

Summarized second quarter 2004 financial statements under IFRS



CONSOLIDATED STATEMENT OF INCOME

Total

2nd quarter 2004				1st half 2004		
French Gaap (unaudited)	IFRS restatements	IFRS (unaudited)	Amounts in millions of euros	French Gaap (unaudited)	IFRS restatements	IFRS (unaudited)
34,341	(6,338)	28,003	Sales	67,391	(12,413)	54,978
(5,444)	-	(5,444)	Excise taxes	(10,634)	-	(10,634)
28,897	(6,338)	22,559	Revenues from sales	56,757	(12,413)	44,344
(18,650)	6,647	(12,003)	Cost of goods sold and inventory variation	(36,998)	12,956	(24,042)
(4,948)	17	(4,931)	Other operating expenses	(9,688)	25	(9,663)
(109)	-	(109)	Exploration expenses	(182)	-	(182)
(1,231)	(39)	(1,270)	Depreciation, depletion, and amortization of tangible assets	(2,424)	(78)	(2,502)
			Operating income			
(50)	(37)	(87)	Corporate	(108)	(94)	(202)
4,009	324	4,333	Business segments	7,573	584	8,157
3,959	287	4,246	Total operating income	7,465	490	7,955
72	-	72	Other income	146	-	146
(302)	4	(298)	Other expense	(399)	4	(395)
(217)	6	(211)	Financial interest on debt	(368)	4	(364)
186	(5)	181	Financial income from marketable securities & cash equivalents	294	(8)	286
(31)	1	(30)	Cost of net debt	(74)	(4)	(78)
125	-	125	Other financial income	189	-	189
(58)	-	(58)	Other financial expense	(104)	-	(104)
(1,949)	(105)	(2,054)	Provision for income taxes	(3,631)	(220)	(3,851)
313	29	342	Equity in income (loss) of affiliates	589	45	634
(27)	27	-	Goodwill amortization	(57)	57	
2,102	243	2,345	Consolidated net income	4,124	372	4,496
2,046	238	2,284	Group share	4,007	367	4,374
56	5	61	Minority interests and dividends on subsidiaries' redeemable preferred shares	117	5	122
3.31		3.75	Earnings per share (euros)	6.46		7.15
4,009	24	4,033	Adjusted operating income from business segments	7,573	36	7,609
2,119	50	2,169	Adjusted net operating income from business segments	4,043	92	4,135
2,162	23	2,185	Adjusted net income	4,140	(9)	4,131
3.49		3.59	Adjusted earnings per share (euros)	6.67		6.76

CONSOLIDATED BALANCE SHEET

Total

Amounts in millions of euros

	French Gaap		IFRS	
	30/06/2004 (unaudited)	30/06/04 (unaudited)	31/03/2004 (unaudited)	01/01/2004 (1)
ASSETS				
NON-CURRENT ASSETS				
Fixed assets	39,636	39,366	39,041	38,011
Equity affiliates : investments and loans	8,215	8,209	8,186	7,782
Other investments	1,196	1,313	1,276	1,262
Other non-current assets	3,317	2,398	2,455	2,372
Total non-current assets	52,364	51,286	50,958	49,427
CURRENT ASSETS				
Inventories, net	6,263	8,347	7,837	7,653
Other current assets	18,924	18,895	19,005	17,121
Short-term investments	1,369	16	15	24
Cash and cash equivalents	11,310	11,310	16,175	4,836
Total current assets	37,866	38,568	43,032	29,634
TOTAL ASSETS	90,230	89,854	93,990	79,061
LIABILITIES & SHAREHOLDERS' EQUITY				
SHAREHOLDERS' EQUITY				
Common shares	6,538	6,538	6,497	6,491
Paid-in surplus and retained earnings	26,784	22,945	24,310	22,747
Cumulative translation adjustment	(2,626)	610	616	-
Total shareholders' equity - Group share	30,696	30,093	31,423	29,238
Minority interests and subsidiaries' redeemable preferred shares	1,036	1,062	1,144	1,079
Total shareholders' equity	31,732	31,155	32,567	30,317
Total long-term liabilities	15,961	16,138	16,145	15,825
Long-term debt	10,759	10,782	11,050	9,814
CURRENT LIABILITIES				
Short-term liabilities	21,226	21,242	22,103	19,287
Short-term borrowings and bank overdrafts	10,552	10,537	12,125	3,818
Total current liabilities	31,778	31,779	34,228	23,105
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	90,230	89,854	93,990	79,061

