niscota TOTAL Partner 0 km 120 km

URUGUAY

TOTAL holds a 100% stake in three exploration licenses: offshore Block 14, and onshore Blocks B1 and B2.

- In October 2013, TOTAL signed two exploration and production contracts for Blocks B1 and B2 for unconventional plays. These two blocks, which cover a total area of 5,200 km², are primarily located in the Artigas province in the northwestern part of the country. The commitments undertaken in respect of these licenses relate to the conduct of geological, geochemical and environmental studies.
- In 2012, TOTAL acquired a stake in Block 14, which is located approximately 250 km offshore in water depths ranging from 2,000 m to 3,500 m and covers an area of some 6,700 km². In particular, TOTAL agreed to conduct a 3D seismic survey of the entire block, which was completed in early 2014. The Group has also agreed to drill one well in the first exploration phase.

NORTH AMERICA ACREAGE

IN 2013, TOTAL'S PRODUCTION IN NORTH AMERICA WAS 73 KB0E/D

REPRESENTING 3% OF THE GROUP'S OVERALL PRODUCTION



PRODUCTION

	2013	2012	2011	2010	2009
Liquids production (Kb/d)	28	25	27	30	20
Gas production (Mcf/d)	256	246	227	199	22
Total (Kboe/d)	73	69	67	65	24

MAIN PROJECTS

Start-up	Projects	Туре	Capacity (kboe/d)	Share	Ор.	Country
2014-2015	Surmont Ph.2	Heavy oil	110	50.00%		Canada
2016+	Fort Hills	Heavy oil	180	39.20%		Canada
	Surmont Ph.3	Heavy oil	120	50.00%		Canada
	Joslyn North Mine	Heavy oil	100	38.25%	✓	Canada

TOTAL'S PRODUCING ASSETS AS OF DECEMBER 31, 2013(1)

	Year of entry into the country	Operated (Group share in %)	Non-operated (Group share in %)
North America			
Canada	1999		Surmont (50.00%)
United States	1957		Several assets in the Barnett Shale area (25.00%)(2)
			Several assets in the Utica Shale area (25.00%)(2)
			Chinook (33.33%)
			Tahiti (17.00%)

⁽¹⁾ Group's interest in the local entity is approximately 100%. (2) TOTAL's interest in the joint venture with Chesapeake.

CANADA

The Group's production in 2013 was 13 kboe/d. The Group's oil sands portfolio is focused around two main hubs: on the one hand, a Steam Assisted Gravity Drainage (SAGD) hub focused on continuing developments at Surmont (50%), and, on the other, a mining hub, which includes the Joslyn (38.25%, operator), Fort Hills (39.2%) and Northern Lights (50%, operator) mining projects as well as a 100% stake in a number of oil sands leases acquired through a series of auction sales.

• On the Surmont • lease, additional wells were drilled in 2013 in order to optimize production. The decision to construct an additional steam generation unit was also made with the same aim in mind. The drilling of additional wells is expected to continue in 2014.

In early 2010, the partners involved in the project decided to launch the construction of the second development phase. The goal of production start-up from Surmont Phase 2 has been set for 2015 and overall production capacity from the field is expected to increase to 130 kboe/d.

- On the Fort Hills project (production capacity estimated at 180 kb/d), the final investment decision was made in October 2013. Site preparation work is underway and production start-up is planned for the end of 2017.
- On the Joslyn license, engineering studies are currently being conducted in order to optimize production from the Joslyn North Mine project.
- In March 2013, TOTAL concluded an agreement for the sale of its 49% stake in the Voyageur upgrader project.

Northern Lights Fort Hills Mc Lelland SASKATCHEWAN Joslyn CANADA ALBERTA FORT MC MURRAY Surmont 1 TOTAL Operator TOTAL Partner 0 km 50 km

UNITED STATES

The Group's production in 2013 was 60 kboe/d.

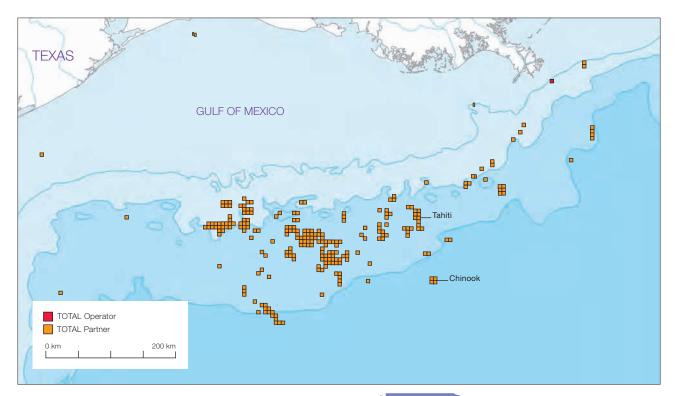
- In the Gulf of Mexico:
- Phase 2 of the deep-offshore Tahiti oil field (17%) was launched in 2010. This phase comprises drilling four injection wells and two producing wells. The injection of water started in 2012. The first producing well was put into operation in late 2013 and the second producing well, the drilling of which is currently being completed, is due to start production in 2014.
- The Chinook 4 well in the deep-offshore Chinook project (33.33%) started production in the third quarter of 2012. Drilling of the Chinook 5 well was completed in 2013 and started production in early 2014.
- The TOTAL (40%) Cobalt (60%, operator) alliance's exploratory drilling campaign, which was launched in 2009, was resumed in 2012 after the U.S. government lifted the moratorium on deepoffshore drilling operations. This resulted in the drilling of the Ligurian 2 well (dry well) together with the North Platte well at which a major oil discovery was made and for which studies are currently being conducted. Results from the Ardennes and Aegean wells, which was drilled in 2013, gave disappointing results. The Aegean well is the last one of the drilling campaign.
- TOTAL is active in shale gas production in Texas and has a 25% stake in the Chesapeake portfolio in the Barnett Shale basin through its participation in a joint venture with Chesapeake. Given the drop in gas prices in the United States, drilling operations have been sharply reduced from 2012 onwards (approximately 60 wells drilled in 2013 compared to 100 in 2012 and more than 300 in 2011).

