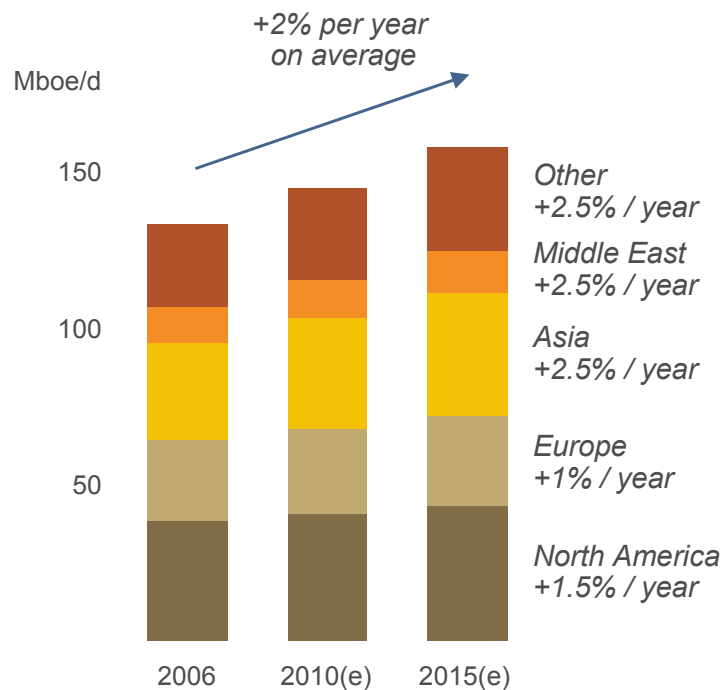


2007 Mid-year review

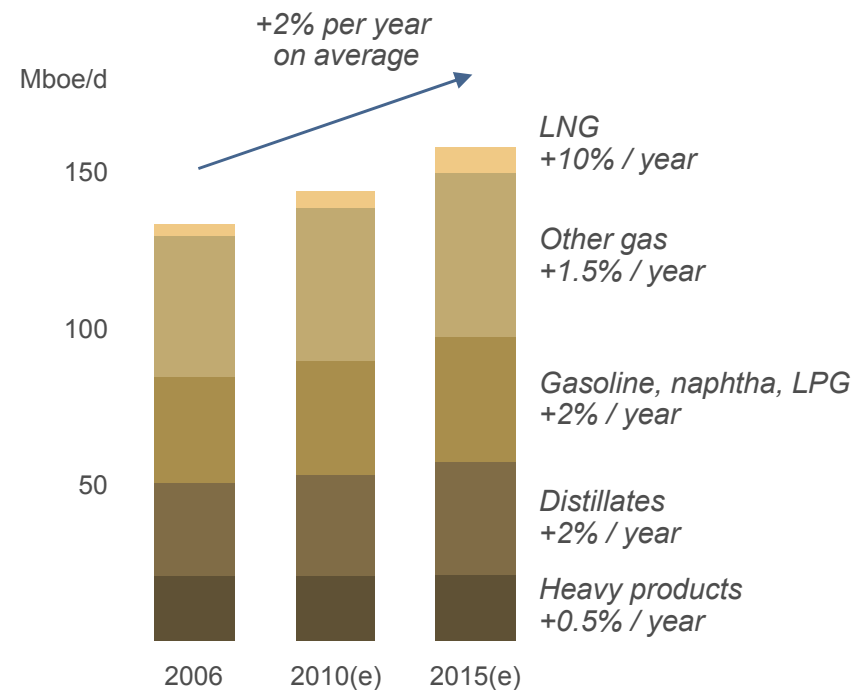
Outlook for sustained demand growth

Hydrocarbon demand by region*



- Strong demand growth in China and Middle East

Hydrocarbon demand by product*



- Rapid development of the global LNG market

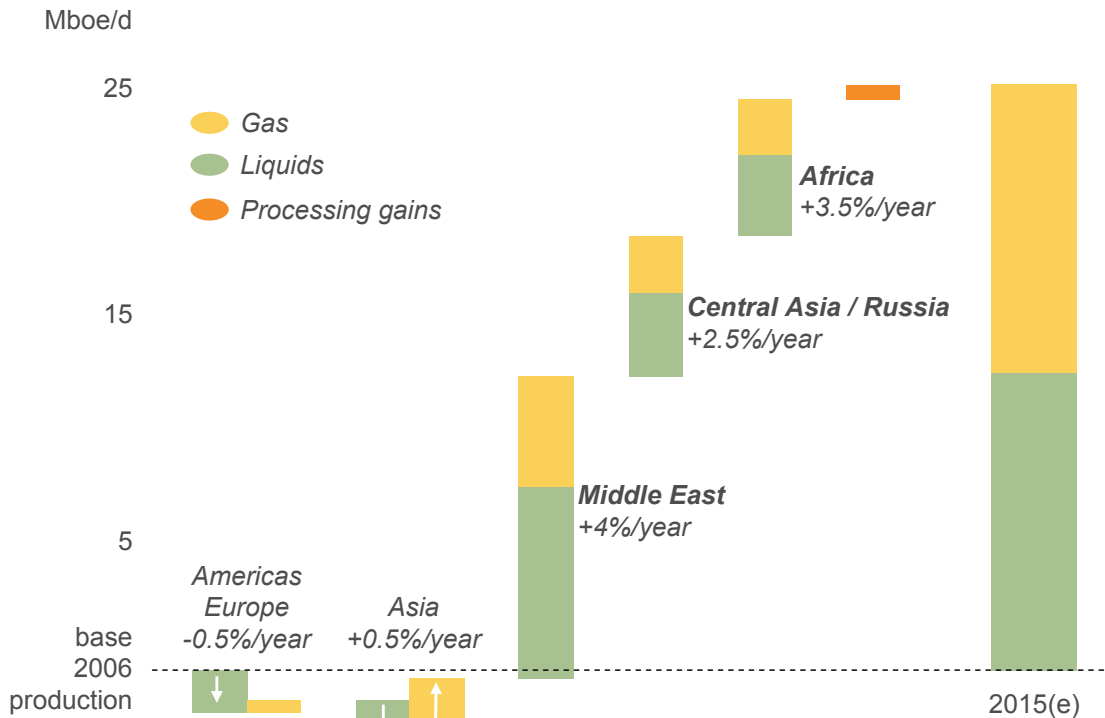
Additional hydrocarbon demand of close to 25 Mboe/d by 2015(e)

* average annual growth over the period 2006-2015, Total estimates

