Total financial statements

Third quarter and first nine months 2004 consolidated accounts, French GAAP

TOTAL

CONSOLIDATED STATEMENTS OF INCOME

Total

Third quarter 2004 *(unaudited)*	Third quarter 2003 *(unaudited)*	**Amounts in millions of euros (1)**	9 months 2004 *(unaudited)*	9 months 2003 *(unaudited)*
31,111	24,469	Total sales	87,868	77,119
(25,390)	(20,307)	Operating expenses	(72,258)	(63,815)
(1,280)	(1,264)	Depreciation, depletion, and amortization of tangible assets	(3,704)	(3,672)
		Operating income		
(32)	(41)	Corporate	(140)	(163)
4,473	2,939	Business segments *	12,046	9,795
4,441	**2,898**	**Total operating income**	**11,906**	**9,632**
(33)	(27)	Interest expense, net	(116)	(111)
41	20	Dividend income on non-consolidated subsidiaries	135	96
-	(1)	Dividends on subsidiaries' redeemable preferred shares	(3)	(4)
(151)	(134)	Other income (expense), net	(404)	(628)
(2,258)	(1,317)	Provision for income taxes	(5,889)	(4,168)
423	342	Equity in income (loss) of affiliates	1,012	868
2,463	**1,781**	**Income before amortization of acquisition goodwill**	**6,641**	**5,685**
(26)	(32)	Amortization of acquisition goodwill	(83)	(98)
2,437	**1,749**	**Consolidated net income**	**6,558**	**5,587**
69	39	of which minority interest	183	152
2,368	**1,710**	**NET INCOME ****	**6,375**	**5,435**
3.86	2.71	Earnings per share (euros) ***	10.31	8.52

4,473	2,939	* Operating income from business segments, adjusted for special items	12,046	9,795
2,245	1,570	Net operating income from business segments, adjusted for special items	6,288	5,340
2,380	1,710	** Net income (Group share), adjusted for special items	6,520	5,597
3.87	2.71	*** Earnings per share, adjusted for special items (euros)	10.54	8.77

(1) Except for earnings per share

CONSOLIDATED BALANCE SHEET

Total

	September 30, 2004 *(unaudited)*	June 30, 2004 *(unaudited)*	December 31, 2003	September 30, 2003 *(unaudited)*
	Amounts in millions of euros			
ASSETS				
NON-CURRENT ASSETS				
Intangible assets, net	2,056	2,089	2,017	2,089
Property, plant, and equipment, net	37,398	37,547	36,286	37,146
Equity affiliates : investments and loans	8,420	8,215	7,833	8,078
Other investments	1,207	1,196	1,162	1,228
Other non-current assets	3,059	3,317	3,152	3,527
Total non-current assets	**52,140**	**52,364**	**50,450**	**52,068**
CURRENT ASSETS				
Inventories, net	7,044	6,263	6,137	6,163
Accounts receivable, net	14,646	14,214	12,357	12,111
Prepaid expenses and other current assets	4,660	4,710	4,779	5,057
Short-term investments	1,356	1,369	1,404	1,413
Cash and cash equivalents	12,523	11,310	4,836	9,676
Total current assets	**40,229**	**37,866**	**29,513**	**34,420**
TOTAL ASSETS	**92,369**	**90,230**	**79,963**	**86,488**
LIABILITIES & SHAREHOLDERS' EQUITY				
SHAREHOLDERS' EQUITY				
Common shares	6,543	6,538	6,491	6,788
Paid-in surplus and retained earnings	34,307	31,917	30,408	32,352
Cumulative translation adjustment	(2,997)	(2,626)	(3,268)	(2,197)
Treasury shares	(5,788)	(5,133)	(3,225)	(6,662)
Total shareholders' equity	**32,065**	**30,696**	**30,406**	**30,281**
SUBSIDIARIES' REDEEMABLE PREFERRED SHARES	**403**	**411**	**396**	**429**
MINORITY INTEREST	**674**	**625**	**664**	**637**
LONG-TERM LIABILITIES				
Deferred income taxes	5,591	5,665	5,443	5,628
Employee benefits	3,833	3,870	3,818	4,009
Other liabilities	6,225	6,426	6,344	6,623
Total long-term liabilities	**15,649**	**15,961**	**15,605**	**16,260**
LONG-TERM DEBT	**10,666**	**10,759**	**9,783**	**9,849**
CURRENT LIABILITIES				
Accounts payable	12,052	11,214	10,304	9,496
Other creditors and accrued liabilities	10,753	10,012	8,970	10,771
Short-term borrowings and bank overdafts	10,107	10,552	3,835	8,765
Total current liabilities	**32,912**	**31,778**	**23,109**	**29,032**
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	**92,369**	**90,230**	**79,963**	**86,488**