TOTAL is also active in the production of shale gas in Ohio and has a 25% stake in the liquid-rich Utica shale gas play through a joint venture with Chesapeake and EnerVest. More than 200 liquids-rich gas wells were drilled in 2013 (compared to approximately 100 in 2012) and approximately 190 of these have been connected and started producing (compared to 47 in 2012).

Engineers from TOTAL are assigned to the teams led by Chesapeake.

CANADA UNITED STATES

UPSTREAM



- The Group holds a 50% stake in American Shale Oil LLC (AMSO) to develop in situ shale oil technology. The first in situ heating tests have been performed and are resulting in adaptations to the selected technology.
- In 2012, TOTAL entered into a 50/50 association with Red Leaf Resources for the ex situ development of oil shale and agreed to fund a production pilot before any larger-scale development.

In addition, TOTAL finalized an agreement to purchase approximately 120 km² of additional land in Colorado and Utah, with a view to developing in situ shale oil techniques (AMSO technique) or ex situ techniques (Red Leaf technique).



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REFINING & CHEMICALS



THE REFINING & CHEMICALS SEGMENT INCLUDES[1]...

REFINING, PETROCHEMICALS AND SPECIALTY CHEMICALS OPERATIONS

TOTAL's petrochemical operations are integrated with its refining operations. The specialty chemicals businesses include elastomer processing (Hutchinson), adhesives (Bostik) and electroplating chemistry (Atotech).

OIL TRADING AND SHIPPING ACTIVITIES

) This segment was created on January 1, 2012 following the reorganization of the Downstream and Chemicals segments. As a result, certain information has been restated according to the new organization.

2014 OUTLOOK

COMPLETE THE

START-UP OF THE SATORP REFINERY

A MAJOR NEW INTEGRATED PLATFORM IN JUBAIL, SAUDI ARABIA

400 m\$

OF EFFICIENCIES/SYNERGIES EXPECTED END 2014 OUT OF 650 M\$ 2015 TARGET.

FOCUSING ON

MAJOR INTEGRATED PLATFORMS

PORT ARTHUR, NORMANDY, SATORP, QATAR, DAESAN, AND ANTWERP

INNOVATIVE PROCESSES AND PRODUCTS

PARTICULARLY IN POLYMER AND SPECIALITY CHEMICALS ACTIVITIES

FINANCIAL HIGHLIGHTS

(in million euros)	2013	2012	2011	2010
Adjusted operating income ⁽¹⁾	1,329	1,455	609	793
Adjusted net operating income ⁽¹⁾	1,404	1,376	842	1,012
Contribution of Specialty Chemicals	440	383	424	475
Investments ⁽²⁾	2,039	1,944	1,910	2,124
Divestments	275	304	2,509	763
Cash flow from operations	3,211	2,127	2,146	1,226

Note: Following the application of revised accounting standard IAS 19 effective January 1, 2013, the information by segment for 2012 and 2011 has been restated; however, the impact on such restated results is not significant. The information by segment for 2010 has not been restated of IAS 19.

(1) Adjusted results are defined as income using replacement cost and adjusted for special items.

FINANCIAL HIGHLIGHTS

(in million dollars)	2013(1)	2012	2011	2010
Adjusted operating income ⁽²⁾	1,766	1,873	848	1,051
Adjusted net operating income ⁽²⁾	1,857	1,768	1,173	1,342
Contribution of Specialty Chemicals	584	492	590	630
Investments ⁽³⁾	2,708	2,502	2,659	2,816
Divestments	365	392	3,492	1,012
Cash flow from operations	4,260	2,726	2,987	1,625

Note: Following the application of revised accounting standard IAS 19 effective January 1, 2013, the information by segment for 2012 and 2011 has been restated; however, the impact on such restated results is not significant. The information by segment for 2010 has not been restated of IAS 19. (1) Including the impact of IFRIC 21.

OPERATIONAL HIGHLIGHTS [1]

(in kb/d)	2013	2012	2011	2010
Distillation capacity Group share at year-end	2,042	2,048	2,096	2,459
Refinery throughput	1,719	1,786	1,863	2,009

⁽¹⁾ Including share of equity affiliate CEPSA until July 31, 2011, and from October 1, 2010, TotalErg.

⁽²⁾ Including acquisitions.