(1) The consolidated balance sheet as of January 1, 2004 showing the reconciliation from French Gaap to IFRS is provided in the 2004 Annual Report (page 170)

CONSOLIDATED STATEMENTS OF CASH FLOWS

Total

2nd quarter 2004			1st half 2004			
French Gaap (unaudited)	IFRS restatements	IFRS (unaudited)	Amounts in millions of euros	French Gaap (unaudited)	IFRS restatements	IFRS (unaudited)
CASH FLOW FROM OPERATING ACTIVITIES						
2,102	243	2,345	Consolidated net income	4,124	372	4,496
1,329	5	1,334	Depreciation, depletion, and amortization	2,597	13	2,610
47	103	150	Long-term liabilities, valuation allowances and deferred taxes	36	191	227
-	-	-	- Impact of coverage of pension benefit plans	-	-	-
109	-	109	Unsuccessful exploration costs	182	-	182
(72)	-	(72)	(Gains)/Losses on sales of assets	(146)	-	(146)
69	(28)	41	Undistributed affiliates equity earnings	(159)	(45)	(204)
8	33	41	Other changes, net	18	93	111
3,592	356	3,948	Cash flow from operating activities before changes in working capital	6,652	624	7,276
(969)	(323)	(1,292)	(Increase)/Decrease in operating assets and liabilities	54	(565)	(511)
2,623	33	2,656	CASH FLOW FROM OPERATING ACTIVITIES (1)	6,706	59	6,765
CASH FLOW USED IN INVESTING ACTIVITIES						
(1,580)	(33)	(1,613)	Intangible assets and property, plant, and equipment additions	(2,849)	(59)	(2,908)
(85)	-	(85)	Exploration expenditures charged to expenses	(158)	-	(158)
(9)	-	(9)	Acquisitions of subsidiaries, net of cash acquired	(9)	-	(9)
(58)	-	(58)	Investments in equity affiliates and other securities	(89)	-	(89)
(206)	-	(206)	Increase in long-term loans	(444)	-	(444)
(1,938)	(33)	(1,971)	Total expenditures	(3,549)	(59)	(3,608)
69	-	69	Proceeds from sale of intangible assets and property, plant, and equipment	143	-	143
-	-	-	Proceeds from sale of subsidiaries, net of cash sold	1	-	1
15	-	15	Proceeds from sale of non-current investments	41	-	41
87	-	87	Repayment of long-term loans	168	-	168
171	-	171	Total divestitures	353	-	353
24	-	24	(Increase)/Decrease in short-term investments	36	-	36
(1,743)	(33)	(1,776)	CASH FLOW USED IN INVESTING ACTIVITIES	(3,160)	(59)	(3,219)
CASH FLOW FROM FINANCING ACTIVITIES						
-	-	-	Issuance and repayment of shares:	-	-	-
371	-	371	Parent company's shareholders	371	-	371
(1,275)	-	(1,275)	Purchase of treasury shares	(1,908)	-	(1,908)
43	-	43	Minority shareholders	82	-	82
-	-	-	Subsidiaries' redeemable preferred shares	-	-	-
-	-	-	Cash dividends paid:	-	-	-
(2,853)	-	(2,853)	- Parent company's shareholders	(2,853)	-	(2,853)
(137)	-	(137)	- Minority shareholders	(141)	-	(141)
15	-	15	Net issuance/(repayment) of long-term debt	1,240	-	1,240
(1,792)	-	(1,792)	Increase/(Decrease) in short-term borrowings and bank overdrafts	5,869	-	5,869
(2)	-	(2)	Other changes, net	(3)	-	(3)
(5,630)	-	(5,630)	CASH FLOW FROM FINANCING ACTIVITIES	2,657	-	2,657
(4,750)	-	(4,750)	Net increase/decrease in cash and cash equivalents	6,203	-	6,203
(115)	-	(115)	Effect of exchange rates and changes in reporting entity on cash and cash equivalents	271	-	271
16,175	-	16,175	Cash and cash equivalents at the beginning of the year or period	4,836	-	4,836
11,310	-	11,310	CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD	11,310	-	11,310

(1) including payments relating to the Toulouse AZF plant explosion, offset by a long-term liability write-back of 92 millions of euros for the second quarter 2004, 222 millions of euros for the first half 2004.