CONSOLIDATED STATEMENTS OF CASH FLOWS

Total

Third quarter 2004 *(unaudited)*	Third quarter 2003 *(unaudited)*	Amounts in millions of euros	9 months 2004 *(unaudited)*	9 months 2003 *(unaudited)*
		CASH FLOW FROM OPERATING ACTIVITIES		
2,437	1,749	Consolidated net income	6,558	5,587
1,378	1,340	Depreciation, depletion, and amortization	3,975	3,904
(49)	(243)	Long-term liabilities, valuation allowances, and deferred taxes	(13)	(409)
81	90	Unsuccessful exploration costs	263	251
4	(28)	(Gains)/Losses on sales of assets	(142)	127
(332)	(298)	Equity in income of affiliates (in excess of)/less than dividends received	(491)	(489)
121	6	Other changes, net	142	9
3,640	**2,616**	**Cash flow from operating activities before changes in working capital**	**10,292**	**8,980**
395	633	(Increase)/Decrease in operating assets and liabilities	449	1,225
4,035	**3,249**	**CASH FLOW FROM OPERATING ACTIVITIES (1)**	**10,741**	**10,205**
		CASH FLOW USED IN INVESTING ACTIVITIES		
(1,648)	(1,384)	Intangible assets and property, plant, and equipment additions	(4,497)	(3,915)
(80)	(92)	Exploration expenditures charged to expenses	(238)	(234)
(28)	(345)	Acquisitions of subsidiaries, net of cash acquired	(37)	(337)
(19)	(42)	Investments in equity affiliates and other securities	(108)	(80)
(152)	(53)	Increase in long-term loans	(596)	(352)
(1,927)	**(1,916)**	**Total expenditures**	**(5,476)**	**(4,918)**
28	22	Proceeds from sale of intangible assets and property, plant, and equipment	171	148
-	(1)	Proceeds from sale of subsidiaries, net of cash sold	1	734
8	21	Proceeds from sale of non-current investments	49	89
149	108	Repayment of long-term loans	317	329
185	**150**	**Total divestitures**	**538**	**1,300**
13	263	(Increase)/Decrease in short-term investments	49	108
(1,729)	**(1,503)**	**CASH FLOW USED IN INVESTING ACTIVITIES**	**(4,889)**	**(3,510)**
		CASH FLOW FROM FINANCING ACTIVITIES		
		Issuance and repayment of shares:		
-	24	Parent company's shareholders	371	69
(655)	(966)	Purchase of treasury shares	(2,563)	(3,516)
36	14	Minority shareholders	118	37
-	-	Subsidiaries' redeemable preferred shares	-	-
		Cash dividends paid:		
-	-	- Parent company's shareholders	(2,853)	(2,571)
(4)	(6)	- Minority shareholders	(145)	(114)
460	(131)	Net issuance/(repayment) of long-term debt	1,700	1,278
(680)	(437)	Increase/(Decrease) in short-term borrowings and bank overdrafts	5,189	3,070
1	(1)	Other changes, net	(2)	(4)
(842)	**(1,503)**	**CASH FLOW FROM FINANCING ACTIVITIES**	**1,815**	**(1,751)**
1,464	**243**	**Net increase/decrease in cash and cash equivalents**	**7,667**	**4,944**
(251)	(99)	Effect of exchange rates and changes in reporting entity on cash and cash equivalents	20	(234)
11,310	9,532	Cash and cash equivalents at the beginning of the year or period	4,836	4,966
12,523	**9,676**	**CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD**	**12,523**	**9,676**

(1) Including payments relating to the Toulouse AZF plant explosion, offset by a long-term liability write-back of 65 millions of euros for the third quarter 2004, 287 millions of euros for the first nine months of 2004.