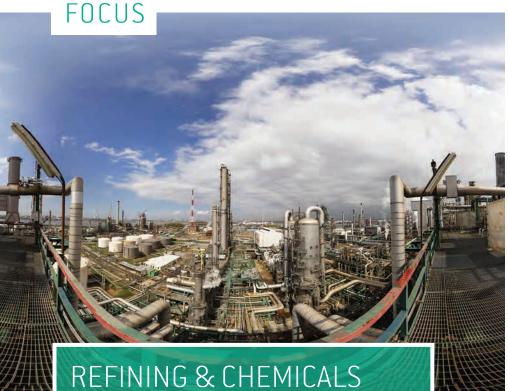
⁽²⁾ Adjusted results are defined as income using replacement cost and adjusted for special items.

⁽³⁾ Including acquisitions.

MAIN REFINING & CHEMICALS PLANTS











Despite a challenging backdrop, Total is pursuing significant investments in Europe

PLATFORMS

STRENGTHENING

LARGE INTEGRATED

maintain integrity and safety of its industrial tools;

in order to:

- develop higher value-added processes and products, particularly in Polymers and Specialty Chemicals;
- modernize and upgrade its major
 Refining & Petrochemicals platforms.

After a successful upgrade of its Normandy platform in France, in 2013 the Group launched a new major investment project for its Antwerp integrated platform in Belgium.

This one billion Euro project consists of:

- A new refinery upgrading complex to respond to the shift in demand towards products with a lower environmental impact;
- A new plant to convert low value refinery fuel gasses into low cost petrochemical feedstock.

ANTWERP

BELGIUM

Well located in the heart of the European petroleum hub, Antwerp's platform is the 3rd largest European refinery and 2nd largest petrochemicals platform.

Benefiting from a large conversion capacity, the refinery is among the most competitive in Europe.

REFINERY CAPACITY

As of December 31, 2013 (kb/d)

Major upgrading plant capacity at 100%(1)

t	Total Distillation Capacity	Group Interest	Group Capacity	Cat Crack	Cat Reform	Hydro- Cracking	Resid. Hydro- Treat	Dist. Hydro- Treat	Alky	Isom	Vis
France											
Normandy, Gonfreville	247	100%	247	-	34	61	-	218	-	-	21
Provence, La Mède	153	100%	153	35	29		-	121	4	-	14
Donges	219	100%	219	51	23	-	-	126	7	-	26
Feyzin	109	100%	109	29	11	-	-	70	5	-	15
Grandpuits	101	100%	101	31	14	-	-	77	4	-	13
Total France	829		829	146	111	61	-	612	19	-	89
Rest of Europe		_									
United Kingdom, Immingham/Lindse	y 207	100%	207	50	31	-	-	138	7	-	20
Netherlands, Vlissingen	148	55%	81	-	26	64	-	65	-	-	-
Belgium, Antwerp	338	100%	338	95	56	-	83	253	9	-	26
Germany, Schwedt	230	17%	38	55	36	-	-	235	9	15	45
Germany, Leuna	227	100%	227	59	25	-	-	46	9	-	25
Italy, Trecate (TotalErg)(2)	126	13%	16	35	29	-	-	48	-	13	-
Total rest of Europe	1,276		907	294	203	64	83	786	34	28	117
United States											
Texas, Port Arthur ⁽³⁾	169	100%	169	75	38		-	233	6	8	-
Total United States	169		169	75	38	-	-	233	6	8	-
French West Indies											
Martinique, Fort de France	17	50%	9		3		_	15		-	-
Total French West Indies	17		9	-	3	-	-	15	-	-	-
Africa											
Cameroon, Limbe	45	20%	9	-	8	-	-	27	-	-	-
Côte d'Ivoire, Abidjan	84	25%	21	-	14	17	-	33	-	-	-
Gabon, Port Gentil	23	44%	10	-	2		-	6	-	-	8
Senegal, Dakar	25	20%	5		3			5	-	-	-
South Africa, Sasolburg	105	18%	19	25	18	12	15	44	5	-	_
Total Africa	282		64	25	44	29	15	115	5	-	8
Asia & Middle East											
China, Dalian	219	22%	49	55	15	29	41	119	-	-	-
Qatar, Ras Laffan	155	10%	15					132	-		
Total Asia ⁽⁴⁾	374		64	55	15	29	41	251	-	-	-
Worldwide crude distillation	2,947		2,042	593	413	182	139	2,012	64	36	214

⁽¹⁾ Cat Crack: Catalytic Cracking; Cat Reform: Catalytic Reforming; Resid Hydrotreat: Residual Hydrotreating; Dist Hydrotreat: Distillate Hydrotreating; Alky: Alkylation; Isom: C5/C6 Isomerization; (1) Cat Crack: Catalytic Cracking; Cat Religinit: Catalytic Religiniting, Resid hydrotreating, Distriptioneating, Distriptionea

DISTILLATION CAPACITY (GROUP SHARE)[1]

Capacity, throughput and production data include equity share of refineries in which the Group holds a direct or indirect interest:

As of December 31, (kb/d)	2013	2012	2011	2010
France	829	829	829	920
Rest of Europe	907	913	958	1,215
United States and French West Indies	178	178	178	178
Asia & Middle East ⁽²⁾	64	64	64	63
Africa	64	64	67(3)	83
Total	2,042	2,048	2,096	2,459

⁽¹⁾ Includes share of CEPSA, through July 31, 2011, and of TotalErg. Results for refineries in Africa, French Antilles and Italy are reported in the Marketing & Services segment.
(2) Including TOTAL share in Ras Laffan refinery (10%). The SATORP platform at Jubail in Saudi Arabia (TOTAL, 37.5%), that was in the process of starting up on December 31, 2013, was not taken into account in the above table of capacities.

