

# CONSOLIDATED STATEMENT OF INCOME

TotalFinaElf

3rd Quarter 2002	3rd Quarter 2001	in millions of euros (1)	9 months 2002	9 months 2001
25,423	25,946	Sales	75,642	81,629
(21,331)	(21,715)	Operating expenses	(63,805)	(67,736)
(1,257)	(1,201)	Depreciation, depletion and amortization	(3,877)	(3,435)
		<b>Operating income</b>		
(56)	(58)	Corporate	(162)	(157)
2,891	3,088	Business segments*	8,122	10,615
<b>2,835</b>	<b>3,030</b>	<b>Total operating income</b>	<b>7,960</b>	<b>10,458</b>
(60)	(73)	Interest expense, net	(127)	(202)
35	25	Dividend income from non-consolidated subsidiaries	119	111
(3)	(5)	Dividends on subsidiaries' redeemable preferred shares	(8)	(16)
81	733	Other income (expense)	100	1,230
(1,398)	(1,576)	Provision for income taxes	(3,884)	(5,048)
229	253	Equity in income (loss) of affiliates	644	742
<b>1,719</b>	<b>2,387</b>	<b>Income before amortization of acquisition goodwill</b>	<b>4,804</b>	<b>7,275</b>
(34)	(37)	Amortization of acquisition goodwill	(118)	(124)
<b>1,685</b>	<b>2,350</b>	<b>Consolidated Net Income</b>	<b>4,686</b>	<b>7,151</b>
48	51	of which minority interest	117	145
<b>1,637</b>	<b>2,299</b>	<b>NET INCOME **</b>	<b>4,569</b>	<b>7,006</b>
2.45	3.33	Earnings per share (euros)***	6.82	10.03
2,824	3,088	* Operating income from business segments, excluding non-recurring items	8,101	10,615
1,525	1,773	Net operating income from business segments, excluding non-recurring items	4,407	6,200
1,600	1,761	** Net income (Group share), excluding non-recurring items	4,651	6,094
2.40	2.55	*** Earnings per share, excluding non-recurring items (euros)	6.94	8.72

(1) except earnings per share

# CONSOLIDATED BALANCE SHEET

TotalFinaElf

in millions of euros

	Sept. 30, 2002	June 30, 2002	Dec 31, 2001	Sept. 30, 2001
<b>ASSETS</b>				
<b>NON-CURRENT ASSETS</b>				
Intangible assets, net	3,001	2,977	3,196	3,312
Property, plant and equipment, net	39,972	39,273	41,274	39,380
Equity affiliates : investments and loans	7,833	7,605	7,592	7,358
Other investments	1,241	1,180	1,536	1,663
Other non-current assets	3,130	2,916	3,042	4,089
<b>TOTAL NON-CURRENT ASSETS</b>	<b>55,177</b>	<b>53,951</b>	<b>56,640</b>	<b>55,802</b>
<b>CURRENT ASSETS</b>				
Inventories, net	6,366	6,397	6,622	5,908
Accounts receivable, net	13,117	14,079	13,497	15,554
Prepaid expenses and other current assets	5,794	5,917	7,263	5,310
Short-term investments	1,426	1,283	1,004	1,005
Cash and cash equivalents	10,789	3,863	3,574	10,266
<b>TOTAL CURRENT ASSETS</b>	<b>37,492</b>	<b>31,539</b>	<b>31,960</b>	<b>38,043</b>
<b>TOTAL ASSETS</b>	<b>92,669</b>	<b>85,490</b>	<b>88,600</b>	<b>93,845</b>
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>				
<b>SHAREHOLDERS' EQUITY</b>				
Common shares	7,103	7,101	7,059	7,411
Paid-in surplus and retained earnings	33,004	31,382	30,544	35,215
Cumulative translation adjustment	(102)	(332)	1,252	795
Treasury shares	(6,451)	(5,388)	(4,923)	(8,616)
<b>TOTAL SHAREHOLDERS' EQUITY</b>	<b>33,554</b>	<b>32,763</b>	<b>33,932</b>	<b>34,805</b>
<b>SUBSIDIARIES' REDEEMABLE PREFERRED SHARES</b>	<b>507</b>	<b>501</b>	<b>567</b>	<b>548</b>
<b>MINORITY INTEREST</b>	<b>837</b>	<b>795</b>	<b>898</b>	<b>902</b>
<b>LONG-TERM LIABILITIES</b>				
Deferred income taxes	6,586	6,427	6,521	7,141
Employee benefits	3,231	3,236	3,355	3,601
Other liabilities	5,957	5,971	6,093	4,656
<b>TOTAL LONG-TERM LIABILITIES</b>	<b>15,774</b>	<b>15,634</b>	<b>15,969</b>	<b>15,398</b>
<b>LONG-TERM DEBT</b>	<b>10,989</b>	<b>11,000</b>	<b>11,165</b>	<b>11,360</b>
<b>CURRENT LIABILITIES</b>				
Accounts payable	9,303	10,137	10,034	10,527
Other creditors and accrued liabilities	11,942	11,259	12,470	12,430
Short-term borrowings and bank overdrafts	9,763	3,401	3,565	7,875
<b>TOTAL CURRENT LIABILITIES</b>	<b>31,008</b>	<b>24,797</b>	<b>26,069</b>	<b>30,832</b>
<b>TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY</b>	<b>92,669</b>	<b>85,490</b>	<b>88,600</b>	<b>93,845</b>

