

TotalFinaElf accounts

2000-2001 consolidated accounts, French GAAP (art. 215)

CONSOLIDATED STATEMENT OF INCOME

TotalFinaElf

	in millions of euros (1)		
	4 th Quarter 2001	Year 2001	Year 2000
Sales	23,689	105,318	114,557
Operating expenses	(20,024)	(87,760)	(95,485)
Depreciation, depletion and amortization	(1,346)	(4,781)	(4,859)
Operating income			
Corporate	(95)	(252)	(289)
Business segments*	2,414	13,029	14,502
Total operating income	2,319	12,777	14,213
Interest expense, net	18	(184)	(440)
Dividend income from non-consolidated subsidiaries	48	159	152
Dividends on subsidiaries' redeemable preferred shares	(3)	(19)	(28)
Other income (expense)	(947)	283	(740)
Provision for income taxes	(826)	(5,874)	(6,322)
Equity in income (loss) of affiliates	259	1,001	676
Income before amortization of acquisition goodwill	868	8,143	7,511
Amortization of acquisition goodwill	(195)	(319)	(303)
Consolidated Net Income	673	7,824	7,208
of which minority interest	21	166	304
NET INCOME **	652	7,658	6,904
Earnings per share (euro)***	0.96	11.05	9.76
*Operating income from business segments, excluding non-recurring items	2,506	13,121	14,884
Net operating income from business segments, excluding non-recurring items	1,364	7,564	8,035
**Net income (Group share), excluding non-recurring items	1,424	7,518	7,637
***Earnings per share, excluding non recurring items (euros)	2.11	10.85	10.80

(1) except earnings per share

CONSOLIDATED BALANCE SHEET

TotalFinaElf

in millions of euros

	Dec 31, 2001	Sept 30, 2001	Dec 31, 2000
ASSETS			
NON-CURRENT ASSETS			
Intangible assets, net	3,196	3,312	2,914
Property, plant and equipment, net	41,274	39,380	37,699
Equity affiliates : investments and loans	7,592	7,358	7,752
Other investments	1,536	1,663	1,714
Other non-current assets	3,042	4,089	3,781
TOTAL NON-CURRENT ASSETS	56,640	55,802	53,860
CURRENT ASSETS			
Inventories, net	6,622	5,908	6,811
Accounts receivable, net	13,497	15,554	14,307
Prepaid expenses and other current assets	7,263	5,310	4,955
Short-term investments	1,004	1,005	641
Cash and cash equivalents	3,574	10,266	4,600
TOTAL CURRENT ASSETS	31,960	38,043	31,314
TOTAL ASSETS	88,600	93,845	85,174
LIABILITIES AND SHAREHOLDERS' EQUITY			
SHAREHOLDERS' EQUITY			
Common shares	7,059	7,411	7,405
Paid-in surplus and retained earnings	30,544	35,215	29,283
Cumulative translation adjustment	1,252	795	667
Treasury shares	(4,923)	(8,616)	(4,954)
TOTAL SHAREHOLDERS' EQUITY	33,932	34,805	32,401
SUBSIDIARIES' REDEEMABLE PREFERRED SHARES	567	548	537
MINORITY INTEREST	898	902	755
LONG-TERM LIABILITIES			
Deferred income taxes	6,521	7,141	6,222
Employee benefits	3,355	3,601	3,719
Other liabilities	6,093	4,656	4,882
TOTAL LONG-TERM LIABILITIES	15,969	15,398	14,823
LONG-TERM DEBT	11,165	11,360	11,509
CURRENT LIABILITIES			
Accounts payable	10,034	10,527	9,882
Other creditors and accrued liabilities	12,470	12,430	11,214
Short-term borrowings and bank overdrafts	3,565	7,875	4,053
TOTAL CURRENT LIABILITIES	26,069	30,832	25,149
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	88,600	93,845	85,174