BUSINESS SEGMENTS INFORMATION

Total

(unaudited)

Amounts in millions of euros

Third quarter 2004	Upstream	Downstream	Chemicals	Corporate	Intercompany	Total
Non-Group sales	4,899	20,979	5,228	5		31,111
Intersegment sales	3,984	838	220	75	(5,117)	-
Total sales	**8,883**	**21,817**	**5,448**	**80**	**(5,117)**	**31,111**
Depreciation, depletion, and amortization of tangible assets	(872)	(212)	(187)	(9)		(1,280)
Operating income	**3,406**	**752**	**315**	**(32)**		**4,441**
Amortization of intangible assets and acquisition goodwill	(6)	(31)	(28)	(10)		(75)
Equity in income (loss) of affiliates and other items	132	36	(11)	204		361
Tax on net operating income	(2,005)	(236)	(91)	58		(2,274)
Net operating income	**1,527**	**521**	**185**	**220**		**2,453**
Net cost of net debt						(16)
Minority interests and dividends on subsidiaries' redeemable preferred shares						(69)
Net income						**2,368**

Third quarter 2004 (special items)	Upstream	Downstream	Chemicals	Corporate	Intercompany	Total
Non-Group sales						
Intersegment sales						
Total sales						
Depreciation, depletion, and amortization of tangible assets	-	-	-	-		-
Operating income	**-**	**-**	**-**	**-**		**-**
Amortization of intangible assets and acquisition goodwill	-	-	-	-		-
Equity in income (loss) of affiliates and other items	-	-	(18)	-		(18)
Tax on net operating income	-	-	6	-		6
Net operating income	**-**	**-**	**(12)**	**-**		**(12)**
Net cost of net debt						-
Minority interests and dividends on subsidiaries' redeemable preferred shares						-
Net income						**(12)**

Third quarter 2004 (adjusted for special items)	Upstream	Downstream	Chemicals	Corporate	Intercompany	Total
Non-Group sales	4,899	20,979	5,228	5	-	31,111
Intersegment sales	3,984	838	220	75	(5,117)	-
Total sales	**8,883**	**21,817**	**5,448**	**80**	**(5,117)**	**31,111**
Depreciation, depletion, and amortization of tangible assets	(872)	(212)	(187)	(9)		(1,280)
Operating income	**3,406**	**752**	**315**	**(32)**		**4,441**
Amortization of intangible assets and acquisition goodwill	(6)	(31)	(28)	(10)		(75)
Equity in income (loss) of affiliates and other items	132	36	7	204		379
Tax on net operating income	(2,005)	(236)	(97)	58		(2,280)
Net operating income	**1,527**	**521**	**197**	**220**		**2,465**
Net cost of net debt						(16)
Minority interests and dividends on subsidiaries' redeemable preferred shares						(69)
Net income						**2,380**

Third quarter 2004	Upstream	Downstream	Chemicals	Corporate	Intercompany	Total
Total expenditures	1,381	351	200	(5)		1,927
Divestitures at selling price	114	45	19	7		185
Cash flow from operating activities (1)	2,265	828	289	653		4,035

(1) In the Chemicals segment, this figure amounts to 354 millions of euros excluding an amount of 65 millions of euros paid relating to the Toulouse AZF plant explosion, offset by a long-term liability write-back.