# CONSOLIDATED STATEMENT OF CASH FLOW

TotalFinaElf

3rd Quarter 2002	3rd Quarter 2001	in millions of euros	9 months 2002	9 months 2001
		<b>CASH FLOW FROM OPERATING ACTIVITIES</b>		
1,685	2,350	Consolidated net income	4,686	7,151
1,337	1,277	Depreciation, depletion and amortization	4,161	3,705
(235)	(225)	Long-term liabilities, valuation allowances and deferred taxes	(110)	463
-	-	Impact of coverage of pension benefit plans	-	-
78	128	Unsuccessful exploration costs	322	403
(96)	(838)	(Gains) / Losses on sales of assets	(504)	(1,372)
(180)	(203)	Equity in income of affiliates (in excess of) / less than dividends received	(312)	(467)
3	3	Other changes, net	(8)	(57)
<b>2,592</b>	<b>2,492</b>	<b>Cash flow from operating activities before changes in working capital</b>	<b>8,235</b>	<b>9,826</b>
873	1,318	(Increase) / Decrease in operating assets and liabilities	538	1,068
<b>3,465</b>	<b>3,810</b>	<b>CASH FLOW FROM OPERATING ACTIVITIES</b>	<b>8,773</b>	<b>10,894</b>
		<b>CASH FLOW FROM INVESTING ACTIVITIES</b>		
(1,618)	(1,778)	Intangible assets and property, plant and equipment additions	(4,968)	(5,034)
(73)	(144)	Exploration expenditures charged to expenses	(286)	(357)
-	(274)	Acquisitions of subsidiaries, net of cash acquired	(105)	(883)
(145)	(155)	Investments in equity affiliates and other securities	(252)	(527)
(289)	(296)	Increase in long-term loans	(723)	(666)
<b>(2,125)</b>	<b>(2,647)</b>	<b>Total expenditures</b>	<b>(6,334)</b>	<b>(7,467)</b>
63	159	Proceeds from sale of intangible assets and property, plant and equipment	166	323
8	220	Proceeds from sale of subsidiaries, net of cash sold	13	753
151	1,551	Proceeds from sale of non-current investments	803	3,536
242	248	Repayment of long-term loans	531	681
<b>464</b>	<b>2,178</b>	<b>Total divestitures</b>	<b>1,513</b>	<b>5,293</b>
(143)	(189)	(Increase) / Decrease in short-term investments	(422)	(434)
<b>(1,804)</b>	<b>(658)</b>	<b>CASH FLOW FROM INVESTING ACTIVITIES</b>	<b>(5,243)</b>	<b>(2,608)</b>
		<b>CASH FLOW FROM FINANCING ACTIVITIES</b>		
		Issuance and repayment of shares :		
4	8	Parent company's shareholders	447	15
(1,063)	(2,015)	Share buy-back	(1,528)	(3,675)
7	(6)	Minority shareholders	25	-
-	-	Subsidiaries' redeemable preferred shares	-	-
		Cash dividends paid :		
-	(1)	Parent company's shareholders	(2,514)	(2,278)
(9)	(5)	Minority shareholders	(93)	(125)
103	(89)	Net issuance / (repayment) of long-term debt	1,187	(37)
6,412	2,728	Increase / (Decrease) in short-term borrowings and bank overdrafts	6,017	3,287
(3)	(5)	Other changes, net	(8)	(16)
<b>5,451</b>	<b>615</b>	<b>CASH FLOW FROM FINANCING ACTIVITIES</b>	<b>3,533</b>	<b>(2,829)</b>
<b>7,112</b>	<b>3,767</b>	<b>NET INCREASE / (DECREASE) IN CASH AND CASH EQUIVALENTS</b>	<b>7,063</b>	<b>5,457</b>
(186)	363	Effect of exchange rates and changes in reporting entity on cash and cash equivalents	152	209
3,863	6,136	Cash and cash equivalents at the beginning of the period	3,574	4,600
<b>10,789</b>	<b>10,266</b>	<b>CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD</b>	<b>10,789</b>	<b>10,266</b>