BUSINESS SEGMENT INFORMATION UNDER IFRS

Total

(unaudited)

2nd quarter 2004	Amounts in millions of euros					Total
	Upstream	Downstream	Chemicals	Corporate	Intercompany	
Non-Group sales	2,478	20,620	4,896	9		28,003
Intersegment sales	3,370	617	149	12	(4,148)	-
Excise taxes	-	(5,444)	-	-	-	(5,444)
Revenues from sales	5,848	15,793	5,045	21	(4,148)	22,559
Operating expenses	(1,881)	(14,569)	(4,642)	(99)	4,148	(17,043)
Depreciation, depletion, and amortization of tangible assets	(803)	(250)	(208)	(9)		(1,270)
Operating income	3,164	974	195	(87)	-	4,246
Equity in income (loss) of affiliates and other items	147	59	(170)	147		183
Tax on net operating income	(1,795)	(305)	(2)	40		(2,062)
Net operating income	1,516	728	23	100	-	2,367
Net cost of net debt						(22)
Minority interests and dividends on subsidiaries' redeemable preferred shares						(61)
Net income						2,284

2nd quarter 2004 (adjustments) (*)	Upstream	Downstream	Chemicals	Corporate	Intercompany	Total
Non-Group sales	-	-	-	-	-	-
Intersegment sales	-	-	-	-	-	-
Excise taxes	-	-	-	-	-	-
Revenues from sales	-	-	-	-	-	-
Operating expenses (1)	-	253	47	-	-	300
Depreciation, depletion, and amortization of tangible assets	-	-	-	-	-	-
Operating income	-	253	47	-	-	300
Equity in income (loss) of affiliates and other items (1) (2)	-	15	(176)	-	-	(161)
Tax on net operating income	-	(84)	43	-	-	(41)
Net operating income	-	184	(86)	-	-	98
Net cost of net debt						-
Minority interests and dividends on subsidiaries' redeemable preferred shares						1
Net income						99

(*) Adjustments include special items, inventory valuation effect and Total's equity share of amortization of intangible assets related to the Sanofi-Aventis merger

(1) of which inventory valuation effect

On operating income	-	253	47	-		
On net operating income	-	184	31	-		

(2) of which Group share of amortization of intangible assets related to the Sanofi-Aventis merger

2nd quarter 2004 (adjusted)	Upstream	Downstream	Chemicals	Corporate	Intercompany	Total
Non-Group sales	2,478	20,620	4,896	9		28,003
Intersegment sales	3,370	617	149	12	(4,148)	-
Excise taxes	-	(5,444)	-	-	-	(5,444)
Revenues from sales	5,848	15,793	5,045	21	(4,148)	22,559
Operating expenses	(1,881)	(14,822)	(4,689)	(99)	4,148	(17,343)
Depreciation, depletion, and amortization of tangible assets	(803)	(250)	(208)	(9)		(1,270)
Adjusted operating income	3,164	721	148	(87)	-	3,946
Equity in income (loss) of affiliates and other items	147	44	6	147		344
Tax on net operating income	(1,795)	(221)	(45)	40		(2,021)
Adjusted net operating income	1,516	544	109	100	-	2,269
Net cost of net debt						(22)
Minority interests and dividends on subsidiaries' redeemable preferred shares						(62)
Adjusted net income						2,185

2nd quarter 2004	Upstream	Downstream	Chemicals	Corporate	Intercompany	Total
Total expenditures	1,334	335	262	40		1,971
Divestitures at selling price	102	39	30	-		171
Cash flow from operating activities (3)	2,647	433	34	(458)		2,656

(3) In the Chemicals segment, this figure amounts to 126 million euros excluding an amount of 92 million euros paid relating to the Toulouse AZF plant explosion.

BUSINESS SEGMENT INFORMATION UNDER IFRS

Total

(unaudited)

Amounts in millions of euros						
1st half 2004	Upstream	Downstream	Chemicals	Corporate	Intercompany	Total
Non-Group sales	6,117	39,272	9,569	20		54,978
Intersegment sales	6,432	1,196	291	53	(7,972)	-
Excise taxes	-	(10,634)	-	-		(10,634)
Revenues from sales	12,549	29,834	9,860	73	(7,972)	44,344
Operating expenses	(4,988)	(27,626)	(8,987)	(258)	7,972	(33,887)
Depreciation, depletion, and amortization of tangible assets	(1,574)	(498)	(413)	(17)		(2,502)
Operating income	5,987	1,710	460	(202)	-	7,955
Equity in income (loss) of affiliates and other items	265	96	(188)	297		470
Tax on net operating income	(3,337)	(533)	(80)	79		(3,871)
Net operating income	2,915	1,273	192	174	-	4,554
Net cost of net debt						(58)
Minority interests and dividends on subsidiaries' redeemable preferred shares						(122)
Net income						4,374