CONSOLIDATED STATEMENT OF CASH FLOW

TotalFinaElf

	in millions of euros		
	4 th Quarter	Year	Year
	2001	2001	2000
CASH FLOW FROM OPERATING ACTIVITIES			
Consolidated net income	673	7,824	7,208
Depreciation, depletion and amortization	1,685	5,390	5,561
Long-term liabilities, valuation allowances and deferred taxes	690	1,153	1,522
Impact of coverage of pension benefit plans	(449)	(449)	(494)
Unsuccessful exploration costs	168	571	514
(Gains) / Losses on sales of assets	(363)	(1,735)	(445)
Equity in income of affiliates (in excess of) / less than dividends received	(242)	(709)	(406)
Other changes, net	1	(56)	(3)
Cash flow from operating activities before changes in working capital	2,163	11,989	13,457
(Increase) / Decrease in operating assets and liabilities	(754)	314	(68)
CASH FLOW FROM OPERATING ACTIVITIES	1,409	12,303	13,389
CASH FLOW FROM INVESTING ACTIVITIES			
Intangible assets and property, plant and equipment additions	(2,483)	(7,517)	(6,591)
Exploration costs directly charged to expense	(164)	(521)	(454)
Acquisitions of subsidiaries, net of cash acquired	(168)	(1,051)	(198)
Investments in equity affiliates and other securities	(12)	(539)	(297)
Increase in long-term loans	(272)	(938)	(799)
Total expenditures	(3,099)	(10,566)	(8,339)
Proceeds from sale of intangible assets and property, plant and equipment	86	409	957
Proceeds from sale of subsidiaries, net of cash sold	(32)	721	68
Proceeds from sale of non-current investments	1,098	4,634	1,610
Repayment of long-term loans	559	1,240	606
Total divestitures	1,711	7,004	3,241
(Increase) / Decrease in short-term investments	6	(428)	(41)
CASH FLOW FROM INVESTING ACTIVITIES	(1,382)	(3,990)	(5,139)
CASH FLOW FROM FINANCING ACTIVITIES			
Issuance and repayment of shares :			
Parent company's shareholders	9	24	221
Share buy-back	(1,930)	(5,605)	(1,948)
Minority shareholders	12	12	22
Subsidiaries' redeemable preferred shares	-	-	(108)
Cash dividends paid :			
Parent company's shareholders	-	(2,278)	(1,631)
Minority shareholders	(26)	(151)	(200)
Net issuance / (repayment) of long-term debt	(148)	(185)	1,133
Increase / (Decrease) in short-term borrowings and bank overdrafts	(4,617)	(1,330)	(4,952)
Other changes, net	(3)	(19)	(28)
CASH FLOW FROM FINANCING ACTIVITIES	(6,703)	(9,532)	(7,491)
NET INCREASE / (DECREASE) IN CASH AND CASH EQUIVALENTS	(6,676)	(1,219)	759
Effect of exchange rates and changes in reporting entity on cash and cash equivalents	(16)	193	(100)
Cash and cash equivalents at the beginning of the period	10,266	4,600	3,941
CASH AND CASH EQUIVALENTS AT THE END OF THE YEAR	3,574	3,574	4,600

BUSINESS SEGMENTS INFORMATION

TotalFinaElf

in millions of euros

Year 2001 (excluding non-recurring items)	Upstream	Downstream	Chemicals	Corporate	Intercompany	Total
- Non-Group sales	14,365	71,373	19,560	20		105,318
- Intersegment sales	12,572	1,912	406	95	(14,985)	-
Total sales	26,937	73,285	19,966	115	(14,985)	105,318
Depreciation, depletion and amortization of tangible assets	(2,944)	(948)	(790)	(35)		(4,717)
Operating income excluding non-recurring items	9,022	3,004	1,095	(252)		12,869
Amortization of intangible assets and acquisition goodwill	(16)	(92)	(217)	(9)		(334)
Equity in income (loss) of affiliates	330	204	15	452		1,001
Other items in net operating income	441	138	54	107		740
Tax on net operating income	(5,125)	(945)	(344)	231		(6,183)
Net operating income excluding non-recurring items	4,652	2,309	603	529		8,093
Net cost of net debt						(366)
Minority interests and dividends on subsidiaries' redeemable preferred shares						(209)
Net income excluding non-recurring items						7,518
Gross expenditures	7,496	1,180	1,611	279		10,566
Divestitures at selling price	1,116	1,079	541	4,268		7,004
Cash flow from operating activities	8,085	4,374	1,261	(1,417)		12,303
Balance sheet as of December 31, 2001						
Property, plant and equipment, net	26,835	7,602	6,547	290		41,274
Intangible assets, net	390	538	2,243	25		3,196
Investments in equity affiliates	1,523	1,305	230	3,416		6,474
Total non-current assets	31,072	10,875	9,996	4,697		56,640
Capital employed	20,839	10,995	10,552*	3,163		45,549

* after taking into account a 941 million euro (pre-tax) contingency reserve related to Toulouse-AZF plant explosion

Year 2000 (excluding non-recurring items)	Upstream	Downstream	Chemicals	Corporate	Intercompany	Total
- Non-Group sales	11,108	82,531	20,843	75		114,557
- Intersegment sales	14,969	2,111	403	376	(17,859)	0
Total sales	26,077	84,642	21,246	451	(17,859)	114,557
Depreciation, depletion and amortization of tangible assets	(2,729)	(988)	(815)	(58)		(4,590)
Operating income excluding non-recurring items	10,113	3,144	1,627	(289)		14,595
Amortization of intangible assets and acquisition goodwill	(12)	(127)	(161)	(12)		(312)
Equity in income (loss) of affiliates	193	156	16	311		676
Other items in net operating income	314	22	(62)	295		569
Tax on net operating income	(5,767)	(963)	(458)	299		(6,889)
Net operating income excluding non-recurring items	4,841	2,232	962	604		8,639
Net cost of net debt						(648)
Minority interests and dividends on subsidiaries' redeemable preferred shares						(354)
Net income excluding non-recurring items						7,637
Gross expenditures	5,639	1,163	1,353	184		8,339
Divestitures at selling price	820	685	120	1,616		3,241
Cash flow from operating activities	8,059	3,145	1,768	417		13,389
Balance sheet as of December 31, 2000						
Property, plant and equipment, net	23,463	7,835	6,059	342		37,699
Intangible assets, net	53	470	2,359	32		2,914
Investments in equity affiliates	878	1,224	233	4,309		6,644
Total non-current assets	26,973	11,696	9,553	5,638		53,860
Capital employed	17,202	10,664	11,461	4,687		44,014