Production growth concentrated in three major regions

Change in global hydrocarbon production through 2015(e)

(approx. 25 Mboe/d of additional production)



- Decline in mature areas offset notably by ramp-up in heavy oil
- Growth in Middle East driven by Saudi Arabia and LNG
- Growth of about 5% per year on average for West African production

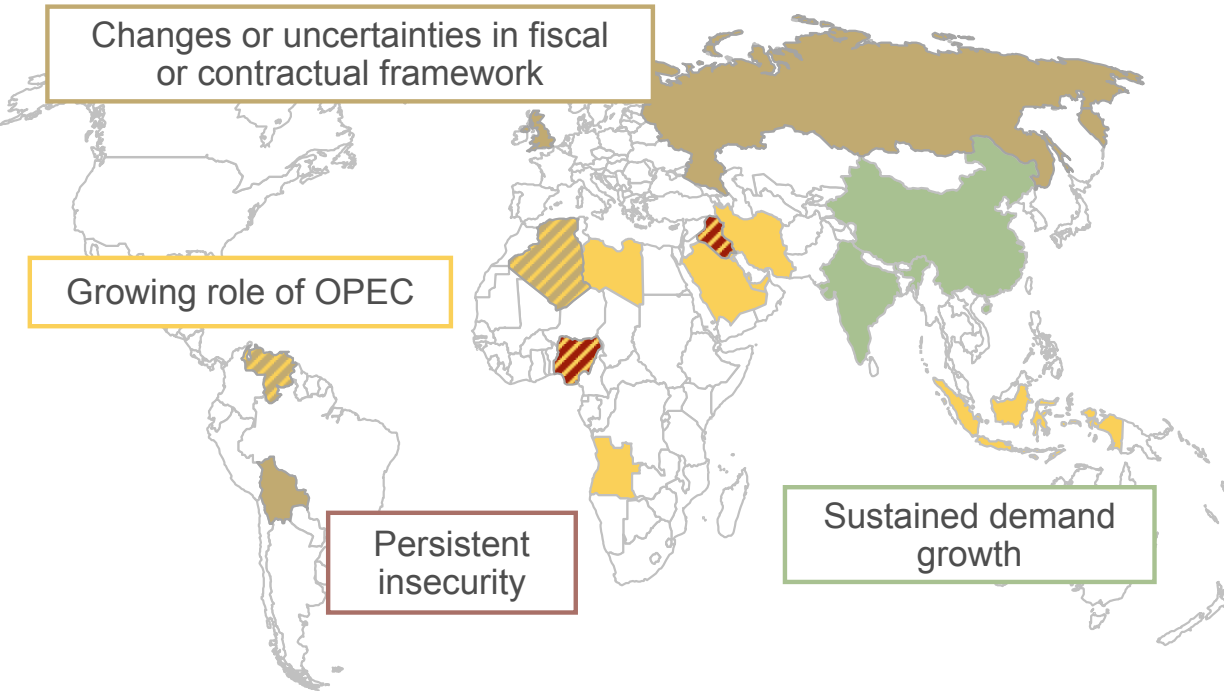
Growing share of OPEC in hydrocarbon supply