⁽³⁾ TOTAL share in NATREF adjusted from 36.36% to 18.22%.

REFINERY THROUGHPUT (GROUP SHARE)[1]

Capacity, throughput and production data include equity share of refineries in which the Group holds a direct or indirect interest:

(kb/d)	2013	2012	2011	2010
France	647	657	732	697
Rest of Europe	797	866	885	1,060
United States and French West Indies	178	182	148	148
Asia & Middle East	48	33	32	39
Africa	50	48	66	65
Total	1,719	1,786	1,863	2,009

⁽¹⁾ Includes share of CEPSA, through July 31, 2011, and of TotalErg. Results for refineries in Africa, French Antilles and Italy are reported in the Marketing & Supply segment.

UTILIZATION RATE (BASED ON CRUDE AND OTHER FEEDSTOCKS)[1](2)

(%)	2013	2012	2011	2010
France	78	82	91	64
Rest of Europe ⁽³⁾	87	88	78	87
Americas	100	99	81	83
Asia	75(4)	67	67	81
Africa	78	75	80	76
Average	84	86	83	77

⁽¹⁾ Including equity share of refineries in which the Group has a stake.

UTILIZATION RATE (BASED ON CRUDE ONLY)[1][2]

(%)	2013	2012	2011	2010
Average	80	82	78	73

⁽¹⁾ Including equity share of refineries in which the Group has a stake.

PRODUCTION LEVELS (GROUP SHARE)[1]

The table below sets forth by product category TOTAL's net share of refined quantities produced at the Group's refineries(1).

(kb/d)	2013	2012	2011	2010
LPG	52	51	50	55
Motor gasoline	340	351	350	345
Avgas, jet fuel and kerosene	146	153	158	168
Diesel fuel and heating oils	739	734	804	775
Fuel oils	133	160	179	233
Lubricants	18	11	15	14
Solvents	-	-	_	_
Bitumen	33	30	34	34
Other products	219	246	236	256
Total	1,680	1,736	1,826	1,880

⁽¹⁾ For refineries not 100% owned by TOTAL, the production shown is TOTAL's equity share of the site's overall production.

^{(2) (}Crude + crackers' feedstock)/distillation capacity at the beginning of the year.
(3) Including CEPSA until end-July 2011 and TotalErg. For CEPSA in 2011: calculation of the utilization rate based on production and capacity prorated on the first seven months of the year.

⁽⁴⁾ Includes Ras Laffan refinery contribution from 2013.

⁽²⁾ Crude/distillation capacity at the beginning of the year. NB: includes Ras Laffan refinery contribution from 2013.

MAIN PETROCHEMICALS PRODUCT GROUPS AND THEIR MAJOR APPLICATIONS

Main product groups	Major applications
Base Petrochemicals	
Olefins	
Ethylene	Production of polyethylene, vynil chloride monomer, styrene, functional polymers and copolymers, ethylene
	oxide, glycols and vynil acetate monomer.
Propylene	Production of polypropylene, acrylic acid, oxo-alcohols, propylene oxide, glycols, cumene and acrylonitrile.
Butadiene	Production of rubber, polybutadiene, elastomers, latex and ABS.
Aromatics	
Benzene	Production of styrene, cyclohexane, chlorobenzenes, cumene, aniline, alkylbenzenes and maleic anhydride.
Styrene	Production of polystyrene, expanded polystyrene, ABS, emulsions, resins, latex and rubbers.
Toluene	Production of chemical intermediates and solvents.
Xylenes	Production of phtalic anhydride, terephtalic acid (PTA) and solvents.
Polymers	
Polyethylene	Flexible and rigid packaging, cables, pipes and tubes, molded bottles, fuel tanks artificial grass and caps and closures.
Polypropylene	Flexible and rigid packaging, containers, automotive parts, household and sanitary goods, fibers, medical,
	pipes and caps and closures.
Polystyrene	Food packaging, refrigeration appliances, insulation boards and television sets.

MAIN PRODUCTION CAPACITIES AT YEAR-END[1]

		2	2012	2011	2010		
(in thousands of tons)	Europe	Europe North Asia and World America Middle East ⁽²⁾				World	World
Olefins ⁽³⁾	4,939	1,295	1,420	7,654	8,039	7,097	7,060
Aromatics ⁽⁴⁾	2,893	1,512	1,230	5,635	5,795	5,730	6,910
Polyethylene	1,200	445	644	2,289	2,239	2,094	1,948
Polypropylene	1,345	1,200	350	2,895	2,875	2,835	2,810
Polystyrene	522	700	308	1,530	1,595	1,555	1,350
Others(5)	-	-	63	63	358	358	858
Total	10,899	5,152	4,014	20,065	20,900	19,668	20,936

SALES BY GEOGRAPHIC AREA[1]

(%)	2013	2012	2011	2010	2009
France	18%	21%	24%	30%	26%
Rest of Europe	40%	45%	44%	42%	35%
North America	28%	22%	20%	20%	17%
Rest of world	14%	12%	12%	8%	22%
Total	100%	100%	100%	100%	100%

⁽¹⁾ Excluding inter-segment sales and including fertilizers sales. As from January 2010, sales figures do not include Samsung – Total Petrochemicals (STP) sales anymore. STP is now consolidated under the equity method. It was consolidated using the proportionate method until end 2009.