BUSINESS SEGMENTS INFORMATION

Total

(unaudited)

Amounts in millions of euros

Third quarter 2003	Upstream	Downstream	Chemicals	Corporate	Intercompany	Total
Non-Group sales	4,263	16,014	4,182	10	-	24,469
Intersegment sales	2,860	561	165	23	(3,609)	-
Total sales	**7,123**	**16,575**	**4,347**	**33**	**(3,609)**	**24,469**
Depreciation, depletion, and amortization of tangible assets	(841)	(228)	(182)	(13)		(1,264)
Operating income	**2,502**	**335**	**102**	**(41)**		**2,898**
Amortization of intangible assets and acquisition goodwill	(3)	(24)	(37)	(6)		(70)
Equity in income (loss) of affiliates and other items	36	77	6	148		267
Tax on net operating income	(1,294)	(101)	(29)	103		(1,321)
Net operating income	**1,241**	**287**	**42**	**204**		**1,774**
Net cost of net debt						(24)
Minority interests and dividends on subsidiaries' redeemable preferred shares						(40)
Net income						**1,710**

Third quarter 2003 (special items)	Upstream	Downstream	Chemicals	Corporate	Intercompany	Total
Non-Group sales						
Intersegment sales						
Total sales						
Depreciation, depletion, and amortization of tangible assets	-	-	-	-		-
Operating income	**-**	**-**	**-**	**-**		**-**
Amortization of intangible assets and acquisition goodwill	-	-	-	-		-
Equity in income (loss) of affiliates and other items	-	-	-	-		-
Tax on net operating income	-	-	-	-		-
Net operating income	**-**	**-**	**-**	**-**		**-**
Net cost of net debt						-
Minority interests and dividends on subsidiaries' redeemable preferred shares						-
Net income						**-**

Third quarter 2003 (adjusted for special items)	Upstream	Downstream	Chemicals	Corporate	Intercompany	Total
Non-Group sales	4,263	16,014	4,182	10		24,469
Intersegment sales	2,860	561	165	23	(3,609)	-
Total sales	**7,123**	**16,575**	**4,347**	**33**	**(3,609)**	**24,469**
Depreciation, depletion, and amortization of tangible assets	(841)	(228)	(182)	(13)		(1,264)
Operating income	**2,502**	**335**	**102**	**(41)**		**2,898**
Amortization of intangible assets and acquisition goodwill	(3)	(24)	(37)	(6)		(70)
Equity in income (loss) of affiliates and other items	36	77	6	148		267
Tax on net operating income	(1,294)	(101)	(29)	103		(1,321)
Net operating income	**1,241**	**287**	**42**	**204**		**1,774**
Net cost of net debt						(24)
Minority interests and dividends on subsidiaries' redeemable preferred shares						(40)
Net income						**1,710**

Third quarter 2003	Upstream	Downstream	Chemicals	Corporate	Intercompany	Total
Total expenditures	1,258	212	453	(7)		1,916
Divestitures at selling price	85	63	10	(8)		150
Cash flow from operating activities (1)	2,569	269	281	130		3,249

(1) In the Chemicals segment, this figure amounts to 583 millions of euros excluding an amount of 302 millions of euros paid relating to the Toulouse AZF plant explosion, offset by a long-term liability write-back.

BUSINESS SEGMENTS INFORMATION

Total

(unaudited)

Amounts in millions of euros

9 months 2004	Upstream	Downstream	Chemicals	Corporate	Intercompany	Total
Non-Group sales	15,547	57,501	14,797	23		87,868
Intersegment sales	10,416	2,034	511	128	(13,089)	-
Total sales	**25,963**	**59,535**	**15,308**	**151**	**(13,089)**	**87,868**
Depreciation, depletion, and amortization of tangible assets	(2,460)	(640)	(578)	(26)		(3,704)
Operating income	**9,360**	**2,025**	**661**	**(140)**		**11,906**
Amortization of intangible assets and acquisition goodwill	(16)	(84)	(87)	(27)		(214)
Equity in income (loss) of affiliates and other items	403	152	(180)	491		866
Tax on net operating income	(5,335)	(625)	(133)	168		(5,925)
Net operating income	**4,412**	**1,468**	**261**	**492**		**6,633**
Net cost of net debt						(72)
Minority interests and dividends on subsidiaries' redeemable preferred shares						(186)
Net income						**6,375**