1st half 2004 (adjustments) (*)	Upstream	Downstream	Chemicals	Corporate	Intercompany	Total
Non-Group sales	-	-	-	-	-	-
Intersegment sales	-	-	-	-	-	-
Excise taxes	-	-	-	-	-	-
Revenues from sales	-	-	-	-	-	-
Operating expenses (1)	-	436	112	-	-	548
Depreciation, depletion, and amortization of tangible assets	-	-	-	-	-	-
Operating income	-	436	112	-	-	548
Equity in income (loss) of affiliates and other items (1) (2)	-	12	(201)	-	-	(189)
Tax on net operating income	-	(144)	30	-	-	(114)
Net operating income	-	304	(59)	-	-	245
Net cost of net debt						-
Minority interests and dividends on subsidiaries' redeemable preferred shares						(2)
Net income						243

(*) Adjustments include special items, inventory valuation effect and Total's equity share of amortization of intangible assets related to the Sanofi-Aventis merger

(1) of which inventory valuation effect

On operating income

On net operating income

(2) of which Group share of amortization of intangible assets related to the Sanofi-Aventis merger

1st half 2004 (adjusted)	Upstream	Downstream	Chemicals	Corporate	Intercompany	Total
Non-Group sales	6,117	39,272	9,569	20		54,978
Intersegment sales	6,432	1,196	291	53	(7,972)	-
Excise taxes	-	(10,634)	-	-		(10,634)
Revenues from sales	12,549	29,834	9,860	73	(7,972)	44,344
Operating expenses	(4,988)	(28,062)	(9,099)	(258)	7,972	(34,435)
Depreciation, depletion, and amortization of tangible assets	(1,574)	(498)	(413)	(17)		(2,502)
Adjusted operating income	5,987	1,274	348	(202)	-	7,407
Equity in income (loss) of affiliates and other items	265	84	13	297		659
Tax on net operating income	(3,337)	(389)	(110)	79		(3,757)
Adjusted net operating income	2,915	969	251	174	-	4,309
Net cost of net debt						(58)
Minority interests and dividends on subsidiaries' redeemable preferred shares						(120)
Adjusted net income						4,131

1st half 2004	Upstream	Downstream	Chemicals	Corporate	Intercompany	Total
Total expenditures	2,548	575	434	51		3,608
Divestitures at selling price	201	82	49	21		353
Cash flow from operating activities (3)	4,979	2,157	(38)	(333)		6,765

(3) In the Chemicals segment, this figure amounts to 184 million euros excluding an amount of 222 million euros paid relating to the Toulouse AZF plant explosion.

CONSOLIDATED STATEMENT OF INCOME (Impact of adjustments)

IFRS

Total

(unaudited)

1st half 2004

Amounts in millions of euros	Adjusted	Adjustments	Consolidated statement of income
Sales	54,978	-	54,978
Excise taxes	(10,634)	-	(10,634)
Revenues from sales	44,344	-	44,344
Cost of sales and inventory variation	(24,590)	548	(24,042)
Other operating expenses	(9,663)	-	(9,663)
Unsuccessful exploration costs	(182)	-	(182)
Depreciation, depletion, and amortization of tangible assets	(2,502)	-	(2,502)
Operating income			
Corporate	(202)	-	(202)
Business segments	7,609	548	8,157
Total operating income	7,407	548	7,955
Other income	146	-	146
Other expense	(193)	(202)	(395)
Financial charge on debt	(364)	-	(364)
Financial income on cash and cash equivalents and equity securities	286	-	286
Cost of net debt	(78)	-	(78)
Other financial income	189	-	189
Other financial expense	(104)	-	(104)
Income taxes	(3,737)	(114)	(3,851)
Equity in income (loss) of affiliates	621	13	634
Consolidated net income	4,251	245	4,496
Group share	4,131	243	4,374
Minority interests and dividends on subsidiaries' redeemable preferred shares	120	2	122