source : Total estimates



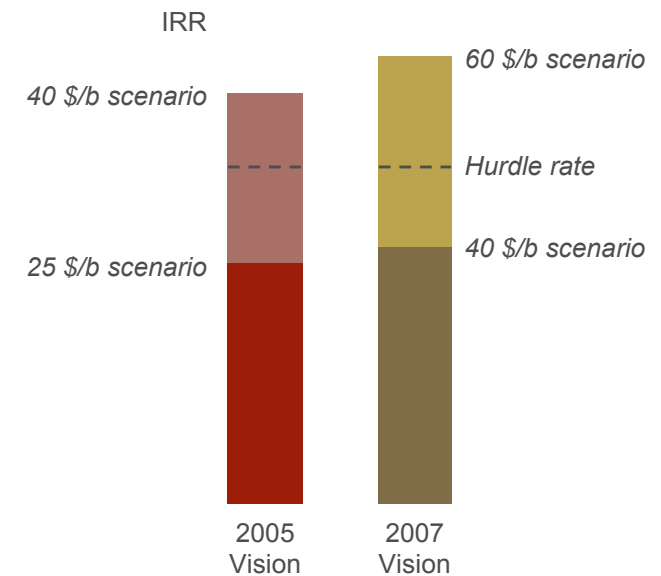
New environment marked by structurally higher oil price

Market supply to remain tight



Impact of cost inflation

Profitability of major projects
(Example of an integrated heavy oil project)



▶ Planned production growth delayed or postponed

- Venezuela, Nigeria, Iran, Iraq and Russia

▶ Aging installations in mature areas

▶ Significant cost inflation

- Although certain costs increasing at slower pace

▶ Risk of delays for certain projects

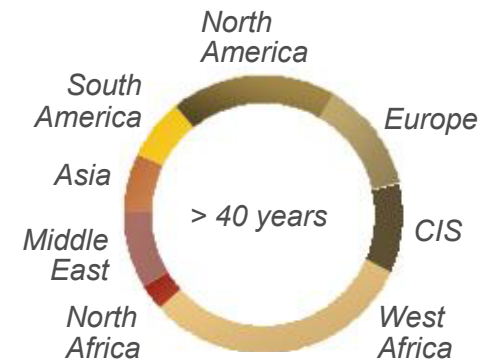
Vision of crude oil price above 50-60 \$/b supported by sustained demand, persistent uncertainties on supply and inflation

Total's strategy in a new environment

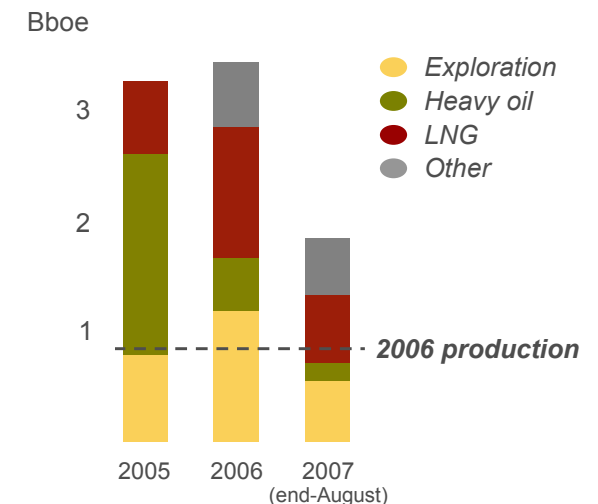
- ▶ Concentrate the bulk of investments on hydrocarbons
- ▶ Reaffirm the priority to profitable and diversified organic growth
- ▶ Strengthen and expand strategic partnerships
- ▶ Maintain a centralized management system based on investment discipline and innovation
- ▶ Promote social responsibility and contribute to the fight against global warming

***Continue to grow a high-quality integrated portfolio
« Upstream – Downstream – Chemicals »***

Resources of Total*



Contributions to reserve potential**



* August 2007 estimates, proved and probable reserves plus potentially recoverable quantities from known accumulations according to the March 2007 SPE definition

** contribution of exploration and new business, based on Total estimates, including mining and targeted acquisitions ; 2005 and 2006 data as published, 2007 data estimated as of August