9 months 2004 (special items)	Upstream	Downstream	Chemicals	Corporate	Intercompany	Total
Non-Group sales						
Intersegment sales						
Total sales						
Depreciation, depletion, and amortization of tangible assets	-	-	-	-		-
Operating income	**-**	**-**	**-**	**-**		**-**
Amortization of intangible assets and acquisition goodwill	-	-	-	-		-
Equity in income (loss) of affiliates and other items	-	-	(220)	-		(220)
Tax on net operating income	-	-	73	-		73
Net operating income	**-**	**-**	**(147)**	**-**		**(147)**
Net cost of net debt						-
Minority interests and dividends on subsidiaries' redeemable preferred shares						2
Net income						**(145)**

9 months 2004 (adjusted for special items)	Upstream	Downstream	Chemicals	Corporate	Intercompany	Total
Non-Group sales	15,547	57,501	14,797	23		87,868
Intersegment sales	10,416	2,034	511	128	(13,089)	-
Total sales	**25,963**	**59,535**	**15,308**	**151**	**(13,089)**	**87,868**
Depreciation, depletion, and amortization of tangible assets	(2,460)	(640)	(578)	(26)		(3,704)
Operating income	**9,360**	**2,025**	**661**	**(140)**		**11,906**
Amortization of intangible assets and acquisition goodwill	(16)	(84)	(87)	(27)		(214)
Equity in income (loss) of affiliates and other items	403	152	40	491		1,086
Tax on net operating income	(5,335)	(625)	(206)	168		(5,998)
Net operating income	**4,412**	**1,468**	**408**	**492**		**6,780**
Net cost of net debt						(72)
Minority interests and dividends on subsidiaries' redeemable preferred shares						(188)
Net income						**6,520**

9 months 2004	Upstream	Downstream	Chemicals	Corporate	Intercompany	Total
Total expenditures	3,924	893	613	46		5,476
Divestitures at selling price	315	127	68	28		538
Cash flow from operating activities (1)	7,239	2,952	229	321		10,741

(1) In the Chemicals segment, this figure amounts to 516 millions of euros excluding an amount of 287 millions of euros paid relating to the Toulouse AZF plant explosion, offset by a long-term liability write-back.

BUSINESS SEGMENTS INFORMATION

Total

(unaudited)

Amounts in millions of euros

9 months 2003	**Upstream**	**Downstream**	**Chemicals**	**Corporate**	**Intercompany**	**Total**
Non-Group sales	13,553	50,617	12,925	24		77,119
Intersegment sales	8,650	1,712	414	81	(10,857)	-
Total sales	**22,203**	**52,329**	**13,339**	**105**	**(10,857)**	**77,119**
Depreciation, depletion, and amortization of tangible assets	(2,447)	(652)	(548)	(25)		(3,672)
Operating income	**7,824**	**1,570**	**401**	**(163)**		**9,632**
Amortization of intangible assets and acquisition goodwill	(11)	(72)	(106)	(16)		(205)
Equity in income (loss) of affiliates and other items	195	233	(389)	446		485
Tax on net operating income	(4,144)	(453)	100	285		(4,212)
Net operating income	**3,864**	**1,278**	**6**	**552**		**5,700**
Net cost of net debt						(109)
Minority interests and dividends on subsidiaries' redeemable preferred shares						(156)
Net income						**5,435**

9 months 2003 (special items)	**Upstream**	**Downstream**	**Chemicals**	**Corporate**	**Intercompany**	**Total**
Non-Group sales						
Intersegment sales						
Total sales						
Depreciation, depletion, and amortization of tangible assets	-	-	-	-		-
Operating income	**-**	**-**	**-**	**-**		**-**
Amortization of intangible assets and acquisition goodwill	-	-	-	-		-
Equity in income (loss) of affiliates and other items	-	-	(213)	40		(173)
Tax on net operating income	-	-	21	(10)		11
Net operating income	**-**	**-**	**(192)**	**30**		**(162)**
Net cost of net debt						-
Minority interests and dividends on subsidiaries' redeemable preferred shares						-
Net income						**(162)**