Second quarter 2004

Amounts in millions of euros	Adjusted	Adjustments	Consolidated statement of income
Sales	28,003	-	28,003
Excise taxes	(5,444)	-	(5,444)
Revenues from sales	22,559	-	22,559
Cost of sales and inventory variation	(12,303)	300	(12,003)
Other operating expenses	(4,931)	-	(4,931)
Unsuccessful exploration costs	(109)	-	(109)
Depreciation, depletion, and amortization of tangible assets	(1,270)	-	(1,270)
Operating income			
Corporate	(87)	-	(87)
Business segments	4,033	300	4,333
Total operating income	3,946	300	4,246
Other income	72	-	72
Other expense	(122)	(176)	(298)
Financial charge on debt	(211)	-	(211)
Financial income on cash and cash equivalents and equity securities	181	-	181
Cost of net debt	(30)	-	(30)
Other financial income	125	-	125
Other financial expense	(58)	-	(58)
Income taxes	(2,013)	(41)	(2,054)
Equity in income (loss) of affiliates	327	15	342
Consolidated net income	2,247	98	2,345
Group share	2,185	99	2,284
Minority interests and dividends on subsidiaries' redeemable preferred shares	62	(1)	61

Consolidated statement of income : Second quarter 2004

Amounts in millions of euros	French GAAP	Trading sales	Inventories	Employee Benefits	Fixed assets		Financial instruments	Share-based payment	Goodwill amortization	Affiliates' IFRS restatement	Other	Total	IFRS
					Component approach	Impairment of Assets							
Sales	34,341	(6,338)										(6,338)	28,003
Excise taxes	(5,444)	(6,338)										-	(5,444)
Revenues from sales	28,897	6,338	308	19				(39)			1	(6,338)	22,559
Cost of goods sold and inventory variation	(18,650)											6,647	(12,003)
Other operating expenses	(4,948)					37						17	(4,931)
Exploration expenses	(109)					(47)						0	(109)
Depreciation, depletion and amortization of tangible assets	(1,231)					8						(39)	(1,270)
Total operating income	3,959	-	308	19	-	(10)	-	(39)	-	-	1	287	4,246
Other income	72								4			-	72
Other expense	(302)											4	(288)
Financial interest on debt	(217)											6	(211)
Financial income from marketable securities & cash equivalents	186						6				(5)	6	181
Cost of net debt	(31)						6				(5)	1	(30)
Other financial income	125											-	125
Other financial expense	(65)											-	(65)
Provision for income taxes	(1,949)		(101)	(3)		2	(2)		20		1	(105)	(2,054)
Equity in income (loss) of affiliates	313								27			29	342
Goodwill amortization	(27)											27	0
Consolidated net income	2,102	-	207	16	-	(8)	4	(39)	51	9	(3)	243	2,345
Group share	2,046		204	16		(8)	4	(39)	51	9	(5)	238	2,284
Minority interests and dividends on subsidiaries' redeemable preferred shares	56		3								2	5	61

Information regarding the IFRS restatements is provided in the 2004 Annual Report (page 166 to 169).

Consolidated statement of income : First half 2004

Amounts in millions of euros	French GAAP	Trading sales	Inventories	Employee Benefits	Fixed assets		Financial instruments	Share-based payment	Goodwill amortization	Affiliates' IFRS restatement	Other	Total	IFRS
					Component approach	Impairment of Assets							
Sales	67,391	(12,413)										(12,413)	54,978
Excise taxes	(10,634)												(10,634)
Revenues from sales	56,757	(12,413)										(12,413)	44,344
Cost of goods sold and inventory variation	(36,998)	12,413	543	36	86			(97)				12,956	(24,042)
Other operating expenses	(9,688)											25	(9,663)
Exploration expenses	(182)				(93)	15						(78)	(182)
Depreciation, depletion and amortization of tangible assets	(2,424)												(2,502)
Total operating income	7,465	-	543	36	(7)	15	-	(97)	-	-	-	490	7,955
Other income	146								4			4	146
Other expense	(399)											4	(395)
Financial interest on debt	(368)											4	(364)
Financial income from marketable securities & cash equivalents	284						4					(8)	286
Cost of net debt	(74)											(4)	(78)
Other financial income	189											-	189
Other financial expense	(104)											-	(104)
Provision for income taxes	(3,631)		(177)	(9)	(1)	(2)	(2)		38	7	(29)	(220)	(3,851)
Equity in income (loss) of affiliates	589								57			45	634
Goodwill amortization	(57)											57	-
Consolidated net income	4,124	-	366	27	(8)	13	2	(97)	99	7	(37)	372	4,496
Group share	4,007		363	27	(8)	13	2	(97)	99	7	(39)	367	4,374
Minority interests and dividends on subsidiaries' redeemable preferred shares	117		3								2	5	122

Information regarding the IFRS restatements is provided in the 2004 Annual Report (page 166 to 169).