## BUSINESS SEGMENTS INFORMATION

TotalFinaElf

in millions of euros

3rd Quarter 2002 (excluding non-recurring items)	Upstream	Downstream	Chemicals	Corporate	Intercompany	Total
- Non-Group sales	3,827	16,764	4,825	7	-	25,423
- Intersegment sales	3,202	828	101	28	(4,159)	-
<b>Total sales</b>	<b>7,029</b>	<b>17,592</b>	<b>4,926</b>	<b>35</b>	<b>(4,159)</b>	<b>25,423</b>
Depreciation, depletion and amortization of tangible assets	(815)	(226)	(200)	(15)		(1,256)
<b>Operating income excluding non-recurring items</b>	<b>2,448</b>	<b>107</b>	<b>269</b>	<b>(56)</b>		<b>2,768</b>
Amortization of intangible assets and acquisition goodwill						(62)
Equity in income (loss) of affiliates						229
Other items in net operating income						134
Tax on net operating income						(1,363)
<b>Net operating income excluding non-recurring items</b>	<b>1,185</b>	<b>134</b>	<b>206</b>	<b>181</b>		<b>1,706</b>
Net cost of net debt						(55)
Dividends on subsidiaries' redeemable preferred shares						(3)
Minority interests						(48)
<b>Net income excluding non-recurring items</b>						<b>1,600</b>
Gross expenditures	1,430	287	326	82		2,125
Divestitures at selling price	141	87	62	174		464
Cash flow from operating activities	2,214	249	379	623		3,465

  

3rd Quarter 2001 (excluding non-recurring items)	Upstream	Downstream	Chemicals	Corporate	Intercompany	Total
- Non-Group sales	3,178	17,901	4,865	2	-	25,946
- Intersegment sales	3,181	587	85	54	(3,907)	-
<b>Total sales</b>	<b>6,359</b>	<b>18,488</b>	<b>4,950</b>	<b>56</b>	<b>(3,907)</b>	<b>25,946</b>
Depreciation, depletion and amortization of tangible assets	(757)	(227)	(207)	(10)		(1,201)
<b>Operating income excluding non-recurring items</b>	<b>2,247</b>	<b>616</b>	<b>225</b>	<b>(58)</b>		<b>3,030</b>
Amortization of intangible assets and acquisition goodwill						(69)
Equity in income (loss) of affiliates						253
Other items in net operating income						162
Tax on net operating income						(1,444)
<b>Net operating income excluding non-recurring items</b>	<b>1,199</b>	<b>475</b>	<b>99</b>	<b>159</b>		<b>1,932</b>
Net cost of net debt						(115)
Dividends on subsidiaries' redeemable preferred shares						(5)
Minority interests						(51)
<b>Net income excluding non-recurring items</b>						<b>1,761</b>
Gross expenditures	1,939	320	337	51		2,647
Divestitures at selling price	392	43	204	1,539		2,178
Cash flow from operating activities	1,925	300	211	1,374		3,810

  

9 months 2002 (excluding non-recurring items)	Upstream	Downstream	Chemicals	Corporate	Intercompany	Total
- Non-Group sales	11,844	49,054	14,730	14	-	75,642
- Intersegment sales	8,665	1,561	282	81	(10,589)	-
<b>Total sales</b>	<b>20,509</b>	<b>50,615</b>	<b>15,012</b>	<b>95</b>	<b>(10,589)</b>	<b>75,642</b>
Depreciation, depletion and amortization of tangible assets	(2,526)	(679)	(613)	(37)		(3,855)
<b>Operating income excluding non-recurring items</b>	<b>6,789</b>	<b>680</b>	<b>632</b>	<b>(162)</b>		<b>7,939</b>
Amortization of intangible assets and acquisition goodwill						(247)
Equity in income (loss) of affiliates						644
Other items in net operating income						356
Tax on net operating income						(3,754)
<b>Net operating income excluding non-recurring items</b>	<b>3,452</b>	<b>602</b>	<b>353</b>	<b>531</b>		<b>4,938</b>
Net cost of net debt						(137)
Dividends on subsidiaries' redeemable preferred shares						(8)
Minority interests						(142)
<b>Net income excluding non-recurring items</b>						<b>4,651</b>
Gross expenditures	4,629	647	866	192		6,334
Divestitures at selling price	470	169	103	771		1,513
Cash flow from operating activities	5,611	1,635	417	1,110		8,773

  

9 months 2001 (excluding non-recurring items)	Upstream	Downstream	Chemicals	Corporate	Intercompany	Total
- Non-Group sales	10,688	55,566	15,353	22	-	81,629
- Intersegment sales	9,721	1,686	326	71	(11,804)	-
<b>Total sales</b>	<b>20,409</b>	<b>57,252</b>	<b>15,679</b>	<b>93</b>	<b>(11,804)</b>	<b>81,629</b>
Depreciation, depletion and amortization of tangible assets	(2,098)	(701)	(604)	(32)		(3,435)
<b>Operating income excluding non-recurring items</b>	<b>7,405</b>	<b>2,376</b>	<b>834</b>	<b>(157)</b>		<b>10,458</b>
Amortization of intangible assets and acquisition goodwill						(219)
Equity in income (loss) of affiliates						742
Other items in net operating income						474
Tax on net operating income						(4,881)
<b>Net operating income excluding non-recurring items</b>	<b>3,935</b>	<b>1,840</b>	<b>425</b>	<b>374</b>		<b>6,574</b>
Net cost of net debt						(319)
Dividends on subsidiaries' redeemable preferred shares						(16)
Minority interests						(145)
<b>Net income excluding non-recurring items</b>						<b>6,094</b>
Gross expenditures	5,286	824	1,083	274		7,467
Divestitures at selling price	772	1,025	316	3,180		5,293
Cash flow from operating activities	6,115	2,157	891	1,731		10,894