9 months 2003 (adjusted for special items)	**Upstream**	**Downstream**	**Chemicals**	**Corporate**	**Intercompany**	**Total**
Non-Group sales	13,553	50,617	12,925	24		77,119
Intersegment sales	8,650	1,712	414	81	(10,857)	-
Total sales	**22,203**	**52,329**	**13,339**	**105**	**(10,857)**	**77,119**
Depreciation, depletion, and amortization of tangible assets	(2,447)	(652)	(548)	(25)		(3,672)
Operating income	**7,824**	**1,570**	**401**	**(163)**		**9,632**
Amortization of intangible assets and acquisition goodwill	(11)	(72)	(106)	(16)		(205)
Equity in income (loss) of affiliates and other items	195	233	(176)	406		658
Tax on net operating income	(4,144)	(453)	79	295		(4,223)
Net operating income	**3,864**	**1,278**	**198**	**522**		**5,862**
Net cost of net debt						(109)
Minority interests and dividends on subsidiaries' redeemable preferred shares						(156)
Net income						**5,597**

9 months 2003	**Upstream**	**Downstream**	**Chemicals**	**Corporate**	**Intercompany**	**Total**
Total expenditures	3,554	531	788	45		4,918
Divestitures at selling price	309	120	797	74		1,300
Cash flow from operating activities (1)	7,024	3,312	96	(227)		10,205

(1) In the Chemicals segment, this figure amounts to 730 millions of euros excluding an amount of 634 millions of euros paid relating to the Toulouse AZF plant explosion, offset by a long-term liability write-back.

CONSOLIDATED STATEMENTS OF INCOME (Impact of special items)

Total

(unaudited)

Amounts in millions of euros	9 months 2004 Adjusted for special items	9 months 2004 Special items	9 months 2004 Consolidated statement of income	9 months 2003 Adjusted for special items
Total sales	87,868	-	87,868	77,119
Operating expenses	(72,258)	-	(72,258)	(63,815)
Depreciation, depletion, and amortization of tangible assets	(3,704)	-	(3,704)	(3,672)
Operating income				
Corporate	(140)	-	(140)	(163)
Business segments	12,046	-	12,046	9,795
Total operating income	**11,906**	**-**	**11,906**	**9,632**
Interest expense, net	(116)	-	(116)	(111)
Dividend income on non-consolidated subsidiaries	135	-	135	96
Dividends on subsidiaries' redeemable preferred shares	(3)	-	(3)	(4)
Other income (expense), net	(184)	(220)	(404)	(466)
Provision for income taxes	(5,962)	73	(5,889)	(4,168)
Equity in income (loss) of affiliates	1,012	-	1,012	868
Income before amortization of acquisition goodwill	**6,788**	**(147)**	**6,641**	**5,847**
Amortization of acquisition goodwill	(83)	-	(83)	(98)
Consolidated net income	**6,705**	**(147)**	**6,558**	**5,749**
of which minority interest	185	(2)	183	152
NET INCOME	**6,520**	**(145)**	**6,375**	**5,597**

Amounts in millions of euros	Third quarter 2004 Adjusted for special items	Third quarter 2004 Special items	Third quarter 2004 Consolidated statement of income	Third quarter 2003 Adjusted for special items
Total sales	31,111	-	31,111	24,469
Operating expenses	(25,390)	-	(25,390)	(20,307)
Depreciation, depletion, and amortization of tangible assets	(1,280)	-	(1,280)	(1,264)
Operating income				
Corporate	(32)	-	(32)	(41)
Business segments	4,473	-	4,473	2,939
Total operating income	**4,441**	**-**	**4,441**	**2,898**
Interest expense, net	(33)	-	(33)	(27)
Dividend income on non-consolidated subsidiaries	41	-	41	20
Dividends on subsidiaries' redeemable preferred shares	-	-	-	(1)
Other income (expense), net	(133)	(18)	(151)	(134)
Provision for income taxes	(2,264)	6	(2,258)	(1,317)
Equity in income (loss) of affiliates	423	-	423	342
Income before amortization of acquisition goodwill	**2,475**	**(12)**	**2,463**	**1,781**
Amortization of acquisition goodwill	(26)	-	(26)	(32)
Consolidated net income	**2,449**	**(12)**	**2,437**	**1,749**
of which minority interest	69	-	69	39
NET INCOME	**2,380**	**(12)**	**2,368**	**1,710**