⁽¹⁾ Excluding inter-segment sales.
(2) Including minority interests in Qatar (Qapco and Qatofin) and 50% of Samsung-Total Petrochemicals capacities in Daesan (Korea). The SATORP platform at Jubail in Saudi Arabia (TOTAL, 37.5%), that was in the process of starting up on December 31, 2013, was not taken into account in the above table of capacities.
(3) Ethylene + Propylene + Butadiene.
(4) Including styrene monomer.

⁽⁵⁾ Mainly Monoethylene Glycol (MEG) and Cyclohexane.

MAIN SPECIALITY CHEMICALS PRODUCT GROUPS AND THEIR MAJOR APPLICATIONS

Main product groups Major applications Elastomer processing Elastomer parts for the automotive, transportation and aerospace industries: transmission systems, antivibration systems, fluid transfer parts, body sealings, precision sealing (Hutchinson). Adhesives Adhesives and sealants for construction, packaging, transportation, hygiene and assembly markets (Bostik). General metal finishing, electronics materials and semiconductors, green technologies chemistry and Electroplating systems (Atotech).

SALES BY ACTIVITY

(in million euros)	2013	2012	2011	2010	2009
Hutchinson	3,276	3,165	2,989	2,720	2,281
Bostik	1,505	1,549	1,429	1,384	1,212
Atotech	885	965	893	779	593

SALES BY GEOGRAPHIC AREA^{[1][2]}

(%)	2013	2012	2011	2010	2009
France	15%	16%	15%	15%	17%
Rest of Europe	34%	33%	33%	33%	34%
North America	24%	24%	28%	29%	28%
Rest of world	27%	27%	24%	23%	21%
Total	100%	100%	100%	100%	100%

⁽¹⁾ Excluding inter-segment sales.

SALES BY ACTIVITY^[1]

(%)	2013	2012	2011	2010	2009
Elastomer processing	58%	56%	44%	42%	46%
Resins ⁽²⁾	-	-	22%	27%	24%
Adhesives	27%	27%	21%	20%	20%
Electroplating	16%	17%	13%	11%	10%
Total	100%	100%	100%	100%	100%

⁽¹⁾ Exceeding liner-segment sales.
(2) The Cray Valley coating resins and Sartomer photocure resins businesses were divested in July 2011. The structural and hydrocarbon resins business lines were kept and have been incorporated into the Petrochemicals division as of January 1, 2012.

Excluding inter-segment sales.
 The Cray Valley coating resins and Sartomer photocure resins businesses were divested in July 2011. The structural and hydrocarbon resins business lines were kept and have been incorporated into the Petrochemicals division as of January 1, 2012.





FINANCIAL HIGHLIGHTS

(in million euros)	2013	2012	2011	2010
Adjusted operating income ⁽¹⁾	1,596	1,355	1,199	1,310
Adjusted net operating income ⁽¹⁾	1,151	830	822	981
Investments ⁽²⁾	1,365	1,301	1,834	1,019
Divestments	141	152	1,955	83
Cash flow from operations	1,926	1,132	541	1,105
Adjusted net operating income ⁽¹⁾ Investments ⁽²⁾ Divestments	1,151 1,365 141	830 1,301 152	822 1,834 1,955	1,0

Note: Following the application of revised accounting standard IAS 19 effective January 1, 2013, the information by segment for 2012 and 2011 has been restated; however, the impact on such restated results is not significant. The information by segment for 2010 has not been restated of IAS 19.

(1) Adjusted results are defined as income using replacement cost and adjusted for special items.

(2) Including acquisitions.

FINANCIAL HIGHLIGHTS

(in million dollars)	2013(1)	2012	2011	2010
Adjusted operating income ⁽²⁾	2,152	1,740	1,671	1,737
Adjusted net operating income ⁽²⁾	1,554	1,069	1,147	1,301
Investments ⁽³⁾	1,814	1,671	2,553	1,351
Divestments	186	196	2,721	110
Cash flow from operations	2,557	1,456	753	1,465

Note: Following the application of revised accounting standard IAS 19 effective January 1, 2013, the information by segment for 2012 and 2011 has been restated; however, the impact on such restated results in ot significant. The information by segment for 2010 has not been restated of IAS 19.

(1) Including the impact of IFRIC 21.

OPERATIONAL HIGHLIGHTS

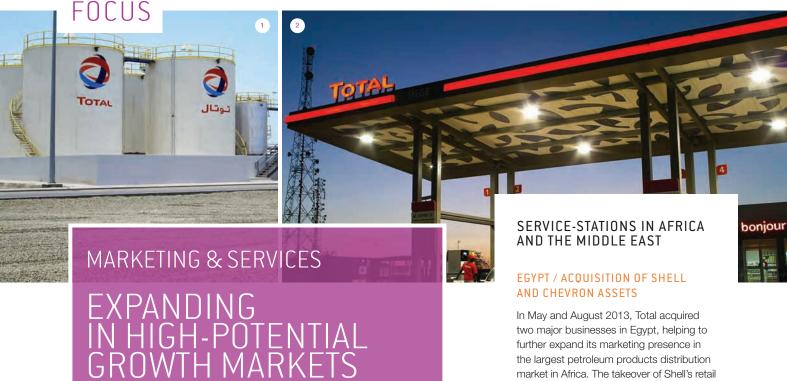
(in kb/d)	2013	2012	2011	2010
Refined product sales excluding trading and bulk sales	1,749	1,710	1,987	2,116
Trading sales ⁽¹⁾	1,155	1,161	1,215	1,281
Bulk sales ⁽¹⁾	514	532	437	379
Refined product sales including trading and bulk sales	3,418	3,403	3,639	3,776

⁽¹⁾ Results of trading and bulk sales are reported in the Refining & Chemicals segment.

⁽²⁾ Adjusted results are defined as income using replacement cost and adjusted for special items.
(3) Including acquisitions.







LUBRICANTS WORLDWIDE

MARKET SHARE GROWTH

Total is consistently increasing its global market share of inland lubricants: 3.2% in 2007, 4.2% in 2013 and has an ambition to continue growing its market share worldwide.

OPENING OF LUBRICANTS BLENDING PLANTS IN SAUDI ARABIA AND CHINA

- In King Abdullah Economic City near Jeddah, Saudi Arabia, the 65,000 square meter facility started operations in 2013 to produce automotive and industrial lubricants with an annual production capacity of 25,000 tons in a single shift.
- The new state-of-the-art lubricants blending plant in Tianjin, China covers an area of 44,000 square meters and is designed to produce up to 200,000 tons of lubricants per year.

CONSTRUCTION OF BLENDING PLANT IN SINGAPORE

Construction of the Group's largest blending plant in Singapore (expected completion by end of 2015) and finalization of a joint venture with international partners who will share logistics in the lube park to operate the storage facilities, pipelines and the port infrastructure. The 310,000 tons per year blending plant, owned and operated by Total, will support the affiliates growth in various Asian countries.

SPONSORING OF THE COPA TOTAL SUDAMERICANA SOCCER GAMES

Five months of continuous brand exposure for all of the South American subsidiaries. More than 90 games to promote the Total brand as well as Total Quartz lubricants products to more than 66 million viewers.

NEW PARTNERSHIPS: TATA IN AFRICA

Total has signed an after-market agreement with Tata Motors, India's largest automobile company, to supply its branded lubricants and special products for commercial vehicules across the Tata Motors sales & service points in African markets (other than South Africa).

In May and August 2013, Total acquired two major businesses in Egypt, helping to further expand its marketing presence in the largest petroleum products distribution market in Africa. The takeover of Shell's retail and commercial fuels businesses (with the exception of lubricants) and of Chevron's network, wholesale and aviation businesses have helped Total Egypt to become the 2nd largest private operator in the country.

JORDAN / ACQUISITION OF A DISTRIBUTION LICENSE (SIGNED BY THE END 2012)

Total was awarded a ten-year Petroleum Product Distribution and Marketing License in Jordan which is a significant milestone in its growth strategy in the Mediterranean basin. The license means Total Jordan has the right to supply more than 120 service-stations in addition to the 25 stations already owned and operated, which corresponds to a network market share of 33%.

RETAIL NETWORK DEVELOPMENT & NEW IMAGE T-AIR ❷

In Africa and the Middle East, Total will strengthen its positions by building and acquiring more service-stations more quickly than in the past, in a commitment to expanding its network from the current 4,700 service-stations (including Indian Ocean islands) to 5,400 within four years.

Improving the image of its service-stations is one of the mainstays of its marketing strategy in Africa and the Middle East where 392 service-stations had already adopted the brand new look at the end of 2013.

PETROLEUM PRODUCT SALES (EXCLUDING TRADING AND BULK SALES)

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Europe	(kb/d)	2013	2012	2011	2010
France 575 566 574 606 United Kingdom 27 26 115 126 Benelux 211 226 231 240 Germany 205 207 214 223 Italy ⁽¹⁾ 77 89 95 88 Spain ⁽²⁾ 1 1 163 265 Portugal ⁽²⁾ - 9 13 Rest of Europe 43 45 54 51 Total Europe 1,139 1,160 1,455 1,612 Africa - 9 13 1,612 1,612 Africa - 9 15 56 55 51 1,612 Africa - 78 76 70 71 2,612 24 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20	Europe				
Benelux 211 226 231 240 Germany 205 207 214 223 1240 283 1240 283 1242 223 1242 223 1242 223 1242 223 1242 223 1242 223 1242 223 1242 223 1242 223 1242 223 1242 223 224 223 1243 223 284 285 885 885 885 285 285 285 285 286 286 286 286 281 282 282 282 282 282 282 282 282 282 282 282 282 282 282 </td <td></td> <td>575</td> <td>566</td> <td>574</td> <td>606</td>		575	566	574	606
Benellux 211 226 231 240 Germany 205 207 214 223 1240 283 1240 283 1240 283 285 287 214 223 283 285 88 398 95 88 38 398 95 88 58 286 286 286 286 286 286 286 286 286 286 286 286 286 286 58 68 68 69 68 69 68 69 68 69 68 69 68 69 68 69 68 69 68 69 68 69 68 70 70 71	United Kingdom	27	26	115	126
Italy(1)		211	226	231	240
Spain	Germany	205	207	214	223
Portugal© - 9 13 Rest of Europe 43 45 54 51 Total Europe 1,139 1,160 1,455 1,612 Africa 8 Northern Africa 56 56 56 55 56 55 53 48 50 53 48 48 50 69 56 53 48 50 69 66 69 69 66 69 69 66 69 69 66 69 69 66 69 69 66 69 69 66 69 69 66 69 69 66 69 69 66 69 69 66 69 69 66 69 69 66 69 69 60 69 60 69 60 69 70 71 71 71 71 71 71 71 71 71 71 71 71	Italy ⁽¹⁾	77	89	95	88
Rest of Europe 43 45 54 51 Total Europe 1,139 1,160 1,455 1,612 Africa Africa Northern Africa 56 56 56 55 Western Africa 69 56 53 48 Southern Africa 69 56 69 69 Central Africa 33 32 32 32 29 Other ⁽³⁾ 21 21 24 20 Total Africa 326 307 304 292 Americas 326 307 304 292 Americas 37 3 3 3 3 Caribbean Islands 41 42 45 41 Latin America 8 8 8 9 Total Americas 86 53 56 53 Middle East 54 55 51 48 Asia 10 10 10	Spain ⁽²⁾	1	1	163	265
Total Europe 1,139 1,160 1,455 1,612 Africa Northern Africa 56 56 56 55 Western Africa 78 76 70 71 Eastern Africa 69 56 53 48 Southern Africa 69 66 69 69 Central Africa 33 32 32 29 Other ^(S) 21 21 24 20 Total Africa 326 307 304 292 Americas 37 3 3 3 United States 37 3 3 3 Caribbean Islands 41 42 45 41 Latin America 8 8 8 9 Total Americas 86 53 56 53 Middle East 54 55 51 48 Asia 18 10 93 88 Pacific 10	Portugal ⁽²⁾	-		9	13
Africa Northern Africa 56 56 56 55 Western Africa 78 76 70 71 Eastern Africa 69 56 53 48 Southern Africa 69 56 53 48 Southern Africa 33 32 32 29 Central Africa 33 32 32 29 Other® 21 21 24 20 Total Africa 326 307 304 292 Americas United States 37 3 3 3 Carlibbean Islands 41 42 45 41 Latin Americas 8 8 8 9 Total Americas 8 8 8 9 Middle East 54 55 51 48 Asia 8 93 88 East Asia 11 10 10 10 8 Pacific 10 10 10 8 10 10 10	Rest of Europe	43	45	54	51
Northern Africa 56 56 56 55 Western Africa 78 76 70 71 Eastern Africa 69 56 53 48 Southern Africa 69 66 69 69 Central Africa 33 32 32 29 Other ⁽³⁾ 21 21 21 24 20 Total Africa 326 307 304 292 Americas 37 3 3 3 3 Caribbean Islands 41 42 45 41 Latin Americas 8 8 8 9 Total Americas 86 53 56 53 Middle East 54 55 51 48 Asia 54 55 51 48 Asia 10 10 10 8 Basia 10 10 10 8 Brain 10 10	Total Europe	1,139	1,160	1,455	1,612
Western Africa 78 76 70 71 Eastern Africa 69 56 53 48 Southern Africa 69 66 69 69 Central Africa 33 32 32 29 Other ⁽³⁾ 21 21 24 20 Total Africa 326 307 304 292 Americas 37 3 8 9 9 4 4 4 2 45 41 4 4 4 5 5 5 5 3	Africa				
Eastern Africa 69 56 53 48 Southern Africa 69 66 69 69 Central Africa 33 32 32 29 Other ^(S) 21 21 24 20 Total Africa 326 307 304 292 Americas 37 3 3 3 Caribbean Islands 41 42 45 41 Latin America 8 8 8 9 Total Americas 86 53 56 53 Middle East 54 55 51 48 Asia 8 8 93 88 Pacific 10 10 10 8 Indian Ocean islands 17 17 18 15 Total Asia 144 135 121 111	Northern Africa	56	56	56	55
Southern Africa 69 66 69 69 Central Africa 33 32 32 29 Other ⁽³⁾ 21 21 24 20 Total Africa 326 307 304 292 Americas 37 3 3 3 3 United States 37 3 3 3 3 3 3 3 3 41 42 45 41 42 45 41 42 45 41 42 45 41 42 45 41 42 45 41 42 45 41 42 45 41 42 45 41 42 45 41 42 45 41 42 45 53 56 53 56 53 56 53 56 53 56 53 56 53 56 53 48 48 8 8 8 8 8 8	Western Africa	78	76	70	71
Central Africa 33 32 32 29 Other(5) 21 21 24 20 Total Africa 326 307 304 292 Americas United States 37 3 3 3 Caribbean Islands 41 42 45 41 Latin America 8 8 8 9 Total Americas 86 53 56 53 Middle East 54 55 51 48 Asia 118 108 93 88 Pacific 10 10 10 10 8 Indian Ocean islands 17 17 18 15 Total Asia 144 135 121 111	Eastern Africa	69	56	53	48
Other® 21 21 24 20 Total Africa 326 307 304 292 Americas United States 37 3 8 9 Total Americas 86 53 56 53 56 53 56 53 48 8 9 48 8 9 8 8 9 8 8 9 8 8 9 3 88	Southern Africa	69	66	69	69
Total Africa 326 307 304 292 Americas United States 37 3 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 5 5 5 5 5 5 5 5 5 4 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 </td <td>Central Africa</td> <td>33</td> <td>32</td> <td>32</td> <td>29</td>	Central Africa	33	32	32	29
Americas 37 3 3 3 Caribbean Islands 41 42 45 41 Latin America 8 8 9 Total Americas 86 53 56 53 Middle East 54 55 51 48 Asia 118 108 93 88 Pacific 10 10 10 8 Indian Ocean islands 17 17 18 15 Total Asia 144 135 121 111	Other ⁽³⁾	21	21	24	20
United States 37 3 3 3 Caribbean Islands 41 42 45 41 Latin America 8 8 8 9 Total Americas 86 53 56 53 Middle East 54 55 51 48 Asia 118 108 93 88 Pacific 10 10 10 8 Indian Ocean islands 17 17 18 15 Total Asia 144 135 121 111	Total Africa	326	307	304	292
Caribbean Islands 41 42 45 41 Latin America 8 8 8 9 Total Americas 86 53 56 53 Middle East 54 55 51 48 Asia East Asia 118 108 93 88 Pacific 10 10 10 8 Indian Ocean islands 17 17 18 15 Total Asia 144 135 121 111	Americas				
Latin America 8 8 9 Total Americas 86 53 56 53 Middle East 54 55 51 48 Asia 118 108 93 88 Pacific 10 10 10 8 Indian Ocean islands 17 17 18 15 Total Asia 144 135 121 111	United States	37	3	3	3
Total Americas 86 53 56 53 Middle East 54 55 51 48 Total Middle East 54 55 51 48 Asia East Asia 118 108 93 88 Pacific 10 10 10 8 Indian Ocean islands 17 17 18 15 Total Asia 144 135 121 111	Caribbean Islands	41	42	45	41
Middle East Total Middle East 54 55 51 48 Asia East Asia Pacific 10 10 10 8 10 10 10 10 10 10 11 15 Total Asia 144 135 121 111	Latin America	8	8	8	9
Total Middle East 54 55 51 48 Asia East Asia 118 108 93 88 Pacific 10 10 10 10 8 Indian Ocean islands 17 17 18 15 Total Asia 144 135 121 111	Total Americas	86	53	56	53
Asia Indian Ocean islands Total Asia 118 108 93 88 Pacific 10 10 10 8 Indian Ocean islands 17 17 18 15 Total Asia 144 135 121 111	Middle East				
East Asia 118 108 93 88 Pacific 10 10 10 8 Indian Ocean islands 17 17 18 15 Total Asia 144 135 121 111	Total Middle East	54	55	51	48
Pacific 10 10 10 8 Indian Ocean islands 17 17 18 15 Total Asia 144 135 121 111	Asia				
Indian Ocean islands 17 17 18 15 Total Asia 144 135 121 111	East Asia	118	108	93	88
Total Asia 144 135 121 111	Pacific	10	10	10	8
	Indian Ocean islands	17	17	18	15
Total Worldwide 1,749 1,710 1,987 2,116	Total Asia	144	135	121	111
	Total Worldwide	1,749	1,710	1,987	2,116

⁽¹⁾ From October 1, 2010, TOTAL Italy merged with Erg to create TotalErg – TOTAL holds 49% of TotalErg. (2) On July 31, 2011, TOTAL sold its 48.83% share in CEPSA. (3) Represents supply to African non consolidated group companies and third parties.

By main products(1)

(kb/d)	2013	2012	2011	2010
LPG	88	91	103	118
Motor gasoline	277	275	327	353
Avgas and jet fuel	246	215	238	229
Diesel fuel and heating oils	980	956	1,050	1,101
Fuel oils	45	65	121	156
Lubricants	37	38	40	40
Solvents	15	15	24	31
Bitumen	45	43	57	59
Other products	16	12	27	29
Total	1,749	1,710	1,987	2,116

⁽¹⁾ Including TOTAL's share in CEPSA until July 31, 2011 and, in TotalErg since October 1, 2010.

SERVICE-STATIONS[1]

As of December 31,	2013	2012	2011	2010
Europe				
France	3,813	3,911	4,046	4,272
United Kingdom	-	_	_	788
Benelux	923	931	929	958
Germany	1,122	1,108	1,091	1,086
Italy ⁽¹⁾	3,017	3,161	3,355	3,221
Spain ⁽²⁾	-	-	-	1,465
Portugal ⁽²⁾	-	-	-	272
AS24 Stations	731	700	615	599
Total Europe	9,606	9,811	10,036	12,661
Africa				
Northern Africa	585	490	470	468
Western Africa	1,379	1,336	1,293	1,367
Eastern Africa	845	841	836	839
Southern Africa	578	588	528	562
Central Africa	339	346	337	334
Total Africa	3,726	3,601	3,464	3,570
Americas				
Caribbean Islands	438	415	410	418
Total Americas	438	415	410	418
Middle East				
Total Middle East	770	637	613	594
Asia				
East Asia	716	669	618	558
Pacific	90	88	86	82
Indian Ocean islands	205	204	207	206
Total Asia	1,011	961	911	846
Total Worldwide	15,551	15,425	15,434	18,089
Total excluding AS24	14,820	14,725	14,819	17,490

⁽¹⁾ Including TotalErg service-stations. From October 1, 2010, TOTAL Italy merged with Erg to create TotalErg. (2) Including CEPSA service-stations. On July 31, 2011, TOTAL sold its 48.83% share in CEPSA.

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